





# Politicians give final polish to manifestoes

By NICHOLAS WOOD  
POLITICAL CORRESPONDENT

## TIMETABLE

ADVANCE copies of the Conservative manifesto will be presented to the cabinet today as the political phoney war of the past ten weeks gives way to the real thing.

Ministers will have one last chance to tinker with the prospectus on which John Major will fight his first campaign as Tory leader before its official unveiling next week.

The Liberal Democrats were completing their manifesto last night, and Labour leaders will agree theirs on Monday.

With the three main parties jockeying for advantage as they approach the starting line for a three-week campaign culminating in the poll on April 9, their election strategies were yesterday as about details of plans for their manifesto launches.

No one wants to give away too much for fear that rivals will launch "spoilers" to take the shine off the lavishly stage-managed productions that will mark the formal opening of hostilities. As one eager, young Tory remarked: "We are in wartime, now. We have to withhold information from the enemy."

Careless talk could cost votes. However, for all the cloak-and-dagger stuff, the pre-campaign timetable was beginning to take shape.

Neil Kinnock will refine Labour's appeal with a press conference this morning setting out his key election themes. He will then seek to rally his troops with an end-of-term address to the parliamentary Labour party. A few hours later, Mr Major will read the same path when he appears before the 1922 committee of Tory MPs.

Today will see the last prime minister's question time of this parliament, and MPs will vote on the Budget tax cut tonight and approve a short and uncontroversial finance bill tomorrow.

By the end of the week, the spotlight will have started to swing away from West-

minster and out into the country. Tory activists will be assembled in Torquay to receive their marching orders from Chris Patten, the party chairman. On Saturday, the prime minister will raise the stakes further when he appears before the party faithful.

Rival attractions will be supplied by the Scottish Labour conference in Edinburgh, where star billing goes to Mr Kinnock's keynote address tomorrow, and Labour's weekend London conference, featuring Bryan Gould, John Smith and Roy Hattersley.

Paddy Ashdown will hold a London press conference tomorrow before flying to Edinburgh and Cardiff to rehearse his doorstep manner. On Saturday, he will seek to drum up support among target seats in the West Country, and on Sunday he will take to the hustings in London.

Parliament will be dissolved on Monday, and the Liberal Democrat manifesto will be launched then or on Tuesday. Also on Monday, Labour's national executive committee and the shadow cabinet will approve the manifesto. The next milestone for Labour will be on Tuesday, when Mr Smith outlines his shadow Budget. Mr Kinnock seems almost certain to launch Labour's manifesto on Wednesday before starting the three-week tour of the country that he hopes will lead to Downing Street.

Mr Major seems likely to try to steal Mr Smith's thunder by launching the Tory manifesto on Tuesday. By Wednesday or Thursday, he too will be embroiled in a relentless campaign dominated by breakfast press conferences, stage-managed rallies, not-so-impromptu walkabouts and endless interviews.

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Taking up the challenge: Mr Kinnock at his home in west London yesterday. Labour says a debate would be "good for democracy"



Eager for debate: Paddy Ashdown outside party headquarters in London yesterday. He has accepted the television invitation

## Major fights shy of three-way debate

By MELINDA WITTSTOCK  
MEDIA CORRESPONDENT

### TV COVERAGE

JOHN Major, Neil Kinnock and Paddy Ashdown have been challenged by the BBC and ITN to face the electorate in a live presidential-style television debate days before polling. Such a gladiatorial contest, the first in British political history, could attract an audience of at least 20 million if screened jointly on ITV and BBC1, as planned.

Mr Kinnock and Mr Ashdown have promised to take part but the prime minister is not so eager. Conservative Central Office said yesterday that it "seemed fairly unlikely at this stage" that Mr Major would join a live televised debate. "We're electing a parliament, not a president," a spokesman said.

Labour said that a televised debate would be "good for democracy". A spokes-

woman for Mr Kinnock said: "Neil has challenged Major to televised debate many times. We are a democracy, this is an important election and the more people are informed, the better." The Liberal Democrats said: "Mr Ashdown has long called for such a debate, but it won't happen because he will come across far better than the other two leaders."

Stewart Purvis, ITN's editor-in-chief, said: "The government of the day always goes into an election with an

advantage because of the status of the prime minister. A head-to-head debate is considered to put that at risk." A debate was more likely, he said, if the Tories started to trail badly in opinion polls and Mr Major chose to trade on his personal popularity, he said.

The broadcasters' challenge to the three party leaders came as the first salvoes were fired in the battle for viewers throughout the campaign. ITN claimed that its coverage would be "sharper

than the BBC's and "not ponderous". Mr Hall, meanwhile, promised that the BBC would be "the nation's debating chamber" and rejected suggestions that its output would be anything less than "superior".

ITN and the BBC promised balanced and impartial coverage and vowed to not let an ever-increasing barrage of complaints from the three parties interfere with their editorial independence. They would set the agenda, not the politicians.

## Labour would sign EC social chapter

A Labour government would sign the social chapter of the Maastricht treaty as one of its first acts before Britain takes over the presidency of the European Community in July, George Robertson, Labour's spokesman on Europe, said yesterday (Michael Binyon writes).

Labour would then unblock European laws which the Conservatives had stalled and weakened, he said. A Labour government would give full-time rights to part-time workers, regulate working hours and give minimum holiday entitlements, more paid maternity leave and rights to consultation about takeovers and job losses.

"At a time when a new charter seems to be churned out by government departments every day, the Conservatives have refused to accept the one charter that might actually change things for ordinary people in this country," Mr Robertson said.

The Conservatives had moved from "confrontation under Thatcher" to "openness under Major", he said. Labour wanted "social action frameworks" at Community level, to set out the rights to be implemented through dialogue and agreements between employers and unions.

## Major sends Thatcher roses

John Major sent a spray of two dozen pink roses to his predecessor Margaret Thatcher at her offices in Belgrave, central London, yesterday.

The flowers, with a long note attached, were delivered by members of the prime minister's staff as he left No 10 to announce the election date of April 9. Mrs Thatcher was expected to telephone Downing Street immediately after the announcement to pledge her support.

## Tory MP may be independent

A letter by John Browne, Tory MP for Winchester, to his constituency requesting that Gerry Malone, prospective Tory candidate, is dropped for the general election so that he could stand, was rejected yesterday.

Felicity Hindson, 61, the constituency association, said it was impossible for the association to change its candidate at this stage. "Mr Browne did not put forward his name for selection as our candidate," it now seems almost certain that Mr Browne will stand as an independent Conservative.

## Helicopter run to help count

A fleet of helicopters will be used in the Highlands and Islands on general election day. If the weather permits flying, their use to pick up ballot boxes should guarantee overnight counts and early morning results in four of the constituencies, three of which are held by Liberal Democrats.

For the first time, all the North results should be announced with the rest of the country. If bad weather strikes the North, traditional road transport and boats are on stand-by to carry the ballot boxes.

## Health posts

The names of 23 new chairmen of district health authorities whose two-year term of office starts on April 1 were announced yesterday. A further 70 chairmen had their terms of office renewed for up to four years. Labour said that the move was a constitutional outrage and accused William Waldegrave, the health secretary, of "prejudging the verdict of polling day".

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## Country cottage 'was headquarters for drug conspirators'

By CRAIG SETON

A REMOTE English cottage was the centre of a conspiracy to produce and distribute large quantities of the hallucinogenic drug LSD with a street value of millions of pounds, Worcester crown court was told yesterday.

Sheets of paper were impregnated with hundreds of thousands of tiny dots of the drug, known as tabs, and illustrated with the drug manufacturers' designs, including a double-headed serpent, Batman and the Joker, red and black dragons and a picture of the globe.

John Mitting, QC, for the prosecution, said that Lawless Cottage, close to the village of Sellack, near Ross-on-Wye, Hereford and Worcester, was the United Kingdom production centre in an operation led by an American couple who used

radio pagers to send messages. He said couriers illegally imported LSD crystals from San Francisco, the world centre for the raw material. When it arrived in England, it was diluted with vodka and "spotted" on to tiny squares on sheets of paper like playing cards, that were provided with their own envelopes. One gram of crystals would provide 10,000 "trips" when mixed with alcohol.

The production team sold each tiny square of the drug at a wholesale price of 50p. The street price for a "trip" would be between £5 and £10.

Jamie Ray, aged 30, Californian-born and of no fixed address, Michael Rock, aged 41, a French Canadian-born musician and writer of Finchley, northwest London, and James Lovelidge, aged 27,

unemployed, of Kilburn, northwest London, have denied a conspiracy to supply LSD between December 1986 and February 1991.

Mr Mitting alleged that Miss Ray was the central link with the American supplier of the LSD crystal and had been involved in production or distribution of the end product. Mr Rock was a producer and distributor and Mr Lovelidge was a distributor.

Mr Mitting said that two other people were not in the dock. Alan Persuitt, aged 45, and Daniel Ellison, aged 33, his wife, both American citizens, were the main organisers of the UK end of the operation. They had pleaded guilty.

Mr Mitting said that, between 1988 and 1991, police began seizing quantities of the sheets of paper that each contained 50 squares of LSD. Two seizures in particular, containing the Batman and Joker and dragon designs, eventually led police to Lawless Cottage, which had been rented by Mr Persuitt.

The cottage and properties in London were raided in January 1991. Documents, money and equipment that the prosecution said was necessary for LSD production were found, including pipes, gloves, cylinders and fumes. Mr Mitting said that a photographic darkroom at Lawless Cottage had been used for the laborious job of "spotting" tiny drops of LSD on to the sheets of paper.

Production and sales records of the operation had also been seized. Mr Mitting said that during one production run in October 1990 more than 121,000 squares of LSD were recorded as having been produced. A production document also recorded that 500,000 tabs of the dragon design were to be made. "Sold on the streets, we are talking of several million pounds at retail value," Mr Mitting said.

There were also records of expenses involved in the operation, including money spent on vodka, payment for the workers involved in "spotting" the drops of LSD on paper and a payment to a man called Max, who was said to be the American supplier of LSD crystal. The trial continues today.



Underground ordeal: potholer Roy Dean being brought to the surface after spending 26 hours trapped with his colleague, Les Hewitt, in Sletchill Pot, in the Yorkshire Dales, when it flooded suddenly. Divers from the Upper Wharfedale Fell Rescue Association found the men as weather conditions worsened and

the water levels in the cave, known locally as "Hypothermia", continued to rise. Mr Hewitt, aged 49, of Gateshead, Tyne and Wear, said: "We turned our lamps off and cuddled each other and took it in turns to warm each other up. We had resigned ourselves to die and I was

surprised I could handle it. There was no panic. We went to the highest part of the cave and kept moving backwards.

"We had only just popped in for a look and were only going to spend an hour there. There was no sign of any water when we went in and half an hour later it had risen 6ft and we

were waist deep and swimming when we should have been walking. At one point, the water was only 2ft from the roof.

Alan Stockdale, a rescue co-ordinator, said: "It was quite tricky for us to get to them and it was urgent that we did because there was a very bad weather forecast."

## Farmer 'flew into rage at saboteurs'

A FARMER who discovered hunt saboteurs on his land flew into a rage, damaging their van and attacking a television cameraman who was filming them, a court was told yesterday.

Mark Fuller, aged 26 and said to be 6ft 6in and 25 stone, pulled off the van's wing mirrors, crushed two video cameras with his hands and hit Graham Donaldson, of Anglia Television, in the back as he cowered in the forest position, it was alleged.

Kevin Lawson, for the prosecution, told magistrates at Hunstanton, Norfolk, that as the hunt saboteurs clambered into their van, Mr Fuller slammed the door with such force that a window broke. He threw a wing mirror through the broken window.

The saboteurs and the cameraman were trying to film a "kill" at a meeting of the West Norfolk Hunt on Mr Fuller's land at Church Farm, North Runcton, Norfolk. Mr Fuller denies three charges of damaging property and one charge of threatening violence.

Lynn Jarvis, aged 20, who was driving the van, said: "I saw him grab the video camera and I thought 'Oh my God' as he crushed it with one hand. I flooded the van's engine in my panic as he lumbered towards us."

"Then I saw him hitting the TV cameraman in the back. It looked like he was trying to prise him apart. He was mad and had snapped. He looked like a rabid rooster. I tried to reverse away but I was wobbling all over the place because I was so scared."

The saboteurs fled to the nearest village, where they went to the police. Mr Fuller was later questioned at the farm and was still so angry that police had to call for more officers to calm him down, the court was told.

PC Melvyn Townsend said: "He was stamping around and clenching his fists. I feared for our safety."

Mr Lawson said that Mr Fuller had caused damage worth £1,493. It was not disputed that the saboteurs were on private land but the magistrates had to decide whether he had used "reasonable force" to eject them.

"I would submit it was not reasonable force," Mr Lawson said. "The defendant behaved in the way he did to teach them a lesson and to destroy any evidence that might be used on television."

The case continues today.

## Men held after IRA bomb find at border

IRISH police found a 1,000lb IRA bomb near the border in Co Donegal yesterday hidden in a van stolen 400 miles further south in Co Kerry.

Police believe that the IRA's cross-border campaign is supported by several smaller groups based in the south-west and anti-terrorist chiefs have launched a big hunt to catch the IRA ring leaders in the region.

Police believe that the group has hidden its Libyan supplied armory in underground bunkers in the remote southwest. So far three bunkers and thousands of rounds of ammunition have been found during searches in Kerry and Limerick.

Police are questioning three Northern Ireland men arrested near the scene of the bomb find. Two mortar launchers and components for rocket launchers were also found. Chief Superintendent Sean Ginty, officer in charge of the Donegal border area, said: "The IRA had possession of this bomb. We have prevented an attack."

## Woman wins pool sex bias fight

By ROSEMARY SMITH

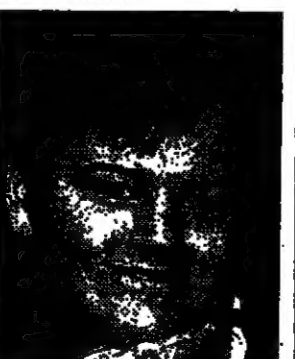
A WOMAN pool player yesterday won her fight to become the game's first professional after an industrial tribunal in Leeds found that she had been a victim of sexual discrimination.

The tribunal gave the Professional Pool Players Organisation three months to grant professional status to Susan Thompson, aged 22, from Runcorn, Cheshire.

Miss Thompson, who practices pool eight hours a day, told the two-day hearing that the Organisation had persistently prevented her from making a living out of the game. Men, she said, could earn up to £3,000 for winning a tournament while she could only make around £200 for a win on the amateur circuit.

The Organisation had refused her application for professional status four times between 1987 and 1991. It claimed that she was not good enough. The panel took ten minutes to rule that the Organisation had rejected her applications because she was a woman. Miss Thompson

had told the tribunal that she had won more than 200 women's pool titles in seven years and had beaten eight of the game's 40 male professionals, including Britain's number two Greg Farran. She holds the record for the fastest pool clearance by a woman — 45 seconds. She said yesterday: "I'm looking forward now to getting amongst the men and beating them in the tournaments."



Thompson beat eight male professionals

## Pep talk ended in bomb hoax court told

By MICHAEL HORSNELL

COMPETITION in the fast-food business turned into an unseemly one-sided burger war when a management executive for McDonald's telephoned a branch to motivate staff to break a yearly sales record, a court was told yesterday.

At the Northumberland Street store in Newcastle upon Tyne, it was decided that the best way to increase turnover was to empty the rival Burger King less than 100 yards away of customers with a bomb call. It was alleged. More than 300 customers and 50 staff were evacuated as police searched the premises for a bomb at the height of the IRA's Christmas campaign last year.

Karen Heaton, for the prosecution, told Newcastle magistrates that Padma Herron, the manageress of McDonald's, took the executive's call, which was intended to "get her up" and make staff "go for it". Ms Herron, aged 24, and Lance Green, aged 20, the assistant manager, allegedly decided on the bomb hoax and bullied Helen Calderwood, a waitress aged 20, to telephone Burger King, which lost about £1,000 in takings as a result.

Calderwood, of Gosforth, Newcastle, admitted making a bomb call on December 14. Sentence was adjourned until April 6 for social enquiry reports. Ms Herron, of Gosforth, and Mr Green, of Kingston Park, both Newcastle, are also accused of making a bomb call but they did not enter a plea. Their case was adjourned until March 25 and they were granted unconditional bail.

Rajeev Loomba, for Calderwood, said that his client had been intimidated and goaded into making the call. She had lost her job because of a stupid act.

Last night, McDonald's said that encouraging staff to increase sales by offering them bonuses was a normal business incentive. Staff at the store had not been put under undue pressure.

## Carey move halts gays' liturgy book

By RUTH GLEDHILL  
RELIGION CORRESPONDENT

PLANS to publish a book of liturgy for homosexuals have been abandoned after an intervention by the Archbishop of Canterbury.

Dr George Carey told the Society for Promoting Christian Knowledge (SPCK), the Church of England's oldest mission agency, that he would have to reconsider his decision to remain its president if he continued to find himself at odds with the society's editorial policy.

The dispute has arisen as the archbishop reviews the patronage and presidencies of 450 organisations that he inherited from the former archbishop, Lord Runcie. Dr Carey had accepted the invitation to become president of society but earlier this week



Stuart: considering suing publishers

said he would not become patron of another Anglican mission agency, the Church's Ministry among the Jews.

The book, *Daring to Speak Love's Name*, was to have been published this July by the Society for Promoting

Christian Knowledge. The book is listed in the January-July catalogue as "a book of prayers, blessings and liturgies marking friendships, particularly those of gay and lesbian people, and other aspects of relationship which traditional mainstream worship does not recognise".

Elizabeth Stuart, aged 28, the book's editor, had been paid an advance. Dr Stuart, a Roman Catholic and a lecturer in theology at the college of St Mark and St John, Plymouth, is seeking another publisher and is considering legal action against the society. The manuscript, which refers to *Issues in Homosexuality*, last year's statement on sexuality by the general synod's house of bishops, was sent to six readers, including two Anglican bishops, and to Dr Carey for his opinion. In a

letter to Judith Longman, the society's editorial director, Dr Carey says that it is regrettable that liturgies for people with HIV and Aids might appear within the same covers as liturgies for people "coming out" and in same-sex relationships. He says: "Surely this will only foster the myth that HIV and Aids are confined to the homosexual community."

Dr Carey says that the book frequently runs counter to its assumptions and liturgical provision. "... I cannot be indifferent to SPCK's publications. If a divergence between me as president and SPCK's editorial policy were frequently repeated, then I would have to consider whether to remain in this role."

Leading article, page 15

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## Ben Nevis shrinks 6in as sea rises

By NICK NUTTALL  
TECHNOLOGY CORRESPONDENT

SOME of the country's most famous natural landmarks including the Pennines, Ben Nevis, Mount Snowdon and the Mendip Hills are now shorter than they were in the 1920s.

The diminution of the landscape has been caused by the slow but steady rise in sea levels off the southwest coast of England, the Oceanology International '92 conference in Brighton was told.

The official heights of British mountains and hills are based on ordnance survey measurements of sea levels taken between 1915 and 1920 at Newlyn in Cornwall. "If you look up in a book that a mountain is so many feet above sea level it actually means the height above Newlyn in 1920," Philip Woodworth, of the Proudman Oceanographic Laboratory at Birkenhead, Merseyside, said. "Since then, however, sea levels there have risen by six inches." This

means that mountaineers who scale Ben Nevis have clambered only 4,407ft 6in rather than the 4,408ft scaled by their forefathers.

The laboratory, which manages a network of 35 tide gauges around the British Isles, has also detected a small but significant shift in the tides during the past century with those in the southwest rising and those off the northeast coast of Scotland falling by around half a millimetre a year.

What is causing this change in tidal patterns remains a mystery. Dr Woodworth said that it might be linked with rising sea levels or be caused by man-made activities including dredging at some ports.

The laboratory's gauges, some of which now form part of the new global sea level observing system set up by the Intergovernmental Oceanographic Commission as part of attempts to study global warming, are helping to confirm that Britain is tilting into the

sea at a rate of 4mm a year. The tilt is most pronounced in the south east of England. In contrast, geological movements, a legacy of the last ice age, are causing northern Scotland to rise.

Graham Alcock, principal scientific officer at the laboratory, said it was vital that calculations on sea level rises took these geological movements into account if engineers are to plan coastal defences properly. He said that engineers needed not only good forecasts on how rising world temperatures might cause the seas to rise but forecasts on how land movements might offset or exaggerate these rises.

In an attempt to forecast these geological movements more accurately researchers were turning to satellites and radio telescopes. Mr Alcock said. Signals picked up from the satellites and from deep space are allowing scientists to fix on tidal gauges and then measure the height of the land to which these devices are attached.



# Hospitals shun day surgery regardless of long waiting lists

BY JEREMY LAURANCE, HEALTH SERVICES CORRESPONDENT

A RELUCTANCE by hospital consultants and managers to make use of day surgeries is holding back progress that could cut waiting lists by a third, a new report says.

Based on the 20 most common surgical procedures, an extra 95,000 patients could be treated each year at no extra cost if all hospitals performed as many operations on a day basis as the best 25 per cent, the report from the independent Audit Commission says.

The total figure for extra patients treated, for all procedures, could be as high as 300,000, according to expert medical opinion of what is safely achievable and on the basis of evidence from abroad. "That is around one third of current waiting lists," Howard Davies, director of the commission, said.

The report says that in the 75 per cent of districts that

have proper day surgery facilities almost all are significantly underused. Only two units were identified as operating at full capacity, defined as treating 1.5 patients per bed per day for 240 days a year. Many admitted patients who could have been treated in outpatients, implying that their spare capacity is even greater. In a quarter of districts there were no dedicated day surgery facilities.

Consultants are often to blame for the inefficient use of the units, the report says. They do not organise their work to provide a regular day case list; are reluctant to admit patients for only half a day; do not communicate with managers; and work independently of other consultants so no one has an overall view of the use of the unit.

These problems can be overcome where the unit is run by a director but almost two thirds of units do not have one. "The importance of the focus which a good director provides cannot be over-emphasised," the report says.

Mr Davies said: "In only a quarter of districts was the shortage of facilities an issue. In most, management issues and the attitude of consultants are holding back progress." The report has the support of the Royal College of Surgeons, which yesterday issued its own guidelines for day surgery. Brendan Devlin, chairman of the college's working party on day surgery, said it is now considered "the best option for 50 per cent of all patients requiring elective (routine) surgery". At present, well below half of operations were performed on a day basis, he said.

David Ralph, secretary of the working party, said that day surgery was safe and that patients preferred it. Infection rates and anxiety were lower and getting patients mobile immediately enhanced recovery.

Sir Terence English, president of the Royal College,

said that progress on day surgery was "slower than we would like to have seen". Surgeons needed encouragement. "Some have not been prepared to take it up because they are too conservative or fixed in their ways."

Earlier this week the government announced an extra £15 million for health authorities to improve provision.

London's hospitals are falling down and at least one may have to be sold to pay for repairs to the rest. St Thomas's hospital, on a prime site opposite the Houses of Parliament, could raise £150 million for investment in buildings elsewhere if it were sold, Richard Meara, a management consultant, said.

"Some buildings are so functionally unsuitable and user unfriendly that no amount of refurbishment can help," he said. "The best thing that could happen to the Middlesex Hospital outpatients' department or the Brook Hospital in south London is a bulldozer."

In a report to the King's Fund Commission on London, published yesterday, Mr Meara said that 49 per cent of the NHS's total open market value was locked up in the hospitals in the four Thames regions which faced a total maintenance backlog of £900 million. Some had to pay extra high maintenance costs because they occupied historic buildings.

St Bartholomew's recently spent £12 million upgrading the James Gibb building, work that would have cost only £8 million had it not been listed. "The extra costs of providing health care in listed buildings are never considered," Mr Meara says.

Primary care in the capital is still underdeveloped relative to the rest of the country, according to a second report for the commission. London GPs have fewer staff and nurses, larger lists, and are more likely to be elderly and to practise single-handedly.



Step by step: ballerina Natalia Bessmertnova coaching children at the Dominion Theatre, London, yesterday. Miss Bessmertnova and the Stars of the Bolshoi company will tour Britain from next month

## Colleges to merge into new Scots university

A university is to be created in southwest Scotland with the merger of two further education colleges. It is expected to be called the University of Paisley.

The university will be formed out of Paisley College and Craigie College, in Ayr, and will have a campus in each town. It was announced yesterday. The plan will be submitted to Ian Lang, the Scottish secretary, this summer and permission to use the title of university is likely to get Privy Council approval after the passage of the further and higher education bill before Parliament.

The governing and academic bodies from each college have approved the merger and work on creating the university will begin immediately. It will have substantially more students than the 5,700 attending the two colleges and will offer a wide range of vocational degree courses.

## Mirror man's pension safe

Ernest Osborne, a former building manager at the *Daily Mirror's* Holborn Circus offices who feared that along with 8,500 former Maxwell employees he would cease to receive pension payments at the end of June, has learnt that his pension is safe.

Mr Osborne, aged 67, was reassured by his former employers on Tuesday after telling *The Times* how his health had suffered during the months of uncertainty. On Friday, pensioners who had subscribed to the Maxwell Communication works scheme were told that Mirror Group Newspapers could no longer support all their former publisher's victims. However, the pensions of former *Mirror* employees were safe.

Letters, page 15

## Treasure find

Arthur Greenway and John Davey of Essex will receive the full value of three ancient gold wrist torques and 190 silver coins that they unearthed at a farm in Woodham, Mortimer. A *Colchester* inquest ruled the treasure, thought to be worth £20,000, was treasure trove and must go to the British Museum.

**Attacker jailed**  
Andrew Davis, aged 24, of Oxford, who beat unconscious a woman student from Russia and sexually assaulted her, was jailed for seven years. Oxford crown court was told that it was his third attack on people he suspected were students.

## Damages win

Jill Ames, a motorist of Giffarth, Mid Glamorgan, and her three children aged 13 to 18 were awarded £218,500 agreed damages in a High Court settlement for injuries received in a crash at Stockton, Norfolk, in 1987.

## Rail blockage

The main rail route into Cornwall was blocked after tons of earth fell on the track at St Germans. British Rail said services could be suspended for three days because of danger from an unstable bank.

## Poor police

Some police officers with the Northern Constabulary in Scotland are chasing criminals in their family cars, equipped with magnetic flashing lights, because the force cannot afford enough patrol cars.

## Trawler death

A fisherman died after being cut free from machinery which had trapped his arm in the engine room of the trawler *Viking Borg*. The boat was moored at Grimsby docks.



Barnacle goose: from a few hundred to 12,000

## Geese eat into farmers' profits

By KERRY GILL

FARMERS on a coast where the barnacle goose has been saved from extinction are demanding government compensation for the crops which they say the flocks are devouring. A triumph for conservationists has left farmers in southwest Scotland claiming up to £10,000 a year each for crops lost to the Svalbard geese.

The birds winter on the relatively mild banks of the Solway Firth before returning to their native Spitsbergen. During the 1950s there were only a few hundred in the area. Since a reserve was established by the Nature Conservancy Council 30 years ago, the population has grown to more than 12,000. The recovery has been so successful that Dumfries and Galloway regional council and the area tourist board have adopted the geese as their symbols.

Jim Brown, who farms near the reserve at Caerlaverock, is less impressed by the birds. "We spend an hour a day trying to chase them away and we can't shoot them. The Wildfowl and Wetlands Trust is erecting a huge tower inviting people to come and see the geese. They are raking in money while our pockets are being hit." Another farmer, Alastair Wyllie, said: "Sometimes I fire above the geese to scare them. The crops are badly affected and cattle don't like all the dung deposited by the birds." John Graham said that he was unwilling to apply for a shooting licence because of the antagonism of ornithologists. He was unable to winter sheep in the area because of the lack of grazing and slaying was usually two to three weeks late.

The farmers believe that conservationists should help to feed the geese. Jim Mills, area secretary of the National Farmers Union, which has taken the farmers' claim to the Scottish agriculture department, said that numbers had to be controlled. "Geese will strip a field to the bone very quickly. There are so many that they cannot cope with feeding them at the trust refuge."

The prospect of some geese being shot left John Doherty of the trust agitated. He said that any population of geese of less than 100,000 was under threat and the Svalbards numbered only 12,700. He was sympathetic to the farmers and felt that the government should pay them to grow some crops especially for the geese.

## Three days of will-power that went up in smoke

CIGARETTES, who needs them? It was national no-smoking day yesterday, but my own Q-for-Quit day arrived last Tuesday, boosted by an encouraging 90-minute session with the amiable Chris Steele, the television doctor and international top-smoking expert.

Generously giving away the remains of my last packet, I began chewing nicotine gum instead. Soon I accustomed myself to the hiccups one sometimes suffers from nicotine replacement therapy gum, but the jaw ache was becoming a serious problem. Between chews, I consumed five bars of mint chocolate as an extra comfort. Felt fairly sick.

I managed to get through Q-plus-two by drinking heavily to ease the pain messages from my ravaged brain. But on Q-plus-three I succumbed to temptation and stole a cigarette from my colleague Bill Frost, who had carelessly left

Michael Horsnell armed himself with nicotine gum and chocolate bars in preparation for no-smoking day

a packet on his desk. It had been giving me the come-on all day.

Yes, I had blown it for a suck on a ciggie after 78 hours without a single puff. It was then that I made a significant discovery. Chewing nicotine gum while smoking produces the most delightful buzz, which is possibly why the manufacturers specifically warn against it.

On Q-plus-four, having confirmed my nicotine addiction and suffered the guilt of my weakness, I took a brave decision to fight again. I gave up the foul-tasting gum. I have now managed to go four days without any gum and

kept to one cigarette an hour, noticing how well this has cured the hiccups and jaw ache and reduced my craving for mint chocolate. As I write, I am about to light my 3pm cigarette. It is 11.55am. I am smelling like a bonfire again and having to resort to smoking beside the coal shed to avoid the attentions of my 11-year-old son, the Smoke-hunter General. But I feel proud. I have been true to myself. I feel neither guilt nor worry.

Dr Steele, who runs a stop-smoking clinic in Manchester, had warned that I might not at first succeed. Most long-term ex-smokers usually failed to give up at several previous attempts, he said, and I should not get despondent if at first I did not succeed. Whatever might go wrong, I should learn by my mistakes. Dr Steele is an understanding man and he is right. I blame Bill Frost for what went wrong.

MICHAEL POWELL



Smoke-filled room: members of the Lords and Commons pipesmokers' club defying no-smoking day at the Sherlock Holmes museum, central London

## Ban on children in pubs may be eased

BY OUR TRAVEL CORRESPONDENT

ALLOWING children into public houses, shortening queues at immigration control and providing new parking areas for coaches are among proposals intended to boost the tourist industry outlined by the government yesterday.

Tourism is now the biggest single industry in Britain, employing 1.5 million people and contributing £25 billion annually, Michael Howard, the employment secretary, said.

The law in England and Wales makes it difficult for children under 14 to be with their parents on licensed premises, and this confuses and irritates many overseas visitors, Mr Howard said in a booklet outlining his plans.

The present law can also inconvenience our own citizens," he said.

Although an increasing number of public houses provided bar meals, the law prevented families from sharing a meal in them. The government, if returned, plans to introduce legislation similar to that in Scotland to enable pubs to request that children be allowed in. It also plans to allow the sale of liquor in cafes. It said, however, that such a relaxation in the rules would be allowed only after consultation with the trade, police and medical experts.

The government would naturally take fullest possible account of any evidence that children could be harmed by greater access to premises in

which alcohol is sold and consumed," Mr Howard said. "These two changes in the law could encourage more licensed premises to cater for families. This may well help to promote sensible drinking, which the government has consistently advocated."

He added: "Our aim is to make this country a more attractive place for visitors, from the moment they land to the moment they leave." Many of the proposals would require legislation. The most contentious is giving licensed bars and restaurants more freedom to accept children. Consultation papers are to be issued proposing that licensed premises ask magistrates for "children's certificates" similar to those in Scotland and "café-style" licences. "This would not impose any restrictions on pubs or force them to accept children," Lord Ulswater, the tourism minister, said.

Among the other measures proposed to make Britain more tourist friendly are performance standards covering the waiting time for foreign visitors at immigration. The maximum wait for European visitors should be ten minutes, Mr Howard said. Their average wait should not exceed three minutes. Standards for non-European visitors have still to be set.

Parking restrictions in parts of Westminster would be lifted as an experiment to try to find parking for another 165 coaches.

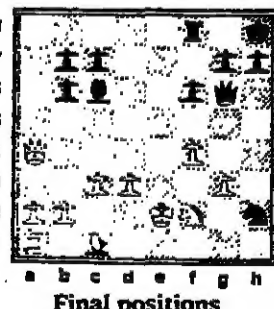
## Kasparov maintains chess lead

FROM RAYMOND KEENE, CHESS CORRESPONDENT IN LINARES

GARY Kasparov, the world chess champion, consolidated his lead in the grandmaster tournament in Linares, Spain, yesterday with a 59-move victory over Arhur Yusupov. He holds a 1½-point lead with two rounds to go.

The eleventh round was a disaster for Britain's Nigel Short and Jonathan Speelman, who both lost games with the white pieces and are now at the bottom of the table. Short suffered a crushing defeat by Jan Timman of The Netherlands. The moves for their game were:

Short	Black	Timman	White	Kas	Kas
1	d4	15	Nd5	16	Nd5
2	Nf3	16	Nc6	17	c3
3	Nc3	17	Nf5	18	Qxa4
4	Qb3	18	Nf5	19	g3
5	Bd4	19	Ng2	20	Nb4
6	Nxe4	20	Qd1	21	Kg1
7	Nd3	21	Ng2	22	Kg2
8	ad	22	Nb1	23	Nb1
9	Nd3	23	Ne5	24	Nd3
10	Nd3	24	Ne5	25	Nd3
11	Qd1	25	Nd3	26	Nd3
12	O-O	26	Nd3	27	c3
13	exd5	27	Nd3	28	Ne5
14	Nd3	28	Nd3	29	Ne5
15	Nd3	29	Nd3	30	Ne5



Final positions

## Canals and rivers earmarked to switch water to dry south

AN AMBITIOUS scheme to transfer water from Wales and Northumbria through rivers and canals to the parched southern and eastern counties of England may be needed next century, the National Rivers Authority suggested yesterday.

In a report examining the options for meeting expected water demand, the authority shows that the whole of England east and south of a line drawn roughly between the Humber and Severn estuaries is likely to face long-term water shortages. By 2021 the Thames region will be short of 951 million litres a day, almost a quarter of its present demand, if no new resources are developed. Similar shortages face the Anglian, South-

ern and Wessex regions, with the South West only slightly better off. These long-term trends have nothing to do with the immediate problems of drought, serious as those are, Jerry Sherriff, the authority's head of water resources, said. But the drought had brought the issues into focus. Over the next year the authority will be looking at various options for balancing supply and demand before deciding on the best.

The authority appears to have dismissed already some of the more exotic ideas, including towing icebergs from the Arctic, desalination, importing water from Europe by pipeline or building a national water grid. All are too expensive or impractical, Mr Sherriff said.

Water from Wales will be filling baths in London if an ambitious water transfer scheme goes ahead, Nigel Hawkes reports

Among the more practical options are the better use of water, including repairing leaking mains and some metering in dry areas, more use of recycled effluent from sewage plants and possibly transfer schemes using existing rivers to carry water from wet areas to the dry south and east.

Water from mid-Wales, which has a large surplus, might be fed into the Severn and Wye and thence into the Thames using pumps. The water would be taken from the Severn near Tewkesbury and transferred by pipeline to the

Thames at Lechlade in Gloucestershire. Alternatively, Severn water could be transferred to the Trent and Mersey canal near Stafford, and into the Grand Union and Oxford canals to supply the Thames region, or into the rivers Nene and Ouse in Northamptonshire to supply East Anglia.

The use of canals, never previously used to distribute water, was being seriously considered, Mr Sherriff said. "We believe we could move a reasonable amount of water through canals without interrupting their normal functions, though

it would need some engineering work and some dredging."

Another possibility would be to take water from the huge but underused Kielder reservoir in Northumbria, feed it into the rivers Tees, Swale and Yorkshire Ouse and then pump it into the river Witham in the Anglian region for distribution to Lincolnshire, Suffolk and Essex. The total costs of these schemes might be of the order of £1.2 billion.

□ The drought in the English lowlands is "without modern parallel", the latest data from the Institute of Hydrology and the British Geological Survey show. The past two years, from March 1990 to March 1992, show the lowest rainfall in England and Wales for such a

period since records began in 1767. The three months from December 1991 to February 1992 inclusive was the third driest this century, after 1963-4 and 1933-4.

River flows in some areas are very low. The mean flow of the Great Ouse in Cambridgeshire over the past years has been less than half the long-term average. The drought appears to be the most severe in the English lowlands since that of 1897-1903.

Boreholes show the lowest groundwater levels recorded in many places, including sites in Norfolk and Cambridgeshire. One borehole, at Thetford Rectory in Norfolk, dried up in January for the first time in 70 years.

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Colleges to merge into new Scots university

**Mirror man pension safe**

Mirror man pension safe

**Treasure**

Treasure

**Attacker**

Attacker

**Damages**

Damages

**Rail block**

Rail block

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## Countryside to have more protection

BY MICHAEL DYNES, TRANSPORT CORRESPONDENT

THE government is to adopt new procedures for assessing damage to the environment caused by road building. Christopher Chope, the roads minister, announced yesterday. He said that the present methods were obsolete and needed overhauling to ensure greater protection for the countryside.

The consequences of road building schemes would have to be expressed in terms of a monetary value, he said. But alternative ways would have to be found to protect those parts of the countryside that were invaluable.

The decision to add greater weight to the environmental effects of road building follows publication of a long-awaited report by the standing advisory committee on trunk road assessment, the independent advisory body set up in 1978 to evaluate how road building schemes are assessed.

The report found that the

present scheme-by-scheme environmental impact assessment was inadequate and should be replaced by a "strategic level of environmental assessment" that places values on the environment at the beginning of the planning process rather than towards the end. The EC has been urging member states to adopt such an approach, which was earlier dismissed by ministers as "half baked."

Mr Chope said that the transport department would issue an updated environmental impact assessment manual for road schemes later this year, which would embody the recommendations made by the report.

The new procedures are unlikely to be applied to the present £20 billion roads programme, so will be too late to save areas such as Twyford Down, Hampshire, and Oxleas Wood, east London.

Driving penalties, page 18



Ready for polling: Dick Riley, of the Birmingham ballot box supplier and manufacturer C Bradbury, putting the finishing touches to a box yesterday

## Budget ends firms' rent-switch loophole

BY MATTHEW BOND

A LOOPHOLE that has enabled companies to reduce corporation tax bills and improve cash flow is to be closed.

The Budget ends so-called property-holding company schemes or rent-deferred schemes, set up between two companies in a group, one normally an operating company paying rent for its premises, and the other either a holding company or a specially created property subsidiary, which receives the rent. No money leaves the group.

The rent date is crucial. If an operating company has a December 31 year end, a scheme might have rent due on January 1 in arrears.

The operating company can, by using the accruals basis of Schedule D (Case 1) tax rules, claim most of the rent as an expense by its year end, reducing taxable profit. Tax is paid on the rent only in the next year, when the holding company pays it on rental income under Schedule A.

From Budget day, rent recipients will pay tax on it as it is accrued, not when it is due.

## Fresh worries stall car hopes

In spite of cheaper post-Budget deals on new cars, eager salesmen waited for buyers in vain. Kevin Eason reports

CAR salesmen with ties neatly knotted were waiting anxiously for the showroom doors to burst open yesterday morning in a post-Budget rush, but nobody turned up.

Norman Lamont, the Chancellor, halved special car tax to 5 per cent as an answer to the plea from a desperate motor industry which needs a sales boost. The Society of Motor Manufacturers and Traders confidently predicted that cutting the tax could bring more than 70,000 extra sales this year.

But the country's 12,000 showrooms remained eerily quiet yesterday with no sign of the expected dash of customers wanting to cash in on savings worth around £400 on the average family saloon. It seems that having got rid of one stumbling block, the motor industry has found a new problem: uncertainty over the outcome of the election.

Paul Williams, managing director of Bristol Street Motors, one of the biggest garage groups, said: "Nothing is going to create a surge in this business until there is a return of confidence in the economy."

"What happened in the Budget was very welcome but we have customers who have had their overtime cut or their firms are not doing very well and they will not spend now in spite of the cut in car tax."

Most dealers reported a surge of telephone calls from motorists enquiring what savings they would make if they wanted to buy. Bristol Street was among Ford dealers offering discounts well over the tax cut to encourage interest, with up to £1,400 off the price of a Fiesta.

Ford said that almost 6,500 customers who had delayed their purchase were also starting to confirm orders, raising hopes that

March sales might not be quite as bad as the previous 28 months of declining registrations, forcing the Chancellor to step in to help the industry.

As many as 20,000 postponed orders are thought to be piled up ready to be signed throughout the industry. The Society of Motor Manufacturers and Traders confirmed last night that as long as orders were not invoiced, paid for or the vehicle collected, then cars ordered before the Budget should be available at the new tax rate.

Society officials were delighted that their campaign over almost 20 years had finally paid off with some reduction in special car tax.

Even though dealers also welcomed Mr Lamont's help, the Budget seemed to have burst on the industry with all the effect of a damp squib.

Ian McDermott, salesman at Henlys of Chester, which was yesterday reducing the price of a typical Jaguar by £1,000 and a Rolls-Royce Silver Spirit II by more than £3,000, said: "We expected a kick-start but not much has happened."

At the Reg Vardy Group, which sells 25,000 cars a year through 19 dealers, David Williams was hoping that interest would grow over the weekend.

Mr Williams, the group's public relations manager, said: "The biggest interest seems to be in specialist cars. When you spend £120,000 on a Bentley Turbo, you would not think a £4,650 reduction mattered much but it apparently does."

"The Budget will help but we still will have four weeks to wait before we know which direction we are heading in. Until the election is over, we do not expect a big surge in business."

## Officials blamed in supergun enquiry

BY SHERIL GUNN  
POLITICAL CORRESPONDENT

THE government is censured in a draft report of the parliamentary enquiry into the Iraqi supergun affair for failing to block exports which built up Saddam Hussein's military capability before the Gulf war.

The report, by Kenneth Warren, enquiry chairman, declines to criticise ministers personally. Instead, it focuses on the failures of the trade and defence departments to check contracts with British firms to make sure that they did not breach the United Nations embargo on supplying arms to Iraq and Iran.

The Tory-majority Commons trade and industry committee started work yesterday on completing the report, which is expected on Monday. The draft, according to one committee MP, was "rather anodyne", favouring the "cock-up" rather than the conspiracy theory over the role of officials in allowing the export to Iraq of giant tubes for the supergun, and the export of other military equipment.

Customs officials are likely to be accused of heavy-handedness after seizing a consignment of the giant tubes at Teesport in April 1989. The enquiry was announced after the seizures, although it started to hear evidence only after the trade department sent a memorandum last summer listing military equipment among the licensed exports to Iraq.

Labour and Liberal Democrat MPs on the committee will try to toughen the wording in the final report and to criticise ministers personally. There is confusion and disagreement among the committee's 11 MPs about the role of intelligence officers and how much they knew of, and monitored, exports of sensitive equipment. Some MPs have said they believe that British officials knew of the exports, but allowed them through so that they could keep track of Saddam Hussein's build-up.

Although the draft report talks of the lapses in the procedures for checking exports, it is understood to point out that the criticisms come with the "benefit of hindsight".



Twelve criticised the council's budget plan

## Lambeth sets highest poll tax

BY DOUGLAS BROOM  
LOCAL GOVERNMENT CORRESPONDENT

LAMBETH council was on course to be charged capped yesterday after agreeing to set the highest poll tax in England at the end of a ten-hour meeting which ended just before dawn. The group of Labour moderates who control the south London borough finally forced through a change of £448.55 at 14 minutes to five in the morning on the casting vote of the mayor.

Plans for a budget of £33.2 million for the coming financial year were attacked as excessive by the Conservatives who proposed a poll tax of £419 and by the Liberal Democrats who urged a figure of £380. The budget plan was also criticised by 13 former Labour councillors, including the former leader Joan Twelves, who were expelled from the party last year for extremist activities.

In its final form the financial package approved by the council is £4.4 million above the government's capping limit. Stephen Whaley, leader of the council, said that he would appeal to the government to relax the cap.

Conservative controlled Hillingdon in west London also faces capping this year after setting a budget £877,290 above the limit although the council also plans to appeal.

As many as 20 councils are now thought to be at risk of charge capping, including at least five Conservative controlled authorities. No decision on which councils will be capped will be made before the general election.

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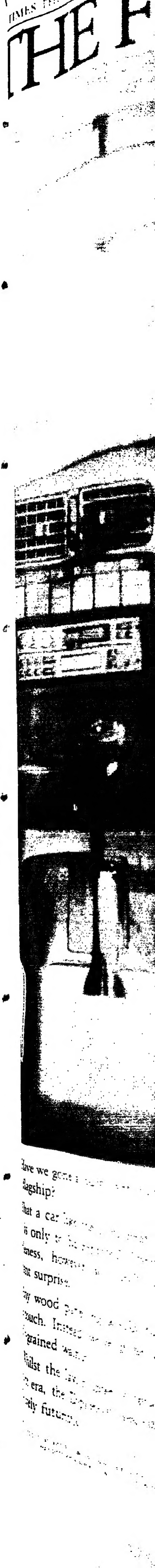
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heaper post-Budget deals  
eager salesmen waited for  
vain. Kevin Eason reports

With the  
new Budget  
salesmen  
waited for  
vain. Kevin  
Eason reports

As many as 20,000  
new orders are thought  
to be in the pipeline  
throughout the  
country. The Society of  
Motor Manufacturers  
confirmed a  
record 1.1 million cars  
were sold in 1991, a  
1.1 per cent increase  
on 1990. The industry  
is expected to sell  
1.2 million cars in 1992.

Even though dealers  
are expected to see  
higher sales, the Budget  
has put off the industry  
with the effect of a  
tax cut.

Mr. McDermott, of  
the Society of Motor  
Manufacturers, said  
the industry was  
expected to sell  
1.2 million cars in  
1992.

At the Reg Vardy  
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cars a year, the 1991  
sales were 19,000.

Mr. Williams, the  
group's managing  
director, said the  
industry was expected  
to sell 1.2 million cars  
in 1992.

The Budget will help  
the industry, but it  
will not be a  
miracle.



Twelve, criticised its  
own budget plan

Lambeth  
sets  
highest  
poll tax

By IAN CLAS BROWN  
LOCAL GOVERNMENT  
CORRESPONDENT

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Any wood panelling  
would have been a  
nice touch. Instead,  
we've gone all out for  
richly-grained walnut.

Whilst the lavish interior  
recalls a more  
elegant era, the Diplomat's  
sound system is  
positively futuristic.

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Any wood panelling would have been a nice touch. Instead, we've gone all out for richly-grained walnut.

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## Fringe parties put new slant on poll

BY JILL SHERMAN AND MICHAEL MCCARTHY

A COLOURFUL range of minority parties including Lindi St Clair's Corrective party, the Monster Raving Loony party, and the Rainbow Connection parties, will line up with the three main contenders in the general election campaign.

While some will be trying to secure Westminster seats others, like the Rainbow Connection, will be campaigning against both politicians and Parliament, arguing that national policy should be decided by people in their own homes at the push of an electronic button.

The Monster Raving Loony party had been hoping to field 50 candidates to earn them an election broadcast, but its leaders admit this is unlikely. Loony Lord Tiverton, the party's minister of culture, said yesterday that the party's aim was "both to ridicule politicians and to allow people to record a protest vote against politicians".

The Corrective party, headed by Lindi St Clair, otherwise known as Miss Whip-lash, will also be trying to field 50 candidates with a manifesto calling for social justice,

civil liberty, animal rights and equal opportunity, and the legalisation of prostitution.

The Green party and the Liberal party are the two largest minority parties, which have both faced a dramatic downturn in popularity. The Green party, which is holding its spring conference this weekend, is fielding 250 candidates, twice the number it put forward in 1987. Although its standing has risen considerably since the last election, its dramatic rise in the polls during the Euro-MPs election in 1989, when it won 15 per cent of the vote, has long since disappeared. This is partly because it seen as a one-issue party and partly because the environment has fallen as an important issue from first place in 1989 to eleventh this year.

The Liberal party, officially relaunched in 1989, is putting forward candidates in 70 seats and will be fighting Liberal Democrat MPs in five constituencies.

Parties on the extreme right include the new anti-European group, the Anti-Federalist

League which is standing against two cabinet ministers, Chris Patten in Bath, and William Waldegrave in Bristol West, and hoping to put up 34 candidates.

The Democratic Left, which replaced the Communist Party of Great Britain, will not be fielding any candidates, but will be urging tactical voting to scupper Tory chances of a fourth term. The organisation will follow up its official launch next week with an "Out of the Blue" party, where guests will be invited to dance to the end of 13 years of Tory government.

Parties on the extreme left are dwindling in strength, partly due to events in the Soviet Union. The Revolutionary Communist Party is putting up eight candidates in cities throughout the country. Using the slogan "Break out of the grey", it will appeal against tactical voting.

The Socialist Workers' Party, which will not be fielding candidates, will support Labour or the defunct Labour MPs Dave Nellist and Terry Fields, who are standing independently.



Loony tune: Screaming Lord Sutch, leader of the Monster Raving Loony Party, puts across his campaign message in typically flamboyant, if low tech, style. He will be contesting the prime minister's Huntingdon constituency on April 9. Screaming Lord Sutch began his campaign yesterday from the roof of a bright yellow "loony mobile" outside the Commons. The former pop singer possibly has more campaign experience than the prime minister. He fought his first election in 1963, two years before Mr Major failed to secure the London seat of St Pancras North.

## Headaches of a hung parliament

**POLITICAL NOTEBOOK**  
By RONN OAKLEY

The election could provide a nightmare which Buckingham Palace quietly dreads.

The Tories remain the narrow election favourites. They are, after all, defending a 101-seat majority from 1987, when they took 43 per cent of the vote to 32 per cent for Labour and 23 per cent for the then Alliance. But if voters divide their support in the way indicated by virtually every opinion poll so far this year, we are heading not for single party majority government but for a hung parliament in which no party has an overall majority.

The biggest swing achieved by any party since the war is 5 per cent and Labour, needing an 8 per cent swing to achieve power in its own right, has never managed more than 3 per cent, so the odds are against Neil Kinnock going all the way.

But if capturing the 97 seats it will need to form a majority seems a daunting task for Mr Kinnock's party, there is a lesser target. Only 51 Labour gains on a swing of 4 per cent are required for the Conservatives to lose their overall majority. Since opinion polls over the year have varied from a 21 per cent Labour lead to 11 per cent for the Tories, the prospect of a hung parliament is a serious one.

It seems likely that in the next parliament there will be six to ten MPs representing Plaid Cymru and the Scottish National Party (they go into the election with eight between them and with the SNP at least on a rising trend). There are 17 Ulster MPs unconnected with either of the two main parties and even if the Liberal Democrats, also on the upswing again, fail to increase their current level of 22 MPs there would be comfortably more than 40 MPs who were neither Conservatives nor Labour. If the margin between the two main parties is narrow, that will result in a hung parliament with one or two other party groups in a position to deliver power to a minority.

That is where the problems begin for the Palace. The Queen would ask the leader of the largest party to form a government. John Major and Neil Kinnock have each indicated that they would attempt with the largest single party in a hung parliament to govern as a minority, challenging the others to bring them down. For Labour, Jack Cunningham, the campaign co-ordinator, says: "There will be no pacts, no deals, no bargains, no trade-offs. The Liberals say: 'Do not bother to lift the phone if you are not prepared to concede legislation on proportional representation.' My message to Mr Ashdown is very clear: 'Don't call us, we won't call you.'"

John Major told the Commons last May 7: "I am not in favour of either smoke-filled rooms or proportional representation. It leaves minority parties determining government policy and striking bargains for their support. That is not democracy, it is horse-trading."

But what if the official opposition, aided by Liberal Democrats and others, brings down a minority Tory government on its Queen's Speech or soon after? There would be argument over whether the Queen should then allow

the defeated John Major a dissolution of parliament or first ask another party leader to attempt to form a government.

In 1950, when Labour's majority was just six, and there was speculation that Asquith would seek an immediate dissolution, Sir Alan Lascelles, the King's private secretary, argued that the sovereign could refuse a dissolution but would not do so unless he were satisfied that the existing parliament was still vital, viable and capable of doing its job. Further grounds for refusal would be that a general election would be detrimental to the national economy and that the sovereign could rely on finding another prime minister who would carry on government with a working majority for a reasonable period.

Some constitutional authorities say that a monarch refusing a dissolution would be exceeding modern prerogative powers, effectively dismissing a prime minister. Most argue that a prime minister who fails to win a majority has no entitlement to an immediate second dissolution. So, if John Major sought a dissolution soon after first losing his overall majority it is more likely that the Queen would send for Mr Kinnock, who would not have called the election resulting in the hung parliament. Mr Kinnock, however, would get an early dissolution if he sought one as the leader of a minority government after a few months on trial in No 10.

In practice on all occasions this century when general elections have failed to produce a single party majority (two in 1910, 1923, 1929, February 1974) the outcome has been single party minority government. But the Wilson/Callaghan Labour government of 1974-9, starting with a majority of three seats, was forced to enter a pact with the Liberal party in March 1977 in order to see through its term.

In 1987 the Alliance of Liberals and Social Democrats campaigned for what they called a "balanced parliament" and much speculation has centred on the role of the Liberal Democrats this time. Paddy Ashdown, the Liberal Democrat leader, has been "war-gaming" with close colleagues the various possible outcomes of the election. He is not eager for a hung parliament, reckoning that his party is likely to emerge bruised from the manoeuvrings then required. But while the Liberal Democrats were reluctant to contemplate supporting a minority Conservative administration while the party was led by Margaret Thatcher he is now prepared to deal with either major party provided that the deal includes legislation for PR and a commitment to a full five-year term.

However, if the Tories offered PR and Labour did not, the Liberal Democrats could face considerable difficulty being seen to maintain in power a Tory party perceived as having "lost" the election.

In practice, therefore, a hung parliament is likely to lead by one route or another to a Labour government.

## Britons abroad to get legal fees help

BY NICHOLAS WOOD, POLITICAL CORRESPONDENT

BRITISH consulates can offer loans for legal fees to Britons facing trial abroad, Douglas Hurd said yesterday. The foreign secretary's statement was hailed by campaigners for extra help towards trial costs as a significant shift in the government's stance.

Stephen Jakobi, the lawyer heading the newly formed pressure group, Fair Trials Abroad, said: "We have detected a change in the government's position in that people who are genuinely embarrassed for funds can get a loan from the appropriate consulate for legal defence. This is a useful step but it does not answer the problem of people with no money being denied lawyers in foreign countries. There should be an entitlement to legal aid in such cases and the cost would

be modest, about £1 million to £2 million a year."

Supporters of the group include "Friends of Karyn Smith", the support group for the teenager jailed in Thailand for drug smuggling.

Mr Hurd is being challenged at the election in his West Oxfordshire constituency by Marilyn Brown, whose son Nicholas has been waiting 14 months in India for trial on an alleged drugs charge. Mr Hurd said in a letter in *The Daily Telegraph* that consuls go to considerable lengths to secure proper legal representation.

"In the last resort, they can offer loans to pay legal fees. But it is not within the government's power to wave a wand and make the legal systems or prisons of foreign countries just like those at home."

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SWINGS VII  
The seats, and the votes, that will decide who rules in Britain



ELECTION 92

OPINIONS VIII  
How the public mood changed during the past five years



Political ins and outs: 1987 saw a triumphant Margaret Thatcher swept back to power. Three years later, rejected by many in her party, she was replaced by John Major, who now ponders his fate in the election

Five years that changed the face of politics

Margaret Thatcher's last years in power were played out to a backdrop of turmoil at home and abroad. Philip Webster traces the events that brought John Major to office. Over the following eight pages *Times* writers analyse the Parliament which is about to be dissolved and the general election to come

THE parliament on which John Major brought down the curtain yesterday will be remembered above all else for the toppling of his predecessor. The pundits who thought Margaret Thatcher's 1987 general election landslide would mean a period of relative calm were hopelessly wrong. For super-charged personal and political drama there may never be another like it.

Mrs Thatcher was brought down by a combination of a hated new local government, tax, her opposition to the integration in the EC, mistakes in running the economy that tipped it over into recession, and a personal style that her cabinet, MPs and the voters found increasingly difficult to take.

Neil Kinnock saw off a left-wing challenge to his leadership and cast aside the ideological baggage that helped Labour to lose three elections. He converted Labour to the market economy and multilateralism and left his opponents claiming he had forsaken all his principles in the pursuit of power.

June 11: Margaret Thatcher is returned to Downing Street for the third time with a 101-seat majority. She makes an instant pledge to tackle the problems of the inner cities. June 15: David Steel, disappointed by the Alliance's performance, speedily tables proposals for the merger of the Liberal and Social Democratic parties. June 25: The Queen's Speech contains a bill to introduce the community charge to replace the rates. July 6: Labour decides to "review" the policies that have cost it three elections. Senior right-wingers including Peter Shore are ousted from the shadow cabinet. July 30: The government decides that poll tax should be phased in over four years. August 6: David Owen resigns as SDP leader as it votes by 57 per cent to 42 per cent to merge with Liberals. October 7: A self-congratulatory Tory conference includes a debate on the poll tax in which calls are made for it to be introduced in one go rather than phased. October 19: Black Monday sees the collapse of world stock markets, with £50 billion wiped off London share

values. Next day sees a drop of £40 billion. Nigel Lawson cuts interest rates. November 2: Peter Brooke becomes Tory party chairman after top-level resistance to Lord Young of Grafton getting the job. November 17: Cabinet decides to introduce poll tax in one go. December 7: Mikhail Gorbachev becomes first Soviet Communist party general secretary to visit Britain in 31 years. December 16: Michael Heseltine heads rebellion over community charge, calling it Tory tax. Government majority falls to 72.

January 10: Lord Whitelaw, sheet anchor of the government, resigns as deputy prime minister on doctor's advice. His departure from the centre-stage will be sharply felt by Mrs Thatcher. January 20: John Prescott dissuaded from challenging for Labour deputy leadership. January 23: Liberals support merger with SDP. January 31: SDP conference supports a merger with the Liberals. March 15: Lawson cuts basic rate of tax to 25p and top rate to 40p, adding fuel to an already overheated economy. Mrs Thatcher calls Budget a "humbug" but, privately she is in deep disagreement with Lawson over his policy of shadowing the Deutschmark.

She is furious at his policy of holding down the pound by selling it heavily on the foreign exchanges. "You cannot buck the markets," she says. Lawson again cuts interest rates and the economy moves towards an inflationary boom. It is later admitted that serious policy errors have been made. March 23: Tony Benn challenges Neil Kinnock for Labour leadership. Eric Heffer challenges Roy Hattersley for the deputy's job. Prominent left-wingers resign from Campaign Group in protest. March 30: John Prescott enters the contest for deputy leadership. Kinnock stakes his authority on the re-election of Hattersley. April 17: Michael Heseltine is accused bitterly by ministers of being the inspiration behind an imminent revolt on the poll tax. April 18: Government majority slumps to 25 as Tories attempt to wreck poll tax bill with "ability to pay" amendment. Kinnock says the Tory flagship has been badly holed. Defiant Thatcher presses ahead and sends bill to Lords. May 9: Labour drops nationalisation without compensation. May 11: David Steel decides against contesting leadership of merged Social and Liberal Democrats. May 17: Lawson cuts interest rates from 8 to 7.5 per cent, the lowest since 1978. June 5: Kinnock explicitly abandons unilateralism for the first time. "There is now no need for something-for-

nothing unilateralism," he says in a television interview. June 13: Denis Davies resigns as his defence spokesman over lack of consultation before Kinross statement. More confusion on Labour defence stance and the leadership election creates internal turmoil and helps Tories to 12 per cent opinion poll lead. June: Lawson begins to apply the brakes. Interest rates soar from 7.5 per cent to 13 per cent by November. There are eight increases between June and August 23. Edward Heath says Lawson is a one-club man, and that club is interest rates. The consumer boom results in a July £2.15 billion trade deficit. July 14: A good result in the Kensington by-election lifts the cloud over Kinnock leadership. July 28: Paddy Ashdown becomes leader of the SLD, heavily defeating Alan Beth. September 21: Mrs Thatcher sets her face against European political and economic union in a speech that becomes a rallying point for the anti-federalists, and a source of discontent for the Euro-enthusiasts. October 2: Kinnock and Hattersley rout Benn, Prescott and Heffer in leadership election. Leadership is beaten on defence but pledges to change nuclear policy. October 13: Lawson promises to maintain high interest rates until inflation reduces. Tories chant "Ten more years" after Thatcher speech to conference. November 11: Labour loses Gwyn by-election to SNP. November 16: Thatcher makes farewell visit to Ronald Reagan. They hail their period of office as a turning point in world history. November 28: Lawson under growing Conservative and Labour attack in Commons over high interest rates. December 4: Edwin Currie says most of the country's egg production is infected with salmonella. Huge drop in egg demand follows. December 16: Mrs Currie resigns. Sir Alan Walters, Mrs Thatcher's former economic adviser, writes of the wasted years in the battle against

inflation. He calls the ERM "half-baked." January 12: Lawson tells MPs that inflation is worsening. February 1: Labour's defence policy review team boosted by Kremlin support for its multilateralist approach. February 24: False dawn for SDP as it seizes second place in Richmond by-election. Labour moves into poll lead for first time since election. April 12: Labour waters down renationalisation. Only water and BT would be returned to public sector. May 1: Mrs Thatcher recalls Sir Alan Walters to Downing Street, infuriating Lawson. May 4: Cabinet dinner salutes Mrs Thatcher's decade as prime minister. May 5: Labour takes Vale of Glamorgan by-election from Tories. May 9: Policy review ends with Kinnock winning support from national executive for end of unilateralism. Walters is reported to have criticised Lawson at city lunches. The Lawson-Walters-Thatcher row spills over into a loss of confidence in the pound. May 12: Kinnock says he might press nuclear button. May 14: Tory unhappiness over Mrs Thatcher's headline stance on Europe increases. Edward Heath says she would leave Britain a "second-rate power in a second-rate community." May 19: Inflation hits 8 per cent. Mrs Thatcher blames Lawson for letting economy get out of hand. June 13: Mrs Thatcher is forced publicly to back Lawson as pound slides. June 15: Labour triumphs in European parliament elections after disastrous Tory campaign dogged by rows over Thatcher policy. June 27: At the historic Madrid summit Mrs Thatcher agrees that, subject to conditions, Britain will one day join the ERM. It is revealed much later that she does so only after a threat to resign from Sir Geoffrey Howe, her foreign secretary, and Nigel Lawson. July 6: Tory backbench out-

cry over effects (safety net to cushion poll tax). MPs say marginal seats are at risk because high-spenders will be bailed out by the prudent. July 24: Dramatic reconstruction of cabinet sees Sir Geoffrey Howe moved, against his will, from the Foreign Office to the Home Office because Mrs Thatcher dislikes his preference for speedy European integration. John Major promoted to foreign secretary to become the crown prince of the Conservative party, and Kenneth Baker to pay chairman. Sir Geoffrey's consolation of deputy prime minister. July 25: It emerges that Sir Geoffrey had almost resigned and turned down home secretary post. October 3: A high successful conference for Labour sees final approval for new defence policy. Its poll lead is 7 per cent. October 5: Interest rates raised from 14 per cent to 15 per cent, guaranteeing a miserable Tory conference week for Lawson. October 10: Government finds extra £1.3 billion to soften poll tax. October 24: Tory MPs and Lawson ask for Walters to be silenced after his "RM is half-baked" jibe. October 26: Lawson resigns, saying he can no longer accept the presence of Walters at Number 10. Mrs Thatcher had refused Lawson's demand for Walters's scalp. Within hours Walters has gone too. She is forced to reshuffle her three min departments of state. Major becomes Chancellor and Douglas Hurd foreign secretary. November 5: Average oil tax of £278 predicted by government. November 22: Sir Anthony Meyer announces he will be a "stalking-horse" challenger to Mrs Thatcher. The future of the EC is the battleground for the first contest since she became leader in 1975. December 5: Mrs Thatcher secures a convincing victory, but 60 MPs vote against her or abstain. Many have told the whips that they would not back her again.

February 27: Chris Patten, the environment secretary, warns of huge poll tax bills being drawn up by councils. 1922 Committee warned it is a "political cyanide pill" for Tories. March 8: Violent town hall protests over poll tax. March 22: Labour wins last by-election success for 50 years, overturning 14,000 Tory majority to take Mid Staffordshire. Tory gloom deepens, poll tax review promised. Doubts over Thatcher leadership resurface. Norman Tebbit says e would be ready to stand if it were down, a move designed to spike Michael Heseltine who admits he would be a candidate. Mrs Thatcher tries to steady nerves at Chesham central council. April 1: Poll tax introduced in

England and Wales. April 4: Big gains for Labour in local elections. Heseltine, still a backbencher, unveils plans to reform poll tax. May 24: Labour's policy prospectus for the election launch, embracing the market economy, a positive role in the EC and early membership of the ERM. June 5: David Owen winds up the SDP. July 4: Chris Patten secures extra £2.5 billion from Treasury to hold down poll tax. July 12: Nicholas Ridley tells *The Spectator* that Germans are trying to take over Europe; resigns two days later. August 1: Saddam Hussein sends Iraqi troops into Kuwait. Britain sends air and naval forces to the Gulf. September 30: Kinnock secures national executive victory over defence spending but is deserted by six members of his shadow cabinet. October 4: Government chooses last day of Labour conference to announce entry into the ERM. Major and Hurd have quietly persuaded Thatcher over previous months that there is no alternative. Tory divisions over the speed towards economic union and a single currency resurface at a subdued party conference. October 18: Tories lose Eastbourne, seat formerly held by Ian Gow who was murdered by the IRA. Liberal Democrats overturn majority of nearly 17,000. Doubts revive over ability to win general election. October 28: Against Mrs Thatcher's furious opposition Rome European Council summit sets 1994 deadline for start of second stage of EMU. She tells Commons it is "the back door to a federal Europe". She appears to undermine John Major's plan for a "hard card" common currency. November 13: Mrs Thatcher's uncompromising stand is the last straw for Sir Geoffrey Howe, who resigns. He is the last remaining member of the 1979 cabinet. November 13: Sir Geoffrey makes a devastating resignation speech which virtually incites a challenge to Mrs Thatcher's leadership. She is, he says, risking Britain's future by her attitude to Europe. "The time has come for others to consider their own response to the tragic conflict of loyalties with which I have myself wrestled for perhaps too long," he says in a speech that stuns the Commons. November 14: Heseltine, who has been wavering, flings down the gauntlet. November 20: Mrs Thatcher polls 204 votes to Heseltine's 152, insufficient for an overall first ballot victory. In Paris she declares she will fight the second ballot. November 21: Mrs Thatcher declares "I fight on. I fight to win", but one by one the cabinet visits her to tell her that she will lose and hand the leadership to Heseltine. By midnight she has decided

JOHN MAJOR'S ELECTION DIARY	
MARCH THURSDAY 12 Major addresses 1922 committee Budget debate (curtailed)	THURSDAY 25 Nominations close
FRIDAY 13 Finance Bill and other parliamentary business rushed through. Conservative Central Council opens in Torquay. Neil Kinnock launches Labour campaign in Edinburgh	FRIDAY 27
SATURDAY 14 John Major launches Tory campaign in Torquay	SATURDAY 28 Neil Kinnock's 50th birthday.
SUNDAY 15	SUNDAY 29 John Major's 48th birthday.
MONDAY 16 Parliament dissolved. Labour National Executive and shadow cabinet approve manifesto.	MONDAY 30
TUESDAY 17 Tory manifesto expected. John Smith presents Labour's alternative budget	TUESDAY 31 Concluding day for setting of poll tax bills.
WEDNESDAY 18 Labour publishes manifesto.	APRIL WEDNESDAY 1
THURSDAY 19 February unemployment figures.	THURSDAY 2
FRIDAY 20 Retail price index: inflation figures.	FRIDAY 3
SATURDAY 21 Retail price index: inflation figures.	SATURDAY 4 Grand National and Oxford and Cambridge boat race.
SUNDAY 22	SUNDAY 5 Last Liberal Democrat election broadcast.
MONDAY 23 Trade figures.	MONDAY 6 Last Labour party election broadcast.
TUESDAY 24	TUESDAY 7 Last Conservative party election broadcast.
WEDNESDAY 25 World Cup cricket final	THURSDAY 8 Polling day.
	FRIDAY 10 The Queen appoints the new prime minister.

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# Parties go to war over the economy

By Robin Oakley, Political Editor

THE central theme of what promises to be a bitter election campaign has been clear for months. Throughout the phoney war period since the new year, Labour has sought to depict John Major and his team as incapable of managing the economy. The Tories, beset by a recession which has lasted far longer than ministers expected, have concentrated their attack on the cost of Labour's spending plans, insisting in the words of party chairman Chris Patten: "Dogs bark, cats miaow and Labour puts up taxes".

Long term, the Conservatives, forced to increase borrowing to cope with the recession, remain committed to a "balanced budget" over the economic cycle and to the containment of public spending. But there is a new emphasis on increasing the quality of public services, with an £11 billion boost in last year's autumn statement. John Major has renewed Mrs Thatcher's commitment to reduce income tax further.

In the Maastricht negotiations Mr Major reserved Britain's position on joining a single European currency with the "opt-out clause". He and Norman Lamont, the Chancellor, have fought off pressures to devalue within the exchange rate mechanism of the European monetary system. Bearing down on inflation remains the central focus of Tory economic policy, with ministers emphasising that low inflation is the key to prosperity.

The Conservatives remain committed also to further denationalisation. British Coal and British Rail are scheduled for privatisation in the next parliament.

The Liberal Democrats, enthusiastic about a single European currency, are pledged to make the Bank of England independent and to put the pound into the narrow band of the exchange rate mechanism of the European monetary system. They are planning an economic package to get 400,000 people back to work within a year, measures to strengthen competition, and a merger of tax and national insurance systems. They are planning a switch to taxes on pollution, rather than on income or spending.

ment pensioners. Denying Tory claims that its spending programmes would require raising an extra £35 billion a year through increased taxation, Labour has pledged not to raise the 25p standard rate and has not ruled out a tax rate of lower than 25p for those on low earnings. Labour is also pledged to treat women as fully independent for tax purposes. Couples would be given the right to split the married woman's allowance between them, but it will be frozen at the present level so "freeing resources to improve child benefit and other support for families".

The Liberal Democrats also plan to tax energy sources, phasing in petrol tax increases of 10p a gallon each year for five years to reduce pollution and steadily reducing income tax and VAT.

In last year's Budget Norman Lamont restricted tax relief on mortgage interest to the standard rate. Labour will do the same. But the Liberal Democrats are pledged to phase out mortgage tax relief.



Getting the message: graffiti in Bristol typifies the hostility to the poll tax that led the Tories to rethink

## Liberal Democrats push for electoral reform

ELECTORAL reform will take a higher profile at this election than in any before. The Liberal Democrats are campaigning on the basis that it is the whole system of government which needs reform, not just the policies of particular parties.

Paddy Ashdown is sworn to do no deals in a hung Parliament unless the Liberal Democrats are promised legislation on PR, although few expect such a deal to be on offer until a second consecutive hung parliament. There is growing pressure for PR too in Labour's ranks, in part fostered by the eagerness to

pick up former SDP votes and to counter the Liberal Democrats. Neil Kinnock, fearful of being depicted as having given up the hope of Labour winning power on its own account, has not supported PR. But Labour has support-

ed electoral reform for its proposed Scottish assembly and he is careful to say that he wants to encourage debate on the appropriate voting system for Westminster.

The campaign for Labour to adopt PR, will intensify if the party fails to win an election for the fourth time in a row.

## Deep split on council funding

By Jill Sherman, Political Correspondent

THE unpopular poll tax, and its likely successors, have dominated the political agenda over the past year and will be a key issue in the election campaign. The Conservatives quickly disowned the community charge as soon as John Major became prime minister and decided to replace it with a council tax comprising both a property and a personal element.

The council tax would be based on seven bands starting at property valued at

£40,000 and ending with a top band of £320,000. Labour would replace the poll tax with a property-based tax related to the ability to pay, which it claims would save an average of £140 a household. The new tax, which would also be introduced in April 1993, would be based on the valuation registers used for assessing rates until 1989.

The Liberal Democrats' solution to the poll tax is a local income tax set by local councils and collected by the Inland Revenue.

## Labour holds high ground on NHS

By Nicholas Wood, Political Correspondent

Health is easily Labour's strongest card. According to Mori's polling, Labour outscores the Tories by more than two-to-one on the issue.

Surveys in the autumn showed that as many as three people in four believed the government's reforms amounted to backdoor NHS privatisation. Robin Cook, Labour's health spokesman, appears to have an attentive audience for the campaign.

The government's problem is that it is implementing far-reaching changes rushed through by Margaret Thatcher and close cabinet colleagues in response to one of the services' recurring funding traumas.

Although ministers can cite polling evidence pointing to high levels of patient satisfaction with doctors and hospitals, the attempt to translate market disciplines to a vast, state-run bureaucracy is at too early a stage to produce definitive results.

William Waldegrave, the health secretary, will continue to argue doggedly that the best way of raising standards is by making hospitals compete for patients and therefore money. He will dismiss, as scaremongering and lies, Labour claims that the service is being privatised as hospitals leave its umbrella. The decision to delay the election until this year will help Mr Waldegrave. Trust hospitals have not gone bust: fund-holding has proved surprisingly popular among GPs, and the BMA has softened its initial outspoken opposition.

After flirting with the purchaser/provider split at the core of the internal market, Labour has come down against salvaging even this vestige of Tory reforms. Although Mr Cook would bring trust hospitals back under health authority control, he is also planning a £400 million incentive fund to

reward those that meet performance targets. In place of the fund-holding scheme, he intends bonuses for GPs who play an active part in raising standards.

Labour would also revive free eye tests and dental checks and ban tobacco advertising. A cabinet committee will be set up on health promotion and a London-wide authority created to reorganise services.

Mr Cook has been unable to win a commitment from his shadow Treasury colleagues to a specified amount of extra cash. Instead, he will advance behind a promise to restore "underfunding", variously assessed at around £5 billion. This will take at least the lifetime of a parliament.

In their different ways, the main parties accept that the NHS has to be made more consumer-friendly. They are promising more information to patients, more courteous service and an end to interminable waits in out-patient clinics. The Tories, through the patient's charter, are promising a maximum waiting time for surgery of two years. Labour plans a taskforce to tackle waiting list backlogs and proposes a national quality commission to set and enforce standards. Preventive medicine is another area where there is high degree of agreement.

The Liberal Democrats lean more to Labour's diagnosis of the service's ills, deploping the Tories' "commercialism", and saying that more money should go hand in hand with a greater emphasis on healthy lifestyles, consumer rights and democratic accountability. Understandably, given the thunder generated by the two main parties, it has chosen to concentrate its fire elsewhere.

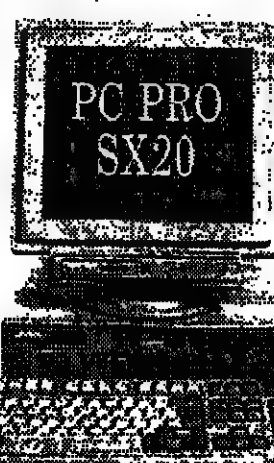


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**Sitting** **MP** **BEVAN** **A D G**  
**Majority** **2,522**  
**ESTHER** **AUCKLAND** **Lab** **48.0% I**  
**4.6% I/L** **48.0% I/A**  
**Sitting** **MP** **FOSTER** **D**  
**Majority** **7,035**  
**BLAIR** **C 60.0% I/L** **23.0% I/A**  
**Lab** **14.0%**  
**Sitting** **MP** **LAWSON** **N**  
**Majority** **22,176**  
**BLACKBURN** **Lab** **50.0% I** **C 40.1% I/A**  
**SDP/AB** **10.0%**  
**Sitting** **MP** **STRAW** **J W**  
**Majority** **5,497**  
**BLACKPOOL** **NORTH** **C 45.1% I/L**  
**31.1% I/L** **21.0% I/A**  
**Sitting** **MP** **MUSCAMPRELL** **N**  
**Majority** **5,211**  
**BLACKPOOL** **SOUTH** **C 48.1% I/L**  
**32.1% I/A** **SDP/AB** **14.9%**  
**Sitting** **MP** **BLAKER** **P**  
**Majority** **6,744**  
**BLAYDON** **Lab** **58.4% I/A** **SDP/AB**  
**25.5% I** **C 24.2%**  
**Sitting** **MP** **MCWILLIAMS** **J D**  
**Majority** **12,488**  
**BLYTH** **WALTON** **Lab** **45.5% I/A** **SDP/AB**  
**40.2% I** **C 17.0%**  
**Sitting** **MP** **CAMPRELL** **H**  
**Majority** **853**  
**BLYTH** **SOUTH** **Lab** **56.3% I** **C 28.4%**  
**SDP/AB** **15.5%**  
**Sitting** **MP** **SKINNER** **E**  
**Majority** **14,120**  
**BOLTON** **NORTH** **SDP/AB** **C 44.4%**  
**Lab** **42.2% I/A** **SDP/AB** **13.0%**  
**Sitting** **MP** **THURNHAM** **P G**  
**Majority** **8,113**  
**BOLTON** **SOUTH** **SDP/AB** **Lab** **54.3%**  
**C 31.3% I/L** **14.6%**  
**Sitting** **MP** **YOUNG** **D W**  
**Majority** **11,381**  
**BOLTON** **WEST** **C 54.4% I/L**  
**36.2% I/A** **SDP/AB** **19.0%**  
**Sitting** **MP** **SACKVILLE** **T G**  
**Majority** **4,593**

## Skinner: the MP for

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**BOOTHFERRY C55.7% L/AI**  
24.2% L/AF 32.0%  
Sitting MP DAVES D M  
Majority 18,970

**BOOTLE L/M 5.4% C2D 1.0%**  
Sitting MP J. D. 12.1%  
Majority 24,477

**BOSWORTH C54.5% L/AI 27.4%**  
L/AF 17.2% Gen 32.0%  
Sitting MP WEDDINICK D A  
Majority 17,014

**BOURNEMOUTH EAST C58.3%**  
L/AI 36.7% L/AF 11.1%  
Sitting MP ATKINSON D A  
Majority 14,683

**BRADESHALL WEST C55.2%**  
S/DPAI 32.0% L/AF 15.7%  
Sitting MP BUTTERFIELD J  
Majority 12,651

**BOW AND POPLAR L/AI 46.4%**  
L/AF 12.0% C2D 1.0% W/P 00.0%  
Sitting MP GORDON R  
Majority 4,631

**BRADFORD NORTH L/AI 42.0% C/F**  
39.8% S/DPAI 17.7%  
Sitting MP WALLGUF P  
Majority 1,633

**BRADFORD SOUTH L/AI 41.3% C/F**  
40.0% S/DPAI 17.8%  
Sitting MP CRYSTON R  
Majority 309

**BRADFORD WEST L/AI 32.0% C/F**  
34.8% S/DPAI 11.4%  
Sitting MP MADDEN M F  
Majority 7,551

**BRAUNTISE C54.2% L/AI 26.4%**  
Sitting MP NEWTON A H  
Majority 16,857

**BRENT EAST L/AI 42.7% C38.5%**  
S/DPAI 14.0% L/AF 10d L/AF 02.7% Grw  
01 0%

**BRENT L/AI 15% LIVINGSTONE K R**  
Majority 1,653

**BRENT NORTH C59.0% L/AI**  
24.8% S/DPAI 13.4%  
Sitting MP ROYSON R  
Majority 15,720

**BRENT SOUTH L/AI 52.0% C/F**  
32.5% L/AF 15.7%  
Sitting MP BOATING P  
Majority 7,931

**BRENTFORD AND ISLEWORTH C47.5%**  
L/AI 33.3% S/DPAI 17.4%  
Grw 01 4%

**BRENTFORD L/AI 54% MAYTHOE B J**  
Majority 7,933

**BRENTWOOD AND ONGAR C60.5%**  
L/AI 25.1% L/AF 13.3% Grw  
01.3%

**BRENTWOOD L/AI 54% MCCRINDLE R A**  
Majority 16,921

**BRIERLOWATER C51.4% S/DPAI**  
3% L/AF 18.7%  
Sitting MP KING T J  
Majority 11,195

**BRIDGINGTON C54.0% S/DPAI**  
15.5% L/AF 18.7% Grw 01.7%  
Sitting MP TOWNSEND J E  
Majority 17,321

**BRIDGE AND CLETHORPE C53.0%**  
L/AF 15.7% Grw 01.7%  
Sitting MP BROWN M J  
Majority 12,250

**BRIGHTON, KEMP TOWN C53.4%**  
L/AF 13.0% L/AF 22.8%  
Sitting MP BOWDEN A  
Majority 9,260

**BRIGHTON, PAVILLIONS C50.8%**  
L/AF 18.7% S/DPAI 10.5%  
Sitting MP AMERY H J  
Majority 9,142

**BRISTOL EAST C43.7% L/AI 35.5%**  
L/AF 20.0% S/P 00.0%  
Sitting MP SATEED J  
Majority 4,123

**BRISTOL NORTH WEST C46.7%**  
L/AI 34.4% S/DPAI 18.0%  
Sitting MP STEERN M C  
Majority 6,955

**BRISTOL SOUTH L/AI 40.0% C/F**  
38.2% S/DPAI 19.4% Grw 01.2% R  
00.3%

**Sitting MP PRIMARDO L**  
Majority 1,404

**BRISTOLWEST C45.0% L/AI**  
31.4% L/AF 20.0% Grw 02.1% Comm  
00.3%

**Sitting MP WALDGRAVE W A**  
Majority 7,701

**BROMSGROVE C54.8% L/AI**  
23.3% S/DPAI 22.0%  
Sitting MP MILLER H D  
Majority 16,685

**BROMSDURHAM C61.2% L/AI**  
05.0% L/AF 18.7%  
Sitting MP RICE W A  
Majority 22,995

**BROWTOWN C53.6% L/AI 24.4%**  
L/AI 12.2%

**Sitting MP LESTER J T**  
Majority 16,651

**BUCKINGHAM C58.7% L/AI**  
24% L/AF 16.0%

**Sitting MP WALDENG G H**

In June 1987  
with a ma-  
jority over  
all 650 se-  
per-

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**SURBURY:** Lab 41.4% C 33.9%  
SDP/AF 17.8%  
Siding MP: PIKE P L  
Majority 7,557

**BURYTON:** C 59.7% Lab 33.4% L  
Majority 9,830

**Siding MP: LAWRENCE J J**  
Majority 9,830

**BURY NORTH:** C 50.2% Lab 31.8%  
AF 12.7%  
Siding MP: BURKAT J H  
Majority 6,929

**BURY SOUTH:** C 44.1% Lab 40.9%  
SDP/AF 13.7%  
Siding MP: SUMBERG D A G  
Majority 2,679

**BURY ST EDMUNDS:** C 59.3%  
SDP/AF 21.9% Lab 17.4% Grn 0.1%  
Siding MP: GRETTENS E W  
Majority 21,458

**C**

**CALDER VALLEY:** C 43.6% Lab  
31.4% UAF 13.2%  
Siding MP: THOMPSON D  
Majority 6,045

**CAMBRIDGE:** C  
40.0% SDP/AF 30.7% Lab 28.6%  
Grn 0.1%  
Siding MP: RHODES JAMES R V  
Majority 5,040

**CAMBRIDGESHIRE NORTH  
EAST:** C 47.0% Lab 44.3% Lab 0

**03.01**  
Sitting MP: MOSS M D  
Majority 1,424

**CAMBRIDGESHIRE SOUTH**  
EAST: C 58.9%; SDP/AL 27.6%; Lab  
13.8%  
Sitting MP: PAICE J E T  
Majority 17,502

**CAMBRIDGESHIRE SOUTH**  
WEST: C 57.8%; AL 29.0%; Lab  
13.3%  
Sitting MP: GRANT A  
Majority 18,251

**CANNOCK AND BURNWOOD: C**  
44.5%; Lab 39.6%; L/AL 16.0%  
Sitting MP: HOWARTH J G D  
Majority 2,689

**CANTERBURY: C** 53.9%; AL 27.4%; Lab 16.9%; Grn 01.7%; ICN  
00.1%

Stirling: Maj. BRAZIER J W H  
 Majority 14,891  
 CASHLEIGH: Lab 42.3% C 40.2%;  
 Stirling: Maj. LAYTON W  
 Majority 17,778  
 Stirling: Maj. MARTINEAU J  
 Majority 9,116  
 CARRINGTON AND  
 WALLINGTON: C 54.0%; SDPAF  
 21.1%; Lab 18.5%; Gm 6.7%  
 Stirling: Maj. FORMAN P M  
 Majority 14,409  
 CASTLE POINT: C 61.0%; SDPAF  
 21.1%; Lab 19.1%  
 Stirling: Maj. BRYANT B  
 Majority 19,248  
 CHADDLE: C 55.1%; LAB 35.0%; Lab  
 09.1%  
 Stirling: Maj. DAVIS R  
 Majority 10,431  
 CHELMSFORD: C 57.0%; LAB  
 40.5%; Lab 06.0%; Gm 00.8%  
 Stirling: Maj. BURNS S E M  
 Majority 7,761  
 CHELSEA: C 64.0%; LAB 18.0%; Lab  
 15.5%; Gm 02.1%  
 Stirling: Maj. SCOTT N P  
 Majority 13,519  
 CHELTENHAM: C 50.7%; LAB  
 42.4%; Lab 07.6%  
 Stirling: Maj. TRIVING G  
 Majority 6,894  
 CHERTSEY AND WALTON: C  
 59.0%; SDPAF 27.2%; Lab 13.4%  
 Stirling: Maj. PATER G E  
 Majority 17,449  
 CHICHESTER AND ANDESHAM: C  
 61.1%; LAB 27.1%; Lab 09.4%; Gm  
 01.4%  
 Stirling: Maj. GILMOUR I  
 Majority 19,440  
 CHICHESTER: City: C 44.9%; Lab  
 35.7%; LAB 19.6%  
 Stirling: Maj. MORRISON P H  
 Majority 4,855  
 CHISTCHURCH: Lab 45.5%; LAB  
 35.1%; LAB 17.7%  
 Stirling: Maj. BENN A W  
 Majority 8,577  
 CHICHESTER: C 61.8%; LAB  
 35.1%; LAB 02.9%  
 Stirling: Maj. NELSON B A  
 Majority 20,177  
 CHINGFORD: C 62.2%; LAB 21.1%;  
 Lab 15.3%; Gm 01.5%  
 Stirling: Maj. TARRANT N B  
 Majority 17,955  
 CHIPPING BARNET: C 58.0%; LAB  
 23.1%; Lab 19.1%  
 Stirling: Maj. CHAPMAN S B  
 Majority 14,371  
 CHISLEHURST: C 57.7%; LAB  
 23.1%; Lab 19.0%  
 Stirling: Maj. SIMS R E  
 Majority 15,547  
 CHORLEY: C 48.1%; Lab 34.8%; LAB  
 16.1%; Gm 01.2%  
 Stirling: Maj. DOVER D B  
 Majority 4,057  
 CHRISTCHURCH: C 55.1%; SDPAF  
 24.0%; Lab 09.5%  
 Stirling: Maj. ADLEY R J  
 Majority 22,374  
 CINCINNATI AND  
 TWEEDSBURY: C 55.4%; LAB  
 36.1%; Lab 10.2%; Male GMP 06.5%  
 Stirling: Maj. RUSLEY T  
 Majority 12,662  
 CITY OF LONDON AND  
 WESTMINSTER SOUTH: C 57.8%;  
 SDPAF 26.8%; LAB 15.6%  
 Stirling: Maj. BROOKS F L  
 Majority 12,034  
 COLCHESTER NORTH: C 53.3%;  
 SDPAF 36.0%; LAB 17.2%  
 Stirling: Maj. BUCK A  
 Majority 13,623  
 COLCHESTER SOUTH AND  
 MALLOND: C 55.9%; SDPAF 38.4%;  
 Lab 14.4%  
 Stirling: Maj. WHEHAM J  
 Majority 15,483  
 COLNE VALLEY: C 39.4%; LAB  
 33.5%; Lab 20.1%; Gm 01.1%  
 Stirling: Maj. REDDICK G E G  
 Majority 1,677  
 CONGLETON: C 48.4%; LAB 33.5%;  
 Lab 17.9%  
 Stirling: Maj. WINTERKUN A  
 Majority 9,965  
 COPPELAND: Lab 47.5%; C 43.0%;  
 SDPAF 09.2%; Gm 00.8%  
 Stirling: Maj. CUNNINGHAM J A  
 Majority 1,394  
 CORBY: C 44.4%; Lab 46.9%; LAB  
 08.7%  
 Stirling: Maj. POWELL W R  
 Majority 1,805  
 CORNWALL NORTH: C 51.7%; LAB  
 11.9%; Lab 06.5%  
 Stirling: Maj. NEALE G A  
 Majority 5,682  
 CORNWALL SOUTH EAST: C  
 51.0%; LAB 39.8%; Lab 08.7%  
 Stirling: Maj. HICKS R A  
 Majority 6,607  
 COVENTRY NORTH EAST:  
 C 54.3%; C 29.4%; LAB 15.8%; Gm  
 00.7%  
 Stirling: Maj. THUGES I  
 Majority 11,967

**Margaret Thatcher** Majority of 101, not co-  
Labour of 146. Ho-  
of the parliamen-  
centage vote, sittin-

**CROYDON NORTH WEST:** C47.1%;  
Lab 37.6%; I/AB 16.7%  
Sitting MP: MALINS H J  
Majority 3,958

**CROYDON SOUTH:** C64.1%; I/AB  
24.4%; Lab 09.3%; Grs 01.9%  
Sitting MP: CLARK W G  
Majority 10,043

**D**

**DAGENHAM:** Lab 44.5%; C38.5%;  
SDP/AB 17.1%  
Sitting MP: GOULD B C  
Majority 2,469

**DARLINGTON:** C46.8%; Lab 41.7%;  
I/AB 11.9%  
Sitting MP: FALLON M  
Majority 2,641

**DARTFORD:** C53.5%; Lab 27.5%;

SIDIHAI 18.7%: FOPR 00.9%  
 Siding MP: CHURCHILL W S  
 Majority 14,529  
 DAVENTRY C58.9%: L/A 21.8%  
 L/A 20.5%  
 DAVYTHULME C44.7%: Lab 30.5%  
 L/A 23.0%  
 Siding MP: CHURCHILL W S  
 Majority 15,479  
 DEYNTON AND REDDISH 18.4%  
 40.0% C33.9%: SDP/A 16.8%  
 Siding MP: BOWNETT E M  
 Majority 12,550  
 DERBY NORTH C41.9%: Lab 37.3%: L/A 13.4%: Gm 00.6%  
 Siding MP: HOGHT G  
 Majority 12,550  
 DERBY SOUTH: Lab 43.7%: C 40.9%: SDP/A 15.9%  
 Siding MP: REDCOTT N M  
 Majority 15,116  
 DERBYSHIRE NORTH EAST: Lab 44.4%: C37.8%: SDP/A 18.0%  
 Siding MP: BARNETT H  
 Majority 12,579  
 DERBYSHIRE SOUTH C49.1%: Lab 43.3%: SDP/A 17.7%  
 Siding MP: CUNNIE E  
 Majority 15,116  
 DERBYSHIRE WEST C43.1%: Lab 41.8%: SDP/A 17.7%  
 Siding MP: MCCLOUGHIN P A  
 Majority 10,527  
 DERWENT C54.9%: L/A 28.9%: Lab 17.3%  
 Siding MP: SPELLER A  
 Majority 17,438  
 DEVON AND TORRIDGE C 50.1%: L/A 34.3%: Lab 06.9%: Gm 02.0%  
 Siding MP: WICKHOMAS E H  
 Majority 14,529  
 DEWSBURY: Lab 42.5%: C41.7%  
 SDP/A 18.0%  
 Siding MP: TAYLOR W A  
 Majority 15,116  
 DON VALLEY: Lab 53.2%: C32.3%  
 L/A 14.7%  
 Siding MP: REDMOND M  
 Majority 11,467  
 DORSET CENTRAL: Lab 61.8%: C 51.1%: C 31.2%: SDP/A 13.7%  
 Siding MP: WALKER H  
 Majority 6,196  
 DORSET NORTH: Lab 61.8%: C 24.4%: SDP/A 13.9%  
 Siding MP: WELSH M C  
 Majority 19,538  
 DORSET NORTH: C57.4%: L/A 34.4%: Lab 06.7%  
 Siding MP: BAKER N  
 Majority 11,907  
 DORSET SOUTH C54.9%: L/A 27.5%: Lab 17.3%: Lab 00.9%  
 Siding MP: BRUCE I C  
 Majority 15,067  
 DORSET WEST C56.2%: L/A 31.7%: Lab 12.2%  
 Siding MP: SPICER J W  
 Majority 12,564  
 DOVER: C 46.1%: Lab 34.2%  
 SDP/A 19.9%  
 Siding MP: SHAW D L  
 Majority 9,541  
 DUDLEY EAST: Lab 45.9%: C 39.9%  
 SDP/A 14.7%  
 Siding MP: GILBERT J W  
 Majority 7,473  
 DUDLEY WEST C41.9%: Lab 34.3%  
 L/A 16.2%  
 Siding MP: BLACKBURN J G  
 Majority 15,244  
 DULWICH C 42.5%: Lab 42.0%  
 SDP/A 14.6%: Gm 01.2%  
 Siding MP: BOWDEN G F  
 Majority 11,880  
 DURHAM NORTH: Lab 56.3%  
 SDP/A 22.6%: C21.2%  
 Siding MP: RADICE G H  
 Majority 18,433  
 DURHAM NORTH WEST: Lab 51.3%: C 22.0%  
 Siding MP: ARMSTRONG E  
 Majority 10,162  
 DURHAM, CITY OF: Lab 45.9%  
 SDP/A 21.3%: C 12.0%  
 Siding MP: STEVENSON G  
 Majority 6,125

**E**

EALING NORTH C56.1%: Lab 27.8%: L/A 18.2%: Gm 01.1%  
 Siding MP: GREENWAY H  
 Majority 15,202  
 EALING, SOUTH: Lab 50.6%: C 33.3%: SDP/A 15.9%  
 Siding MP: BOWWELL S J  
 Majority 7,977  
 EASTINGTON: Lab 68.1%: C 16.3%  
 L/A 15.7%  
 Siding MP: CUMMINGS J S  
 Majority 24,639

was swept back into the Speaker's chair, in alphabetical order, just dissolved, she said. MP and majority

Hitting MIP: BUCAR 77.6  
 (majority) 14.815  
 INFELD, SOUTHWATE: C58.9%  
 L/AH 20.9%; Lab 18.9%; Gem 01.5%  
 Hitting MIP: PORTILLO M D  
 (majority) 13.345  
 Hitting FOREST: C61.5% SD/PAH  
 9.4%; Lab 14.8%; Gem 01.4%  
 Hitting MIP: BIGGS-DAVISON J  
 (majority) 21.513  
 Hitting ANDERSON: C61.3% L/AH  
 13.3%; Lab 14.3%  
 Hitting MIP: HAMILTON A G  
 (majority) 22.761  
 Hitting BREWER: C44.6%; Lab 32.2%  
 SD/PAH 19.4%  
 Hitting MIP: ROSE F L  
 (majority) 9.754  
 SMITH AND CRAWFORD: C45.2%  
 Lab 29.6% SD/PAH 24.3%

**M**  
MADONNA AND CAMBERO C.  
Lab 24.6% L/A 25.2% L/B 20.9%  
Majority 5,994

**N**  
NORRIS M.P. TAYLOR R  
Majority 19,066

**O**  
OCTER C. 44.4% SDPA/31.8%  
Lab 27.1% L/A 26.1% L/B 20.6%  
Majority NP. RANDMAN J G  
Majority 7,656

**F**  
PALMOUTH AND CAMBERO C.  
Lab 24.6% L/A 25.2% L/B 20.9%  
Majority 5,339

**P**  
PACIFIC COL-LI L/A 29.9%  
Lab 29.1%  
Majority NP. LLOYD P R C  
Majority 14,795

**R**  
RABBIT C. 51.2% SDPA/18.2%  
Lab 20.8%  
Majority NP. MOATE R D  
Majority 13,978

**S**  
SHELDON AND HEDSTON C 46.9%  
Lab 27.1% L/A 26.1% L/B 20.6%  
Majority NP. GROUND R P  
Majority 5,438

**T**  
TAYLOR C. 54.6% Lab 31.7%  
Lab 27.1% L/A 26.1% L/B 20.6%  
Majority NP. THATCHER M H  
Majority 1,913

**U**  
ULFESTONE AND RYTHE C  
Lab 25.4% L/A 27.3% Lab 27.4%  
Majority NP. HOWARD M  
Majority 9,128

**V**  
VULCAN C. 51.8% Lab 34.9%  
SDPA/10.4% Grn 01.2%  
Majority NP. CARBONOTON M H M  
Majority 6,322

**W**  
WILSON C. 51.8% L/A 24.3% Lab -  
4.3% R/P 00.5%  
Majority NP. JACKE J M  
Majority 17,772

**G**  
GAINSBOROUGH AND  
ROCKWELL C. 55.4% L/A 18.1%  
Lab 11.5%  
Majority NP. LEIGH R J S  
Majority 1,825

**H**  
HATHESHEAD EAST Lab 59.3% C  
Lab 5.0% SDPA/14.9%  
Majority NP. QUINN J Q  
Majority 17,228

**I**  
INDIAN C. 54.9% Lab 24.6%  
SDPA/21.6%  
Majority NP. MITCHELL L A B  
Majority 16,339

**J**  
JULIEN AND C. 51.8% L/A 24.3%  
Lab 17.1%  
Majority NP. HOGG D J R  
Majority 12,549

**K**  
KALANPOD AND SCOUTHORPE  
Lab 27.1% L/A 26.1% SDPA/13.7%  
Lab 20.2%  
Majority NP. HOWLEY R  
Majority 512

**L**  
LALOUETTE C. 49.7% Lab 29.7%  
L/A 20.7%  
Majority NP. FRENCH D  
Majority 12,535

**M**  
MAGNETS FIVE WHITE C  
Lab 44.3% Lab 27.8% SDPA/24.8%  
Majority NP. MARLAND P  
Majority 11,679

**N**  
NORTH C. 51.8% L/A 21.1% Lab 10.0%  
Majority NP. VIGGERS P J  
Majority 13,723

**O**  
OAKTHAM C. 51.8% L/A 21.1%  
SDPA/16.2% Grn 01.2%  
Majority NP. HOGG D J R  
Majority 21,303

**P**  
PRAVESHIAN C. 50.1% Lab 24.9%  
Majority NP. ARNOLD J  
Majority 5,192

**Q**  
QUIN C. 45.5% C  
Lab 27.8% SDPA/25.1%  
Majority NP. MITCHELL V  
Majority 5,184

**R**  
RABBIT YAMOUTH C. 51.8% Lab  
31.2% SDPA/17.2%  
Majority NP. CARLTON M R H  
Majority 1,786

**S**  
SHELDON C. 51.8% SDPA/46.6% Lab  
24.6% C. 23.4% Grn 01.0%  
Fellowship 00.7% Comm 00.2%  
Majority NP. BAINES S  
Majority 1,786

**T**  
TAYLOR C. 51.8% SDPA/16.2%  
Lab 20.7%  
Majority NP. HOWELL D R  
Majority 12,697

**H**  
HACKNEY NORTH AND STOKES  
NEWINGTON Lab 48.8% C 29.0%  
SDPA/16.2% Grn 02.0% NP 00.6%  
Majority NP. ARNOLD J  
Majority 7,878

**S**  
SHEDD C. 51.8% SDPA/46.6% Lab  
24.6% C. 23.4% Grn 01.0%  
Fellowship 00.7% Comm 00.2%  
Majority NP. BAINES S  
Majority 1,786

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Majority 1,786

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**H**  
HACKNEY NORTH AND STOKES  
NEWINGTON Lab 48.8% C 29.0%  
SDPA/16.2% Grn 02.0% NP 00.6%  
Majority NP. ARNOLD J  
Majority 7,878

**S**  
SHEDD C. 51.8% SDPA/46.6% Lab  
24.6% C. 23.4% Grn 01.0%  
Fellowship 00.7% Comm 00.2%  
Majority NP. BAINES S  
Majority 1,786

**T**  
TAYLOR C. 51.8% SDPA/16.2%  
Lab 20.7%  
Majority NP. HOWELL D R  
Majority 12,697

**H**  
HACKNEY NORTH AND STOKES  
NEWINGTON Lab 48.8% C 29.0%  
SDPA/16.2% Grn 02.0% NP 00.6%  
Majority NP. ARNOLD J  
Majority 7,878

**S**  
SHEDD C. 51.8% SDPA/46.6% Lab  
24.6% C. 23.4% Grn 01.0%  
Fellowship 00.7% Comm 00.2%  
Majority NP. BAINES S  
Majority 1,786

**T**  
TAYLOR C. 51.8% SDPA/16.2%  
Lab 20.7%  
Majority NP. HOWELL D R  
Majority 1

to power  
order, are  
wing:

ALLESOWN AND  
UNIVERSITY C. 50.1% Lab  
3% SDP/AB 22.1%  
wing MP: STUDIES J H R  
majority 13,808

ALFALFA LAB 43.4% C 41.1%  
CP/AB 15.4%  
wing MP: MASHONA A  
majority 12,12

ALTON: LAB 55.5% C 36.3%  
CP/AB 14.4%  
wing MP: OAKES G J  
majority 14,476

ANONKUSMITTEL: LAB 45.1% C  
3.1% LAB 15.0% Gru 0.1% RF  
4.4% Humanist 00.2%  
wing MP: SCHLUS C S  
majority 2,415

AMPHRIDE: STATE C 64.5% LAB  
1.9% LAB 66.7%  
wing MP: MATES M J  
majority 23,786

AMPHRIDE NORTH WEST: C  
5.1% LAB 3.1% Lab 0.2%  
wing MP: MITCHELL B D  
majority 13,437

AMPHRIDE AND HIGGARD: C  
5.1% LAB 3.1% SDP/AB 18.4%  
Mashow 00.4% Humanist 00.3%  
wing MP: FINSBERG G  
majority 2,227

AMPHRIDE: C 59.5% LAB  
1.7% Lab 13.0%  
wing MP: PARJUA A  
majority 13,437

ARLOW: C 47.5%; Lab 36.6%;  
 S/DPAI 16.2%  
 Hitting MP: HAYES J J J  
 Majority 5.877

ARBOGAST: C 55.8%; S/DPAI  
 19.4%; Lab 10.2%  
 Hitting MP: BAKES R G  
 Majority 11.902

ARROW EAST: C 34.3%; Lab  
 5.8%; L/AR 22.3%  
 Hitting MP: DYKES H J M  
 Majority 18.273

ARROW WEST: C 35.3%; S/DPAI  
 17.3%; Lab 17.6%  
 Hitting MP: HUGHES R  
 Majority 15.444

BATTLEPOOL: Lab 48.5%; C 34.8%;  
 L/AR 14.1%; Ind 0.65%  
 Hitting MP: BATTISTIER E L

[illegible]

SHAM: C63.7% SDPAI  
 1.7% Lab 08.3% Grn 02.3%  
 King MP: HORDERN P  
 1974 12.20  
 1975 21.97  
 UGHTON AND  
 ASTINGTON: Lab 59.7% C  
 6.5% SDPAI 18.2%  
 King MP: BOWES E  
 1974 20.19  
 1975 20.93  
 VBER: C58.5% SDPAI 21.9% Lab  
 4% SE 01.1%  
 King MP: SAUNDERS TAD  
 1974 15.10  
 1975 12.10  
 WINDERSFIELD: Lab 45.9% C  
 4% /AI 21.5% Grn 01.3%  
 King MP: SHEERMAN B J  
 1974 7.78  
 1975 7.78  
 TILL EAST: Lab 56.4% C 25.0%  
 1974 12.20  
 1975 12.20  
 King MP: PRESOTT W J  
 1974 14.69  
 1975 12.10  
 TILL NORTH: Lab 51.2% C 27.4%  
 1974 12.20  
 1975 12.10  
 King MP: MCNAMARA J K  
 1974 11.75  
 1975 12.10  
 TILL WEST: Lab 52.0% C 30.4%  
 1974 11.75  
 1975 12.10  
 King MP: RANDALLS J  
 1974 13.20  
 1975 12.10  
 WINDERSFIELD: C 63.6% SDPAI  
 1.7% Lab 14.9% Grn 01.4%  
 King MP: MAJOR J  
 1974 27.04  
 1975 27.04  
 WINDERSFIELD: C 64.4% Lab 59.8%  
 1974 12.20  
 1975 12.20  
 King MP: HARGREAVES J K  
 1974 12.20  
 1975 12.20

**I**

FORD NORTH: C 55.0% Lab  
 4% SDPAI 17.7%  
 King MP: BENDALL V W H  
 1974 13.09  
 1975 13.09  
 FORD SOUTH: C 54.4% Lab  
 1.7% Lab 14.1%  
 King MP: THORNE G  
 1974 4.72  
 1975 4.72  
 FORD WEST: C 44.4% Lab 42.9%  
 1974 12.20  
 1975 12.20  
 King MP: WRP 00.4%

LING MP: DRVINEM F  
 Majority 874  
 LE OF WIGHT: C51.3% L/AR  
 07% Lab 85.9%  
 LING MP: FIELD B  
 Majority 6,442  
 LINGTON NORTH: Lab 50.0%: C  
 47%: SD/AR 21.9%: Gen 62.9%  
 LING MP: CORBYN J B  
 Majority 9,657  
 LINGTON SOUTH AND  
 NSBURY: Lab 40.1%: SD/AR  
 21%: C 20.6%: Gen 01.0%: SPGB  
 27%: SP 00.2%  
 LING MP: SMITH CR  
 Majority 805  
**J**  
 LING MP: Lab 62.5%: C 21.3%: L/AR

ing MP: DIXON D  
 majority 18.79%  
**K**  
 ingLEY: C45.8% Lab 35.1%  
 AB 19.3%  
 ing MP: WALLER G P A  
 majority 5.66%  
 ingBENTON: C47.6% Lab 33.5%  
 ingPAIN 17.3% Grm 01.7% Humanist  
 CS: PIP 80.1%  
 ing MP: CARY WILLIAMS B  
 majority 11.47%  
 ing MP: DEES C 53.7% LAB 26.8%  
 b 18.1%  
 ing MP: ROWEA J B  
 majority 14.48%  
 ing TURNER C 51.1% SDP/AB  
 3% LAB 19.7%  
 ing MP: FREEMAN R N  
 majority 11.32%  
 ingSTON UPON THAMES C  
 2% LAB 30.3% LAB 13.2%  
 WIND 00.0%  
 ing MP: LAMONTIN S H  
 majority 11.18%  
 ingWOOD: C 44.9% Lab 37.4%  
 ingPAIN 17.8%  
 ing MP: HAYWARD R A  
 majority 4.39%  
 ingWILLY NORTH: Lab 70.0%  
 AB 16.2% C 12.6% RF 01%  
 ing MP: HOWARTH G R  
 majority 2.19%  
 ing MP: LUGGE LAB 64.5% C  
 7% SDP/AB 13.9%  
 ing MP: HUGHES S F  
 majority 20.84%  
**L**  
 ingCASHIRE WEST: C 43.8% Lab  
 5% SDP/AB 14.9%  
 ing MP: HIND K H  
 majority 13.53%  
 ingCASTLE C 44.7% Lab 35.8%  
 AB 19.9% Grm 01.1%  
 ing MP: KELLET-BOWMAN M  
 majority 6.43%  
 ingCAULDRATE: C 41.8% Lab  
 4% LAB 19.9%  
 ing MP: BOULT J R  
 majority 2.08%  
 ing CENTRAL: Lab 55.7% C  
 6% SDP/AB 18.0% Grm 01.0%  
 ing MP: PATCHETT J D  
 majority 11.26%  
 ing WEST LAB 48.3% LAB  
 AB 22.8%  
 ing MP: HEALEY D W  
 majority 5.52%  
 ing NORTH EAST: C 41.0%  
 ingPAIN 28.3% Grm 00.9%  
 ing MP: KIRCHOFF T J R  
 majority 8.19%  
 ing NORTH WEST: C 43.0%  
 AB 33.3% LAB 21.8% Grm 01.3%  
 ing MP: HARRISON K  
 majority 5.20%  
 ing SOUTH WEST AND MORELY: Lab  
 6% C 34.2% SDP/AB 16.4%  
 ing MP: REES M  
 majority 6.71%  
 ing WEST: Lab 43.3% LAB  
 6% C 22.2%  
 ing MP: BATTLE J  
 majority 4.49%  
 ing EAST: Lab 44.2% C  
 5% SDP/AB 11.4%  
 ing MP: VAGN K A S  
 majority 1.92%  
 ing SOUTH: Lab 44.2% C  
 0.9% LAB 13.9% Grm 00.7% Ind  
 2% LAB 20.2%  
 ing MP: MARSHALL J  
 majority 1.57%  
 ing WEST: Lab 44.5% C  
 1% SDP/AB 13.3%  
 ing MP: JANNER G E  
 majority 1.20%  
 ingSOUTHSHIRE NORTH WEST:  
 47.7% Lab 34.3% LAB 17.2% Grm  
 ing MP: ASHBY D G  
 majority 7.82%  
 ing LAB 58.7% C 26.3% SDP/AB  
 ing MP: CUNLIFFE L F  
 majority 16.06%  
 ingDUNSTER: C 59.9% LAB  
 0.0% LAB 08.2% Grm 02.1%  
 ing MP: WATKINS-MORRIS F  
 majority 14.07%  
 ing: C 56.9% LAB 32.7% LAB  
 01.8% Grm 01.8%  
 ing MP: RATHBONE J R  
 majority 4.63%  
 ingSHAM EAST: C 45.2% Lab  
 2% SDP/AB 20.7%  
 ing MP: MOYNIHAN C B  
 majority 4.81%  
 ingSHAM WEST: C 44.2% Lab  
 1% LAB 16.0%  
 ing MP: MAFCEJS J C  
 majority 3.72%  
 ingSHAM, DEPTFORD: Lab  
 60.8% C 31.7% SDP/AB 17.3% Grm  
 ing MP: RIDDOCK J M  
 majority 6.77%

TON/LAB 41.3% LAB 29.7% C  
 MP COHEN H M  
 jority 4.641  
 ICOLIN: C 46.6% LAB 33.7%  
 P/AS 19.5% KRPR/KM 0.4  
 MP CARLSLE KM  
 jority 7.483  
 DSEY EAST: C 52.2% LAB  
 LAB 11.2%  
 MP TAPSELL P  
 jority 5.616  
 TLEBOROUGH AND  
 DDLLEWORTH: C 43.1% LAB  
 LAB 26.0%  
 MP DICKENS M  
 jority 4.202  
 TERPOOL, BROADGREEN LAB  
 LAB 36.0% C 15.5%  
 MP FIELDST  
 jority 6.067  
 TERPOOL, GARSTON: LAB  
 C 23.9% SD/PA 22.4% WRP  
 3%  
 MP LOYDENE  
 jority 13.777  
 TERPOOL, MOSSLEY HTL: LAB  
 LAB 38.9% C 17.5%  
 MP ALTON D P P  
 jority 12.256  
 TERPOOL, RIVERSIDE LAB  
 C 13.9% SD/PA 11.3%  
 om 01.8%  
 MP PAIRY B  
 jority 26.689  
 TERPOOL, WALTON: LAB 64.5%  
 21.13% C 14.4%  
 MP HESTER E S  
 jority 23.253  
 TERPOOL, WESTERN DEBY LAB  
 C 35.9% SD/PA 15.9%  
 MP WAREING E N  
 jority 20.496  
 TIGHTBROUGH: C 54.8% LAB  
 LAB 31.2% SD/PA 19.6% Gm 01.5%  
 MP DOKKELL S J  
 jority 17.648  
 DLOW: C 53.0% LAB 51.0% LAB  
 MP GILL C J F

TON NORTH: C 53.0%; Lab 6.4%; SDP/AR 19.4%;  
sing MP: CARLISLE JR  
jority 15.573

TON SOUTH: C 46.3%; Lab 36.7%;  
AR 17.1%  
sing MP: BRIGHT G FJ  
jority 5.115

**M**

ACCLESFIELD: C 56.4%; L/AR  
0%; Lab 19.7%  
sing MP: WINTERTON N R  
jority 19.092

ALDSTONE: C 52.5%; L/AR 33.8%;  
Lab 12.5%; Grn 01.3%  
sing MP: WIDDECOMBE A  
jority 10.164

[illegible]

1997, 1998, 1999, 2000, 2001, 2002, 2003, 2004, 2005, 2006, 2007, 2008, 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019, 2020, 2021, 2022, 2023, 2024, 2025, 2026, 2027, 2028, 2029, 2030, 2031, 2032, 2033, 2034, 2035, 2036, 2037, 2038, 2039, 2040, 2041, 2042, 2043, 2044, 2045, 2046, 2047, 2048, 2049, 2050, 2051, 2052, 2053, 2054, 2055, 2056, 2057, 2058, 2059, 2060, 2061, 2062, 2063, 2064, 2065, 2066, 2067, 2068, 2069, 2070, 2071, 2072, 2073, 2074, 2075, 2076, 2077, 2078, 2079, 2080, 2081, 2082, 2083, 2084, 2085, 2086, 2087, 2088, 2089, 2090, 2091, 2092, 2093, 2094, 2095, 2096, 2097, 2098, 2099, 2100, 2101, 2102, 2103, 2104, 2105, 2106, 2107, 2108, 2109, 2110, 2111, 2112, 2113, 2114, 2115, 2116, 2117, 2118, 2119, 2120, 2121, 2122, 2123, 2124, 2125, 2126, 2127, 2128, 2129, 2130, 2131, 2132, 2133, 2134, 2135, 2136, 2137, 2138, 2139, 2140, 2141, 2142, 2143, 2144, 2145, 2146, 2147, 2148, 2149, 2150, 2151, 2152, 2153, 2154, 2155, 2156, 2157, 2158, 2159, 2160, 2161, 2162, 2163, 2164, 2165, 2166, 2167, 2168, 2169, 2170, 2171, 2172, 2173, 2174, 2175, 2176, 2177, 2178, 2179, 2180, 2181, 2182, 2183, 2184, 2185, 2186, 2187, 2188, 2189, 2190, 2191, 2192, 2193, 2194, 2195, 2196, 2197, 2198, 2199, 2200, 2201, 2202, 2203, 2204, 2205, 2206, 2207, 2208, 2209, 2210, 2211, 2212, 2213, 2214, 2215, 2216, 2217, 2218, 2219, 2220, 2221, 2222, 2223, 2224, 2225, 2226, 2227, 2228, 2229, 2230, 2231, 2232, 2233, 2234, 2235, 2236, 2237, 2238, 2239, 2240, 2241, 2242, 2243, 2244, 2245, 2246, 2247, 2248, 2249, 2250, 2251, 2252, 2253, 2254, 2255, 2256, 2257, 2258, 2259, 2260, 2261, 2262, 2263, 2264, 2265, 2266, 2267, 2268, 2269, 2270, 2271, 2272, 2273, 2274, 2275, 2276, 2277, 2278, 2279, 2280, 2281, 2282, 2283, 2284, 2285, 2286, 2287, 2288, 2289, 2290, 2291, 2292, 2293, 2294, 2295, 2296, 2297, 2298, 2299, 2300, 2301, 2302, 2303, 2304, 2305, 2306, 2307, 2308, 2309, 2310, 2311, 2312, 2313, 2314, 2315, 2316, 2317, 2318, 2319, 2320, 2321, 2322, 2323, 2324, 2325, 2326, 2327, 2328, 2329, 2330, 2331, 2332, 2333, 2334, 2335, 2336, 2337, 2338, 2339, 2340, 2341, 2342, 2343, 2344, 2345, 2346, 2347, 2348, 2349, 2350, 2351, 2352, 2353, 2354, 2355, 2356, 2357, 2358, 2359, 2360, 2361, 2362, 2363, 2364, 2365, 2366, 2367, 2368, 2369, 2370, 2371, 2372, 2373, 2374, 2375, 2376, 2377, 2378, 2379, 2380, 2381, 2382, 2383, 2384, 2385, 2386, 2387, 2388, 2389, 2390, 2391, 2392, 2393, 2394, 2395, 2396, 2397, 2398, 2399, 2400, 2401, 2402, 2403, 2404, 2405, 2406, 2407, 2408, 2409, 2410, 2411, 2412, 2413, 2414, 2415, 2416, 2417, 2418, 2419, 2420, 2421, 2422, 2423, 2424, 2425, 2426, 2427, 2428, 2429, 2430, 2431, 2432, 2433, 2434, 2435, 2436, 2437, 2438, 2439, 2440, 2441, 2442, 2443, 2444, 2445, 2446, 2447, 2448, 2449, 2450, 2451, 2452, 2453, 2454, 2455, 2456, 2457, 2458, 2459, 2460, 2461, 2462, 2463, 2464, 2465, 2466, 2467, 2468, 2469, 2470, 2471, 2472, 2473, 2474, 2475, 2476, 2477, 2478, 2479, 2480, 2481, 2482, 2483, 2484, 2485, 2486, 2487, 2488, 2489, 2490, 2491, 2492, 2493, 2494, 2495, 2496, 2497, 2498, 2499, 2500, 2501, 2502, 2503, 2504, 2505, 2506, 2507, 2508, 2509, 2510, 2511, 2512, 2513, 2514, 2515, 2516, 2517, 2518, 2519, 2520, 2521, 2522, 2523, 2524, 2525, 2526, 2527, 2528, 2529, 2530, 2531, 2532, 2533, 2534, 2535, 2536, 2537, 2538, 2539, 2540, 2541, 2542, 2543, 2544, 2545, 2546, 2547, 2548, 2549, 2550, 2551, 2552, 2553, 2554, 2555, 2556, 2557, 2558, 2559, 2560, 2561, 2562, 2563, 2564, 2565, 2566, 2567, 2568, 2569, 2570, 2571, 2572, 2573, 2574, 2575, 2576, 2577, 2578, 2579, 2580, 2581, 2582, 2583, 2584, 2585, 2586, 2587, 2588, 2589, 2590, 2591, 2592, 2593, 2594, 2595, 2596, 2597, 2598, 2599, 2600, 2601, 2602, 2603, 2604, 2605, 2606, 2607, 2608, 2609, 2610, 2611, 2612, 2613, 2614, 2615, 2616, 2617, 2618, 2619, 2620, 2621, 2622, 2623, 2624, 2625, 2626, 2627, 2628, 2629, 2630, 2631, 2632, 2633, 2634, 2635, 2636, 2637, 2638, 2639, 2640, 2641, 2642, 2643, 2644, 2645, 2646, 2647, 2648, 2649, 2650, 2651, 2652, 2653, 2654, 2655, 2656, 2657, 2658, 2659, 2660, 2661, 2662, 2663, 2664, 2665, 2666, 2667, 2668, 2669, 2670, 2671, 2672, 2673, 2674, 2675, 2676, 2677, 2678, 26



1







Doubts remain over which party will gain if the Liberal Democrats prosper

# Poll surge revives three-party politics

BY ROBIN OAKLEY, POLITICAL EDITOR

IN THEORY the Liberal Democrats, entering this election with 22 seats, should finish with a smaller number in the next parliament. They have never yet approached in the opinion polls since 1987 the 23 per cent of the vote obtained at the last general election by the SDP/Liberal Alliance. But the party has risen lately in the polls, benefiting ironically from the publicity given to Paddy Ashdown over a five-year-old affair with a secretary.

Third parties have shown an ability to hold on to seats against the trend, and the Liberal Democrats have prospered over the past year helped by the performance of their leader during the Gulf war, by their by-election victories at Eastbourne, Ribblesdale and Kincardine and Deeside, and by an unexpectedly good performance in last year's local government elections when they gained more than 500 seats.

The national picture is again becoming one of three-party politics. The importance of that to the prospects of the Alliance is that the second in 228 of the 375 seats won by the Conservatives in 1987.

The question is whether any further Liberal Democrat surge will help the Conservatives by splitting the anti-

## BALANCE OF POWER

Conservative vote, as tended to happen in 1983 and 1987, or whether, by capturing a number of seats from the Tories, they will help Labour. Commentators believe that the effect this time could be more like 1964, when a 1.5 million rise in the Liberal vote put an end to 13 Tory years and brought Harold Wilson to power. In February 1974 the Liberals gained four million votes and Edward Heath lost. In 1979 they dropped one million and Mrs Thatcher came to power. The problem for the Liberal Democrats is in establishing themselves as an election-time alternative for hard-headed voters rather than a mere mid-term receptacle for protest votes. Mr Ashdown and Des Wilson, the campaign director, have attempted to confront the "wasted vote" argument head-on, and Mr Ashdown has tried to give his party a harder-edged programme. He hopes people will vote for and against them according to conviction, not as an escape from other parties. He has decided Labour as a conservative party with no radical ideas. His pitch is for power and not for holding the balance.

The Liberal Democrats will be looking to hold on to gains

in Eastbourne, Ribblesdale and Kincardine and Deeside, where they achieved by-election swings of 20, 25 and 11 per cent. And they will have in their sights the Tory party chairman, Chris Patten, whose majority over an Alliance candidate in Bath last time was a precarious 1,412. They will be expecting to score well at Cheltenham, where Tories engaged in an ugly split over the selection of John Taylor, the black candidate who takes over a majority of less than 5,000 from Sir Charles Irving and where they have regularly come close in the past. They can claim strong roots in the "Celtic fringe" — areas of Scotland, Wales and the West Country. But now their appeal may be widening to better-off areas, especially in the south, where Conservative supporters have been alienated by mortgage rate increases and frightened by unemployment. They are breathing hard down the necks of some Tory MPs.

Lord James Douglas-Hamilton, the junior Scottish minister, holds Edinburgh West by no more than 1,234. Most vulnerable of all is David Martin, the Tory MP for Portsmouth South, whose future hangs on a thread of 205 votes.

The Liberal Democrats have their danger spots. They will be anxious to see how big a personal vote the departing personality Sir Cyril Smith had in Rochdale, where he is succeeded as candidate by the actress Liz Lyons. At Brecon and Radnor, Richard Lacey has a majority of only 56 votes in a close three-party contest last time, and nine of his colleagues have majorities below 5,000.

## HOW THE MORI SHARE TRANSLATES INTO SEATS

LABOUR %	CONSERVATIVE %									
	32	33	34	35	36	37	38	39	40	41
46	C: 221 L: 272 LD: 25	C: 243 L: 258 LD: 25	C: 248 L: 253 LD: 25	C: 253 L: 248 LD: 25	C: 258 L: 243 LD: 25	C: 263 L: 238 LD: 25	C: 268 L: 233 LD: 25	C: 273 L: 228 LD: 25	C: 278 L: 223 LD: 25	C: 283 L: 218 LD: 25
45	C: 226 L: 267 LD: 25	C: 248 L: 253 LD: 25	C: 253 L: 248 LD: 25	C: 258 L: 243 LD: 25	C: 263 L: 238 LD: 25	C: 268 L: 233 LD: 25	C: 273 L: 228 LD: 25	C: 278 L: 223 LD: 25	C: 283 L: 218 LD: 25	C: 288 L: 213 LD: 25
44	C: 231 L: 262 LD: 25	C: 253 L: 253 LD: 25	C: 258 L: 248 LD: 25	C: 263 L: 243 LD: 25	C: 268 L: 238 LD: 25	C: 273 L: 233 LD: 25	C: 278 L: 228 LD: 25	C: 283 L: 223 LD: 25	C: 288 L: 218 LD: 25	C: 293 L: 213 LD: 25
43	C: 236 L: 257 LD: 25	C: 258 L: 253 LD: 25	C: 263 L: 248 LD: 25	C: 268 L: 243 LD: 25	C: 273 L: 238 LD: 25	C: 278 L: 233 LD: 25	C: 283 L: 228 LD: 25	C: 288 L: 223 LD: 25	C: 293 L: 218 LD: 25	C: 298 L: 213 LD: 25
42	C: 241 L: 252 LD: 25	C: 263 L: 253 LD: 25	C: 268 L: 248 LD: 25	C: 273 L: 243 LD: 25	C: 278 L: 238 LD: 25	C: 283 L: 233 LD: 25	C: 288 L: 228 LD: 25	C: 293 L: 223 LD: 25	C: 298 L: 218 LD: 25	C: 303 L: 213 LD: 25
41	C: 246 L: 247 LD: 25	C: 268 L: 253 LD: 25	C: 273 L: 248 LD: 25	C: 278 L: 243 LD: 25	C: 283 L: 238 LD: 25	C: 288 L: 233 LD: 25	C: 293 L: 228 LD: 25	C: 298 L: 223 LD: 25	C: 303 L: 218 LD: 25	C: 308 L: 213 LD: 25
40	C: 251 L: 242 LD: 25	C: 273 L: 253 LD: 25	C: 278 L: 248 LD: 25	C: 283 L: 243 LD: 25	C: 288 L: 238 LD: 25	C: 293 L: 233 LD: 25	C: 298 L: 228 LD: 25	C: 303 L: 223 LD: 25	C: 308 L: 218 LD: 25	C: 313 L: 213 LD: 25
39	C: 256 L: 237 LD: 25	C: 278 L: 253 LD: 25	C: 283 L: 248 LD: 25	C: 288 L: 243 LD: 25	C: 293 L: 238 LD: 25	C: 298 L: 233 LD: 25	C: 303 L: 228 LD: 25	C: 308 L: 223 LD: 25	C: 313 L: 218 LD: 25	C: 318 L: 213 LD: 25
38	C: 261 L: 232 LD: 25	C: 283 L: 253 LD: 25	C: 288 L: 248 LD: 25	C: 293 L: 243 LD: 25	C: 298 L: 238 LD: 25	C: 303 L: 233 LD: 25	C: 308 L: 228 LD: 25	C: 313 L: 223 LD: 25	C: 318 L: 218 LD: 25	C: 323 L: 213 LD: 25
37	C: 266 L: 227 LD: 25	C: 288 L: 253 LD: 25	C: 293 L: 248 LD: 25	C: 298 L: 243 LD: 25	C: 303 L: 238 LD: 25	C: 308 L: 233 LD: 25	C: 313 L: 228 LD: 25	C: 318 L: 223 LD: 25	C: 323 L: 218 LD: 25	C: 328 L: 213 LD: 25
36	C: 271 L: 222 LD: 25	C: 293 L: 253 LD: 25	C: 298 L: 248 LD: 25	C: 303 L: 243 LD: 25	C: 308 L: 238 LD: 25	C: 313 L: 233 LD: 25	C: 318 L: 228 LD: 25	C: 323 L: 223 LD: 25	C: 328 L: 218 LD: 25	C: 333 L: 213 LD: 25
35	C: 276 L: 217 LD: 25	C: 298 L: 253 LD: 25	C: 303 L: 248 LD: 25	C: 308 L: 243 LD: 25	C: 313 L: 238 LD: 25	C: 318 L: 233 LD: 25	C: 323 L: 228 LD: 25	C: 328 L: 223 LD: 25	C: 333 L: 218 LD: 25	C: 338 L: 213 LD: 25
34	C: 281 L: 212 LD: 25	C: 303 L: 253 LD: 25	C: 308 L: 248 LD: 25	C: 313 L: 243 LD: 25	C: 318 L: 238 LD: 25	C: 323 L: 233 LD: 25	C: 328 L: 228 LD: 25	C: 333 L: 223 LD: 25	C: 338 L: 218 LD: 25	C: 343 L: 213 LD: 25
33	C: 286 L: 207 LD: 25	C: 308 L: 253 LD: 25	C: 313 L: 248 LD: 25	C: 318 L: 243 LD: 25	C: 323 L: 238 LD: 25	C: 328 L: 233 LD: 25	C: 333 L: 228 LD: 25	C: 338 L: 223 LD: 25	C: 343 L: 218 LD: 25	C: 348 L: 213 LD: 25
32	C: 291 L: 202 LD: 25	C: 313 L: 253 LD: 25	C: 318 L: 248 LD: 25	C: 323 L: 243 LD: 25	C: 328 L: 238 LD: 25	C: 333 L: 233 LD: 25	C: 338 L: 228 LD: 25	C: 343 L: 223 LD: 25	C: 348 L: 218 LD: 25	C: 353 L: 213 LD: 25

How the parties fare: the table shows the share-out of seats on a uniform swing, depending on Tory percentage vote, top, and Labour, left. "Others" are always 3 per cent of seats, and Lib Dems the rest.

## Casting about for votes

BY ROBERT MORGAN

TORY hopes of picking up thousands of votes from Britons living abroad appear to have been dashed. Only a few thousand of the two and half million expatriates entitled to vote have registered.

In 1989 the law was changed, extending the right to vote to expatriates who had lived overseas for up to 20 years. Previously it was five years. Conservative Central Office mounted a publicity campaign, but it failed to produce an upsurge in registrations. Many of the party's 48 overseas branches ran local advertising campaigns. According to the Office of

## EXPATRIATES

Population, Censuses and Surveys, only 34,454 names appeared on last year's overseas register.

Labour, meanwhile, is hoping to persuade disabled and housebound voters to register for a postal or proxy vote. According to Jack Ashley, the chairman of the all-party disabled group, disabled people find it difficult to get information about how to get on to the electoral register.

Labour has been pressing the Home Office to give greater publicity to postal and proxy voting arrangements. Once an election is called, there is only ten days to register for a postal or proxy vote. It is estimated that there are up to 6,000 household electors in each constituency.

## Party leaders woo women

BY SHEILA GUNN

WITH women making up more than half the electorate, party leaders are competing fiercely for their votes. John Major, Neil Kinnock and Paddy Ashdown talk about choice and opportunity. When it comes to the key question of what social engineering should be carried out to change women's lives, they are not so sure.

The Conservative party in the Thatcherite 1980s was hung up about two distinct types of Tory women in evidence at their annual conferences. There were those dominating the grassroots and constituency associations, the "nesters" who believed a woman's place was primarily in the home; and the "highfliers", under the banner of the former party vice-chairman for women, Emma Nicholson.

In the past few years that line became blurred as it was recognised that most women fall into both categories at different times in their lives. Independent taxation together with tax relief on savings of non-earners both brought benefits for many women.

Tory policy now makes some concessions to both camps. After wobbling about child benefit in the mid-1980s, the party is committed to continuing to pay it to all mothers, with annual uprating in line with inflation. Extra money is promised for poor families through increased family credit. Tax relief on workplace nurseries was a token move towards working mothers, but many are reluctant to travel to work with their offspring, and



Richardson: wants improved maternity rights

## FAMILIES

there are still those in the party who are loathe to give financial inducements to mothers with very young children to go to work.

With an all-male cabinet, only 17 women MPs and only six women candidates selected for Tory-held seats, Mr Major is sensitive to the charge of neglecting women within government. Labour and the Liberal Democrats openly support some degree of positive discrimination. The Conservatives appear to be converted to such devices, albeit more discreetly.

Labour has gone through less soul-searching. Jo Richardson, the shadow minister for women, recognises that many mothers choose to work part-time and would benefit

from the same employment rights as full-time workers. For those working full-time, she wants maternity rights in line with many other European countries.

In the party's *Woman Today* magazine, Ms Richardson wrote: "Better childcare, time off for parents, first-rate training, fair pay and more flexible working hours — they're all essential to help women and men combine caring for a family with earning a living." Neil Kinnock is committed to offering nursery school places to every three- and four-year-old by the year 2000.

The Liberal Democrats promise similar support and, in addition, are committed to electoral reform. They believe that a PR voting system would bring far more women into politics and public life.

## Students favour Labour

BY JOHN WINDER

MORI polls taken in the past four years show that if the decision were left to them alone, voters in the 18 to 24 age group would have given Labour a majority over the Conservatives at any time since the end of 1987.

At the 1987 election, the group showed a wobbly vote for Labour of 39 per cent, as against 37 per cent for the Conservatives.

In the last quarter of 1991, Labour support stood at 47 per cent, while the Conservatives had 36 per cent, at the expense of the Liberal Democrats, who reached a high of 12 per cent backing among

## YOUTH

these young voters in the third quarter of the year, but fell back to 10 per cent by the end of the year.

John Major's decision to go to the country on April 9 will dissipate a significant proportion of the student vote, since many will be away enjoying Easter vacations. Several of the larger seats of learning are in marginal constituencies and the absence of a number of student voters could have a critical effect.

There must be a footnote to any consideration of youthful voting: that young people are much less likely to go to the polls than their elders. The voting record of the 18-24 year olds is usually under 50 per cent, while more than 80 per cent of pensioners put their crosses on ballot papers.

## Muslims split over Westminster role

BY PETER MULLIGAN

ONE of the most intriguing of the election dramas will be played out in the Muslim community, where a clear split lingers after the Salman Rushdie affair.

The determination by some to see Muslim MPs at Westminster is flatly countered by Dr Kalim Siddiqui, director of the Muslim Institute, who calls such efforts "an utter waste of time". He insists that the influence of even half a dozen would be swamped by a parliamentary system controlled by the rigours of the whip and ruthless adherence to party line.

Dr Siddiqui has set up a "Muslim parliament" which he predicts will "carry enormous weight" in the community. He believes Muslims will largely withhold their votes at the general election because of the bitterness left by the row over *The Satanic Verses*.

If he is right (and mainstream politicians take issue with him), the impact could affect marginal seats in the North of England held by Labour, which traditionally takes most ethnic votes, black as well as Asian.

Key constituencies where the Muslim population exceeds the majority of the sitting MPs are at Bradford South which Bob Croy holds by 309, and Dewsbury where Ann Taylor, a member of the shadow cabinet, has a lead of 445. Max Madden, at Bradford West, is safer with a margin of more than 7,000. At Bradford North, Terry Rooney enjoys a 9,514 major-

## ETHNIC VOTES

ity after a by-election following the death of his predecessor, who led by less than 2,000. Observers will be watching to see whether the swing will be retained.

Labour believes it can win votes as a result of the collapse of the Bank of Credit and Commerce International, which hit Asian businessmen particularly hard and caused resentment against the authorities.

The party could draw comfort from opinion poll data from Mori covering January to December last year showing the resilience of its grip on the ethnic vote with 63 per cent of Asians and 66 per cent of blacks intending to support Neil Kinnock. The figures supporting the Tories are 29 per cent of Asians and 20 per cent of blacks. The Liberal Democrats appear to have a slim appeal to the ethnic population — 6 per cent of Asians and 10 per cent of blacks.

Nerj Deva, who hopes to be the first Asian Tory MP at Brentford and Isleworth where Sir Barney Hayhoe retires leaving a majority of 7,953, is sceptical of Mr Siddiqui's assertions. However, he supports the creation of the "Muslim parliament". Rejecting any notion that votes will be withheld at the general election, he said that British Asians should play an active role in the political and social institutions of the country.

## SNP hopes for independence election

BY JOHN WINDER

A PRE-ELECTION surge in support for self-government for Scotland has moved nationalism into the front line for the election and threatens to upset traditional voting patterns north of the border.

Survey results boosted the hopes of the Scottish National Party, and some commentators believe that they could restore their Westminster representation to the double figures the party enjoyed in the 1970s.

The nationalist card began to assume dramatic importance in early February when an ICM/Scotsman survey indicated that half the people of Scotland would welcome independence.

All three United Kingdom parties are under threat if indications of support for self-government are converted into votes for the SNP.

Just as interesting is the effect of an increased SNP vote on parties that were runners up in 1987.

The Conservatives, as the only party sticking firmly by the union and not offering either independence, like the SNP, or a devolved Scottish parliament, like Labour and the Liberal Democrats, are hoping the debate will polarise and squeeze the Labour and Liberal Democrat vote, so saving some threatened Tory seats.

Until Christmas, it seemed that the SNP would be fighting simply to keep three seats it won at the last election from the Conservatives and striving to regain Dundee East and Western Isles from Labour. But the nationalists detected a strong upsurge of support for their cause during the summer of 1991 and



Sillars: aiming to build on his famous victory

were heartened by local council election successes and a big turnover of votes in August 1991 at a by-election in Monklands.

The SNP, seeking a mandate for an independent Scotland, regards the forth-

coming contest as "the independence election".

The position is complicated by the fact that in 1987, SNP lost both the seats it had held in the 1983 election, but gained three new ones. Since then, it has won Glasgow Govan in a by-election, a seat it held for a short while in the mid-1970s also after a by-election.

Margo MacDonald, who won the seat at a by-election in 1973 and lost it at the subsequent general election, is married to James Sillars, who won Govan for the SNP in November 1988. He will be hoping to build on his famous win, but Labour may expect to have regained some of the ground lost when Bruce Millan triggered the by-election by resigning on his appointment as a European commissioner.

## Tories break with long Ulster tradition

BY RICHARD FORD

IN A province where an ancient quarrel has fuelled 70 years of tribal politics, the general election heralds a break with tradition. For the first time since partition in 1921, Conservative candidates will stand in Northern Ireland, and British ministers could be on the hustings to support them.

Their intervention provides the only spice to an election where the main interest will be watching for shifts in support between rival brands of unionism and nationalism. The Tories' best chance of taking a seat is in North Down, where a tussle for the unionist vote could give victory to any of three candidates.

The leading Tory figure in the province is at odds with government policy, and will campaign against efforts to

promote inter-party talks on the creation of a devolved administration. Laurence Kennedy, the party's candidate in North Down, said he believed the government was not interested in winning seats in the province and that Mr Brooke's policy was designed to boost the Tories' opponents in Northern Ireland.

Overshadowing the election is the constitutional issue which has dominated the north's politics since the foundation of the state and in the form of the Anglo-Irish agreement, will provide a focus for the campaigns of both main unionist parties. They will not repeat the 1987 pan-unionist pact in which the Ulster Unionists and Democratic Unionists did not oppose each other's sitting



Moynihan: likely to be last election as leader

MPs. In two crucial seats, however, deals are expected.

In the west of the province, Ken Maginnis, UUP MP for Fermanagh South Tyrone, and William McCrea, DUP MP for Mid

Ulster, are unlikely to be challenged by rivals as a split unionist vote could result in the seats being lost to nationalists. Elsewhere, younger members of Ian Paisley's DUP will challenge sitting Ulster Unionist MPs. Though they have little prospect of winning, the DUP's aim is to reverse the decline in its share of the vote.

While Mr Paisley is a strong supporter of devolution, the Ulster Unionist leader, James Moynihan, is, at best, lukewarm and more inclined to take an integrationist line. Fighting what is expected to be his last general election as leader, Mr Moynihan is unlikely to see his party lose any of its nine seats, but it is not thought it can regain Enniskillen's seat in South Down which was lost in 1987.

## The myth of the floating C2 voter

BY IVOR CREWE

ASK a politician, journalist or pollster which social group holds the key to the next election and the almost invariable reply is "the C2s" — market research jargon for skilled manual workers, foremen and supervisors. The C2s have entered psephological folklore as the "swing group in the key marginals".

Capture the hearts and minds of the skilled manual worker, the party strategists are told, and Downing Street is yours. But, like most folklore, it's a myth — or rather three myths rolled into one.

Myth number one is that the C2s are more volatile than other social classes. A persuasive argument underpins this fallacy. C2 voters tend to straddle class boundaries. They are typically both trade unionists and owner-occupiers, working class but fairly secure and affluent. C2 men are often married to women doing white-collar office

work. Their mixed-class situation, it is assumed, turns them into floating voters.

The argument is plausible, but the evidence is non-existent. In 1987, according to Mori, the C2s swung by 2 per cent to Labour; so did the country as a whole. In 1983 the C2s swung by 4 per cent to the Conservatives; so did the country as a whole.

It is true that in 1979 the pro-Conservative swing among C2s was a massive 11.5 per cent — double the national swing — and here lies the origin of the myth. But 1979 turns out to be the only election since 1966 (when measures were first possible) where C2s were more volatile than other voters. In the other six elections their volatility was below the national average on two occasions and the same on four. Nor is there a scrap of evidence to suggest that C2s contain more "don't knows" than other voters or waver more during the campaign.

Myth number two is that C2s are concentrated in marginal seats. Behind this fallacy lies the false reasoning that marginal seats have a mixed class composition and C2 voters fall into the middle of the class spectrum; therefore marginal seats must contain lots of C2 voters.

The facts speak otherwise. Constituencies with above average proportions of skilled manual workers are mainly safe Labour seats. At the top of the C2 league is Dennis Skinner's Bolsover (Labour majority 27.9 per cent) and in second place is the Scargill field of Barnsley East (Labour majority 60.5 per cent). Only two of the 25 seats with the largest proportion of C2 voters are Conservative marginals: Sherwood and Wolverhampton North East. There are more Tory marginals among the 25 seats with the lowest proportion of C2s: Hampstead & Highgate, Richmond & Barnes and Westminster North.

Myth number three is that C2s always side with the winning party. Not so. Up to October 1974, C2 voters preferred Labour to the Conservatives by a wide margin irrespective of the election result. When Edward Heath led the Tories to victory in 1970, C2 voters split 55 per cent Labour, 35 per cent Conservative. In February 1974, when the Conservatives were ahead in the popular vote (but not seats) C2 voters split 47 per cent Labour, 30 per cent Conservative. Even in 1979, when so many C2s were successfully wooed by Mrs Thatcher, they marginally preferred Labour (42 per cent) to the Conservatives (40 per cent).



# Biggest shift since 1945 needed to put Kinnock in No 10

## Labour looks for record swing

Labour probably needs a majority of about 15 to govern for a full parliament, Ivor Crewe writes. The party has not achieved such a turnaround since the end of the second world war

TO CUT through the psephological complexities of the election all one has to do is remember the 4-6-8 rule. These are the size of the Conservative-to-Labour swings needed to produce each of three key outcomes: A 4 per cent swing would make Labour the single biggest party in the Commons. An 8 per cent swing would give Labour a bare overall majority. The coming contest will elect 651 MPs (one more than last time because the over-sized Milton Keynes seat has been split into two). For an overall majority, Labour needs 326 seats - 97 gains to add to its 1987 total of 229. Ignoring by-election gains since then, this requires a uniform national swing (UNS) of exactly 8.0 per cent. The likelihood of by-election defections means that Labour would probably need an overall majority of about 15 to govern for a full parliament. That would require a UNS of 8.3 per cent, or even more if the Liberal Democrat vote exceeds 20 per cent. In one sense the 4-6-8 formula is misleading because, despite current polls, it assumes that the Liberal Democrats will hold on to the 23 per cent vote the Alliance won in 1987. If the Liberal Democrat vote falls to 13 per cent, Labour will need a 5.1 per cent swing to rob the Conservatives of their majority and a 6.7 per cent swing to become the largest party. A 5-7-8 formula might be more realistic. The historical record shows that Labour faces a formidable task. It last achieved swings of the magnitude required in its landslide victory of 1945, a remarkable 13.9 per cent. But there were special factors: Labour had been part of the wartime coalition, no election had been held for ten years, and the upheaval of

war-disrupted normal voting patterns. Since 1945 the largest swing to Labour at any election was 3.1 per cent (in 1964) and to the Conservatives 5.3 per cent (in 1979). Even to reach first base and push John Major into a minority government, the swing to Labour needs to exceed that of any election since 1945. Calculations based on the national swing always assume that it is uniform across the country. In reality it has become less and less so in recent elections. Four factors produce constituency variations in the swing: The incumbency effect. Newly elected MPs tend to build up a personal vote by the following election, especially if they are defending a marginal seat and have a strong incentive to cultivate their constituency. This can be worth up to 1,500 votes where the MP has replaced a long-standing MP of another

party whose seat became marginal through population changes. Most of those newly elected in marginal seats in 1987 were Labour MPs, who should enjoy above average swings in their favour if, as expected, the national tide flows to their party. But incumbency effects might buck the odds and save some of the five Conservative gains from Labour in 1987 (Banerjee, Ipswich, Thurrock, Walthamstow and Wolverhampton NE) and, more probably, the four Conservative gains from the Alliance (Cambridgeshire NE, Colne Valley, Isle of Wight and Stockton S) especially if the anti-government swing is fairly moderate. The incumbency factor should also help Liberal Democrats to hold most of their seats, even if their vote falls well below that of 1987. This could deprive the Conservatives of up to five mar-

ginally held Liberal Democrat seats (Argyll and Bute, Brecon and Radnor, Fife NE, Southport and Truro) which would fall to them on a strict application of the UNS. Geographical variations in the swing are normal but their impact on the two-party balance depends on precisely where the swing deviates from the national average and in what direction. Whatever its constitutional ramifications, a heavy swing to Labour in Scotland will have little impact on seats because only five of Labour's 100 target seats are north of the border. They are disproportionately concentrated in Greater London (24 seats) and the Northwest (21). Since 1979 Labour has performed better than average in the Northwest and worse than average in London. A repeat of that pattern this time would produce unexpected gains for Labour

in the Northwest but unexpected failures in London: the net impact on the two big parties would be negligible. If depopulation in the Northwest and the recession in London produced an above average swing to Labour in both regions, Labour could reach each of the three winning posts with less than 4-6-8. A third crucial region is the West Midlands, which contains a concentration of seats among the 100th to 115th of Labour's target seats. An above-average swing in the West Midlands could compensate for a below-average swing in London or make the difference between a bare and a secure majority. Tactical voting. In theory tactical voting could undermine projections based on the UNS assumption. For example, despite a drop in the party's national vote, well-placed Liberal Democrats could threaten a number of Conservative seats if they persuaded Labour supporters to cast a tactical vote for them. In practice, tactical voting - strictly speaking the increase in tactical voting - has been too limited and patchy in the past to affect more than a handful of seats. Conservative seats are only likely to fall to tactical voting if there is anyway a sizeable national swing against the government. Even then the Conservatives could hold on to the Liberal Democrats' best prospects if, as polls indicate, former Alliance supporters in these seats switch back to Labour. Local party splits and independents. These can produce surprise results in individual seats but are too few in number to alter the two-party balance. By far the best predictor of the eventual result is the national swing, even if local variations produce some individual surprises.

Ivor Crewe is professor of government at the University of Essex.

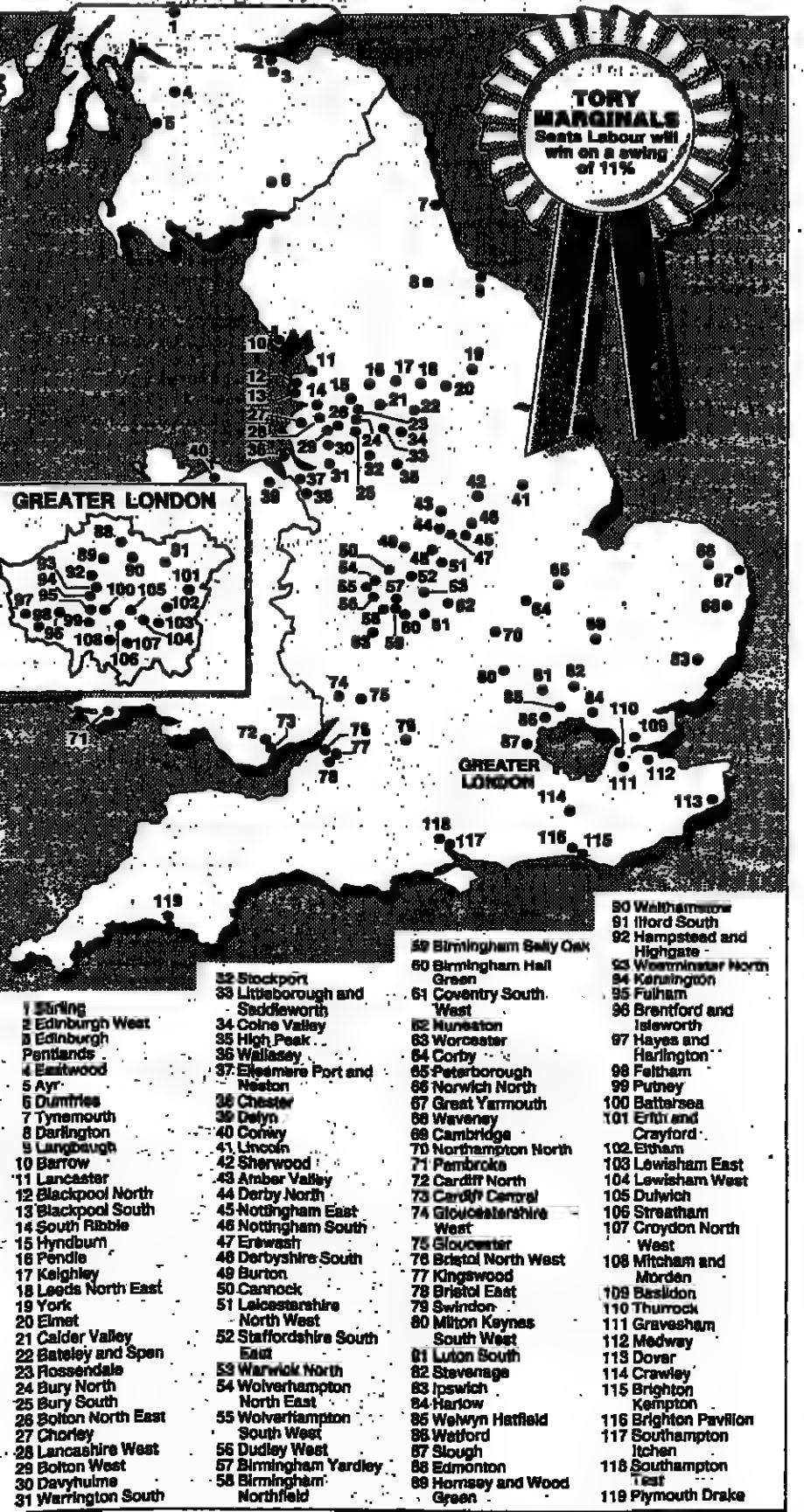
	C	Lab	L/Dem	SDP	Net	Irish
England (Electoral: 55,988,364)						
Votes	12,521,298	8,006,488	8,467,350	197,708	27,189,828	74
% of turnout	46.2	29.3	30.8	0.7		
MPs	387	186	190	1	264	
Swing from C to Lab 1.2%						
Scotland (Electoral: 3,988,000)						
Votes	718,081	1,858,182	570,048	416,478	10,089	2,967,896
% of turnout	54.0	42.4	13.9	3.2	0.0	75.1
MPs	10	50	9	3	0	72
Swing from C to Lab 8.5%						
Wales (Electoral: 2,181,383)						
Votes	601,518	786,209	304,320	128,889	3,742	1,888,086
% of turnout	59.1	46.1	17.9	7.3	0.2	75.3
MPs	8	24	3	5	0	38
Swing from C to Lab 4.5%						
N Ireland (Electoral: 1,000,100)						
Votes	13,796,408	10,089,807	7,841,323	540,072	881,671	32,588,578
% of turnout	42.2	30.8	22.8	1.7	2.7	75.3
MPs	576	229	22	5	18	650
Swing from C to Lab 1.7%						

\* The Speaker and including the Speaker

## Marginals likely to rewrite political map

BY SHEILA GUNN  
POLITICAL CORRESPONDENT

A SMALL fraction of the voters in about 160 seats will largely determine the outcome of the election. The title of most marginal constituency in Britain is shared by Labour-held Mansfield and the Welsh seat of Brecon and Radnor, in the hands of the Liberal Democrats, each with majorities for the sitting MPs of a whisker-thin 56. However, the odds look better for both men returning to Westminster than for many of their colleagues. Alan Meale squeezed into Parliament at the last election when a rise in the Tory vote all but eliminated Labour's majority in the Nottinghamshire seat of Mansfield. However a swing away from the Tories in the Midlands and north could be in his favour. Richard Livesey, the tall, quiet-spoken farmer who won the sprawling mid-Wales seat of Brecon and Radnor from the Tories in a by-election in 1985, has amassed a formidable personal following during the past six years. He faces a three-cornered fight as his main challenger is Conservative, but Labour came a close third in 1987. The Tories have the highest number of seats where the majority is 10 per cent or less. Those seats most at risk are York (Conal Gregory) majority 147 over Labour; Ayr (formerly Sir George Younger) majority 182 over Labour; Portsmouth South (David Martin) majority 205 over SDP/All; Wolverhampton North East (Maureen Hicks) majority 204 over Labour; Dulwich (Gerald Bowden) majority 180 over Labour; and Thurrock (Tim Janman) majority over Labour 690. Lynda Chalker, the overseas development minister, is defending a 279 majority in Wallasey, deep into Merseyside. Her only salvation could be the dispute over the official Labour candidate and a boost in the Liberal Democrat vote from disenchanted Labour supporters. Among the seats attracting the spotlight during the election campaign are Hampstead & Highgate, where the actress Glenda Jackson represents Labour's hope of overturning the Tory majority of 2,221. The Tory candidate is Oliver Letwin, a former member of the Downing Street policy unit, in place of Sir Geoffrey Finsberg. Sebastian Coe's attempt to hold Falmouth, Cornwall, where the Tory majority in 1987 was 5,039, will test Conservative support in the West Country. His main threat is from the Liberal

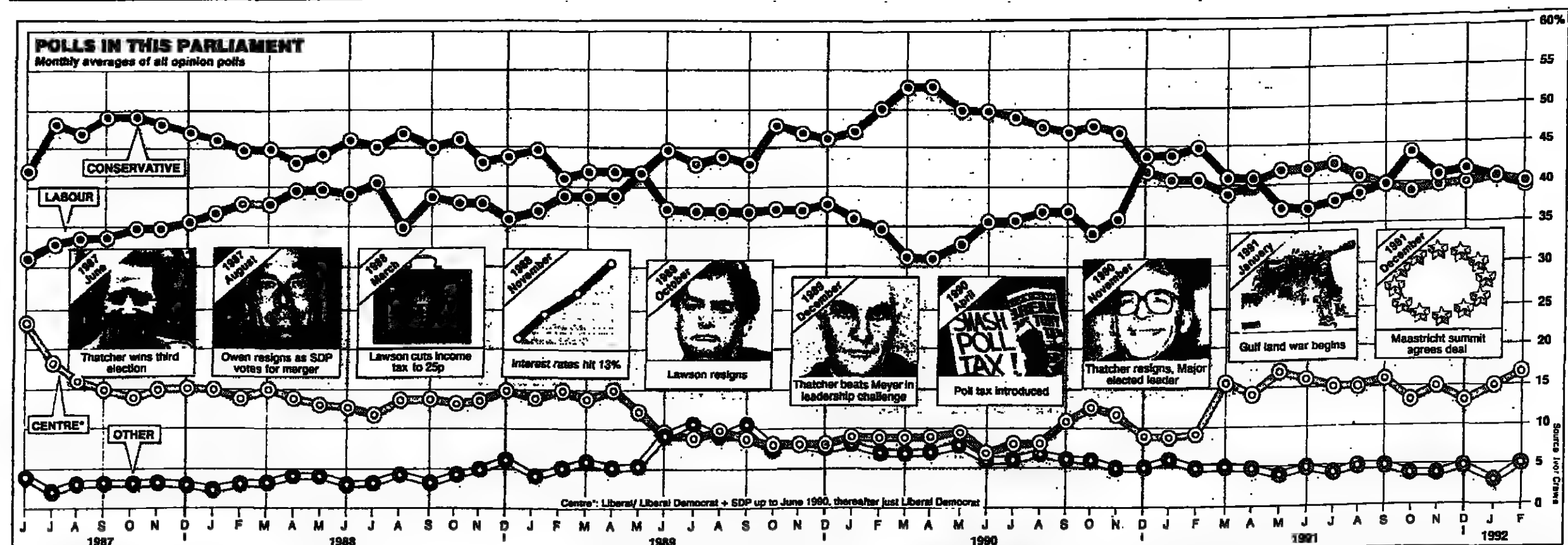


Democrats. John Taylor's attempt to become the Tories' first black MP, and the unseemly dispute over his selection, guarantees a high profile during the campaign for Cheltenham where Sir Charles Morrison's majority over the Liberal/Alliance in 1987 was 4,896. Seats which changed hands in the last parliament's 24 by-elections may switch back to former allegiances at the general election. The Liberal Democrats' victory of Eastbourne, David Bellotti, will have a tough fight to stop the Conservatives regaining the genteel seaside town.

Three of the most mercurial seats will be those won by the Social Democrats in 1987. With an SDP candidate taking David Owen's place in Plymouth Devonport, it appears to be an open free-for-all race between SDP, Liberal Democrat, Labour and Conservative. Rosie Barnes is vulnerable to a Labour challenge from Nick Raynsford in Greenwich and John Cartwright must see off Labour to hold Woolwich. In Labour marginals the picture might be slightly brighter with fewer sitting MPs holding on to majorities of less than 10 per cent. Apart from Mansfield, a swing of less than 5 per cent would cost the sitting Labour MPs in Bradford South (Bob Cryer), Norwich South (John Garrett), Dewsbury (Ann Taylor) and Gillingham & Southferry (Elliott Morley). London's patchwork of 84 places of blue, red and orange, with Labour dominating the inner-city and the Tories reigning in the outer boroughs, could undergo a score of changes. Seats where either had a lead of less than 5 per cent at the last general election are Dulwich (Gerald Bowden), G. Battersley (John Bowls), C. Hornsey & Wood Green (Sir Hugh Rossi), C. Richmond & Barnes (Jeremy Hanley), C. Walthamstow (Hugh Summerson), C. Hampstead & Highgate (Sir Geoffrey Finsberg), C. Islington South & Finsbury (Tom Smith, Lab) and Brent East (Ken Livingstone, Lab). Apart from London, three of the most politically divided cities are Nottingham, Leicester and Bristol. Michael Knowles' held Nottingham East for the Tories at the last election with a majority of 456 and Martin Brandon-Bravo saw off the Labour challenge in Nottingham South by only 2,234 votes. However Labour's Graham Allen won the city's northern constituency from the Tories by 1,665. Labour won two seats from the Tories in Leicester last time out to give them control of the city's three seats. In Bristol, the Tories held three of the four constituencies. An early analysis of the marginal seats most at risk indicates that the Tories could be upset by Labour in some northern and more urban seats and by Labour or Liberal Democrats in areas hardest hit by the recession. In turn, the Liberal Democrats face threats from a Labour or nationalist surge and Labour needs to hold inner-city areas reshaped by increased home ownership and gentrification.

SWING FROM LABOUR TO CONSERVATIVE						
Election result on 2% swing	C 402	Lab 203	L/Dem 20	SDP 3	Nat 6	Irish 17
C majority: 153						
C gains from Lab: 18	The Wrekin Halifax Chwyd SW Walsall S	West Bromwich E Leicester W Oxford E Bristol S	Aberdeen S Tooting Derby S Nottingham N Bradford N	Leicester S Walsall N Leicester E Edinburgh S	L/Dem gains from Lab: 2 Blyth Valley Islington SW	
Election result on 1% swing	C 384	Lab 223	L/Dem 18	SDP 3	Nat 6	Irish 17
C gains from Labour: 8	Warrfield Warrford S Norwich S Dewsbury		Glanford & Scunthorpe Crewe & Nantwich C gain from L/Dem: 1 Broom & Radnor			
NO SWING FROM CONSERVATIVE AND LABOUR						
Election result on 0% swing	C 377	Lab 229	L/Dem 18	SDP 3	Nat 6	Irish 17
C majority: 100						
SWING FROM CONSERVATIVE TO LABOUR						
Election result on 2% swing	C 365	Lab 240	L/Dem 20	SDP 3	Nat 6	Irish 17
C majority: 70						
Lab gains from C: 11	Ayr Wolverhampton NE Dulwich Walsley Nottingham E Stirling	Thurrock Ipswich Botton NE Battersea L/Dem gain from C: 1 Plymouth S				
Election result on 2% swing	C 357	Lab 247	L/Dem 21	SDP 3	Nat 6	Irish 17
C majority: 63						
Lab gains from C: 7	Lancashire West Blaithwaite Delyn Hornsey & Wood Green	Elmhurst Port & Newton Langbeigh Corby L/Dem gain from C: 1 Stockton South				
Election result on 3% swing	C 336	Lab 263	L/Dem 26	SDP 3	Nat 6	Irish 17
C majority: 21						
Lab gains from C: 16	Nottingham S Walthamstow Tynesouth Hyndburn Cardiff C Birmingham Selly Oak Harrowdon & Highgate Cannock Derbyshire Warwick North Pendle	Bury S Bassdon Streatham Birmingham Northfield Birmingham Yardley L/Dem gains from C: 8 Cambridgeshire North East Edinburgh W Hereford Bath Colne Valley				
Election result on 4% swing	C 325	Lab 273	L/Dem 27	SDP 3	Nat 6	Irish 17
No overall majority, C short of majority by 1						
Lab gains from C: 10	Stockport Warrington S Coventry SW Barnes Barnes Barnes Colne Valley	Slough Kingwood Sharnbrook Westminster N L/Dem gains from C: 2 Hazel Grove Richmond & Barnes				
Election result on 5% swing	C 315	Lab 284	L/Dem 27	SDP 2	Nat 6	Irish 17
No overall majority, C short of majority by 11						
Lab gains from C: 8	Bristol E Bristol W Croydon Penitents Levensham W Rosedale Fulham Chester	Luton S Barnet Lab gain from L/Dem: 1 Liverpool Mossley Hill Lab gain from SDP: 1 Woolwich L/Dem gain from C: 1 Kewbridge & Deeside				
Election result on 6% swing	C 303	Lab 296	L/Dem 26	SDP 1	Nat 6	Irish 17
No overall majority, C short of majority: 23						
Lab gains from C: 11	Pembroke Croydon NW Calden Valley Nuneaton Kingsley Lifford S Levensham E	Derby N Cambridge Dover Lab gains from L/Dem: 2 Rochdale Barnes & Radnor Lab gain from SDP: 1 Greenwich				
Election result on 7% swing	C 293	Lab 306	L/Dem 26	SDP 1	Nat 6	Irish 17
No overall majority, Lab short of majority by 16						
Lab gains from C: 10	Nottingham NW Walsley of Glenorgan Southampton Itchen Southampton Test Bury N	Lincoln Milton & Morden Chorley Leicestershire NW Hayes & Harrington				
Election result on 8% swing	C 272	Lab 326	L/Dem 29	SDP 1	Nat 6	Irish 17
Lab majority: 1						
Lab gains from C: 17	South Ribbles Conwy Kensington Tunney Garsington Brentwood & Islworth Fulham Edinburgh West Edinburgh Gravesend	Eltham Erith & Crayford Norwich North Peterborough Dudley W Derbyshire South Blackpool S	Lab gain from L/Dem: 1 Southwark & Bermondsey L/Dem gains from C: 1 Conwy Chesham Plymouth Sutton Plymouth Drake			
Election result on 8% swing	C 255	Lab 340	L/Dem 31	SDP 1	Nat 7	Irish 17
Lab majority: 20						
Lab gains from C: 14	Bury Garsington Brentwood & Islworth Fulham Edinburgh West Edinburgh Gravesend	Amber Valley Burton Plymouth Drake Milton Keynes SW Northampton N L/Dem gains from C: 3 Devon North Isle of Wight Oxford West & Abingdon	SNP gain from C: 1 Galloway & Upper Clyde			
Election result on 10% swing	C 247	Lab 346	L/Dem 33	SDP 1	Nat 7	Irish 17
Lab majority: 41						
Lab gains from C: 8	Warrfield Warrford S Norwich S Dewsbury	Worcester L/Dem gains from C: 2 Falmouth & Camborne Cornwall N				
Election result on 11% swing	C 234	Lab 357	L/Dem 35	SDP 1	Nat 7	Irish 17
Lab majority: 63						
Lab gains from C: 11	Warrfield Warrford S Norwich S Dewsbury	Brighton Pavilion Brighton Kemptown Southcliffe SE Medway Leeds NW Crawley	L/Dem gains from C: 2 Crosby Devon West & Torridge			





## Major begins to lose his 'teflon' image

BY IVOR CREWE

KEY indicators in the opinion polls underline the Conservative party's vulnerability at this election. It is entering the campaign with ratings that have steadily deteriorated since the autumn and are markedly poorer than before the 1987 election.

The most worrying figure for the Conservatives is the mere 25 per cent of voters who say they are "satisfied with the way the government is running the country". This is the lowest proportion since just before Mrs Thatcher resigned in November 1990 and has been gradually drifting down since the autumn party conference. At the same stage before the last election, satisfaction with the government was, at 40 per cent, much higher.

Declining satisfaction with the government reflects growing gloom about the economy as the recession lingers on. In September 1991 optimism outnumbered pessimists by 40 to 27 per cent; by February pessimists just outnumbered optimists, by 32 to 30 per cent. The figures compare ominously with the 35 to 21 ratio of optimists to pessimists in April 1987, shortly before the last election.

Recent academic research has identified voters' assess-

ment of their personal financial prospects as a key predictor of support for the party in government. Here the figures look slightly more promising for the Conservatives. Half the voters do not expect the financial situation of their household to change over the next year; the other half are fractionally more likely to see improvement (25 per cent) than deterioration (22 per cent). But, again, voters are less cheerful than before the last election, when optimism outnumbered pessimists by 30 to 18 per cent.

Given the widespread dissatisfaction with the government's record and continuing doubts about economic prospects, it may seem surprising that the Conservatives are level pegging with Labour in the polls. One reason is that voters still trust the Conservatives under Mr Major more than Labour under Mr Kinnock to deal with the recession — almost certainly the central issue in the election. None the less, the Conservatives' lead on this issue has gradually narrowed, from 18 per cent last September to 12 per cent last month. When the identical question (with only the names of the party leaders changed) was asked by Gallup a month before the

1984 election the Conservatives under Sir Alec Douglas-Home were also 12 per cent ahead, but went on to lose the election.

The Conservatives are also regarded as preferable to Labour in a number of other policy areas, notably defence (by 24 percentage points), Europe (+18) and taxation (+12). But they lag behind Labour on the issues of education (-6), the poll tax (-13), unemployment (-16) and, above all, the health service (-29). The impact of the issues overall is likely to be neutral.

The Conservatives' advantage on the economy will be undermined by Labour's strength on the next most important issues: unemployment, health and poll tax.

The other factor buoying up Conservative support is John Major's popularity. Asked to say who would make the best prime minister, 41 per cent answered John Major, 25 per cent Neil Kinnock and 21 per cent Paddy Ashdown. Mr Major's support is similar to Mrs Thatcher's before the 1987 election when she was at the height of her popularity after her trip to Moscow.

Conservatives would be foolish to pin too many hopes on these figures. For one thing, voters normally tell the pollsters that whoever is the incumbent would make the best prime minister; for another, the gap between Mr Major and Mr Kinnock has narrowed since the autumn, from 47-24 in September to 41-25 in February.

The individual satisfaction ratings for each party leader also carry a warning for the Conservatives. John Major outscored Neil Kinnock, but the gap is narrowing, has become fairly modest, and is smaller than Mrs Thatcher's advantage over Mr Kinnock in 1987.

Mr Major's honeymoon has been waning and he is no longer the "teflon" prime minister, immune to blame. In September his satisfaction rating was +25; by February it was down to +4. Over the same period Mr Kinnock's satisfaction rating has remained negative, but steady (and not so negative as in 1987) while Mr Ashdown's stock has risen sharply since the new year and is now higher than that of either the Conservative or Labour leader.

If the election campaign turns "presidential", and uncommitted voters decide on the basis of the party leaders, the Liberal Democrats could benefit most.

## Tories suffer in by-election swings

BY ROBIN OAKLEY

AFTER one of the many drubbings for Tory by-election candidates in the 1987-92 parliament Kenneth Clarke, the education secretary, suggested that it had become virtually impossible for the government to hold a seat in a mid-term by-election. Certainly Labour will enter this election in good heart, having achieved its best series of by-election performances in many years.

Before the current parliament Labour had gained only four seats from the Conservatives in by-elections since the early 1960s. In this parliament they gained Vale of Glamorgan, Mid Staffs, Monmouth and Langbaurgh, although they first suffered the setback of losing Glasgow Govan to the Scottish nationalists in November 1988.

At the Vale of Glamorgan in April 1989 Labour secured a 12.4 per cent swing against the government. It was the first occasion since the formation of the SDP on which the protest vote appeared to move straight from Conservative to Labour with the then squabbling centre parties squeezed out of sight.

The Labour victory at Mid Staffs in March 1990 saw a 24.8 per cent increase in the party's share of the vote, more than twice the increase it achieved at any by-election in the previous parliament. Never previously since the second world war had Labour achieved a swing of more than 20 per cent from the Tories.

Although Labour also captured Monmouth in May 1991, at the point when the Conservatives had expected to see their fortunes improve, it did so with the lowest swing in any Conservative-held seat since 1989. The increase in



Birt surprise Liberal Democrat victor of the by-election at Eastbourne in October 1990

Labour's share of the vote was less than half that at Mid Staffs after a controversial campaign centring on the future of the NHS. By the Langbaurgh contest last November the approach of the general election appeared to be stabilising things: the Tory share of the vote dropped only 2.6 per cent.

The Liberal Democrats too had some spectacular successes. They achieved swings of more than 20 per cent to capture Eastbourne in October 1990, and Ribbles Valley in March 1991, after John Major had succeeded Mrs Thatcher. There was then a further success at Kincardine and Deeside in November.

By capturing that seat from the Conservatives Paddy Ashdown's party became the second largest Scottish contingent at Westminster, with ten MPs to the remaining Tory nine.

Overall the Conservatives lost seven of the ten seats which they defended in by-elections. Their share of the vote declined in every contest from the 1 per cent in the two Paisley seats, where the Tory vote was already at a near irreducible minimum, to the massive 24 per cent in Richmond, York, where the SDP came close to capturing the seat with a good local candidate in a brief flicker before its flame went out.

## The changing face of British politics

Continued from page 1

to go, but sleeps on it.

November 22: A tearful prime minister tells the cabinet at 9am that she is resigning. By the afternoon she has recovered to make bravura speech in Commons no-confidence debate.

November 27: John Major, aged 47, becomes Tory leader, defeating Heseltine and Douglas Hurd.

November 28: Heseltine returns to cabinet as environment secretary to oversee poll tax reform. Patten becomes party chairman.

December 4: Major tells Heseltine he can consider scrapping poll tax.

December 16: Economy plunging into deep recession, CBI warns.

January 17: Gulf war starts.

February 6: Labour's soft left meets in secret in the Supper Club to try to limit Kinnock's support for the government line. Five Labour front-benchers resign over Gulf. Major's stature rises, but his party slips back.

March 7: Liberal Democrats capture south-eastern Tory seat with by-election triumph at Ribbles Valley. Result strengthens Heseltine's hand to get rid of poll tax with new property tax.

March 11: Major signals break with Thatcher EC line, saying in Bonn that Britain's place is "at the very heart of Europe".

March 21: Heseltine announces death of poll tax.

April 18: Cabinet agrees on a new property tax, the "council tax", to replace the poll tax.

May 3: Tories suffer heavy losses in local elections. Liberal Democrats make widespread gains.

May 16: Labour victory at Monmouth finally kills talk of June election. Government under pressure over health service reforms.

June 6: Mrs Thatcher says she has no regrets over introducing community charge. Poll shows Labour 5 per cent ahead.

June 11: Brugger group attacks Major over Europe. Labour lead widens to 10 per cent.

June 17: Mr Thatcher and Edward Heath clash over Europe. He says she's telling lies.

June 28: With Major in Luxembourg at European summit, Mrs Thatcher announces she is bowing out as an MP. She wants to speak more loudly against a single currency. Her decision will show she is not a threat to Major, she says.

July 4: Labour defeats Militant-backed candidate at Liverpool Walton by-election.

July 18: Row over collapsed

Bank of Credit and Commerce International engulfs government.

July 22: Major unveils his citizen's charter. It includes guaranteed waiting times for operations, fixed appointments for the gas-man, and refunds for rail travellers if the trains are late.

Labour enter recess well ahead in polls.

August 18: President Gorbachev is toppled in coup. Major swiftly condemns his ousting. By August 21 Gorbachev is reinstated.

August 27: Major flies to see President Bush about the Soviet upheavals. His performance there, and immediately afterwards in Moscow and Peking, boost his personal standing.

September 1: David Owen announces he is leaving Parliament. Tories leap from five points behind Labour to two points ahead in Mori poll.

September 4: Interest rate cut boosts talk of November election.

September 30: Labour conference is electrified by the news that ministers have formally ruled out a November general election. Labour ends successful week two points ahead.

November 17: A Commons debate before the crucial EC summit on monetary union is hijacked by Mrs Thatcher, who calls for a referendum and warns against "the conveyor belt to federalism". Cabinet decides she cannot be placated and rejects referendum.

December 11: Major hails success at the Maastricht summit as leaders agree treaty with opt-out for Britain on single currency, and decide to go ahead without Britain on the "social chapter". The deal holds the Conservative party together.

Satisfaction with the government									
	1991	Sept 1991	Oct 1991	Nov 1991	Dec 1991	Jan 1992	Feb 1992	Mar 1992	Apr 1992
Satisfied	31	30	29	28	26	25	25	25	25
Dissatisfied	69	70	71	72	74	75	75	75	75
Index of Satisfaction	-28	-32	-34	-39	-39	-43	-43	-43	-43

Source: Mori. Question: "Are you satisfied or dissatisfied with the way the government is running the country?" Index: % satisfied, minus % dissatisfied.

Best party to manage the economy									
	1991	Sept 1991	Oct 1991	Nov 1991	Dec 1991	Jan 1992	Feb 1992	Mar 1992	Apr 1992
Conservatives	47	45	45	44	44	44	44	44	43
Labour	29	31	31	31	29	29	30	31	31
Neither/OK	24	24	24	25	27	27	26	25	26
% Cons lead	+18	+14	+14	+13	+15	+15	+14	+13	+12

Source: Mori. Question: "With Britain in economic difficulties, which party do you think could handle the problem best — the Conservatives under Mr Major or Labour under Mr Kinnock?"

Best party on issues									
	1991	Sept 1991	Oct 1991	Nov 1991	Dec 1991	Jan 1992	Feb 1992	Mar 1992	Apr 1992
Unemployment	23	39	39	39	39	39	39	39	39
Education	29	35	35	35	35	35	35	35	35
Managing economy	36	36	36	36	36	36	36	36	36
Health care	21	50	50	50	50	50	50	50	50
Taxation	37	25	25	25	25	25	25	25	25
Europe	37	19	19	19	19	19	19	19	19
Defence	44	20	20	20	20	20	20	20	20
Replacing poll tax	22	35	35	35	35	35	35	35	35

Source: Mori. February 21-23, 1992

## How the government put Conservative policies on to the statute books

DESPITE a commitment to less government from the Conservatives, each year saw dozens of acts added to the statute book. The Parliament just ended has been no exception, with bills covering subjects as diverse as prosecuting war criminals to controls on the dipping up of roads.

Attempts by private members to bring back capital punishment failed, as did attempts to reduce the time limit for abortions. Local government found its power increasingly curtailed, not only through rate capping, charge capping and eventually the threat of council tax capping, but by placing on councils the duty to put more services out to tender and by giving schools the opportunity to opt out of local authority control.

The following is a digest of some of the more controversial acts passed during the last Parliament.

The ill-fated community charge headed the long list of legislation passed during a busy Parliament. Robert Morgan writes

building the tunnel, but excluded the provision of money for the high-speed link from London to Folkestone.

Criminal Justice: allowed the Attorney-General to appeal against lenient sentences.

Education Reform: Set out the criteria for the national curriculum and gave governors a greater say in running schools.

Employment: Ended closed shop. Housing: Allowed council tenants to vote for a new landlord; increased the role of housing associations.

Local Government: banned the promotion of homosexuality by local authorities.

Local Government Finance: Abolished domestic rates and introduced a flat-rate community charge.

Social Security: Removed the right to income support for many 16- to 18-year-olds.

1988-89: Children: Clarified local authority responsibilities for the provision of services to children, introduced greater fairness in court procedures and improved the right of access for parents of children in care.

Dock Work: Ended the National Dock Labour Board which gave dockers rights of employment.

Electricity: Privatised the electricity industry.

Employment: Removed sex discrimination in employment and removed restrictions on the employment of young people.

Football Spectators: Provided for the establishment of a national membership scheme and the Football Membership Authority. The provision requiring photo-identity passes was dropped.

Local Government and Housing: Restricted the political activities of local authority employees.

Official Secrets: Replaced Section II of the 1911 act and defined the area of official information to be protected by the criminal law.

Prevention of Terrorism: Sought to curb financial support for terrorists.

Security Service: Put the security services on a statutory basis and defined their functions.

Water: Privatised the water industry and established the National Rivers Authority.

1989-90: British Nationality (Hong Kong): Allowed a limited number of Hong Kong residents to acquire British nationality.

Broadcasting: Recast the way in which commercial television franchises are granted and established the Independent Television Commission (ITC) to replace the IBA.

Coal Industry: Wrote off debts of British Coal.

Court and Legal Services: Reformed the way courts work, including giving solicitors greater access to higher courts.

Education (Student Loans): Allowed students to obtain loans at preferential interest rates.

Environment Protection: Put in place measures to control pollution.

Food Safety: Tightened the regulations covering food shops and restaurants and allowed the sale of irradiated food.

Human Fertilisation and Embryology: Regulated experimentation involving human embryos and amended the law on abortions.

National Health Service and Community Care: Allowed NHS hospitals and other units to become self-governing trusts; provided for care in the community for the elderly and mentally sick who had previously been in hospitals and other institutions.

1990-91: Child Support: Required absent parents to pay towards the maintenance of their children.

School Teachers' Pay and Conditions: Set up a pay review body for teachers.

Local Government Finance and Valuation: Paved the way for the council tax to replace the community charge.

Ports: Privatised the trust ports.

Criminal Justice: Recast sentencing policy and altered parole arrangements.

Dangerous Dogs: Banned the owning and breeding of certain fighting dogs.

Community Charges (General Reduction): Provided for cuts of £140 in most poll tax bills.

Road Traffic: Reformulated major driving offences, revised penalties, particularly for drinking and driving and for dangerous driving, and created new offences.

New Roads and Street Works: Allowed the building of privately financed toll roads.

Planning and Compensation:

Amended the law on the compulsory acquisition of land for major works and improved the payment of compensation.

War Crimes: Allowed for prosecution of alleged Nazi war criminals now resident in Britain.

1991-92: Local Government Finance: Replaced the community charge with the council tax.

Local Government: Extended competitive tendering and established a commission to review the structure of local government.

Aggravated Vehicle-Taking: Increased penalties for "joyriding".

Education (Schools): Enacted the parents' charter by giving greater powers to parents and provided for the publication of performance tables.

Further and Higher Education: Took higher education institutions out of local authority control and allowed polytechnics to call themselves universities.

Prison Security: Introduced a new offence of prison mutiny.



'The Budget's only purpose was to seek to rescue the Conservative party from imminent election defeat'

## Smith attacks a Tory 'missed opportunity'

BY OUR PARLIAMENTARY STAFF

THE Budget was a missed opportunity which did nothing for investment, for jobs, for training and skills, for construction or for recovery from the recession, John Smith, Labour shadow chancellor, said yesterday.

Opening the second day of debate on the Budget, he condemned Norman Lamont's failure to restore the "tragic" cuts from the training budget, his failure to realise the seriousness of rising unemployment, and his failure to act to release local authority capital receipts from house sales so as to increase house building.

The main omission from the Budget speech had been of a word of apology from Mr Lamont and the government for causing the longest recession since the war, apology to the million people who had lost their jobs, the 47,800 businesses which had failed last year. There had been no hint of contrition for the 70,500 families whose homes had been repossessed last year.

"We needed a budget for investment and recovery, for industry and employment. Instead we got a budget whose only purpose was to seek to rescue the Conservative party from its imminent election defeat."

The Chancellor had described last year, in which the economy had shrunk by 2.5 per cent in the worst calendar year since the 1930s, as a year of achievement. It was in fact a year of business failures; of house repossessions; of homelessness and of economic decline.

"If that was a year of achievement what on earth would the Chancellor describe as a year of failure?"

● Last year was a year of business failures; house repossessions; and homelessness ●

— JOHN SMITH

The hallmark of Majorism was to promise that good times were just around the corner.

"Unfortunately we never seem to turn the corner. The economy is in much worse condition than was predicted in the autumn statement. Clearly we are heading for another year of what Conservatives choose to call achievement. Unemployment is likely to go on rising for some time."

When Mr Lamont arrived to listen to the debate, 10 minutes after he had begun to speak, Mr Smith was cheered by Labour MPs when he offered to begin again, but Conservative MPs shouted "No" and Mr Smith reported that he understood why they did not want a double whammy.

Mr Lamont intervened to ask why, if Mr Smith thought

it wrong to borrow for tax cuts, the last Labour government had borrowed with a high PSBR.

Mr Smith: "We did not borrow on the eve of an election."

He asked a question in turn: Whether Mr Lamont stood by his statement last November that the government would pay for borrowing by borrowing.

Mr Lamont's attitude had been that things were bad because of habits caught from "nasty foreigners", that it was something caught from abroad about which nothing could be done. But while the United States economy had declined by 0.5 per cent in 1991, the British economy had declined by 2.5 per cent.

When he was challenged to say that it was wrong now to cut taxes for people with low pay, Mr Smith said that it was "wrong" in Britain's present economic situation to borrow for tax cuts for anyone, but when the country could afford tax reform of that kind, one ought to produce it.

The only purpose of the Budget was to seek to rescue the Conservative party from imminent election defeat, but it was increasingly being realised that the public would not be fooled by the Budget.

"The Conservative party is engaged on a three-card trick promising to maintain levels of public expenditure, to cut basic income tax rate to 20p and promising to balance the Budget. They cannot, in our present economic circumstances, do all three at once."

Mr Lamont intervened to say that Mr Smith had forgotten Mr Kinnock urging Mrs Thatcher to borrow more. He should say whether the borrowing level was too high or about right.

Mr Smith replied: "I will accept the public sector borrowing requirement that exists after we win the election. I will have no choice because it will be there."

Borrowing to pay for borrowing was not normal behaviour, but normal Conservative behaviour. Most people would see the reduction of income tax as a cynical pre-election device.

It represented just under 15p a week, the price of a box of matches, which explained why Mr Lamont wanted to tax them.

"The money the Conservatives have borrowed for this week's cuts should be used for investment in public services and the improvement of our economy."

The government's record of economic growth of 1.7 per cent was the worst for any government of any political colour since the end of the second world war. "If the Conservative party truly cared for the interests of the lower paid, they would increase retirement pensions for all pensioners by £5 for a single person and £8 for a married couple."

Mr Mellor said that Mr Kinnock, in responding to the Budget, had "delivered himself of the wrong speech for the wrong Budget. Astonishingly, he decided to plough on anyway. Was this the first human brain to be infected by the Michelangelo virus?"

He asked why Mr Kinnock was not able to respond straight away over the issue of the 20p tax band, and said it was the "feeblest excuse" for Labour to leave another six days before giving the shadow budget.

"They would uprate child benefit to £9.95 for every child in the family, which is the level it would be at if the Conservatives had updated it in line with inflation. Perhaps this particular neglect is not surprising from a Cabinet which does not have a single woman member."

The public finances were now in debt and in disorder. "Fortunately for our country time has run out for a party living on borrowed money and on borrowed time."

David Mellor, Chief Secretary to the Treasury, said that Japanese investment in Britain had risen from a deficit of £10 million in 1978 to £1.2 billion in 1989, an increase which, he said, had come "in the teeth of nonsensical opposition from Labour. We were now witnessing the two faces of Labour, in which the moderation of the front bench contrasted with the real Labour views of the backbenches."

It had been a Budget for recovery which had been welcomed by the business and industrial community. He

Majorism promises that good times are around the corner but we never turn the corner ●

— JOHN SMITH

quoted letters of support for the Budget which he had received from organisations. "There has been a tremendous vote of confidence from business leaders."

Almost drowned out by shouts from Opposition, he attacked the attitude of Labour MPs who did not want to hear the views of the business community. They would have to deal with the business community in the forthcoming election campaign. The Budget had also been welcomed by organisations representing the elderly, including Help the Aged, he said.

Answering criticism that reductions in family credit had offset some people's gains from the Budget to only 19p a week, Mr Mellor said that it was a desperate plea in mitigation of Labour's decision to oppose the Budget. Only one tenth of the £1.8 billion of tax reductions had been taken back on family credit.

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Reflections on the Budget: John Smith yesterday.

ow budget. "They have had 13 years to get their attitude straight."

Labour's decision to launch the shadow budget the morning after the Commons Budget debate was due to finish was designed to avoid close scrutiny.

Mr Mellor recalled that Mr Smith had said after the Budget that he would oppose the 20p tax band. "Now we know. The truth is out about what Mr Smith plans. Labour would not just soak the rich, they are going to soak the poor as well."

They now had the absurd spectacle of the Labour party proposing a minimum wage to help the low paid and then proposing to increase their tax.

"I cannot think of a more ridiculous position for the Labour party to get itself into. Over the years they have got themselves in more ridiculous positions than any Jane Fonda workout, but this the most ridiculous of all."

Mr Mellor went on to quote from a Labour party campaign guide published in February which spoke of Labour's plans as being a starting point for moving to a 20p band.

But Mr Smith intervened to say that Labour would oppose tax reductions to finance borrowing.

However, Mr Mellor said that when Mr Smith was a minister, the Labour government increased borrowing to finance a 2p cut in income tax and a reduction in value-added tax.

At one time the Labour party was enthusiastic about a 20p band. But it was rather like the ERM. Labour was very much in favour when they thought the Conservatives were not going to do it.

"Now lots of Labour candidates have lots of words to eat. No need to go to Luigi's for a satisfying meal."

Mr Mellor said that the 20p band was intended as a start towards removing the 25p standard rate. The Opposition had claimed that the Tories were not serious about the 20p rate. The Budget

demonstrated just how serious they were.

At least the Liberal Democrats were honest. They said that they would put the basic rate up. Labour seemed to think that they could increase spending and not increase taxation.

Taxation was a take-away, not a giveaway. Labour assumed that the state had a right to everything one earned and they gave a little bit back, a kind of pocket money. Mr Smith thought he knew how to spend people's money better than they did. That was patronising and inappropriate. It called into question everything about Labour and tax. If they were prepared to claw back from the less well-off, what else might they do to feed their spending ambitions. What about the sanctity of the 25p rate? Could they be expected to honour that when they were prepared to increase the tax of those just within the tax bracket?

Labour had said it would use the £1.8 billion tax cuts for spending. But how far would it go when one considered the plans of Michael Meacher "the greatest serial spender at liberty"? When one considered the other

newspapers during the winter of 1979 — the "winter of discontent" — and said that many people still remembered what a Labour government was like. Some people, he said, argued that Labour had changed. They had been willing to change any inconvenient attitudes and now they said: "These are my principles. If you don't like them I have others."

In that sense they had changed. But nothing had really changed. They were as unbalanced as ever, as unready to listen to reason and that was why they must be defeated.

Mervyn Rees, the former Labour minister, making his final speech in the House after nearly 30 years as a Leeds MP, said that there was nothing in the Budget that would help the poor and unemployed in his constituency.

Since his father had walking to London in the 1930s he had had a hatred of unemployment. Inflation was coming down only because unemployment was rising.

Mr Rees said that there were people leaving school who would never get jobs. They are brought up to go into unemployment. It was not good enough just to get out of the slump or to reflate the economy; there had to be help for the communities which specifically needed it. If the problems of his constituency had occurred in the south of England, something would have been done but, because it was a safe Labour seat, there was no-one prepared to fight for change.

He said there was a danger that the country would not pick up as much as before the recession unless there was investment in manufacturing industry.

Both sides of the House had to think about the structure of the country and the problems of certain areas if there was to be any improvement.

"This Budget is far too near the election to have any real sense of the real needs of the

country," he said that the Commons would do itself a disservice if it allowed its "office boy humour" to detract from the needs of the country, which would be best served by paying close attention to manufacturing.

Terence Higgins, chairman of the Treasury select committee and Tory MP for Worthing, said that it had been a balanced Budget, in many ways imaginative, and would create a situation

There has been a vote of confidence from business leaders and groups for the elderly ●

— DAVID MELLOR

which a Conservative government could live with on its return. It was not, in that sense, an electioneering Budget.

If increased spending on the NHS and income tax cuts were bribes, they had been going on for a long time.

He believed that it was better to introduce the 20p band now and to raise the level at which it applied progressively until the present 25p band disappeared.

Alan Belth, Liberal Democrat Treasury spokesman, welcomed the proposal to integrate the Budget and the expenditure statement.

The shock of the Budget was the scale of the borrowing requirement, at £28 billion, rising, it now appeared, to £32 billion. That meant that the recession was much worse than had been thought.

They had to act to get out of the recession, but the Budget offered no hope of that. It was not a Budget for recovery. Investment was clearly a more appropriate direction for the resources that could be gathered together.

"Neither I nor the voters will take promises or lectures about lower taxation from the government that gave us poll tax or put up VAT to 17.5 per cent. Its days are numbered."

Time has run out for a party living on borrowed money and on borrowed time"

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### AROUND THE LOBBY

#### Diplomats sent home

More than 40 serious offences were committed by foreign diplomats last year, and as a result seven were sent home, Mark Lennox-Boyd, the Foreign Office minister, said in a written answer. He defined a serious offence as one that might attract a prison sentence of six months or more. Most involved shoplifting and drink-driving offences.

Mr Lennox-Boyd also published the annual "league table" of unpaid parking fines incurred last year by diplomatic missions in London. The main offenders were Saudi Arabia (367), and Russia and the former Soviet Union (363).

#### BR invests

British Rail has been authorised to invest up to £65 million to obtain 1,000 wagons for the Channel tunnel, Roger Freeman, the public transport minister, said.

#### Clocking curb

In an attempt to prevent the "clocking" of cars — turning back the mileometer — the mileage will be written on the registration document when the vehicle changes hands, Christopher Chope, the roads and traffic minister, said in a written reply.

#### Parliament today

Commons (2.30): Questions: Treasury; prime minister. Conclusion of debate on the Budget. Lords (3): Further and Higher Education (Scotland) Bill, report.

## Scramble begins to get bills passed

BY SHEILA GUNN, POLITICAL CORRESPONDENT

WHEELING and dealing started behind the scenes at Westminster last night to decide the fate of the remaining bills. Today will be devoted to finishing the Commons debate on Norman Lamont's Budget, with votes scheduled for 10pm. That will be followed by the start of the Finance Bill, enacting the main Budget provisions.

The Commons will meet on



MacGregor: finishing off last-minute business

Friday and Monday to clear away the remains of the legislative programme. The business managers of the main parties will try to do deals on bills which have not yet received royal assent.

John MacGregor, the Leader of the House, will start today's sining by making a Commons statement about the final three days. Most at

risk by the dissolution of Parliament on Monday are the bills dealing with asylum, schools, charities, higher education in Scotland and private bills procedures.

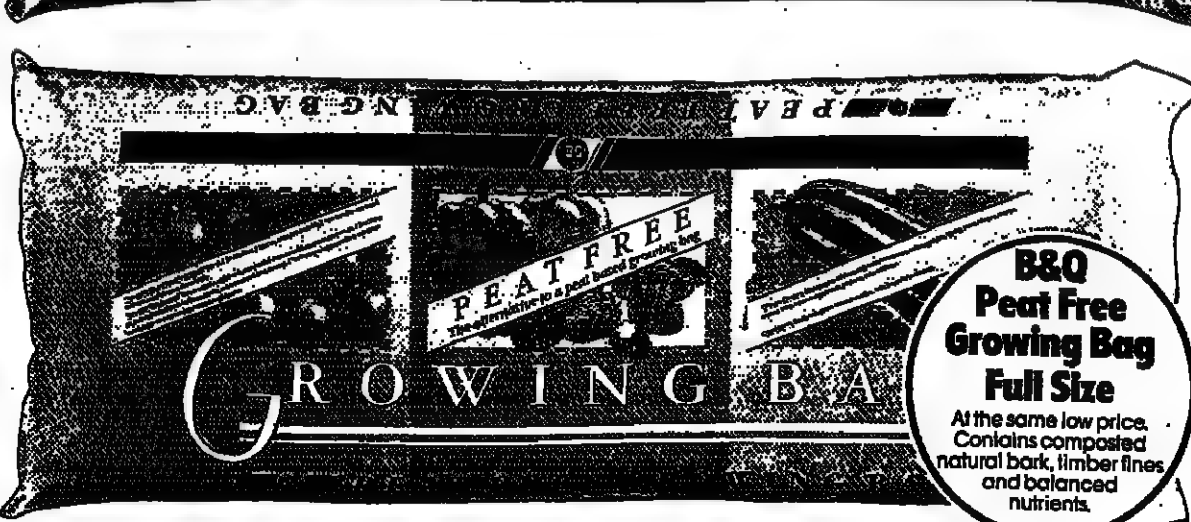
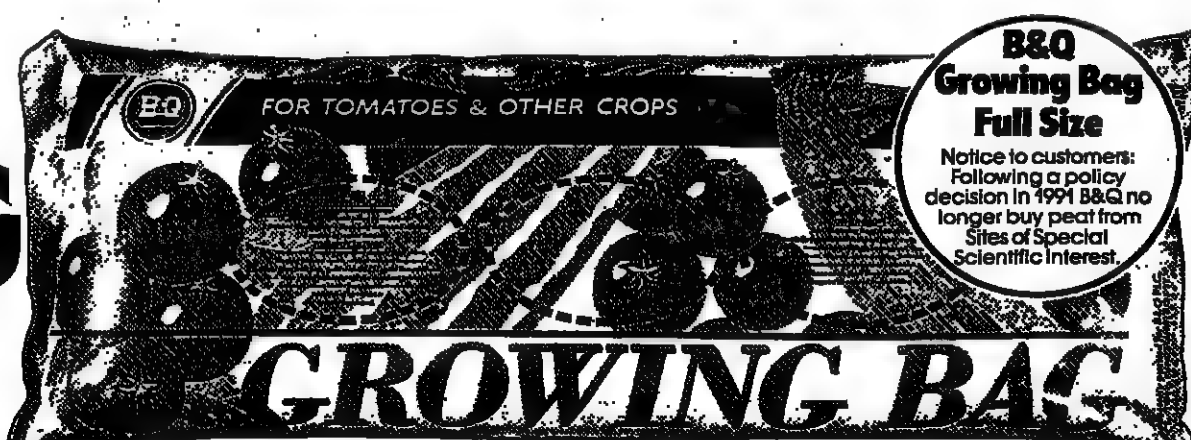
The Asylum Bill, which has only just started its passage through the Lords, looks likely to fall with a commitment by Kenneth Baker, the home secretary, to re-introduce it if the Conservatives win the general election.

A last-minute deal to save most of the Charities Bill now appears possible, in spite of doubts among some Labour MPs. The legislation, tightening up the regulation of charities, started in the Lords where it was supported by all parties. After the Lords' defeat on the Education (Schools) Bill, the legislation is now far more modest. The remaining sections requiring local education authorities to publish league tables of the performance of state schools is likely to survive.

The bill reforming the private bill procedure for dealing with big road and infrastructure projects looks doomed because of lack of time in the Lords. A deal between the parties in the Lords should guarantee that the Further and Higher Education (Scotland) Bill is completed as the government has agreed to write in a safeguard for academic freedom.

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## Arkansas governor emerges as Democratic challenger to president

## Clinton acquires aura of a winner

FROM MARTIN FLETCHER  
IN WASHINGTON

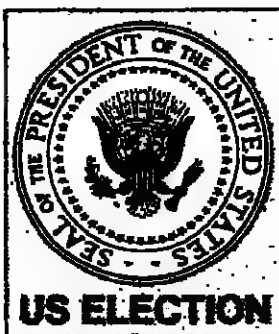
AFTER routing Paul Tsongas throughout the South in the Super Tuesday primaries, Bill Clinton emerged yesterday as the overwhelming favourite to win the Democratic presidential nomination.

The Arkansas governor won some 433 of the 783 convention delegates at stake, compared with Mr Tsongas's 210. He could now virtually wrap up the nomination by winning the Illinois and Michigan primaries next Tuesday.

President Bush comfortably defeated Patrick Buchanan, the conservative insurgent, in all eight Republican primaries. He now has 554 pledged delegates, more than half the required total, compared to the columnist's 84. He nevertheless has little cause to celebrate.

In almost every state, between a quarter and a third of Republicans voted against Mr Bush. More seriously, fully an eighth of all southern Republican voters told exit pollsters that they would vote for a Democrat against Mr Bush in November. The South is the key region in presidential elections, and Mr Clinton is beginning to win back the blue-collar conservative whites whose defections made possible the last three Republican White House victories.

Mr Buchanan yesterday rejected calls by party leaders that he end his challenge, which has seriously weakened the president. He now plans to pour all his resources into Michigan, where unemployment



US ELECTION

ment and economic discontent are high. He claims he is winning the debate, if not the delegates, and to be pulling Mr Bush to the right. He did, however, acknowledge that at some point "you've got to look at the writing on the wall".

The only clear Republican loser was David Duke, the former Ku Klux Klan grand wizard, who failed to reach double figures anywhere but in Mississippi. He flopped even in his home state of Louisiana.

The key Democratic battleground was in Florida, where Mr Tsongas had banked on victory to prevent Mr Clinton making a clean sweep in his native South. Florida, in the South but not of it, was the first real confrontation between the two men on neutral territory, and Mr Clinton won handsomely, with 52 per cent of the vote to 34.

Mr Tsongas had also hoped to run Mr Clinton close in delegate-rich Texas, but there, too, the Arkansas governor coasted home by 65 per cent to 19, adding to big victories in Tennessee, Mississippi, Louisiana, Missouri, Oklahoma and Hawaii. Mr Tsongas easily won his home

state of Massachusetts, with Jerry Brown, the former governor of California, knocking Mr Clinton into third place. He also won in nearby Rhode Island and Delaware.

An elated Mr Clinton claimed finally to have put behind him the allegations of adultery and draft-dodging that almost derailed his candidacy last month. In Florida and Texas, barely 6 per cent of voters cited the charges as factors in their choice. "The people of the South heard the worst about me but they saw the best," he declared. "The true measure of a politician can never be perfection because, if it were, no one could pass."

Mr Tsongas argued that he had more than survived Super Tuesday. He had won in the northeast; Mr Clinton in his native south. "I'm going to tell you something, Bill Clinton. You're not going to pander your way into the White House as long as I'm around," he told supporters.

Despite his defiant tone, the results were a big blow for the former Massachusetts senator. He failed to widen his base much beyond educated, upper-income suburbanites while Mr Clinton assembled a coalition of blacks and blue-collar whites not seen since Robert Kennedy's 1968 campaign.

Illinois and Michigan are both heavily unionised, blue-collar industrial states. In Illinois, in particular, Mr Clinton has built a formidable organisation. He has also acquired a winner's aura.

Peter Stoohard, page 14  
Leading article, page 15



United front: Bill Clinton, fighting for the Democratic presidential nomination, being hugged and congratulated by his wife, Hillary, as he claimed victory in the Super Tuesday primaries at a rally in Chicago. Mr Clinton claimed to have put behind him allegations of adultery and draft-dodging that almost derailed his candidacy last month. "The true measure of a politician can never be perfection because, if it were, no one could pass."

## Boom time for memorabilia makers

FROM JAMIE DETTMER IN WASHINGTON

WHERE do out of work copywriters go? In a presidential election year they start making up petty slogans for the makers of political memorabilia. With several months campaigning still to go, the United States is already awash with the trinkets that give an American election a special flavour.

"Americans aren't lazy, they're just BUSHed," is the latest slogan to find its way onto t-shirts, badges and bumper stickers that are being poured out for the 1992 presidential election campaign.

The market for the memorabilia is insatiable, partly driven by amateur collectors who hope that badges which cost little today could be worth hundreds of dollars in years to come. As the 1992 campaign heats up, so collecting is becoming ever more frenetic. Local party headquarters are inundated by treasure-hunters keen to pick up official posters and badges. Shops that sell the far more interesting unofficial memorabilia are also besieged.

The best of the current badges tend to be irreverent, and also frequently feature Vice-President Dan Quayle.

There has been a run on the

badge that shows Edward Munch's *The Scream* with the words "President Quayle" emblazoned across it. Another commonly seen badge here contains a picture of the ever eager Quayle surrounded by the words: "President's prayer club keep George healthy."

After the New Hampshire primary, the Buchanan badges were particularly sought after. One of the most

popular shows the challenger for the Republican nomination kicking President Bush. "We kicked a little ass in New Hampshire... we'll kick it across the USA."

Whether the 1992 memorabilia will fetch the prices that some items from previous elections now do remains to be seen. The badges, stickers

and posters are now mass produced while in elections earlier in the century fewer items were made. Extremely scarce 1920 black and white badges depicting James Cox, the Democratic candidate, and his running mate Franklin Roosevelt are now worth well over £15,000.

● **Comeback kid:** Bill Clinton truly became "the comeback kid" on Tuesday night. He is now within reach of winning the Democratic presidential nomination — a goal that only a month ago seemed utterly beyond his grasp.

In mid-February, a week before New Hampshire's first presidential primary, his campaign was near collapse after question arose about alleged extra-marital affairs and his Vietnam war draft record. But Mr Clinton persevered and dubbed himself "the comeback kid" after finishing second to his principal rival, the former Massachusetts senator Paul Tsongas, in the crucial state of New Hampshire. Friends and colleagues say he has aspired to high political office since his teenage years.

He is now in a strong position to win the Democratic presidential nomination, having trounced Mr Tsongas in the most crucial "Super Tuesday" voting contests including Florida, the day's most hotly contested race.

Blacks, hispanics and the poor largely discounted Mr Tsongas's economic message, broadening Mr Clinton's victories by huge margins across the South. "He's from this part of the country and he sounds like he's for the working people," said Charles Gragg, a retired meat inspector from Oklahoma City, ex-



plaining why he voted for Mr Clinton.

Exit polls taken for four television networks found 81 per cent of black voters in the five southern states where Mr Clinton and Mr Tsongas were on the ballot chose the Arkansas governor. (Reuters, AP)

SUPER TUESDAY SCORECARD									
REPUBLICANS					DEMOCRATS				
States (No of precincts)	Buchanan	Bush	Uncom		States (No of precincts)	Brown	Clinton	Tsongas	Uncom
Florida (4,697 of 4,756 - 98%)	32%	68%	-		Florida (4,683 of 4,756 - 98%)	12%	52%	34%	-
Louisiana (3,952 of 3,956 - 99%)	37%	63%	-		Louisiana (3,950 of 3,956 - 98%)	7%	69%	24%	-
Massachusetts (2,081 of 2,139 - 97%)	26%	69%	4%		Massachusetts (2,083 of 2,138 - 97%)	28%	71%	6%	2%
Mississippi (2,032 of 2,210 - 92%)	17%	78%	-		Mississippi (2,083 of 2,210 - 94%)	18%	70%	8%	4%
Oklahoma (2,219 - 100%)	37%	70%	-		Oklahoma (2,219 - 100%)	17%	71%	8%	-
Rhode Island (231 - 100%)	37%	70%	-		Rhode Island (231 - 100%)	38%	21%	53%	1%
Tennessee (2,331 - 100%)	32%	68%	3%		Tennessee (2,387 of 2,395 - 99%)	8%	87%	15%	4%
Texas (7,002 of 7,237 - 97%)	24%	76%	3%		Texas (8,217 of 8,367 - 98%)	18%	81%	1%	30%
					Delaware (41 - 100%)	18%	21%	30%	7%
					Hawaii (224 of 284 - 79%)	14%	56%	13%	7%
					Missouri (120 of 122 - 98%)	6%	91%	10%	34%

## West warns Baghdad it may bomb nuclear weapons plant

FROM JAMES BONE IN NEW YORK

THE Western allies signalled to Iraq yesterday that they might bomb its main nuclear weapons facility if Baghdad continues to defy the United Nations.

The scarcely veiled threat came as Tariq Aziz, Iraq's deputy prime minister, confronted the UN Security Council at an extraordinary session in New York. At Washington's request, Hans Blix, the head of the International Atomic Energy Agency, agreed to put Iraq on notice that the UN would soon try to dismantle the once secret facility at Al Atheer, 40 miles south of Baghdad.

Senior Western diplomats said the installation, which largely escaped the allied blitz during the Gulf war, could be bombed if Iraq refused to cooperate. "One way or another these things are going to be destroyed," said one Western official. "The Iraqis must know that if they go on blocking, they are offering themselves up as a nice target."

Al Atheer was the centre of Iraq's efforts to "weaponise" its nuclear material. The site contains laboratories and an underground bunker used for testing the sophisticated conventional explosives that would detonate a nuclear device. But its significance was unknown to the outside world until United Nations inspectors learned details of Iraq's nuclear weapons programme from thousands of documents seized in Baghdad last autumn.

In an agreed statement yesterday, the security council took Iraq to task for failing to comply with the terms of the UN resolutions ending the Gulf war. The council president, Diego Arria of Venezuela, reiterated that Iraq was in

"material breach" of the ceasefire terms.

● **Jerusalem:** Moshe Arens, the Israeli defence minister, today gave a week-long visit to America in an effort to revive the relationship that has been strained over Israel's request for \$10 billion (£5.8 billion) of loan guarantees to resettle Jewish immigrants from the former Soviet Union (Ben Lyndfield writes).

Mr Arens will meet Richard Cheney, the defence secretary, in Washington and

address Jewish fund-raising groups in New York and Los Angeles. He will also consult congressmen in an effort to give impetus to Israel's stalled attempt to obtain the American loan guarantees.

Yitzhak Shamir, the prime minister, and other Israeli leaders have been dismayed by the Bush administration's insistence that Jerusalem halt the building of Jewish settlements in the occupied territories in return for the loan guarantees.

## Caracas halts price rise to check riots

Caracas: President Pérez of Venezuela and his new cabinet of "democratic unity" yesterday began to enact emergency measures after mounting protests against economic austerity and widespread corruption (Tony Bianchi writes).

As the cabinet was sworn in on Tuesday, police used tear gas and water cannon to control demonstrators in the capital. At least 25 people were injured. The government froze the price of petrol, flour, rice, milk and vegetable oils.

## Mulroney attack sours free trade accord

FROM JOHN BEST IN OTTAWA

BRIAN Mulroney, the Canadian prime minister, has likened the actions of Washington to those of a "hipnotic dictator" because of the bitter quarrel between Canada and America over alleged US protectionism.

The dispute is damaging the spirit of the bilateral free trade agreement on which the two countries agreed two years ago. The American agreement with Canada is supposed to form part of a wider agreement with Mexico leading to a free trade zone across North America.

The row was triggered by

two decisions taken by Washington which are seen in Canada as personal affronts to Mr Mulroney. The prime minister is closely identified with the agreement, having led his Conservative party to an election victory on the issue in 1988. The first decision was to place a retroactive duty on Japanese-designed Honda cars manufactured in Ontario, which Canada says are supposed to qualify for duty-free entry into America under the agreement.

The second was Washington's imposition of a 14.5 per cent countervailing duty on

imports of softwood lumber from Canada, on the grounds that production is subsidised by various Canadian provincial governments. This ruling could cost lumber producers \$400 million (£214 million) a year, Canada denies the subsidy accusations.

Mr Mulroney has been under attack, inside and outside Parliament, since the measures were imposed. Last weekend he telephoned President Bush and accused America of "harassment" tactics.

Using unusually blunt language, Mr Mulroney said that such actions against

America's closest trading partner would damage the its reputation "around the world". He called on Mr Bush to "deal with the people down the line" who were trying to undermine Canadian imports.

Mr Mulroney said later that while he might expect such harassment from some "hipnotic dictator", he found it most unworthy coming from The United States. In parliament this week he hinted that the "vexatious harassment", stemmed from "pure politics at a lower level" — an obvious allusion to the fact that protectionist pressures in America come to the fore in an election year.

His strong statements gave rise to speculation that his government might seek ways to retaliate. Canadian officials hinted that retaliatory measures were under consideration. But after Tuesday's cabinet meeting Michael Wilson, the foreign trade minister, said that Canada's best recourse was to use the dispute-settlement mechanism in the agreement.

American officials say that the disputes are still negotiable. It is understood, however, that a settlement would be difficult before the presidential elections in November.

● **Brussels:** High-level American and European Community officials held talks here yesterday on the transatlantic deadlock over farm subsidies after an appeal for help from President Bush to Jacques Delors, president of the EC commission in which he outlined a change in the American position in the deadlocked General Agreement on Tariffs and Trade talks (George Brock writes).

This offers the EC greater room to manoeuvre on compensating farmers for loss of income caused by falls in subsidised prices.

## How bullets in a woman's back pierced Mafia pride

The correct rule for a Sicilian widow of Brooklyn is to burst wailing into the courtroom and shriek a mother's curses on the murderer of her two sons. Anna Carri did just that when Salvatore Gravano, the self-confessed executioner and underboss of the Gambinos, took his place in the witness box for another day of "rattling" on John Gotti, the alleged godfather.

For the reporters and Hollywood scriptwriters who are chronicling the Gotti trial, the performance last week was straight Mafia theatre, another dash of colour in what many see as the last great spectacle of the New York Cosa Nostra. Mothers, in Mafia lore, are not supposed to be gunned down by hit squads on their way home from taking their children to school. That incident squelched the romance around the epic of the Dapper Don in the Brooklyn court.

"The Mob's glamour has died with this outrage," said the *New York Post* yesterday.

Mr Gravano could wax comic in the court over his 19 confessed "pieces of work" on behalf of Mr Gotti and the public could relish his poked-faced yams about the necessity of murdering insufficiently respectful business associates. But hitting Patricia Capazzolo, the sister of another mobster-turned-witness, broke the ancient rule that wiseguys do not whack women. That the gunmen botched their job and left Mrs Capazzolo alive despite five bullets in the back was further testimony to the collapse of tradition.

The police believe Mrs Capazzolo was shot either by her brother's colleagues in the Luchese family or by the rival Gambinos. He had agreed to testify in court against Luchese soldiers and Mr Gotti. Either way, the message was clear. "This has a big effect on the Gotti jurors," said a court official.

Mr Gravano had already upset the jury with a lurid account of the Mafia's ways of "persuading" jurors of

The botched attempt on the life of a mobster's wife has wrecked the image of steely gangster honour in the eyes of New Yorkers, Charles Bremner writes

their innocence. "It'll also have a big effect on future witnesses. Will they want to testify now?" the official said. If the attack was a Luchese job, it was all the more inexplicable because the acting boss of the clan is Anthony "Gas Pipe" Casso, a man who is said to have tortured to death one of his soldiers for murdering a woman.

The experts on both the law enforcement and entertainment sides see the attack on Mrs Capazzolo, combined with Sammy the Rat's violation of the code of *omertà* and his betrayal of the innermost Mafia secrets, as the end of everything that distinguished the Mafia culture from the ordinary, horribly violent crime of New York.

"The Italian mob now comes revealed cheap and

common on a Brooklyn street. The only thing that segregated them from the lesser gangsters was self-control," said Mike McAlary, one of the tabloid scribes who writes about the underworld in sentimental tough-guy prose.

However, New York and the prosecutors themselves are confessing to a guilty admiration for the behaviour of the alleged *capo di tutti capi*.

Mr Gotti, it seems, is the last true believer in the sacred code and is determined, at the cost of spending the rest of his life in prison, to stick to the heroic ways beloved of the movie-makers since the days of Al Capone and Jimmy Cagney.

For three weeks, the court



has heard hours of FBI tape-recordings of Mr Gotti conducting business and dispensing justice from his office in Little Italy. Some of his soliloquies came ready-made for the screenplay. For example, on the need for "popping" a bumptious wiseguy, he explained: "He didn't rob nothin'. You know why he's dying? He's gonna die because he refused to come in when I called."

The prosecutors say the case has revealed Mr Gotti's to be a crude world of naked greed and appalling violence, but day-by-day, the image is being contradicted by the stoic, every-smiling per-

formance of the alleged don. He may face the near certainty of life in prison for multiple murders and racketeering, but he playfully calls Judge Leo Glasser a punk and blows kisses to a prosecutor. He remains jovial, cocky and too immaculate in his tailoring.

The mystique of the American Mafia may be dying, but Mr Gotti is determined not to lower himself to the level of Sammy the Rat.

According to insiders, he has instructed his lawyers to avoid revealing anything about his life that has not been exposed by his betrayer.

"He will show us how a Marshal of France dies," said Murray Kempton, another columnist. "He has to know that the Imperial Guard is a broken column and that his appointed St Helena is that most savage of prisons, the Marion, Indiana facility, but he will die believing that there is a Cosa Nostra code to live by."



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## Russia fears resurgence of Soviet old guard

FROM MARY DEJEVSKY IN MOSCOW

THE Russian government and the Moscow authorities fear that the Soviet old guard is about to stage one last, desperate stand. The date of the feared confrontation is next Tuesday—the first anniversary of Mikhail Gorbachev's referendum on the unity of the Soviet Union—when conservatives plan to convene the old Soviet parliament in special session.

The two sides have been drawing up their battle lines all week. With President Yeltsin out of Moscow on holiday, the leading reformers are on the defensive and some highly influential conservatives have been crawling out of the underground to view the new political landscape. In Moscow yesterday, leaders of a newly formed conservative alliance, bringing together more than 25 diverse political groupings, presented their opposition platform. Among them were Aleksandr Zuygakov, the former deputy leader of the Russian Communist party, several other former central committee members, a handful of Russian nationalist intellectuals, and the leader of the conservative union of officers, Colonel Stanislav Terekhov.

The chair was taken by Sergei Baburin, enfant terrible of the anti-Yeltsin opposition in the Russian parliament. KGB officers were seen associating with the platform party. The previous day, the self-styled "opposition alliance" launched its movement by publishing a combative joint declaration on the front page of the conservative *Sovetskaya Rossiya* newspaper.

The emergence of this new grouping cements an alliance between the extreme right nationalist movements and die-hard communists, which has developed since the collapse of the Soviet Union. The combination of all-Russian virtues—orthodoxy, respect for the will of the people, and patriotism—with the communist ideals of egalitarianism and protection for the underprivileged, finds a ready audience in Russia still. But Mr Yeltsin's popularity is hard to dent.

Mr Baburin said yesterday the main aims of the opposition alliance were to oust the government, gain a say in the formation of a new one, and persuade Mr Yeltsin to change his economic policy. No one said anything about trying to oust Mr Yeltsin.

The Moscow city authorities have banned the planned public demonstration, saying the organisers are unable to guarantee public order. They have refused to provide premises for the "emergency USSR congress".

Brussels: Russia and America failed to reach detailed agreement on new cuts in their stockpiles of nuclear warheads after five hours of talks here yesterday, but sounded confident that a fresh arms treaty can be settled by the summer (George Brock writes).

The two governments have been looking for ways to move beyond cuts agreed in the Strategic Arms Reduction Treaty (Start) which was signed last year when the Soviet Union still existed. Washington wants to see the Start cuts, which will take several years, under way before further reductions are agreed. Russia wants to make new commitments this year.

Tirana: Albania protested to Greece over alleged interference in its March 22 general election. The protest concerned leaflets being distributed in Albanian regions with a Greek minority, seeking to influence their vote. (Reuters)

Camp attacked: Turkish soldiers, backed by helicopters, attacked a Kurdish rebel base of about ten tents in the mountains near the eastern town of Genc, killing at least 25 separatist guerrillas in the camp. (Reuters)

Experts chosen: Peking: Li Peng, the Chinese prime minister, has appointed 40 Hong Kong men and four women as "advisors" to his government in a move which is expected to undermine further the power of the Hong Kong government.

Bus burnt out: San Sebastian: Members of a Basque separatist youth organisation set a Spanish bus on fire in protest at Eta prisoners' jail conditions. They tried to burn another bus, smashed windows and clashed with police. (Reuters)



Power play: President Yeltsin hits a determined forehead on a tennis court in the Black Sea resort of Sochi yesterday, where he is holidaying with his family

## Shevardnadze must travel rocky road to presidency

FROM BRUCE CLARK IN MOSCOW

THE violence that has shaken Georgia during the last five days since Eduard Shevardnadze, the former Soviet foreign minister, made his dramatic return home, shows that his path to the Georgian presidency is unlikely to be a smooth one. Mr Shevardnadze has been confirmed as chairman of a newly formed state council that will guide the republic to elections, expected in June.

It was disclosed yesterday that he had urged President Yeltsin not to withdraw from Georgia the 200,000-strong former Soviet garrison, whose commanders made no secret of their sympathy for the rebellion that toppled Zviad Gamsakhurdia, the nationalist president, in January. Mr Shevardnadze is now seen by many Georgians as the only hope of ending their isolation and economic paralysis. He was congratulated on his new job by

Hans-Dietrich Genscher, the German foreign minister. Apart from explosions and gunbattles that have killed four people in the pro-Gamsakhurdia strongholds of western Georgia, there have been shooting incidents in Tbilisi, the capital, including an unsuccessful attack on two correspondents of *Tass*. In the north Caucasian city of Grozny, where Mr Gamsakhurdia has been accorded asylum, his supporters said they planned to convene a session in exile of the old Georgian parliament, dissolved by the rebels.

The acute economic hardship faced by residents of Tbilisi has eased somewhat in the past few days, in what some Georgians see as an orchestrated attempt by the authorities to enhance Mr Shevardnadze's reputation as a miracle worker. However, Georgian officials acknowledge that even with the bene-

fit of Mr Shevardnadze's international prestige, many of the republic's economic problems will take years to resolve.

Georgia has remained outside the new Commonwealth of Independent States, and Mr Shevardnadze has indicated that he is in no hurry to join: almost certainly because he senses that the institution itself will not last much longer. Despite its nominal independence, Georgia still has to beg the Russian central bank to supply it with roubles.

Because wages and prices have not risen as fast as they have in Russia, it is tempting for Georgia to mint its own money, but that would cause a massive disruption to trade between Russia and Georgia. The republic's industries, which are largely at a standstill, are also unlikely to be strong enough to sustain a new currency without massive external help.

## New life hard for Jews in Odessa

FROM ROBERT SKIDY IN ODESSA

ODESSA, a third of whose population was Jewish before the second world war, has lost tens of thousands of its citizens to Israel and the US. However, a trickle of those who leave returns, often without passports or documents, after the dream of a better life abroad proves illusory.

Aleksandr Klovchuk, a wealthy 32-year-old Odessa Jew, emigrated to America when he spent two years living in Brooklyn, New York, struggling to earn a living first as a taxi driver, and then trying to make a living running a finger-stall. He returned to Ukraine last year.

Mr Klovchuk said: "I spent my life trying how to live in the Soviet Union. I studied how to manipulate it and how to create work around it but all the knowledge I had built up was useless. In the West, if you want to do business you just pick up the phone."

Mr Klovchuk, who speaks little English, returned to Odessa without a passport after he was offered a job running the local end of an US-owned import-export company. Although most of his friends who left Ukraine will stay abroad because "they like having hot water all day," he reckoned that 10 per cent had returned.

Fascists persuading people to leave—perhaps another 10-20,000 will emigrate this year from Odessa alone—are continuing anti-semitism and the economic and political instability in Ukraine and throughout the Commonwealth of Independent States. What many emigrants find difficult to cope with is the lack of power and status they possess in the new society compared to the influence that Jews have historically



wielded in Odessa, the most cosmopolitan of Ukrainian cities.

Yuri Plisk, one of at least 60,000 Jews who have remained in Odessa, makes a living photographing weddings and funerals in one of the city's many privately-owned restaurants.

Mr Plisk said: "When I talk with friends who have emigrated I feel in my heart that they were not right to leave. They don't have material problems in their new lives, but their aspirations remain in Odessa."

## Professor dons mantle of war chief in Karabakh

Well-meaning attempts to settle the ethnic dispute in Nagorno-Karabakh stand little chance of success. Anatol Lieven writes from Shusha

AT HIS headquarters in Shusha, Professor Ruzhik Gasiev, the Azerbaijani commander on the western front, criticised both Iranian mediation in the leading of the Nagorno-Karabakh and the fact-finding mission from the Conference on Security and Co-operation in Europe (CSCE) as useless.

He described the resulting, shaky ceasefire as Armenian tricks designed to give the republic the chance to strengthen its forces. He said that for this reason he had refused to meet Prince Karl Schwarzenberg, the leader of the CSCE delegation, during his visit to the territory.

CSCE member states, meeting in Helsinki, will consider tomorrow whether to send ceasefire monitors to Nagorno-Karabakh. Nils Eliasson, the CSCE secretary-general, said yesterday that the meeting of senior officials could also decide to nominate Jiri Dienstbier, Czechoslovakia's foreign minister, or someone else to go to the region to try to start a dialogue, Mr Eliasson said.

Professor Gasiev's rise to the supreme command at Shusha, the most important Azerbaijani enclave remaining in Nagorno-Karabakh, has been orthodox only by revolutionary standards. A mathematics lecturer in Moscow, aged 49, he earned fame for his uncompromising call for Azerbaijan's full independence from the Soviet Union and, in particular, for his stand against the Soviet military intervention in January 1990 after mass killings of Armenians and a popular uprising in Baku.

"No one appointed me commander here, because which I alone first was an auxiliary executive here—only people who had come here to defend their country. My political stand had given me a certain public respect," he said. In the end, he said, the Azerbaijani fighters accepted his authority, not just volunteers, but the police as well. In the end, he said, the former communist government of President Mubarek, of which he had been a bitter opponent, had no choice but to accept him as commander. "After all, they themselves have created no army... the Soviet army,"

which is helping the Armenians, has prevented the government from creating an Azerbaijani force."

Two weeks ago, Professor Gasiev was reported by the opposition Popular Front to have threatened a military coup against Mr Mubarek if his government did not take "decisive measures" in the disputed enclave. Soon after that, the president publicly accepted him as commander. Mr Mubarek has since resigned and has been replaced by a Popular Front leader.

Professor Gasiev holds out no hope of a compromise with Armenia, insisting that if the Armenians in Nagorno-Karabakh are to stay and enjoy autonomy, Armenia must take back and grant autonomy to thousands of Azerbaijanis expelled from Armenia in 1988.

## Army tells Armenia to free men

FROM AFP IN MOSCOW

A SENIOR Commonwealth of Independent States general was negotiating yesterday for the lives of ten officers held hostage by Armenian extremists. At the same time the Russian parliament appealed to President Ter-Petrosian and the Armenian parliament to secure their immediate release.

In Baku, the Azerbaijan capital, Douglas Hogg, a Foreign Office minister, met the republic's leaders yesterday. The leaders agreed that the intervention by the Conference for Security and Co-operation in Europe would be instrumental in resolving the growing conflict over disputed Nagorno-Karabakh.

In Moscow, a spokesman for the commonwealth's general staff said the group, which attacked a commonwealth anti-aircraft base in Armenia on Sunday and took the officers hostage, had threatened to kill them if they were not given 5,000 Grad missile launchers, 5,000 mortars, 5,000 anti-tank grenades and ammunition.

## Students rally to topple Milosevic

FROM TIM JUDAH IN BELGRADE

THOUSANDS of students occupied one of Belgrade's main thoroughfares yesterday in an anti-government protest which, organisers hope, will eventually lead to the fall of Slobodan Milosevic, the Serbian president.

The students defied to rock music, applauded fierce anti-government speeches and recalled that a similar demonstration a year ago led to the deployment of tanks on the streets of the Serbian capital. On Monday, more than 25,000 opposition supporters rallied in Belgrade and the students want to keep up the momentum of protest.

However, yesterday's rally among the well-dressed, middle-class students was one of pessimism. Marija, an astrophysics student aged 20, said: "The workers are not with us, they are being kept happy because Milosevic is printing worthless money like newspapers. The Socialists are a mafia, they are just too strong."

In the same mood as demonstrators in other parts of the post-communist Balkans, Belgrade students say they are determined to stay in the streets as long as necessary. But an elegant group from

the university's engineering faculty looked in disbelief when asked if they would follow the example of Bucharest students who occupied a central city intersection for 11 weeks in 1990.

"Things are much tougher here," said Vanja, aged 25, clearly horrified at the suggestion of a prolonged demonstration. A professor from the music faculty said: "This is not the real Serbia." While opposition to Mr Milosevic is strong in Belgrade, he continues to remain popular in Serbian provinces.

Zagreb: President Tudjman ordered Croatia's armed forces and police yesterday to co-operate with the United Nations peace forces and "respect their security".

He called on all units to respect a truce agreed on January 3 and issued the order after meeting General Saif Nambiar, the UN peace force commander. Mr Tudjman said the first tasks would be to re-establish air, sea and rail traffic, to facilitate the deployment of the 14,000-strong UN peace-keeping force, as well as oversee the departure of federal troops from Croatia. (AFP)

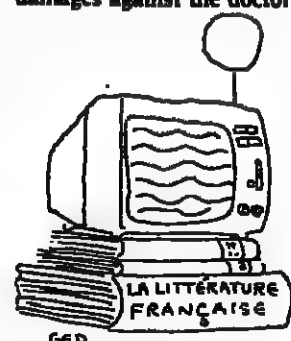
PARIS NOTEBOOK by Philip Jacobson

## Court puts £30-a-night price tag on married love

Venturing into realms of judgment that even Solomon might have sought to avoid, a French court has set the price of conjugal love-making at 300 francs (about £30) a session. Magistrates at the civil tribunal in the western town of Saintes issued their ruling this week in a case involving a claim for damages by a local man temporarily obliged to abstain from sex with his wife because of a mishap in his doctor's surgery.

The affair began in 1990, when the young man presented himself for treatment of a routine genital ailment. Instead of daubing his penis with heavily diluted acid, the doctor applied pure acid, with painful results. Apart from requiring three weeks off work, the complainant

was unable to make love for the next two-and-a-half months. He asked the court to award 9,000 francs in damages against the doctor.



and another 12,000 for "enforced abstinence". According to a report in *France-Soir*, the magistrates decided his claim was excessive and concluded that, since the average French married couple make love once a week, "the complainant can legitimately claim to have been deprived of conjugal relations on ten occasions". They duly awarded him 3,000 francs.

Whatever else the French get up to at home, the number of books they read is still declining. A new survey for the culture ministry shows that sales were down by 2.3 per cent last year.

What particularly alarms the book trade is the discovery that the fourth quarter of the year was by far and away the worst. Traditionally the busy French literary prize awarded in this period provide a healthy boost for

sales. Critics, indeed, argue that sales rather than any quest for literary excellence are the prime purpose of the prize-giving exercises.

Various industry committees are already trying to establish the reason for the decline in book sales. Television is, of course, a prime suspect. The average secondary school pupil watches television for nearly three hours a day which, with homework, leaves little time for recreational reading.

In these unpromising circumstances, it comes as no great surprise to learn that the study of Greek and Latin in the nation's lycées could be phased out under a renovation plan proposed by the education ministry. The effect of juggling with the

new combinations of subjects proposed in these sitting has been to leave the ancient and modern languages in a state of confusion.

An important department of intellectuals have now signed various petitions which claim that the disappearance of Greek and Latin from the nation's schools would have serious knock-on effects on "the mastery of the French language and the comprehension of French literature". As the intellectuals point out, the number of students who are eager to study either in both of the supposedly dead languages is actually increasing steadily among the young.

School statistics. LAT speaks, page 1

# BEN ELTON



Ben Elton / Gridlock / Sphere / £4.99.

From the inimitable Ben Elton, author of the hugely successful "Stark" comes this new novel. "Gridlock" is a black comedy about traffic clogged London, in which the much coveted motor car has become synonymous with a prison cell.

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WEDNESDAY MARCH 11

Professor dons  
military uniform  
in Karabakh

...attempts to settle the  
...in Nagorno-Karabakh  
...chance of success,  
...wines from Shusha

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## Indonesian muscle stops international protest ship

FROM ADAM KELLNER IN JAKARTA

A MISSION to pay homage to victims of a mass killing swiftly ended yesterday on the high seas off East Timor, where Indonesian warships compelled a Portuguese car ferry filled with peace activists to return to Australia.

The 220ft-long Lusitania Express had sailed from Portugal at a reported cost of \$450,000 under the glare of international publicity, but the much awaited showdown at dawn proved to be a rapid event. One frigate loomed at the side of the vessel, joined

soon after by two others. Two helicopters hovered overhead as the warships flanked the lumbering ferry, with sailors manning heavy machine-guns. When the eastern tip of Timor island came into sight and the ferry's captain, Luis dos Santos, declared his plans to proceed into the West Timor Straits, a naval officer ordered him by radio: "I tell you directly to leave this area. You are now in Indonesian territory."

Negotiations by Rui Marques, the organiser of the venture involving about 140 protesters from 22 nations, received only a blunt reply of Indonesian intentions. "We are warning you that if you do not reverse course, we have the means to use force against your ship," the officer said.

The protesters promptly capitulated and Captain dos Santos turned his vessel back into international waters. They had wanted to dock at Dili, the capital of East Timor, to lay a wreath at a cemetery where soldiers shot dead at least 50 anti-government protesters on November 12. That was the official figure, but other witnesses have claimed that the toll was about 180.

Before leaving the zone, the ferry passengers held a brief service and cast the wreath into the Indian Ocean in memory of those who died in the former Portuguese colony, which was invaded by Indonesia in 1975 and since annexed. "We will put the flowers in the sea," said a Roman Catholic priest conducting the ceremony. "The sea will take them to the shores of Timor."

The final ignominy came when Captain dos Santos had to let the ferry drift for hours because its engine overheated. Then he steamed off towards the northern Australian port of Darwin.

Western diplomats in Jakarta expressed relief that the confrontation had passed without violence.

UN troops arrive in Cambodia

FROM APF IN PHNOM PENH

A CONTINGENT of 250 Indonesian troops — the first peacekeeping troops of the United Nations transitional authority in Cambodia — arrived in the southern port of Kompong Som, a UN military official said yesterday.

They will be joined over the coming months by about 16,000 peacekeepers from around the world, whose role is to enforce Cambodia's ceasefire, disarm the rival factions and help remove tens of thousands of mines. The 250 infantrymen, who brought along about 100 trucks, arrived aboard an Indonesian vessel. Malaysia is to send a battalion next week.

The rest of the 350-man Indonesian battalion is to arrive by Saturday in Kompong Som and proceed to Phnom Penh, 145 miles north, where they will wait for deployment orders. The head of the transitional authority, Yasushi Akashi of Japan, is to arrive here on Sunday accompanied by General John Sanderson of Australia, the authority's military chief in Cambodia.

Army tell Armenia to free mt

FROM APF IN YEREVAN

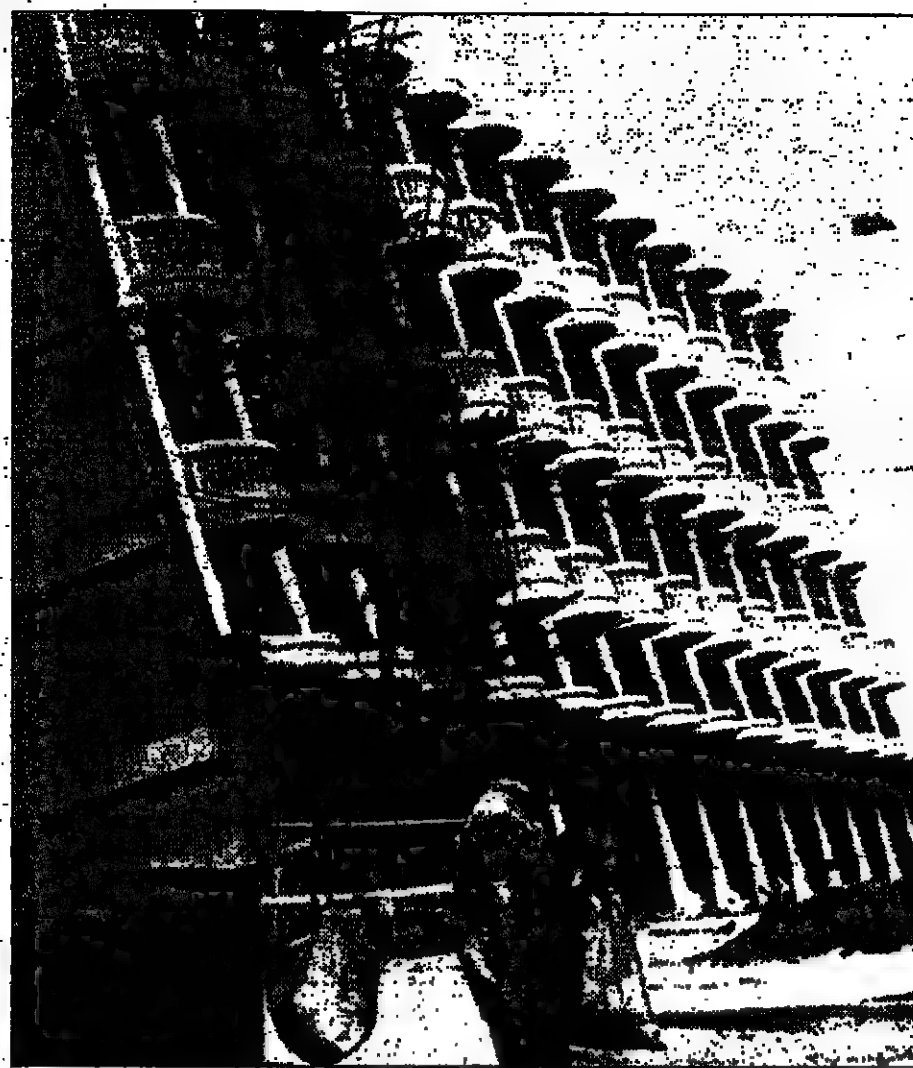
A 51,000-strong Armenian army is to be ordered to free the mountainous region of Nagorno-Karabakh, a UN official said yesterday.

The UN official said the army was to be ordered to free the region of Nagorno-Karabakh, a UN official said yesterday.

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Listed building: a block of flats, nearing completion on the outskirts of Bangkok, now unintentionally tilts to resemble Pisa's leaning tower

## Black rail travellers retaliate

FROM RAY KENNEDY IN JOHANNESBURG

ENRAGED black commuters, whose daily train rides from their townships to and from Johannesburg are journeys of terror, struck back yesterday. They leapt off an early morning train from Soweto when it stopped at a suburban station and chased a man believed to have been one of a gang who had attacked passengers. He was cornered, beaten and stabbed to death.

Police said the gang had shot dead one person on the train and wounded six others. Another of the attackers was arrested after he had snatched a man on a station platform. In the past 18 months, at least 150 people have been killed on black commuter trains and scores have been injured in the Johannesburg area.

Although the police have stepped up their efforts to protect commuters, a severe shortage of manpower prevents them from patrolling the dozens of trains that travel in and out of Johannesburg during the rush hours daily.

## Anti-Nazis boo MP at Vienna ceremony

The right-wing Austrian leader Jörg Haider was booed by visitors to parliament during the swearing-in ceremony as he took his seat as an MP. The session was suspended for five minutes to allow calm to be restored. Members of an anti-Nazi group, "Stop them from coming", threw leaflets carrying the slogan, "We don't want a Fuehrer state!"

Patrick Moore is continuing his running battle against Sussex police, claiming they spend more time chasing motorists than criminals. He has been the victim of burglaries at his home in Selsey and claims that the village does not have enough police protection. An armed raid on a jeweller in Selsey high street has now prompted him to start a protest petition.

Natalie Cole's musical tribute to her late father, *Unforgettable*, won two honours at the sixth annual Soul Train Music Awards in Los Angeles. Miss Cole, who was this year's top Grammy winner, and had won the American Music and the National Association for the Advancement of Coloured People Image

awards, added Soul Train trophies for best Rhythm and Blues soul album of the year for a female artist and best jazz album. The vocal quartet, Color Me Badd's *I Wanna Sex You Up*, was R&B soul song of the year and best single.

The head of the American defence contractor TRW, Daniel Goldin, has been named as the new director of Nasa. Mr Goldin, a 51-year-old engineer who has headed TRW's Space and Technology Group, replaces Richard Truly, who was forced to resign last month because of differences with the government over Nasa's direction.

The Reverend Kyung-Chik Han of South Korea, 89-year-old founder of the world's largest Presbyterian church, has won the £1 million award for achievement in any field — the Templeton Prize for Progress in Religion.

A nine-foot statue of comedy legend Stan Laurel is to be erected near his former home in Dockway Square, North Shields, on Tyneside.

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Under 40	\$8.90	\$14.90	\$22.00
40-49	\$12.00	\$22.00	\$30.00
50-59	\$18.00	\$32.00	\$44.00
60-69	\$28.00	\$48.00	N/A
70-74	\$47.00	\$79.00	N/A

MONTHLY RATES			
AGE LAST BIRTHDAY	INDIVIDUAL ONLY	INDIVIDUAL & SPOUSE	INDIVIDUAL & FAMILY
Under 40	\$4.95	\$7.95	\$11.50
40-49	\$6.50	\$11.50	\$15.50
50-59	\$9.50	\$16.50	\$22.50
60-69	\$14.50	\$24.50	N/A
70-74	\$24.00	\$40.00	N/A

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## Oz's double whammy

WITH Australia almost certain to lose the cricket world cup, Bob Hawke is on his way to Britain to become perhaps the most unlikely reporter on the election. Only weeks after quitting Australian politics, Hawke is due to launch his new career as a commentator on the London station LBC, interviewing British politicians or Michael Parkinson's show.

"I got to know Bob Hawke in Australia," says Parkinson. "Then I was interviewing him and we got on very well, sharing a love of cricket." In the circumstances, he might be well advised to stick to





## CURIOSLY BOLD

So John Major is indeed to ask the country for his first mandate as prime minister on April 9. The date has been a long time in coming, yet suddenly seems so close. No recent prime minister has risked an election when not clearly ahead in the opinion polls and when the choice of waiting until a later date remains open. The decision is thus as curious as it is bold.

It is curious because the April date has for some time been controversial within the Tory team. The case against "floating" election dates has always been that they give too much advantage to the ruling party. A prime minister has discretion to orchestrate economic management and "good news" to ensure an opinion poll lead before taking the plunge. The case for May or even June was primarily that the Budget, likely to be a cautious one, would have longer to work through into public perception. The economy might improve even if it did not; other items could be forced up the agenda as spring passed into summer.

Mr Major has come to treat April 9 as almost beyond his discretion, ordained by some higher power. Events have bounced him into a date for which there has never been a strong case. He has long been reluctant to hint at a later, possibly better date, because that would suggest his mind was made up. But by appearing to be undecided, he left his party managers, the media and the nation having to assume an early date "just in case". Pre-battle stress has grown to the point where everybody now wants to get it over. Instead of a free choice of date Mr Major found himself "boxed in".

Labour's team was showing signs of flagging earlier in the phoney campaign, but has picked up in the polls and in morale over the past two weeks. It had been quietly praying against a postponement, lest Labour's ability to generate righteous public indignation over health, education and transport began to wilt. The longer the war was extended, the more a government might have marshalled its troops and dictated the

terms of battle. But this is now water under Westminster Bridge. From Mr Major's standpoint, the psychological case for getting on with the fight was clearly strong. Any democratic leader feels vulnerable without a personal election victory under the belt. The prime minister would have been justified in going to the country within a month of taking over from Margaret Thatcher. He would have been equally justified in seeking a mandate immediately after the Gulf war or even, with a certain panache, before Maastricht. He chose none of these options.

Yesterday he said that he wanted to get Maastricht, the community charge and the Budget out of the way. He now wants a vote of personal confidence and some rather than later. Whether waiting another eight weeks would make any difference to the Tories' poll rating is one of those imponderables that makes politics more an art than a science.

Much has been made of the prospect of a campaign which is dirty and vicious. Like crime in the streets, election campaigns always seem to be getting worse. They are not. They have always been raw, squalid affairs, democracy tested close to destruction. This time the prospect is rather of a gentlemanly fight between two individuals not noted for deep malice towards each other — or even towards each other's beliefs — and both eager to win the respect of the electorate.

There are strong differences between the political cultures represented by the parties, which must be discussed in coming weeks. Especially after yesterday's Budget, these differences are not likely to be widely perceived by the electorate. In which case, the outcome will turn as seldom before on Haldane's sensible view: "A democracy has not got a body of definite opinion for the expression of which it seeks delegates; it is an assembly of human beings earnestly seeking guidance from those of whose sympathies it is sure." It is that sympathy, that confidence in sound guidance, that the electorate will be seeking between now and April 9.

## CLINTON BREAKS THROUGH

Super Tuesday has briskly reduced the American presidential election to a two-horse race. President Bush, though wounded by the unrelenting attacks of Patrick Buchanan, won the Republican primaries in all 11 states and has amassed 554 delegates, ten times more than his challenger, Bill Clinton, governor of Arkansas, pulled free of the controversies that almost derailed his candidacy and swept his native south. He defeated Paul Tsongas decisively in delegate-rich states such as Florida and Texas, and won a total of 747 delegates, more than double the tally for Mr Tsongas.

Barring any spectacular upset, of which American politics always promises a rich store, the November race will pit Mr Bush against Mr Clinton. The latter showed on Tuesday that he was able to fend off the earlier innuendoes of adultery and draft-dodging, though he may yet have to face further such assaults. He must now take the debate beyond "character" to exploit the country's general discontent with its president and in particular the management of the economy in recession. He will run on his record as an energetic and innovative governor, who has done much for education, has balanced economic growth against the environment, and has thought hard about how to fund health insurance.

Mr Clinton is a strong campaigner, leading from the right of centre in Democratic politics and eschewing the discredited unionised labour policies and the more extreme lobbies who have so antagonised the American middle class voters. He thus embodies the pragmatism that influential party elders such as Senators Sam Nunn and Charles Robb called for five years ago. In this, his promise is similar to that offered by former president Jimmy Carter when he first emerged from Georgia. Like Mr Carter,

Mr Clinton is skilfully building a broad moderate coalition, trading on his good relations with blacks to consolidate his southern base while giving him an entrée into the big northern cities.

On the other hand a broad base can be dangerously diffuse. Mr Tsongas, whose success has come in spite of him being a lone, uncharismatic outsider with a single message of economic prudence, has already nicknamed his rival "Pander Bear" for pandering to too many interest groups. America has often seen candidates so afraid of giving offence that they trim their message and blur their image until there is little left.

Like Mr Bush, Mr Clinton needs to define his strengths. He has not been in the public eye for long enough to give him any leeway in his campaign, and one serious mistake or primary reverse could bring his momentum to a sudden halt. He must now expect the Bush camp to set all its experienced and increasingly desperate campaign tactics on his heels. Mr Bush will still be too preoccupied to campaign against Mr Clinton by the saving he is receiving from Mr Buchanan, and could emerge from the Republican convention drained by the next few months of blood-letting. This will give Mr Clinton time at least to consolidate, time that he must use to exploit the weaknesses in the White House.

This election seems similar to that of 1976. A southerner has emerged early on with a party hungry to close ranks. Mr Bush, like Gerald Ford against Ronald Reagan, can fight off the challenge from the right but only at a damaging cost. He is likely to win the nomination. And once past that, if Mr Clinton can now assemble round him the new thinking and best strategists of the Democrats, he will have a serious chance of removing a weakened incumbent.

## PRIMATES AND PATRONS

The patronage of an Archbishop of Canterbury is much sought after in the Church of England. There are more than 400 organisations which look to him for ex-officio, if nominal, support as president or patron. That is too many. He should try disestablishing himself.

Yesterday it became known that the present archbishop, Dr George Carey, had intervened with a respected Church of England publishing company of which he is president, the Society for Promoting Christian Knowledge (SPCK), against a proposed prayer book designed for use by homosexual and lesbian Christians. His stated objection is that the inclusion of prayers for Aids victims might imply that Aids is exclusively a homosexual disease. Clearly his intention was to be helpful to homosexuals. By throwing his weight against this publishing venture, however, Dr Carey will have gained bonus points with the church constituencies from which he himself comes, the conservative evangelicals, who tend to be strict against homosexuality.

Many conservative evangelicals have been smarting from his earlier decision not to accept an invitation to be patron of the Church's Ministry Among the Jews (CMJ). One leading evangelical, the Rev Tony Highton, called it "a shameful betrayal" — Dr Carey is regarded by evangelicals as a virtual patron of their own movement. But with the Jewish community in Britain becoming increasingly sensitive about Christian proselytism in its ranks, his acceptance would have been hard to square with his joint presidency of the Council of Christians and Jews.

Churchmen are a cuddable breed. The various societies and institutions of the Church of England form a dense clerical

jungle. At the end of Lord Runcie's term as archbishop, those groups under his patronage or presidency ranged from the Ecumenical Society of the Blessed Virgin Mary and the Corporation of the Sons of the Clergy to the Religious Drama Society and the Incorporated Church Building Society. But the more there are, the less the honour means, while the more precarious is the balancing act of any multiple president or patron who has to support so many causes at once. Most of them would be no worse off without him. He might be better without them. Dr Carey has wisely decided to review them all, and it was in the course of that review that he came to turn down the patronage of the Ministry Among the Jews.

He told SPCK that disagreement with it over publishing policy could lead to him relinquishing that presidency too. Those who borrow his name must surely accept some obligations towards him in return, including not putting him in a position likely to embarrass him with other church groups. The logic of Dr Carey's position is to sever his SPCK connection now, not to wait for some further disagreement. If it is then publishes its gay prayer book, that is its own affair.

Ideally, the only unofficial bodies to which Dr Carey should lend his name and prestige are those where a presidency, though nominal, is a significant statement. He shares the presidency of the Council for Christians and Jews with the Cardinal Archbishop of Westminster, the Moderator of the Free Church Federal Council and the Chief Rabbi of the United Hebrew Congregations. This is an important cause. For the rest, the archbishop's title of Primate of All England is a broad enough umbrella under which they all may find shelter enough.

## Minority power in new Parliament

From Lord Mayhew

Sir, With the election date set, the debate on proportional representation will clearly warm up. There is at least one contradiction in your leader of March 9, "Out of proportion", to which I must draw your attention.

You argue that the Tory and Labour parties are no longer "deeply divided by ideology and policy", and at the same time that proportional representation would put the Liberal Democrats "in the position of choosing who shall form a government".

But any king-making powers enjoyed by minority parties in hung parliaments arise solely from the mutual hostility of the major parties. If, as has happened in other countries, these come together, the minority parties are left in the cold.

The Tory and Labour parties may not wish to act in this way; but the decision is entirely theirs. If they decide on the contrary to persist in the politics of confrontation, this will naturally confer influence on minority parties. In this case the country will be fortunate to have, in the Liberal Democrats, a party which can require them to modify or abandon their more extreme policies (such as the poll tax) for which they will have failed to win an electoral mandate.

Yours faithfully,  
CHRISTOPHER MAYHEW,  
House of Lords,  
March 11.

From Mr Anthony Wigram

Sir, As the founder of Conservative Action for Electoral Reform and its first chairman, from 1974 to 1986, I was disappointed to see your leader today, arguing against proportional representation.

You say that the two major parties are not now so deeply divided in ideology and policy, although there are "differences of emphasis and technique". This is window-dressing. If elected, the Labour party would dismantle Conservative reforms in education, the National Health Service, industrial relations, taxation and the free market economy which are the core of Conservative achievement over three parliaments.

Your assertion that the present system allows "changes in personnel and fresh air" is surely inaccurate. The experience of PR is that under-represented and minority groups, such as women and ethnic minorities, get more representation with PR. It is the first-past-the-post system which ossifies policies and can often leave an MP in place long after he or she should have retired.

Your article fails to address the central issue of whether Britain has been well governed since the war in comparison with our European colleagues, all of whom use PR. The answer to this must be no. In all essential areas of government, but particularly in the economic sphere,

Britain has lagged behind our competitors. To deny that this is directly attributable to our political system is to negate the function of government.

Yours faithfully,  
ANTHONY WIGRAM,  
Highfield House,  
4 Woodfall Street, SW3,  
March 9.

From Mr Humphry Berkeley

Sir, I agree with your arguments against proportional representation, not least because no government since 1945 would have received an overall majority. I hope, however, that you would support the alternative vote, a measure of electoral reform which I have advocated for many years.

Under this system, single-member constituencies, which you value, are retained. If three people are standing, instead of putting a cross on the ballot paper for the preferred candidate, electors would vote, in order of preference, by putting against the names of the candidates the figures 1 and 2.

If the top candidate does not get 50 per cent of the votes cast, those of the bottom candidate are redistributed according to preference. This system is fairer to smaller parties, removes the need for tactical voting, and means that the winning candidate has secured a majority of the votes cast.

Yours faithfully,  
HUMPHRY BERKELEY,  
Three Pages Yard,  
Chiswick, W4,  
March 10.

From Mr Alan Curnow

Sir, The central "coalition" argument of your leader is an illusion which the writer dispels, perhaps unwittingly. The very fact that "the Tories and the Dennis Skimmers" can sit so near to such philosophically distant colleagues for five years shows that we have *de facto*, but not *de jure* coalitions. When the campaigning starts, everyone dons the rosene of convenience, until external hostilities are over and internal ones can resume.

A simpler recipe for ensuring that MPs have a democratic bond with their electorate, and that national parties are not too influential, would be the replacement of the financial deposit (introduced for obsolete reasons) by two more relevant criteria: a candidate would have to be a registered voter in the constituency, and endorsement by 100 other registered voters would be required.

This would immediately restrict the machinations of central offices, the carpetbagging tendency and Lord Such.

Yours sincerely,  
ALAN CURNOW,  
37 Cecil Road, Norwich, Norfolk,  
March 9.

## Fukuyama debate

From Mr Alan Toop

Sir, I attended last Thursday's *Times*/Dillons debate (report, March 6) and heard Dr Francis Fukuyama confirm his classification of Japan as a democracy. This is surely the biggest flaw in his *The End of History and the Last Man* thesis. Far from history ending, the next chapter is likely to be dominated by a battle for economic and eventually political supremacy between the Liberal democracies of Western Europe/Northern America, with their concept of personal freedom, and the radically dissimilar societies of the Far East with their emphasis on authority, loyalty, conformity.

Losing this battle would have implications for our own society which, if not as grave as would have stemmed from a victory of communism, would none the less transform the position of the individual in our society. If "the last man" is Japanese rather than American then our grandchildren will lead a very different life from that predicted by Dr Fukuyama.

Yours faithfully,  
ALAN TOOP,  
93 Riverview Gardens, SW13,  
March 10.

## Electric bicycles

From Mr Tom Ruben

Sir, In 1947 I was taken on a school trip to the "Britain Can Make It" exhibition at the Victoria and Albert Museum. Star of the show was a bicycle with power assistance provided by a rechargeable battery ("Sir Clive peddles his electric bicycle", report, March 5).

Yes, Britain can make it. But why has it taken us 45 years?

Yours sincerely,  
TOM RUBEN,  
6 Dene Court, Mount Avenue,  
Ealing, W5,  
March 7.

From Mr John Faulkner

Sir, What better demonstration of your assertion that the British are uneasy with electricity than your apparent belief (leader, March 5) that an electric bicycle requires a spark plug?

Yours technically,  
JOHN FAULKNER (Chairman),  
Association of British  
Theatre Technicians,  
4 Great Pultney Street, W1.

Letters to the editor should carry a daytime telephone number. They may be sent to a fax number — (071) 782 5046.

## LETTERS TO THE EDITOR

1 Pennington Street, London E1 9XN-Telephone 071-782 5000

## Redress for Maxwell pensioners

From Mr J. N. H. Whitaker

Sir, Your leader (March 10) identifies how much stronger is the claim for compensation by Maxwell pension fund members than was that by those who suffered in the Barlow Clowes affair. You do not identify, though, how many forces are now working against Maxwell's victims. However much Maxwell hurt the pensioners of his companies, that damage is being increased by the government, the banks who loaned him money and the administrators appointed to his private companies.

The government must be responsible. They set up the control systems which did not work, and which allowed Maxwell to do what he did. Yet, four weeks from an election, neither of the major parties will commit to an assurance of pensioners' benefits. The report of the Commons social security committee is not enough. Neither is Tony Newton's derisory assurance of a guaranteed minimum pension. A promise to restore full benefits is the only thing which will satisfy the many disaffected fund members.

The banks, who loaned money to Maxwell without adequate enquiry on the ownership of the securities he rendered, are also prevaricating. However, they make it clear that they do not feel bound to return those securities to the pension funds. It will be difficult for them to reconcile any retention with their desired image as responsible institutions.

The National Westminster Bank, for instance, is proud of being a good corporate citizen; of having a low Third World debt; and of being the largest corporate giver to charity in the country. Funding such philanthropy while disavowing British pensioners would not be socially responsible.

The administrators of the Maxwell private companies are preventing pensioners from being creditors of those private companies by winding up the pension funds. If the government activates section 58b of the Social Securities Act — which they have been slow to do — the pension funds would benefit as creditors of the private Maxwell companies. Once wound up they cannot benefit. The only people who do gain are the remaining creditors, who will get a larger payout. The main beneficiaries will be the banks.

Many of the pension-fund members face extreme hardship. All of them face large losses through no fault of their own. It is not surprising that many of them feel bitter when the political parties, the banks and the administrators all seem positioned to ensure that damage done by Maxwell affects them for the rest of their lives. Will any of them provide the moral lead?

Yours sincerely,  
JOHN WHITAKER,  
1 Bannister Close, Oxford,  
March 11.

From Mr B. W. Hancock

Sir, Your leading article dealt with the issue of those pensioners who had become victims of the late Mr Maxwell's plundering. However, in the light of the recent social security select committee report, many more questions need to be asked about the manner in which certain companies use their ownership of company pension schemes to boost their company's coffers rather than the pensions of those whose funds they hold in trust.

A case in point is the British Coal staff superannuation scheme. When last valued in 1990, the pension fund was worth over £6 billion and declared a surplus of £973 million. Although they are assumed to hold these funds in trust for the benefit of the pensioners, the committee of management, chaired by Sir Norman Siddall, recommended that approximately a third of the surplus should benefit British Coal in the form of a contribution "holiday" until 1997. But the holiday does not apply to the members of the scheme.

More recently, the same committee of management have accepted rule changes to the scheme which will result in up to half of any future surplus automatically being applied for the benefit of British Coal.

If the committee are there, as trustees, to safeguard the interests of pensioners and contributors, why are they allowing British Coal to make more money out of its ownership of a pension fund rather than by mining coal?

Yours sincerely,  
B. W. HANCOCK  
(General Secretary,  
South Wales Area),  
National Association of Colliery  
Overmen Deputies and Shottiers,  
70 Neville Street,  
Cardiff, South Glamorgan,  
March 10.

From Mr Robert Rhodes, QC

Sir, In your leading article about the unfortunate Maxwell pensioners, you state that investors in Barlow Clowes were "in part responsible for their fate" because of their "greed for high returns".

This is a common misapprehension, which deserves its quietus. Barlow Clowes investors were not greedy. The evidence in the Barlow Clowes trial was to the effect that the rates offered to investors offshore were by no means out of line with offshore rates offered by wholly reputable organisations, and were only slightly more than those available from building societies in the UK.

Yours faithfully,  
ROBERT RHODES,  
2 Crown Office Row,  
Temple, EC4A,  
March 11.

## Waiting for Disney

From Mr David W. Smith

Sir, The Disney organisation have committed a terrible faux pas in situing their latest theme park in Europe. Are they not aware that we Europeans have somewhat differing attitudes to the gentle art of queuing? One shudders at the prospect of arriving at EuroDisneyland with the projected 30,000 daily visitors and finding the Germans have all got up early and placed a beach towel at the head of every queue, the French are ignoring queues as alien to their culture and the English are seething with suppressed indignation.

Yours faithfully,  
DAVID SMITH,  
21 New King Street, Bath, Avon,  
March 9.

## Power politics

From Mr David Evans

Sir, To those of us brought up on the American side of the Atlantic the provenance of Mr Chris Patten's "double whammy" (Daily, March 5) presents no puzzle. In the cartoon strip "I'll Abner", widely known there, the hero's mother, Mammy Yokum, is supposed to possess the evil eye, monocular application of which is described as a whammy, binocular as a double whammy.

Yours sincerely,  
DAVID EVANS,  
4 Stanford Drive,  
Abingdon, Oxfordshire.

## Nature in the round

From Mr Duncan Mackay

Sir, I can almost guarantee that the extraordinary sight (letter, March 9) of six hares running in alternate clockwise and anti-clockwise circles in a field near Sherborne Castle will result in a crop circle on that exact spot later in the year.

It is well known that crop circles occur close to public footpaths, ancient monuments, and, increasingly, in unusual circumstances.

I trust the relevant landowner will kindly assist in fulfilling this prophecy by ploughing up the field, planting cereals in it and keeping Japanese camera crews out of it until the crop is ripe.

Yours faithfully,  
DUNCAN MACKAY,  
18 Brook Street,  
Twyford, Berkshire,  
March 9.







# Labour would sign EC social chapter

A Labour government would sign the social chapter of the Maastricht treaty, as it has done before Britain joined the European Community, says George Robertson, Labour's spokesman for Europe. Mr Robertson said that the Labour government would sign the social chapter of the Maastricht treaty, as it has done before Britain joined the European Community, says George Robertson, Labour's spokesman for Europe.

# Major sends Thatcher roses

Major sent a pair of roses to Mrs Thatcher on the day she was elected. The roses were sent to her by the Prime Minister's office.

# Tory MP may be independent

Mr. [Name] has announced that he will be an independent MP.

# Helicopter to help count

A helicopter will be used to help count the votes in the upcoming election.

# Health posts

Health posts are being set up in various areas to provide medical services.

# the chop

The chop is a popular dish in many restaurants.

## OBITUARIES

### RED CALLENDER

Red Callender, jazz bassist and tuba player, died in Los Angeles on March 8 aged 76. He was born in Haynesville, Virginia, on March 6, 1916.

ALTHOUGH he did not achieve the eminence in the jazz world of his precocious pupil, Charles Mingus, Red Callender nevertheless made his own contribution to the language of the jazz bass. Indeed, his penetrating pizzicato was one of the formative influences on Mingus in his early days; the pupil simply absorbed what the master had to offer and straddled on to surpass him. That said, Callender was not a man to represent the fact that he had placed his own talent at the service of a genius whose subsequent achievements were to eclipse his own.

He had no need to be. He made his mark as a bassist accompanying Art Tatum and Nat King Cole, who was highly regarded among his peers and his "rescue" of the tuba as a jazz instrument has its own niche in the history of the genre. Callender was versatile and technically as good as any.

In small groups or in session work with names across a musical spectrum which embraced Louis Armstrong at one end through Charlie Parker to Stevie Wonder at the other, he was a presence which always commanded respect. He had a number of popular successes and his hit song, "Primrose Lane", written in 1959, was used as the theme tune for the Henry Fonda show *Smith Family*.

Although Virginia-born, George Sylvester Callender was brought up in Bordentown, New Jersey, where his family had moved when he was a boy. There he studied the alto saxophone, tuba and bass as well as taking lessons in harmony. While still at high school he joined Barjo Bernie in Atlantic City and was soon launched on a career which took him to the West Coast, where he was still in his teens.

In 1936 he joined Buck Clayton's Harlem Gendemen and in the following year, having been spotted by Louis Armstrong, began an association with him which lasted for a number of years. With Armstrong he appeared in the film *New Orleans* (1945), whose somewhat corny (and manifestly low-budget) account of the "birth of jazz" is lifted by the sheer quality of the assembly of musicians who took part. Many of these, such as Kid Ory, Barney Bigard and Zutty Singleton, were legendary figures from a generation before that of Callender and the experience of playing in such hallowed company was not lost on him.

Other musicians with whom he played during the period 1936-47 included Lester Young, Erroll Garner, Johnny Otis, and Nat King Cole, and he led his own trio from 1944 to 1946. He also recorded with Charlie Parker and in 1955-56 with Art Tatum on the pianist's last albums. Callender was in the late Forties where he, again, led his own band.

Until that point his career had been on the "beat". But from the Fifties onwards he concentrated also on the tuba, helping to transform this instrument's function, from being simply the keeper of the beat in New Orleans marching bands, into the infinitely more subtle one featured in the ambitious modern jazz arrangements of Stan Kenton. Besides playing on records by Kenton, Art Pepper, Billy May, Pearl Bailey and Ray Charles, he also produced his own album, *Red Callender Speaks Low*, in 1957. In 1959, Callender made his first appearance at the Monterey jazz festival and was back there five years later with Thelma Houston and his old pupil, Mingus.

Throughout the 1960s and 1970s he was in regular employment as a television staff musician in the Carol Burnett, Sammy Davis and Flip Wilson show orchestras and among his other films were *St Louis Blues* (1958) the story of W. C. Handy which featured Nat King Cole, *Eartha Kitt*, *Pearl Bailey* and *Ellie Fitzgerald*.



Red Callender

### PROFESSOR GEORGE SHACKLE

Professor George Lennox Shackle, economist, died in Aldeburgh on March 3 aged 88. He was born in Cambridge on July 14, 1903.

IN HIS autobiographical note *A Student's Pilgrimage* George Shackle observed that "... the economist needs to be a great enjoyer of ideas and a connoisseur of their means of expression, a daring sculptor of argument, an eclectic and sometimes an heresiarch." The work of Shackle demonstrates his enthusiasm for the ideas of economics. It reveals the mastery he had for all the means of expression available to him. He produced some of the finest prose in modern economics; it reveals a daring and original sculptor of ideas, an eclectic and ultimately a heresiarch. Shackle was an economist par excellence.

Although a late entrant to the world of academic economics, having originally worked in a bank and then as a schoolmaster, Shackle made a major contribution to the literature of the subject, writing 37 books, contributing to 38 other books, and producing, almost 150 papers, review articles and reviews in a career lasting nearly 60 years. This output, although focused on the key issue for Shackle of decision making under conditions of uncertainty, encompassed a wide range of topics and concerns. For example his book *The Years of High Theory: Invention and Tradition in Economic Thought, 1929-1939* (1967) represents a compelling study into the growth of knowledge.

While still working as a schoolmaster, Shackle acquired an external degree from London University in 1931. He published his first article - *Some notes on monetary theories of the trade cycle* - in 1933. The receipt of a Leverhulme Research Scholarship allowed him to enter the London School of Economics in 1935, where his supervisor was Friedrich Hayek. His PhD was awarded in 1937 and published in 1938 entitled *Expectations, Investment and Income*.

During a period at Oxford University Institute of Statistics as research assistant to Henry Phelps Brown he completed the research for a DPhil, which was awarded in 1940. Shackle was appointed to a post at St Andrews in 1939, but the outbreak of the second world war saw him enter government service, initially at the Admiralty and then the Cabinet Office as a member of Churchill's statistical branch. At the end of the war he remained in government service as a member of



the economic section of the cabinet secretariat until 1950. During this 11 year period Shackle continued to produce highly original economic analysis, culminating in the publication in 1949 of *Expectation in Economics*, the embodiment of the idea that "probability cannot serve the ultimate business of choice," an idea that Shackle later observed occurred to him in 1937 while washing up.

The central theme of Shackle's work was to be found in his emphasis on the role of expectation in the process of choice. He departed from the massed ranks of his fellow economists by developing a theory that is subjective, that places the issues of

free will and non-determinism at the centre of economic analysis. This philosophical stance meant that Shackle was highly critical of the attempts to make economics a precise, rigorous and tidy science. In developing his own theory of decision under conditions of uncertainty Shackle was increasingly a heresiarch.

In 1950 Shackle returned to academic economics when appointed reader in economic theory at the University of Leeds. In 1951 he was appointed to the Brunner chair of economic science at the University of Liverpool, where he stayed until his retirement in 1969, when he was awarded the title of emeritus professor. During his stay at Liverpool he was a member of the council of the Royal Economic Society from 1955-1969, F. de Vries lecturer in 1957, visiting professor at Columbia University in 1957-58, president of Science in 1966 and visiting professor at the University of Pittsburgh in 1967. In the same year he was elected a fellow of the British Academy.

In retirement Shackle continued to contribute to the literature of economics, further developing his subjective theory, and his critical responses to the methods of mainstream economics. During the 1970s he produced four new books, while in the 1980s there appeared a series of journal articles, subsequently published in 1988 as *Business, Time and Thought*. During his retirement there were clear signs that the various strains of thought in Shackle's analysis were influencing a new cohort of economists.

George Shackle married first, in 1939, Gertrude Courtney Susan Rowe who died in 1978. They had two sons and two daughters, one of whom is deceased. He married, in 1979, Catherine Squary Gibb.

### TONY ABBOTT

Anthony Abbott, MC, RDI, television and stage designer and former senior designer at the BBC, died on March 10 aged 63. He was born on August 23, 1923.

TONY Abbott was for more than 30 years one of the foremost scenic designers in British television. For over three decades his colleagues in design took strength and example from his vivid talent and innovation. Today's designers remember gratefully his huge influence on the small screen.

The son of Colonel Albert Leigh Abbott, Anthony Cecil Abbott was educated at Dulwich College. After the war, during which he served as a captain in the Royal Engineers and won the MC, he studied at the Architectural Association, qualifying ARIBA, and worked for the architects' department of the London County Council for five years.

Then in 1952 he went to the Middle East to take part in the special commission to design "a new Kuwait". Two years later he decided that television and theatre design were to be his life and he joined the rapidly expanding BBC Television Service.

Those were exciting days. The new medium hummed with vitality and enthusiasm. Television drama, until then too often dismissed as a poor relation of stage and cinema, began to establish itself as a separate art.

Tony Abbott's contribution to the quality of design in those formative years cannot be overestimated. He was surrounded by a band of talented colleagues who set out together to change the whole face and importance of television design. He formed his own group within the design department and at once established it as a centre of innovation and excellence. Don Taylor, a member of that original group, remembers: "Anyone who worked with him was immediately improved and increased by his personality. He was a wonderful colleague - he encouraged you, advised you, and then let you get on with your own thing."

The rapidly expanding television service could scarcely keep up with the ambitious demands of designers and directors. Money and resources were short and were doled out grudgingly. But Abbott knew precisely how to get the most, and the best, out of the bureaucracy. His affectionate nickname - Foxy - was partly derived from his uncanny ability to "milk" the system, and obtain what he wanted for himself and his colleagues.

From the first he got his head down and devoted himself to one purpose only - good television design. He was determined to make it a major part of drama production work as "constructive description" emphasising the validity of empirical study from which theoretical frameworks might usefully be developed - and, distrusting a priori theories in an applied subject, emerging into academic respectability.

Thorough and scholarly, her published work reflected her personal conviction that social welfare policies were ultimately to be judged by their effect on the daily lives of individuals. It was this intense, warm interest in people - people of all sorts conditions and ages - and her ability to communicate with those lucky enough to meet her, that were the qualities for which Barbara Rodgers will be remembered.

After her retirement in 1973 her activities increased rather than diminished and her intellectual curiosity remained as keen as ever. She continued to do research as a member of a team of international experts: the Chester Diocesan Board for Social Responsibility benefited from her knowledge and expertise; leisure interests, especially travel, could be indulged; energy and affection were lavished on a wide and increasing circle of friends.

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In the meantime Japan has been enthralled by the love vigil and the rescue of a man who put duty above everything else.

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The last surviving veteran of the Civil War, Mr Walter Williams, a Confederate, died in Houston, Texas, in 1959 aged 117.

### BARBARA RODGERS

Barbara Rodgers, OBE, former reader in social administration in the University of Manchester, died on February 28 aged 79. She was born in Wilmsham, Cheshire, on December 24, 1912.

BARBARA Rodgers made a significant contribution to the creation and development of the academic study of social policy and administration. At Manchester University from 1943 until her retirement in 1973, she rose from special lecturer (part-time) to reader, becoming in the course of her career, one of those staff members familiar to all academics, who, while never holding professorial status, keep departments functioning efficiently by means of their driving force and administrative skill.

Her influence was exerted, through enthusiastic teaching and personal contact, on generations of students and younger university teachers. The subsequent careers of Manchester students in social work and other caring professions was one of her special interests.

Her reputation became firmly established beyond Manchester, particularly in the subject areas of social security and the comparative study of social policies. Outside the strictly academic she served on wages councils and on the Supplementary Benefits Commission from 1966 to 1976.

In 1975 she was appointed OBE for her work on the commission. Throughout her university teaching career and afterwards, she was actively involved with local voluntary organisations concerned with social care, holding that such involvement with the practical effects of policy was required of its academic exponents.

Barbara Rodgers was the second daughter of a Wilmsham solicitor. Educated at Wycombe Abbey and Somerville College, Oxford (where she read Modern Greats), she spent the 1930s travelling and working in Europe and becoming immersed in voluntary social work activities in Manchester and Salford, learning at first hand about the lives, problems and poverty experienced by the families of dockers and others in an industrial city.

In 1939 she was appointed jointly by Manchester University and Manchester and Salford Council of Social Service as a practical work tutor and special lecturer - a pioneer post which she proceeded to develop with her usual energy and imaginative intelligence. She then joined the staff of the university in 1943. In the department of social administration she met and in 1950 married Brian Rodgers. He died in 1987.

Barbara Rodgers' interest in the comparative international study of social policy and administration formed the core of her research and teaching. Criticised by some as lacking a strong theoretical perspective, she described her



Barbara Rodgers

### Charity Commission

## Seeking a new chief

By RUTH GLEDHILL, RELIGION CORRESPONDENT

A NEW chief charity commissioner is being sought to replace Robin Guthrie, the man who has helped make charities fully accountable for the first time in four centuries. The Home Office will begin interviewing soon for the job, one of the most prestigious in the charities field and which ranks as grade three within the civil service.

Mr Guthrie, aged 54, will become director of social and economic affairs at the Council of Europe. In four years with the commission, the supervisory body for 171,000 charities in England and Wales, he has overseen a reorganisation of the commission, the charities register and the progress of the new charities bill in Parliament. The bill will give the commissioners greater powers and clarify the duties of trustees.

The commission has carried out the most comprehensive census of charities ever done, and when the register is up-to-date charities will be required to make annual returns for the first time. Over 740 charities were removed from the register in 1990, the highest number so far.

The commission investigates 500 cases at any one time, ten times the number when Mr Guthrie joined four years ago. Much of his time has been spent travelling the country, talking to charities and trustees, as the commission implemented a five-point action plan drawn up in April 1988. Where possible with-out legislation, Mr Guthrie has implemented the recommendations of Sir Philip Woodfield's 1987 efficiency scrutiny.

The commission wrote to 140,000 charities and six out of ten responded. Mr Guthrie's successor is faced with raising that to 90 per cent, possibly using local voluntary organisations to trace non-responders.

Mr Guthrie, who heads 520 staff, said an accurate register will be an enormous help with investigative work. Over the past four years, staff investigating charities have increased from 14 to 50. Of 303 inquiries in 1990, 81 were substantiated and £7.8 million worth of property was safeguarded. The commission froze 26 charity bank accounts.

### Anniversaries

BIRTHS: John Aubrey, antiquary, Flaxley, Wiltshire, 1626; Thomas Arne, composer of "Rule Britannia", London, 1709; John Frederic Daniell, chemist, London, 1790; Sir William Perkin, inventor of artificial dye, London, 1838; Gabrielle D'Ammario, poet, dramatist and Italian nationalist, Pescara, Italy, 1863; W.H.R. Rivers, anthropologist, London, near Chesham, 1864; Kemal Ataturk, president of Turkey 1923-38, Salonika, 1881; Vladimir Vysotskiy, ballet dancer and choreographer, Kiev, 1890; Jack Kerouac, novelist, Lowell, Massachusetts, 1922.

DEATHS: Saint Gregory, Pope 590-604, Rome, 604; Alessandro Magnasco, painter, Genoa, 1749; Sun Yat-sen, president of the Republic of China 1911-12, Peking, 1925; Ivor Kennedy, financier, the "march king", committed suicide, Paris, 1932.

The 30mph speed limit was introduced, 1933.

### Appointments

Dr Clive Booth, Director of Oxford Polytechnic, to be a member of the Fulbright Commission. The following to be Chairmen of the Ministry of Agriculture, Fisheries and Food's new regional panels, from April 1: Mr Robin Bloomfield (Anglia), Mr Peter Coverdale (North East), Mr John Cyster (South East), David Harper (South Merid), Mr Stuart Hemmington (East Midlands), Mr Alan Jackson (North), Mr Robert Lawson (West), Sir Peter Mills (South West), Mrs Anne Williams (North Merid).

### March 12 ON THIS DAY 1974

Manila, March 11 - Lieutenant Onoda today received a full pardon from President Marcos of the Philippines.

He was flown 75 miles from Lubang Island to Manila and listened attentively as President Marcos, who had fought against the Japanese, welcomed him back into civilian life.

"I have given complete and full pardon to Lieutenant Onoda for whatever violations he might have committed during the war until his surrender to military authorities last night," the President declared.

Emperor Hirohito issued a statement in Tokyo, saying he was happy to learn of the Lieutenant's rescue and expressing thanks to the Philippine authorities. He said: "I have given complete and full pardon to Lieutenant Onoda for whatever violations he might have committed during the war until his surrender to military authorities last night," the President declared.

His futile gesture since the end of the Pacific war comes as a reminder that Japan's traditions of the past, the samurai warrior's sense of honour, still persists today.

When Lieutenant Onoda walks back into the present he will probably be shocked to find that the constitution of a democratic Japan specifically prohibits old militaristic attitudes.

In the meantime Japan has been enthralled by the love vigil and the rescue of a man who put duty above everything else.

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### Soldier who held out enthralled the Japanese

From Peter Hazelhurst, Tokyo, March 11

A former lieutenant in the Japanese Imperial Army, who has been hiding in the jungles of the Philippines since the Second World War, will be given a hero's welcome when he returns to Tokyo tomorrow.

Lieutenant Hiroo Onoda, aged 52, came out of hiding yesterday after his former superior officer ordered him to surrender. A former intelligence officer, he remained in hiding in the jungle for 29 years after his war time commander instructed him to carry on fighting even if the Japanese Army was destroyed.

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### PENSION RISE FOR 117-YEAR-OLD WIDOW

From Peter Hazelhurst, New York, March 11

The United States Government is still paying out money in pensions to widows and dependent children of soldiers who served in the American Civil War, officials of the Veterans' Administration said today. At the end of February, there were still 257 surviving widows and 234 dependent children who qualified.

The officials were commenting on the news that one of the widows, now aged 117 and living outside Mexico City, had recently become entitled to an increase in her pension.

There are probably not many governments which continue to pay pensions for victims on both sides of a civil war. In fact, it is only since 1958 that the United States Government, which presumably still officially believes that the South was in rebellion, decided to pay pensions to the dependants of Confederate soldiers. Until then, any payments had to come from the southern states themselves.

The last surviving veteran of the Civil War, Mr Walter Williams, a Confederate, died in Houston, Texas, in 1959 aged 117.











## Poultry influx drags down Hillsdown

By Gillian Bowditch

AN INFLUX of French chickens into the British market coupled with the lowest prices for poultry since 1983 led to a 5.2 per cent decline in operating profits, to £232 million, last year at Hillsdown Holdings, Britain's fourth largest food company.

Chicken prices fell 20 per cent in 1991 and are unlikely to recover completely this year. Since the year end Hillsdown has bought the entire poultry interests of Unigate, its main British rival, giving it 21 per cent of the UK poultry market.

Sir Harry Solomon, Hillsdown's chairman, is refusing to say how much the group may save by amalgamating the two businesses or how many jobs are likely to go. But the acquisition of Unigate gives Hillsdown valuable processing facilities for the European market where specifications differ from the UK.

In 1991, profits from the poultry business fell 55.7 per cent to £26.3 million on sales up 7 per cent to £824 million. Operating margins for poultry fell from 7.7 per cent to 3.2 per cent.

Overall, the group saw pre-tax profits fall 2.3 per cent to £187 million on turnover up 10.5 per cent to £4.66 billion. The interest charge fell 15.8 per cent to £44.9 million.

There was an extraordinary charge of £19.8 million from the loss on discontinued operations less the profit from the sale of Wickes shares.

Fully diluted earnings per share fell 13.5 per cent to 21.1p and the final dividend of 6.6p makes 8.8p for the year, an increase of 10 per cent. The shares rose 6p to 175p and are still below October's rights price of 210p.

The food processing business increased profits by 16.5 per cent to £137 million with salads and sandwiches in the UK performing well. The Canadian business also performed particularly well. Profits from the meat businesses rose 12.3 per cent to £32 million.

Sir Harry said the group planned to dispose of its peripheral businesses and concentrate on food, which accounts for 84 per cent of the group's profits. The furniture division saw profits fall by 9.6 per cent to £15.1 million and housebuilding, property trading and specialist operations saw profits fall by 2.3 per cent to £25.5 million. The housebuilding division is to be focused on the stock market when conditions improve.

The rights issue has reduced the groups gearing ratio from 71.6 per cent to 12.4 per cent.

## Vimto pours scorn on recession

Gerry Crowther



Bottle fed: Simon Nichols (left) and Geoffrey Adkin, of JN Nichols, yesterday

By Philip Pangalos

JN NICHOLS (Vimto), the Manchester soft drinks group, has bucked the trend with an 8.5 per cent advance in full-year profits despite the recession and poor weather.

Vimto's "life-enriching" properties are still being largely appreciated by those in the North-West, Scotland and the Midlands, and pre-tax profit increased to £7.71 million (£7.1 million) in the year to end-December.

Simon Nichols, the finance director, said the improvement came despite a 5.6 per cent fall in annual turnover to £47 million, resulting from a shortfall in contract canning work. Turnover in canning, mainly for Coca-Cola, fell almost £6 million. However, group margins improved as higher margin business replaced canning work.

Exports grew 25 per cent to about £5 million, with the majority of overseas sales, mainly in the form of drink concentrates, going to the Middle East and Africa.

Mr Nichols said Cabana Soft Drinks, whose products go mainly to the licensed trade, did well in a difficult market, while Nichols Foods, which supplies ingredients for vending machines, had "a pretty good year".

Shareholders will benefit from a final dividend of 7.7p a share, against 6.7p last time, making an improved total of 12.3p for the year, against 11p previously. Earnings advanced from 28.5p to 32.6p a share. Interest receivable jumped 86 per cent to £643,000, with year-end cash standing at £6.5 million. Shares in the group, where Geoffrey Adkin is non-executive chairman, rose 9p to 344p.

## Vice-chairman of Slough Estates leaves

SHARES in Slough Estates, the property group, fell 20p to 177p on the news that Graeme Elliot, its executive vice-chairman, was leaving by "mutual agreement". The market was unsettled by the timing of the announcement, which comes just a fortnight before the company reports its 1991 results. Sir Nigel Mobbs, chairman and chief executive, admitted that Mr Elliot's departure was a boardroom redundancy, reflecting the decline in the property market.

Mr Elliot joined Slough in 1985 from RTZ. Sir Nigel said lawyers were discussing the terms on which Mr Elliot's rolling, three-year contract, worth about £175,000 a year, would be terminated. The position of vice-chairman will become non-executive and will be filled by Paul Orchard-Lisle, a non-executive director. Derek Wilson, finance director, and Roger Carey, director responsible for UK development, will become joint managing directors.

## Everest profits climb

STRONG demand for frozen chips lifted profits at Everest Foods, the specialist food producer and wholesaler, from £1.47 million before tax to £1.78 million in the six months to the end of November. Earnings were 11.7p a share, up from 9.55p. The interim dividend is unchanged at 2.2p a share, as indicated with November's £3.95 million share issue, which coincided with the company's graduation from the Unlisted Securities Market to a full listing. Chip production benefited from the award of large new accounts.

## Scholes Group falls

SCHOLES Group, the electrical products concern, is maintaining its interim dividend at 1.6p a share despite a fall in pre-tax profits to £916,000 (£2.25 million) in the six months to end-December. Earnings were 1.7p a share against 3.9p. The decline in taxable profits would have been worse but for a £445,000 saving in interest costs after efforts to cut net borrowings through cash control. Gearing was 22 per cent (56 per cent) and the interest charge was £341,000 (£958,000). Turnover was £29.55 million (£33.94 million).

## Rentokil in Japan

RENTOKIL Group is expanding into Japan by paying Wellcome £5.5 million for a 49 per cent share in Nippon Calmex, a Japanese joint venture. Rentokil's partner is Kyoritsu Shoji Co, a veterinary pharmaceutical company. Nippon Calmex made pre-tax profits of 310 million yen (£1.36 million) in the year to end-May. Clive Thompson, Rentokil's chief executive, said the deal represented an "outstanding opportunity to develop environmental services in Japan".

## Withdrawal costs Willis Corroon £55.9m

By Jonathan Pryor

WILLIS Corroon, the Anglo American insurance broking group, has provided £55.9 million against the cost of withdrawing from its underwriting operations in the UK.

The charge, taken below the line as an extraordinary item, provided for known and future claims and the cost of handling them. The operations of the UK underwriting subsidiary, Sovereign, were wound down last year.

However, the provision was largely offset by tax credits on disposals and the net charge was only £7.8 million. UK underwriting made an operating loss of £5.6 million last year before the decision to withdraw from the sector was made. Overall underwriting profits were £10.5 million, including the contribution from North American insurance subsidiaries.

Group profits before tax for the year to end-December 1991 were £96.1 million, up 18 per cent on 1990. The 1991 figures are the first to include a full year's contribution from Corroon & Black, the American insurer with which Willis Faber merged in 1990. If the 1991 figures are compared with the combined Willis Faber and Corroon & Black results in 1990 on a pro forma basis, pre-tax profits fell 8 per cent.

Earnings per share declined 5 per cent to 15.8p. The dividend is maintained at 13.2p and the group has declared a first interim payment for 1992 of 3.3p.

Brokerage and fee revenue from the core broking and consulting activities rose 7 per cent.

## Gas go-ahead

John Wakeham, the energy secretary, has approved construction of two combined-cycle, gas-fired power stations (CCGTs), on the Isle of Grain, Kent, and at Spondon, Derbyshire, with total generating capacity of almost 1,000 megawatts. Two more applications may be approved before a clampdown is imposed on CCGT building.

## Half-time loss

Rentaminster, the employment and training services company, reports a pre-tax loss of £545,000 for the six months to end-December (£13,000 profit) and an extraordinary loss of £225,000 on the disposal of property interests. Again, there is no interim dividend.

## Founder goes

Michael Hunter chose Budget day to announce his departure from the board of HunterPrint, where he was formerly chairman. Mr Hunter, founder of the company, lost day-to-day control of the company in 1990.

## Bullers curbs losses

BULLERS, the giftware manufacturer that recently announced a rescue debt-for-equity swap and disposals as part of a capital reconstruction, reduced full-year losses for 1991. It cut pre-tax losses to £2.56 million (£4.77 million loss). The loss per share is trimmed to 6.48p from 12.72p. Once again, there is no dividend. The company said the recent disposals and capital reconstruction create a climate from which to move forward. Bullers announced the resignation of Brian Schneider as chief executive.

## Bayer pegs payout

BAYER, the German chemical company, surprised the markets by leaving its dividend unchanged at DM13, despite a drop in profits. The decision came after BASF and Hoechst, its two German competitors, cut their dividends from DM13 to DM12 on Tuesday. Pre-tax profits at Bayer fell 5 per cent to DM3.2 billion, after falling 18 per cent in 1990. Net profits were down from DM1.9 billion to DM1.85 billion, with sales up from DM41.6 billion to DM42.4 billion.

## Woodchester buys

WOODCHESTER Investments, the Irish financial services group 45 per cent owned by Credit Lyonnais, has completed its long-expected acquisition of UDT First Southern from Hill Samuel for Ir£23.4 million (£21.9 million). Woodchester had been in negotiations to purchase UDT First Southern, a credit, leasing and banking group, since late last year. The merger between UDT First Southern and Woodchester Bank will make Woodchester Ireland's fourth largest private sector bank.

## Marling director goes

MARLING Industries, the industrial textile and vehicle body manufacturer, said that Aad van Adrichem was resigning as group operations director to pursue other interests. Peter Held, chairman, said the departure was unrelated to Tuesday's announcement that the company would report a pre-tax loss for the year to end-March (£3.6 million profit). He said a reorganisation of the company meant that Mr van Adrichem's post no longer existed. The shares, which fell 29p on Monday, were unchanged at 67p.

## BWD leaps 140%

BWD Securities, the Huddersfield financial services group quoted on the USM, announced pre-tax profits for the year to end-November up more than 140 per cent to £2.07 million. The company said it had benefited from additional revenues created by recent privatisations but had also seen a rise in recurring fee income to £1.2 million (£900,000). Turnover was £10.04 million (£7.85 million). BWD Rensburg, the core stockbroking subsidiary, increased profits. A final dividend of 1.7p (0.75p) makes 3p (1.75p).

## As steady as BTR



## 1991 Year End Results

	1991	1990
Sales	£6,742m	£6,742m
Profit before tax	£917m	£945m
Earnings per share	31.5p	30.8p
Dividends per share	16.5p	15.75p

**BTR**

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1990 figures have been restated to include corporate activities on a basis comparable with 1991

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# End of British Gas monopoly dashes hopes of price cuts

By ROSS TIERMAN, INDUSTRIAL CORRESPONDENT

HOPES of a cut in household gas prices next month were dashed yesterday after British Gas agreed to surrender its gas monopoly.

Ron Probert, the managing director of gas supply, said British Gas would be bound by a commitment to alter prices by inflation minus 5 per cent. However, dearer gas purchases, which can be passed on under a complex price control formula, would prevent any cut for consumers. Domestic customers could see reductions later in the year if inflation remained low, he added.

Mr Probert's warning on prices followed agreement between British Gas and the Office of Fair Trading on measures to separate the company's gas transmission business and give up all but

40 per cent of the commercial and industrial tariff gas markets.

The deal, struck more than two months later than expected, should see development of real competition to supply all but household and small business customers using less than 25,000 therms of gas a year by 1996. Mr Probert said it was likely to cost British Gas £100 million a year in pre-tax profits.

It will also leave the company under threat of a reference to the monopolies commission for the next four years should it default on undertakings to the OFT.

Even so, a renewed round of skirmishes over prices with OFgas, the gas industry regulator, and consumer groups seems inevitable.

The transition to competi-

tive markets will take place at a time when gas is in short supply because of an unforeseen increase in power station demand. Mr Probert said British Gas would want market demand to determine gas prices.

Ian Powe, director of the Gas Consumers Council, welcomed the outcome, but added: "The key, out unanswered, question is whether British Gas will be allowed to recover lost profits by raising the average price of gas to industry and commerce."

Sir James McKinnon, director general of gas supply, responded: "Not if I can help it." He also reaffirmed the responsibility of British Gas, embodied in the Gas Act 1986, to maintain supplies to customers.

The OFT has been trying to achieve competition in gas supply since it referred British Gas to the MMC in 1987, a year after the company was privatised.

British Gas has been forced to give 27 undertakings to the OFT on measures to achieve a phased market liberalisation. These include the release of 500 million therms of gas to competition later this year and a similar volume in each of the subsequent two years. In 1995-6, the OFT will oblige British Gas to release 250 million therms. It will also have to separate its entire United Kingdom transmission and distribution business, both financially and physically, from the rest of its activities.

This business, which must stand alone by January 1, 1994, will be closely regulated and will carry gas under contract, both for British Gas and its competitors.

By the mid-Nineties, British Gas's share of commercial and industrial markets, which account for 7 billion therms of its 20 billion therms of UK sales, must be down to 40 per cent. At present, the company has 75 per cent of the firm contract market but just 25 per cent of the interruptible market.



McKinnon: determined

## T&N to cut 1,500 more jobs this year

By MARTIN WALLER

T&N, the diversified engineer that used to be known as Turner & Newall, expects to trim its workforce by another 1,500, or about 4 per cent, during 1992. Colin Hope, the group's chairman, said as many as half the losses would come from its 40 factories across Britain.

The move follows 3,000 job losses last year and is part of a continuing programme of efficiency measures at T&N, which saw pre-tax profits drop from £70.5 million to £49.1 million in the year to end-December.

The company has decided, however, to maintain the dividend, at a cost of £47.4 million on share capital enlarged by last year's rights issue, despite an attributable profit of just £11.1 million. A final payment of 7.25p makes a total of 10.85p.

"We wouldn't be happy with carrying out with uncovered dividends for a long period, or to see the reserves disappear," Mr Hope said. He added that despite some help for the troubled industry in this week's Budget, there was as yet no clear indication of any recovery in the company's markets.

"We are confident that, with the emphasis on continued cost reduction and cash generation, the group will recover strongly as the market improves," Mr Hope said. Last May, at the time of the rights issue, T&N gave a warning that 2,500 jobs would have to go from the workforce worldwide, about 40 per cent of which is employed in Britain. The event-

## Consortium buys BTG for £28m

PETER LILLEY, the trade and industry secretary, has confirmed the sale of British Technology Group to a consortium led by the group's management, the front-runner in exclusive negotiations with the government since last week.

The initial proceeds will be £27.75 million. Future payments to the government will come from an earn-out over the next five years if the business beats revenue targets forecast by BTG management in its business plan, with the government entitled to 60 per cent, less tax, of the amount by which the targets are exceeded.

The deal is expected to be completed by the end of this month.

## Halved profits take toll of Simon shares

By OUR CITY STAFF

SHARES in Simon Engineering fell 35p to 245p in response to a 50 per cent slump in profits for 1991 and a cautious statement on current trading.

The dividend is held at 15.7p a share, with a 10.7p final, but is uncovered by earnings, which fell from 30.4p a share to 12.5p. An extraordinary charge of £6.5 million against closure costs and losses on disposals left the company with an overall deficit of £10.5 million for the year.

Roy Roberts, chairman, said conditions deteriorated in the third and fourth quarters when Simon had expected a recovery, particularly in Britain. Instead, a high level

of quotations failed to translate into orders as projects were deferred. In response, the company restructured businesses serving the construction and process engineering industries.

At the pre-tax level profits fell from £36.5 million to £18.3 million. Operating profits were down from £38.7 million to £26.1 million on turnover reduced from £545 million to £514 million.

Interest charges rose from £2.24 million to £5.92 million. Net borrowings rose by £18.6 million due to acquisitions for cash and the assumption of debts of £10 million associated with Robertson Group, bought in April 1991.

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## GLYNWED INTERNATIONAL

Results for 1991

	1991	1990
Turnover	£949.9m	£1099.8m
Operating Profit	£40.9m	£87.8m
Pre-tax Profit	£25.5m	£70.3m
Earnings per Share	8.43p	23.38p
Dividend per Share	11.65p	11.65p

● The recession severely affected Glynwed throughout 1991, reducing Group turnover by 14% and operating profit by 53%.

● Extensive action to reduce costs and eliminate losses resulted in an increase in second half pre-tax profits of 45%, compared with the first half.

● The second half improvement was particularly marked in consumer and home improvement products, with Flavel-Leisure (cookers and fires), Aga-Rayburn (cooking ranges) and Leisure (sinks) all gaining ground.

● Steels held their own extremely well in the highly competitive worldwide steel industry, despite difficult markets.

● Copper tube production will benefit from the move to single site operation following a 30% decline in the UK market to the lowest level since 1981.

● Metal Services was affected by the steep fall in aluminium and stainless steel prices, but increased its market share.

● Plastics accounted for nearly half of Group trading profit, further vindicating the strategy in this area, and 1991 saw new products launched and marketing initiatives taken.

● Another successful year was enjoyed by the UK businesses of the Engineering sub-division. "I believe that the beneficial effects of the actions already taken should ensure that profitability in 1992, particularly in the second half of the year will be appreciably better than in 1991, although, obviously there are well-known uncertainties which affect our, and many other, businesses".

GARETH DAVIES  
Chairman & Chief Executive — 10 March 1992

**Glynwed International plc**  
The 1991 Report and Accounts will be posted to shareholders in mid-May. For a copy please write to the Group Secretary, Glynwed International plc, Headland House, New Coventry Road, Sheldon, Birmingham B26 3AZ.

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## BaE 'sweeteners' enquiry reopened

FROM TOM WALKER IN STRASBOURG

THE European Commission has reopened its enquiry into the £44.4 million of "sweeteners" given to British Aerospace by the government in 1988 to help it take over Rover Group.

The move shows how committed Sir Leon Brittan, the European Community competition commissioner, is to winning the case after it was thrown out by the European Court of Justice last month. It also dispels lingering suspicions that he would delay the commission's decision on Rover to spare the government embarrassment during the election campaign.

Sir Leon's state aid investigators in Brussels have al-

ways maintained that the government helped BaE by allowing it to defer payment for Rover, and that it covered the company's legal and administrative costs in the takeover. When it was originally told of the proposed purchase, the commission limited to £469 million the maximum aid the government could give BaE. Most went in writing off the then loss-making carmaker's debts.

However, the court ruled last month that BaE did not have to repay the money because the commission had exceeded its powers in simply demanding that the government reclaim it. The court said the commission should have allowed BaE the chance to defend itself before the court, and this is now done.

The commission, in a statement yesterday, said: "This procedure will allow interested parties to put forward their comments on the matter, which will be carefully considered before any final decision is taken." It could take up to two years for the case to be completed, but the commission probably feels the time and effort is worthwhile because its legal department's reputation is at stake.

The court has ruled this year that the commission either misused or misinterpreted its powers in three other competition investigations: a British Aerospace spokeswoman said: "Until we have received official notification and seen exactly what it is they are saying we are unable to make an informed comment."

## DTI tells Gillette to sell stake

By OUR CITY STAFF

THE Department of Trade and Industry is giving Gillette six months to sell its interest in Wilkinson Sword, its main competitor in the UK.

The trade department said that, despite lengthy negotiations with Gillette, the Office of Fair Trading had been unable to secure satisfactory undertakings that would remedy the adverse effects on competition that the Monopolies and Mergers Commission concluded might be expected from Gillette's involvement in Beemland, Wilkinson's parent.

Following the MMC report, published a year ago, Gillette was asked to dispose of its interests as a shareholder and creditor in Swedish Match (now Beemland). Gillette became a large shareholder in Beemland in March 1990. Gillette is the largest supplier of razors and razor blades to most of the world's major economies.

The DTI now says it will proceed by an order.

## Chief resigns

Sinclair Thomson, for six years chief executive of Hepworth, the building materials group, has resigned suddenly because of ill health. His replacement is John Carter, previously managing director of the building products division and a board member since 1988. Hepworth is due to report figures for 1991 in a fortnight's time.

## NMARK penhagen

7 RTN Star Class  
7 RTN Economy Class  
and - Jutland

2 RTN Star Class  
7 RTN Economy Class

AERISK AIR  
Danish Airline

UK makes mark in east Germany

By WOLFGANG MÜNCHAU, EUROPEAN BUSINESS CORRESPONDENT

BRITAIN will be the largest foreign investor in eastern Germany this year, according to Peter Walker, the man charged by the German *Treuhand* privatisation agency with the task of luring British investors to eastern Germany.

The former Welsh secretary predicts that investment inflows into eastern Germany will peak in the next 18 months, and says many negotiations between British companies and the *Treuhand* agency are proceeding.

In an interview with *The Times*, Mr Walker said British companies regarded investments in east Germany not only on their own merits. "The unique element about the investment inflow is that for the first time it is easy for British investors to invest in Germany, where it has traditionally been difficult to make a takeover," he said, adding that there were presently a lot of negotiations "in the pipeline".

He rejected accusations, frequently levelled against the *Treuhand*, that Ger-

man investors are given preference over foreign buyers. While it was true that German companies were the first to jump on the bandwagon because they regarded eastern Germans as their home territory, there had been a change in perception towards foreign buyers.

"There are quite a few managements who prefer a foreign investor than, say, someone who drives up in his car from Stuttgart," he said. The *Treuhand* and the finance ministry agreed on the fact that after 40 years of looking eastward, the presence of foreign investors also helped change eastern Germans' perspective.

Last year, British companies invested DM1.3 billion, making Britain the second largest foreign investor in eastern Germany after France. He said investment would increase substantially this year, though he was reluctant to give an estimate, other than to say that it would be more than French investment.

One of the reasons for Britain's sur-

prising role as the largest foreign investor is the relative absence of American and Japanese companies in the east European market.

The sectors that attract most interest are those in which east German economic activity is particularly strong, such as construction, domestic appliances and the creation of a new infrastructure.

In this sense, the British recession could have a positive impact on investment, in that east Germany is presently the only healthy construction market in Europe.

Birgit Breuel, the *Treuhand*'s president, appointed Mr Walker last autumn to his part-time, unpaid job. Mr Walker has appointed several British executives to the *Treuhand*'s British advisory council, among them Sir Christopher Harding, outgoing chairman of British Nuclear Fuels, in the hope of enticing more British companies into eastern Germany.







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## THE TIMES UNIT TRUST INFORMATION SERVICE

MONEY MARKET																																																																																																			
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071-481 4481

## ACCOUNTANCY &amp; FINANCE

071-481 9313  
071-782 7828NATIONAL COUNCIL FOR  
EDUCATIONAL TECHNOLOGY

## Chief Executive

The National Council for Educational Technology is an established grant-funded organisation employing nearly 100 staff whose prime function is to support and develop changes in the learning processes through the application of educational technology.

NCET wishes to appoint a Chief Executive based in Coventry who will provide the innovative leadership and vision necessary to strengthen the leading position it holds in the field of educational technology.

Reporting to the Council of NCET, the Chief Executive will be responsible for the overall management of its staff and resources and for implementing its policies. As the principal representative of NCET in the United Kingdom and overseas, the Chief Executive will be required to ensure effective liaison with Government departments and organisations in the educational field.

Applicants must have a proven record of creative leadership and success in organisational management. A broad knowledge of the education systems in the UK, a comprehensive understanding of IT and a high professional standing in the educational or training fields would be particularly relevant. The appointment is for a fixed term of five years initially, with a salary up to £44,390, although this may be higher if qualifications and experience are exceptional.

Further details of the post are available from the Chairman, NCET, Sir William Lyons Road, Science Park, Coventry CV4 7EZ, tel. 0203 692381.

Closing date for applications:  
27 March 1992

NCET is striving to be an  
equal opportunities employer

MAJOR PLC SEEKS  
RECENTLY QUALIFIED  
ACA

SURREY

£25,000 + CAR

Our client is one of the UK's major Blue Chip Plc's. It has extensive worldwide interests, is profitable and has a product range serving an essential industry.

Financial management is a broad term but experience of its application is essential for a young C.A. who wishes to succeed in commerce and industry.

The initial point of entry to this group is via the traditional route of internal audit. This first step provides a very broad understanding of how the group operates across an international spectrum. The future is then down to you.

To gain entry you should be a recently qualified A.C.A. from within a major practice and be familiar with computer audit techniques.

**Accountancy  
OPTIONS**

Please telephone Robin  
Rotherham on 081-541 5580 or  
write to him at 6-8 Thames  
Street, Kingston Upon Thames,  
Surrey, KT1 1PE.

THE FOOTBALL LEAGUE  
seek a  
Financial Controller

£28,000 + car

to take charge of the accounts department at The League's offices in Lytham St Anne's, Lancashire.

You will be responsible for the League's financial strategy and for the operation of its financial systems and monetary control. A knowledge of computerised systems would be an advantage.

The successful candidate will be a qualified accountant with some post-qualifying experience.

Applications with full CV to:

Mr JD Dent  
The Football League Limited  
LYTHAM ST ANNES  
FY8 1JG  
by 26th March 1992

A major Manufacturing and Marketing Plc currently have two outstanding opportunities within their Wembley Head Office. Asst Management Accountant. CIMA + Study. You will be a graduate currently studying CIMA (Syllabus 2 or 3) with 1-4 years relevant accounts experience. Ambition and a commitment to qualifying are essential. Financial Analyst £20k. You will have a degree with at least 18 months financial analytical experience within a sales environment. For further details please contact James Norton immediately on 071 242 0808 SAP (Rec Cont).

**FINANCIAL  
ANALYST  
TO £217,000**  
A major international organisation (based in London) is seeking a Financial Analyst to join its team. The successful candidate will be a graduate with a degree in Finance or Accounting and at least 18 months relevant experience. For further details please contact James Norton immediately on 071 242 0808 SAP (Rec Cont).

**ALL BOX NUMBER  
REPLIES SHOULD  
BE  
ADDRESSED TO:**  
BOX No. —  
C/o The Times  
Newspapers,  
P.O. BOX 484,  
Virginia Street,  
London E1 9UD

SENIOR AUDITOR - EUROPE  
RECENTLY QUALIFIED ACA

Based Northern Home Counties c£24-28,000 + Car

Our client is a rapidly expanding consumer products group with international sales in excess of \$3 billion. In response to an aggressive market development program, their European sales are set to double over the next three years. This rate of growth has resulted in the need to appoint a Senior Auditor - Europe.

Working with the European Finance Manager, but reporting to the Audit Manager - Planning and Control in the United States, this position will have direct responsibility for preparing and executing annual and multi-year audit plans for the European region. The Senior Auditor will also be expected to develop lines of communication with auditors and external auditors throughout Europe, maintain a knowledge of developments in the various European operations and stay apprised of economic developments in each country.

Applicants should be independently minded ambitious ACA's who have qualified in the last two years and are prepared to spend up to 80% of their time in the wider European region - including Eastern Europe. A language skill, particularly German or Spanish is highly desirable, together with possible prior exposure to EDP audit issues and distribution systems.

This is a superb opportunity, offering rapid career advancement either in the UK or internationally. For further details and to arrange an interview, please contact Adrian Simpson BSc ACA, on 071 936 2601 (out of office hours 0784 459097) or write to him at the address below.

YOU COULDN'T TALK TO BETTER QUALIFIED PEOPLE

**BARCLAY SIMPSON**

HAMILTON HOUSE, 1 TEMPLE AVENUE, VICTORIA EMBANKMENT, LONDON EC4Y 0BA  
071-936 2601

## PUBLISHING - TAX COMMISSIONING EDITOR

We have a vacancy for a commissioning editor to take up a key role in the publication of a major tax work. The commissioning editor works as part of a small, friendly editorial team. His or her primary objective will be to ensure that the quality of commissioned contributions to the text is maintained and to plan and execute a programme of revisions and improvements.

The commissioning editor must be able to communicate complex information clearly and will have a keen interest in the techniques of technical writing.

A good understanding of the tax-related work of accountants, lawyers and others engaged in tax practice is essential. For this, some experience in private practice would be helpful, though possibly not indispensable.

To assist in planning commissions and to assess the quality of commissioned text, the commissioning editor will need tax technical knowledge to at least the standard of a professional qualification in law or accountancy.

Salary c.£26,000 according to qualifications and experience. Employment includes 25+ 3 days annual leave, contributory pension scheme, luncheon vouchers and season ticket loans.

Please apply with full CV to:  
Angela Goodall  
Personnel Officer  
Butterworth & Co (Publishers) Ltd  
88 Kingsway London WC2B 6AB

**Butterworths**

## GIVE YOUR JOB SEARCH AN EDGE

The process of seeking the right career move can seem a lonely uphill struggle, especially in the current market. However, you can improve your potential success through a more professional knowledgeable and focused job search campaign.

Each of us has 10 years specialist sharp-and-experience of the working of the specific job market for middle/senior financial management. We can offer you "real" career advice and in-depth personal coaching in practical job search techniques. We can help you gain confidence and discipline; become more systematic and professional in job applications; fine tune your CV; review your career options; improve your interview technique.

Our advice and instruction is provided one-to-one on an hourly basis and is tailored to those areas that you need help in. A few hours well spent could have several months of disappointment. Call us at CFA on 071-333 1818 to ascertain if a free, initial exploratory meeting (without further obligation) is appropriate.

GROUP PLANNING  
ACCOUNTANT

London c£32,000+car

Our client is a successful, major UK group.

It seeks a chartered accountant, aged under 30, with a good academic record and at least 18 months p.q.e of consolidations and periodic reporting.

The successful applicant will work in a high calibre, group accounting team with direct responsibility for the consolidated budget, Group Long Term Review, divisional performance evaluation and ad hoc projects eg acquisitions/disposals.

For further information please contact  
Antonia Cegirowski at the office or 8pm on  
071-274-8186.



**FINANCIAL EXECUTIVE  
SELECTION**

Acra House, 89-76 Long Acre, London WC2E 9AS  
Telephone: 071 379 3939 Facsimile: 071 497 3708

DIRECTOR OF OPERATIONS  
PACKAGE £30,000-£35,000, BONUS  
INCENTIVE, BENEFITS

A Group involved in providing retail foreign exchange services seeks to appoint a Director of Operations. Reporting directly to the Managing Director, key responsibilities will include:-

1. The Employment, Training, Continuous Supervision of H/O Management and Branch Staff.
2. The day to day management and control of Main Branch and branch personnel, the Company's being open for business every day of the week.
3. Cash management control and reconciliation of branch returns. Dealing with selected clients and enquiries.
4. Being generally aware of opportunity and risk in the market place.

The successful candidate, aged between 25-40, with banknote foreign exchange experience. A knowledge of using computerised systems is essential. An understanding of operating in a retail environment is important, but experience is not essential.

Reply with full C.V. to: PO BOX 428  
LONDON SW1W 0RT

## BEAR STEARNS

Bear Stearns, a leading US stockbroking and investment banking company, seeks to employ an Options and Futures broker with a proven client base and a thorough knowledge of US and global financial futures markets and options trading. Experience on the floor of the Chicago Board of Trade Essential. Interested candidates should send their CV to:-

Miss S. Paton  
Bear Stearns International Limited  
One Canada Square, LONDON E14 5AD

## TREASURER'S

## ASSISTANT AUDIT MANAGER

Salary negotiable up to £28,194 plus benefits (includes pay award from 1/4/92)

We have recently re-structured our Internal Audit Division to meet the challenges of the 1990's.

As a result we have an exciting vacancy for a self starting experienced auditor to assist in providing proactive consultancy support to service departments who are in a period of unprecedented change.

The Division makes extensive use of Information Technology and you will therefore need to be a qualified member of a CCAB body with considerable exposure to IT systems and able to make an immediate contribution to the audit response on issues such as Care in the Community.

The postholder will support the Audit Manager in managing a team of 7 auditors and this post therefore provides an excellent opportunity for a career minded auditor to obtain experience of managing staff in a rapidly changing environment.

\*\*\*\*\*  
Re-Advertisement

FINANCIAL SYSTEMS DEVELOPMENT  
MANAGER

Salary £27,500 to £32,401 + Benefits (includes pay award from 1/4/92)

- The Post
- leading a highly qualified Systems Team within the County Treasurer's Development Division
- managing financial information systems to users
- supporting major developments, such as Care in the Community, in client departments
- developing the use of IAFS within the authority and exploiting IT generally within the department

The Person

- should be a highly motivated qualified accountant (preferably CIPFA) with two years' post qualification experience
- must demonstrate a sound understanding of financial and information systems
- will be a good communicator

\*\*\*\*\*

In addition to a salary commensurate with qualifications and experience, we offer a benefits package which includes a subsidised lease car, private health insurance and a generous relocation package (in appropriate cases).

The Council will also consider flexible working and job sharing.

Application forms and information packs are available from the County Treasurer, County Hall, Aylesbury, Bucks, HP20 1UD (0296 382205) or for an informal discussion, please contact either Ron Atkins (Assistant County Treasurer - Audit) on 0296 382280 or Alan Taylor (Audit Manager) on 0296 383071 or Martin Spriggs (Assistant County Treasurer - Development) on 0296 382230 for the Financial Systems post.

Application forms should be returned by 20th March, 1992 and it is anticipated that interviews will be held in the week commencing 30th March, 1992.



An equal opportunity  
employer

SALES ACCOUNTANT  
£26,000 + Car

Our client, A Division of a major FMCG Multinational, is a market leader. The role is highly commercial and is based within the Sales Department reporting to the Sales Director. The work is predominantly project based providing financial information on trading issues, profitability, sales promotions and supporting the trading managers on formulating their business contracts. Ideally you should be CIMA qualified with an FRCG background and have a strong positive personality. Career prospects are excellent. Location Surrey.

Please telephone Lindsey Dell on 071-387 5400 (daytime), 0895 813298 (evenings) or write to her at Financial Selection Services, Drayton House, Gordon Street, London WC1H 0AN.



## TRAINEE BROKER

As one of Britain's fastest growing and most dynamic independent brokerages we are looking to expand on all fronts in 1992. Operating from prestigious city centre locations we are currently looking to develop our operations in London, Leeds and York. If you think you measure up to our high standards contact one of our recruitment officers to arrange an interview.

London 071 836 2408  
Leeds 0532 430911  
Fleet 0252 626283

## GOT THE DRIVE ?

For financial management / £20k international financial Group requires smart, ambitious Trainee Sales Executives.

21+ Must be willing to learn, work hard and earn C. £18,000 in their first year.

Call Jo Gurney on 0442 234333

## INSOLVENCY OPPORTUNITIES

We are currently handling many career positions for professional individuals with current relevant experience of Receiverships or Liquidations.

BIRMINGHAM	RECEIVERSHIP ADMINISTRATOR	TO £18,000
BIRMINGHAM	SENIOR RECEIVERSHIP ADMINISTRATOR	TO £20,000 + CAR
GLASGOW	RECEIVERSHIP ADMINISTRATOR	TO £18,000
GLASGOW	RECEIVERSHIP ADMINISTRATOR	TO £18,000
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GLASGOW	RECEIVERSHIP ADMINISTRATOR	TO £18,000
GLASGOW	RECEIVERSHIP ADMINISTRATOR	TO £18,000

For further information on these or other vacancies please contact Jeff Davies or Christopher Todd on 071-388 4212 (days) or 081-601 1648 (evenings and weekends). Alternatively, write to them at Davies & Kidd, 1 Temple Avenue, Victoria Embankment, London EC4Y 0BA enclosing a R.A.C.V. Form 071-388 0612.

**DAVIES & KIDD**  
Public Practice Recruitment Specialists

## ASSOCIATE DIRECTOR - TREASURY

City

Salary £40,000 + Benefits

Our Client, a well established firm of City Stockbrokers has recently undergone a period of significant growth and have made ambitious plans for the future; as a direct consequence they have identified a need for an Associate Director to control the Firm's expanding Treasury operations.

Reporting directly to the Director of Stock Exchange Operations, the role will have overall responsibility for managing Client and Firm's monies to the best advantage of both, and will involve close liaison with the Compliance and Finance Departments.

The successful candidate must have entrepreneurial flair and have the ability to develop in line with the anticipated growth and development of the firm. A proven track record in initiating and implementing projects within a firm of stockbrokers is essential.

Ideally, candidates should be aged between 35 and 45, and have at least three years experience of working in a senior managerial capacity within the Treasury function of a firm of stockbrokers. A good working knowledge of the short and longer term implications of Taurus, Rolling Settlement and DVP is expected.

Interested candidates should send their CVs to: Carol Jardine at MCW Associates Ltd, Communications Centre, Thames Wharf Studios, Rainville Road, London W6 9HA Fax: 081 341 4463

## GRADUATE TRAINEES

21 Graduates (24 U.C.C.A. points essential) required to train in Tax or Accounts. Nationwide vacancies exist for young graduates who fit the above criteria.

Please POST your details, marked GRADUATE to the following address: David Charley Associates, Harrow House, 73-74, High Holborn, WC1V 6LS

GROUP  
ACCOUNTING

London c£32,000 + car + ext bens

An interesting new position has arisen within a well-known service group for a qualified accountant to join its small head office team.

The role will involve direct reporting issues, business planning, budgeting, forecasting and analysis of the group and its competitors for senior management.

Candidates aged 26-34, should have at least 2 years post qualification experience preferably in the service or retail sector. Required qualities include an investigative and analytical mind, confidence, good communication skills and the ability to work to tight deadlines.

For further information call John Carnall or Fergus Hooley on 071-831-2323. To apply for the position fax your CV on 071-404-8773 or send it to Hudson Shribman, Vernon House, Sicilian Avenue, London WC1A 2QH.

**HUDSON SHRIBMAN**







**McNeill's III**  
MANAGEMENT

## Titley puts claim to effect on My View

BY MICHAEL SEELY

## on seeks

**Champion contest:** Remittance Man, left, lands over the last, fractionally ahead of the eventual third, Waterloo Boy, at Cheltenham yesterday

Springaleak.  
But gradually good spare

Osborne, originally 12-1 to capture the Ritz Club charity trophy for the leading jockey

**trophy for the leading jockey, now looks certain to win.**

**By RICHARD EVANS**

## REPORTS

Journal of Management Inquiry 23(1) 3-17  
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DOI: 10.1177/1056492614528211

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— *Journal of the American Medical Association*, 1997







**FROM MEL WEBB  
IN GIRONA**

**BY JOHN HENNESSY**

William Hillary, a golf course architect himself, said several people "had followed the R and A report blindly

**CARD OF THE COURSE**

Hole	Yds	Par	Hole	Yds	Par
1	406	4	10	363	4
2	406	4	11	363	3
3	480	3	12	363	4
4	526	5	13	538	5
5	178	3	14	183	3
6	413	4	15	412	4
7	325	4	16	396	4
8	554	5	17	535	5
9	411	4	18	371	4
<b>Out</b>	<b>411</b>	<b>36</b>	<b>In</b>	<b>3,389</b>	<b>36</b>
Total scorecard: 6,800			Hole 36		

## t rulings fect golf

Finally, the lead was shared by Alfonso Pinero, of Spain. He might have had a story to tell, too, but to non-Spanish speakers he might just as well have been reading the telephone book out loud. Suffice it to say that he had five birdies, three bogeys — oh yes, and a hole in one. It's not how, it's how many.

[illegible]

was not only the youngest woman to win the title, she was one of the 14, and standing less than 5ft, she beat the experienced Sarah Mercer by 0.575 of a mark.

Roberts, from Hounslow, is on course for the European championships in May and selection for the Olympic Games in July. Next week, she will take part in an international tournament at Cottbus in Germany.

Gareth Davies, her coach at Spelthorne gymnastics club in Ashford, Middlesex, concentrates on perfecting basic movements and style in order to give his gymnasts what he calls 'poise, clean lines and confidence'. Roberts, he says, is also a 'natural' performer, which makes her a 'very good' competitor. This championship is her 'second' attempt for the vault.

Roberts was introduced to gymnastics aged five at informal movement classes. She took up the competitive sport at Heathrow gymnastics club before moving to Spelthorne two-and-a-half years ago. She trains six hours a day, six days a week, as well as attending Rectory School, Hampton.

However, she comes from a family used to the demands of sport. Her sister, Stephanie, is a hurdler with Borough of Hounslow AC and her brother, Spencer, is a skater who trains with Chris Howarth, the former British champion.

Roberts aims to perform well for Britain at the world championships, Commonwealth Games and World Cup. She was a member of the British team at last year's world championships at the Indira Gandhi sports complex in New Delhi.

FROM SRIKUMAR SEN IN PESARO, ITALY

"I know I'm not going to be able to steal a decision, so I am prepared to nail him to the floor, twice if necessary. The crowd can't be more threatening than the Nigerians and I went to Lagos and won."

## YACHTING

**San Diego:** The collapse of Span's Bar & Strippe's menu at the American Automobile Club defense club last night was another setback to Dennis Connor's under-funded one-boat programme here on Tuesday (Bob Ross writes).

The mist was his favourite, and although he has a spare, it is heavier in the top and does not perform as well.

There is no time to build a new one, although Connor said the carbon fibre construction may allow the break to be spliced back together.

**RESULTS:** The Defender series' Third round robin: America (W Koehn) beat Spain & Australia (D Jones), 6-0; New Zealand & America's, 5-0; Spain & Britain, 1-1; 2, Dattani (W Campbell); 3, Challenger series: Third round robin: Ireland (J Davidson) beat Spain (P Gilmour), 8-0; Brazil (Klaus Nippel) & Ecuador (N Villanueva) beat New Zealand (G Hayward), 4-0; 4, The Kromer (G Kromer), Spain (C Burt), 7-0; 5, Challenger Australia (H Thuermer), Ireland (J Davidson), 7-0.

Promotions: second 1, Nippon and New Zealand (T Takahashi), 9-0; 2, Spain & Villa de Paris, 8-0; 3, Espana 92, 30-5; 4, Spirit of Australia, 11-7; Challenger Australia

**REBELL:** The Defender series: Third round robin American<sup>®</sup> (W Koon), rd Stars & Stripes (D Conner), retired. Positional 1, American<sup>®</sup> 2, Stars & Stripes 3; 1st Defeat (W Campbell), 8. Challenge series: Third round robin New Zealand (G Davey) vs Split of Australia (P Gilmour), Smith 10cm (R Clackson) vs Ville de Paris (M Pappo), 46cm; El Mono de Venezuela (P Borge) vs The Kroner (J Borge), 47cm; John 57cm; España 82 (P Carrope) vs Challenge Australia (H Tshameru), retired. Positions equal 1, Nippon and New Zealand, 800 3; El Mono de Venezuela, 46; 4, Ville de Paris, 46; 5, España 92, 30; 6, Split of Australia, 11; 7, Challenge Australia, 9; The Kroner, 4.

**Matches played 7th March 1991**

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## Accuracy needed

ing colleague was correct in this judgment, the fact remains that Larwood's

Durham University .....  
Exeter University .....  
By SYDNEY BRISLIN

Durham, who had not lost a match since last October

**FROM RICHARD STREETON IN POINTE-A-PIERRE**

turned the ball freely and Morris seldom looked at ease against them.

Gubby was a fine bowler, but he could not have bowled bodyline when asked to by Jardine."

golfers two shots. They all have to get it right first time. Why should tennis players not do likewise?

Yours faithfully,  
AILEEN K. ADAMS.

In the women's final, Loughborough defeated Nottingham 4-0. Kate Elliott scored twice from short corners in the first half and Sarah Naylor scored twice from open play in the second.

THAM UNIVERSITY: 5 Burnet, J. Burnett, D. Van der Pijl, M. La Compta, D. P. Peters, J. Backer, T. Saxton, J. Smeets, P. Gorman, B. Eilers.  
 TER UNIVERSITY: 3 Paris, O. Bortis, M. P. Turley, D. Cross, R. Houghton, P. deon, C. Abraham, P. Merton, O. Allard.

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Border's blundering team is driven deeper into despair as it is defeated by Pakistan

## Trap door closing on Australia

FROM ALAN LEE, CRICKET CORRESPONDENT  
IN MELBOURNE

THE champions are drawing their last breaths. Come the weekend, Australia's defence of the World Cup will probably have ended, and in such ignominy as this country could scarcely have conceived.

There was a time, no more than a few weeks ago, when opinion here had it that the Australians needed only to turn up, don the yellow pyjamas and go through their well-practised routine for the cup to be retained.

Who, after all, was going to beat them, unless it was the talented but delicate Pakistanis? Well, last night in Perth, Pakistan did beat Australia but, such have been the ups and downs of this competition, it was enough only to keep their own semi-final prospects flickering at the expense of their bewildered hosts.

Imran Khan, Pakistan's leader and motivator, came out for the toss wearing a tee-shirt with an angry tiger printed on it. "The tiger is always most dangerous when cornered," he said obliquely. His players got the message and their performance, while far from awesome, was plenty good enough for an Australian side operating like a car in need of new spark plugs.

Australia are not yet out. Not quite. But their fate is no longer in their own hands. Even if they win their remaining two games, they may still fall short of the semi-finals, for their net run-rate plunged further last night and if it comes to a tie-break, they will almost certainly be the losers.

Looking resigned to his fate, Allan Border, the captain, was typically candid. "We are languishing at the bottom and that is our just desert," he said. "I felt the target was gettable tonight but we just weren't good enough."

I don't think there's any way we can get through now, the way the points are. In fact, it might be a travesty if we did get through the way we are playing. Everyone's flat and we can't produce the good cricket we have over the last four years. Perhaps we have

played too much but I don't want to start making excuses. We've been outplayed and it's as simple as that."

Border's honesty has been a feature of this World Cup. No one can accuse him of gracelessness in defeat and his bearing under stress has almost been enough to make an Englishman sympathetic. Certain of his team-mates, however, have not been quite so impressive.

In a match which bared its nerve-ends from first to last, Ian Healy, the wicketkeeper, once more indulged in posturing gamesmanship to dispute various calls of "wide" during the Pakistan innings. Border was also curious over the interpretations of the South African umpire, Karl Liebenberg, but his method was to have a quiet and dignified discussion with him.

Liebenberg found himself involved in another incident with the match all but over. Somehow, he adjudged Mike Whitney had not hit a leg break from Mushtaq Ahmed.

Words were exchanged between batsman and wicketkeeper and Whitney, who could never be called uncompetitive even during a hopeless last-wicket stand, managed to look absurdly aggressive with everyone for one over, before shaking hands all round when he was bowled, to end the game, in the next.

Whitney was perhaps not an inspired selection for this tournament but he is not alone in that, and there is more to the Australian plight than personnel. The things which, for four years since the last World Cup, they have done as second nature have, quite suddenly, been beyond them.

Losing the toss yesterday was a blow, but not a mortal one. Imran suggested later that the ball had moved around much more in the evening session. He might have added that his bowlers also used the conditions better, bowling a fuller length.

Reid did have Aamir caught behind off a no ball before he had scored, but McDermott, his face almost obliterated by yellow zinc cream, was left, as usual, to shoulder the burden of being the one man to whom Border could turn for comfort.

Aamir went on to make 76. Ramiz shared an opening stand of 78 in 20 overs and Miandad, although suffering the effects of his stomach disorder, joined Aamir in an inventive stand of 77 for the third wicket.

From there, Pakistan should comfortably have made 250. Not for the first time, the rest of their batting crumbled, and if the dangerous Inzamam-ul-Haq was a victim of a dreadful run out decision, others had no such excuse.

Six wickets went down for 27 in the final six overs and credit is due to the iceberg, Steve Waugh, for a second spell of three for 14.

On such a good pitch, 220 did not seem enough, especially as Pakistan were trying to get by with the round-arm slingers of Ijaz Ahmed as a fifth bowler if their attack was thin, however, it was no thinner than Australia's con-



Stooped and conquered: Border, the Australian captain, bends the knee yesterday after misfielding the ball in Perth as his team sinks to another humiliating World Cup defeat at the hands of Pakistan

fidence. Marsh was fretfully strokeless, especially after Moody and Boon had been snared by a fine spell of outswingers from Aqib Javed, and although Jones looked to be deciding the match with a carefully paced innings, he crucially lost patience against the developing leg spin of Mushtaq Ahmed.

Suddenly, there was calamity, as Marsh flapped and fell after occupying 34 overs for 39. Border failed again and

Steve Waugh was out to the sort of leg side catch which happens only when you are down. Four vital wickets had gone for 14.

There was no way back for Australia and it seems highly unlikely there will be a way back for them in a tournament they were expected to dominate. Pity Border, for the knives are being sharpened even now.

England A labour, page 30

## Gooch on course for Wellington

BY OUR SPORTS STAFF

Melbourne: Graham Gooch could be back in charge of England's World Cup campaign by the weekend. The captain has set his sights on playing against New Zealand in Wellington on Sunday after being given the go-ahead to resume light training.

Gooch, aged 38, threw the England camp into some alarm by limping off the field in Ballarat during the victory over Sri Lanka on Monday. But his left hamstring, which suffered a minor tear, is responding so well to treatment from the team physiotherapist, Lawrence Brown, that he was able to face gentle bowling in the nets yesterday. "I can still feel a slight

sensation in the leg but, given a few more days taking it steadily, I hope I'll be all right to play against New Zealand," Gooch said.

Such is Gooch's importance as both captain and opening batsman that the same safety-first policy will be followed on Sunday if there is any fitness doubt. Gooch would still have next Wednesday's final qualifying round match against Zimbabwe in Albany to warm-up for the semi-finals.

There was no doubting the captain's disappointment at missing out on today's historic meeting with South Africa, however.

"I never thought I would get the opportunity to play an official match against them," Gooch said. He was banned from international cricket for three years after joining an unauthorized tour to the republic in 1981-2. "Now it's highly unlikely I will ever face them, unless we happen to meet in the semi-finals or final of this competition."

South Africa yesterday announced an unchanged line-up for the day-night match against England. The only doubt had been over Peter Kirsten, leading scorer so far in the tournament, who is still troubled by a calf muscle injury.

Cliff Whetton, the West Indian fast bowler, is rejoining Leicestershire on a one-year contract as a replacement for John Maguire.

## Scotland will have Smith fit for Cardiff

BY ALAN LORIMER

SCOTLAND have made only one change from the side that defeated France 10-6 at Murrayfield last Saturday in their team to meet Wales in Cardiff on March 21. Ian Smith, the Gloucester captain, returns at open-side flanker in place of Rob Wainwright, who reverts to the replacements' bench for Derek Turnbull.

The stitches in the hand wound that forced Smith to withdraw from the side for the game against France have now been removed. He is hoping to play for his club in the Courage Clubs Championship match against Northampton at Kingsholm on Saturday.

At yesterday's team announcement at Murrayfield, Duncan Paterson, the Scotland manager, emphasised how important Smith has been to the side. "We recognise the value of a genuine open-side flanker and especially one who is playing every week in that position in the testing conditions of English first division rugby," he said. Paterson also mentioned Neil Edwards in the same context. "Neil thinks about the game; his positive attitude rubs off on the others."

The selectors resisted the option of playing Wainwright on the blind-side flank where, in any case, David McIvor has done a good job. It seems now that his future will be in

the third back-row position. "He has an excellent chance to come on as a No. 8 on tour in Australia," Paterson said.

Paterson confirmed that Derek White has made himself unavailable for the Antipodean tour, for which the injured Gary Armstrong and Graham Marshall would also be missing.

Reflecting on Scotland's win over France, Paterson said: "Ten years ago that is a game we would have lost. For all the ball France won on Saturday they didn't score a try, simply because our overall organisation is so much better in coping defensively with such problems as the rolling maul."

"We will be going to Cardiff looking to finish second in the championship. Given the problems we had just before the start of the international season with retirements and injuries that would be a big achievement for us. But Wales are still a reasonably good side and we expect the match in Cardiff to be very difficult."

SCOTLAND: A G Hastings (Widzewski); A G Stanger (Leeds), S Hastings (Widzewski), S R P Lister (Birmingham), T Lister (Leeds), G M Christie (Leeds), A D Nicol (Dundee High School), D M G Goss (Leeds), K S Milne (Leeds), A P Burnett (Leeds), D J McIvor (Edinburgh Academical), G W Watt (Widzewski), I R Smith (Gloucester), D B White (Leeds), A G Smith (Leeds), G H Oliver (Leeds), A G Smith (Leeds), G H Oliver (Leeds), P M Jones (Leeds), J Allen (Edinburgh Academical).

## Rees is selected to play London Irish

GARY Rees has been named in Nottingham's team to play London Irish on Saturday — despite facing a charge, of grievous bodily harm over an injury resolved by Stefan Marty when the club met in January. Marty's jaw was broken, he lost teeth and suffered damage to facial nerves. Rees is expected to appear in court later this month.

Rees, who has 23 caps for England, has to undergo a fitness test on an injured shoulder tonight.

Ken Thomas, the Nottingham manager, said: "There is obviously a background to this match and we considered the situation. I saw the incident and in my view it was unfortunate, but there is no reason why he should not play for this club. If we had any doubts about Gary's character, it would be different."

London Irish welcomed the decision. A spokesman, Kieran McCarthy, said: "We are glad that Gary is appearing. It's not an issue of London Irish versus Gary Rees."

## Aldershot close to final whistle

BY LOUISE TAYLOR

THE demise of Aldershot football club seems virtually certain next week. On Tuesday the club is scheduled to be evicted from the Recreation Ground by the local council and on Wednesday it is expected to be wound up in the High Court.

Although the fourth division club has only nine professional players — they have not been paid since before Christmas — on its books, a League spokesman yesterday said it expected its match at home to Lincoln City to go ahead on Saturday.

"Aldershot are keeping us informed of their position and we have heard nothing to suggest Saturday's match will not happen," he said. "The League has no regulations as to how many professionals a team needs. Aldershot cannot be that weak because they only lost to Blackpool, the fourth division leaders, by 1-0 on Tuesday night."

If Aldershot do die, their League record this season will be expunged.

Michael McRitchie, the chairman of Northampton Town, was yesterday given eight weeks to produce a fi-

nancial package to save the debt-ridden fourth division club.

A winding up petition at Northampton county court granted the club's request of a two-month adjournment. McRitchie said that he had two potential rescue plans in the offing, the first involving two local businessmen, the other revolving around Draycott Stadium Ltd, a building company, winning the contract to build a council stadium in the town, and then investing a substantial sum in the club.

The winding-up petition was brought by a local printing firm and supported by 12 other creditors including Northamptonshire police, who are owed £38,000, and the Customs and Excise.

The total liability of the winding up order is understood to be over £100,000, while Northampton's total debts are close to £1 million.

The future of another fourth division club, Walsall, has been assured by £250,000 grant from their local council yesterday.

More football, page 31

### SCOREBOARD

PAKISTAN			
Aamir Sohail	76	100	100
Ramiz Raja	76	100	100
Miandad	77	100	100
Ijaz Ahmed	77	100	100
Imran Khan	77	100	100
Salim Malik	77	100	100
Wasim Akram	77	100	100
Younis Khan	77	100	100
Abbas Khan	77	100	100
Shaukat Ali	77	100	100
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**FILMS**  
The search for  
Josef Locke in  
the British  
Hear My Song

# LIFE & TIMES

THURSDAY MARCH 12 1992

APPOINTMENTS

The cream of  
managerial  
jobs over  
12 pages



## Are we forging our own history?

As yet another city celebrates the glories of its industrial past, George Hill asks whether heritage itself is an industry in decline

In recession-hit industrial Britain it has become a truism that where there is nostalgia, there should be brass. In the 1980s it came to seem almost more worthwhile to invest in 'history' than in new industries, which have proved all too apt to go the same way as the old ones. Cities took to celebrating the yesterdays of their industries, even while those industries were twitching in their death throes.

This year Sheffield has an anniversary to celebrate, and of course it means to make the most of it: these days any town with an eye to self-promotion knows that every anniversary is an opportunity.

In Sheffield 250 years ago a secretive Quaker, Benjamin Huntsman, devised the first effective process for making steel in significant quantities. In doing so, he started the second phase of the industrial revolution, and set his native town on the road to expansion from a village to the fifth largest city in Britain, and to not quite 250 years of cutting glory.

An exhibition devoted to steelmaking begins the celebrations tomorrow, a documentary film has been commissioned to mark the occasion and a Huntsman trail has been mapped out, to guide tourists round the landmarks of the dawn age of steel.

The trail will lead to Abbeydale Industrial Hamlet, a small steelmaking complex dating from before the advent of steam, and now containing what is claimed to be the only surviving steelmaking crucible furnace in the world, as well as a small museum where craftsmen demonstrate some of the skills associated with early steel technology.

The irony is that Sheffield's steel industry today is more qualified for a wake than a birthday party. For a time in the last century, Sheffield was producing almost half the world's entire output of steel. A river of molten metal once poured out from its cluster of black steelworks. Now they have all but disappeared, and so have the jobs that went with them.

Steel in Sheffield has not collapsed as completely as the heavy industries which were the mainstays of other northern towns. Ever since Huntsman's own day, the city has made a point of promoting advanced research, and on high value products which competition find it relatively hard to reproduce. Often today these have special applications in fields such as aerospace and defence.

When Saddam Hussein was looking for a barrel for his supergun, it was naturally Sheffield which was able to supply the technology, under the mistaken impression that it was supplying petrochemical equipment.

But the town has lost 60,000 steel-related jobs in the past 20 years, and its unemployment rate is more than three points above the national average. The scars of industrial exploitation are still apparent. The people of Sheffield might be forgiven for looking back on the local heyday of steel with bitterness rather than nostalgia. Visitors to Abbeydale have dropped from a peak of almost

80,000 in 1978 (seven years after it first opened) to only 26,000 in 1990 and 31,000 last year. This may indicate an onset of disenchantment, although Janet Pearson, the curator, insists that "local people are fairly faithful".

During the 1980s, hundreds of obsolete industrial plants rose from the grave into a tenuous new life, in the guise of museums (or of heritage centres, if the scholarly ballast of the operation was too light to justify a claim to the title of museum). The hope was that they would provide employment and draw visitors to areas which had few other attractions.

But heritage may not prove as effective a hedge against recession as it seemed. Customers and sponsors are feeling the financial pinch, and the market may have reached saturation. Hard times are coming for the new breed of specialist museums, and not all of them may survive. Heritage itself now shows some of the characteristics of an industry in decline.

At least two museums — the Yorkshire Museum of Farming, near York, and the Exeter Maritime Museum — have escaped closure only by emergency rescue operations in recent months. York is trying to attract more customers with new displays which have been criticised as being only loosely connected with farming. Exeter's museum, with its irreplaceable collection of 200 boats from all over the world, seemed doomed last year after a sudden withdrawal of local government support forced the company that ran it into liquidation. It reopened next month reorganised on a charity basis, but is seeking a more hospitable home elsewhere.

All through the 1980s, new museums, many of them with an industrial emphasis, were opening in Britain at a rate of one every fortnight. By now, every town and village seems to have its museum of rural or urban crafts, its

working water mill, shire horse stables, rene, leatherworks, steam railway or pumping engine. Some have significant collections and high standards of display and custodianship; others present pretentious and sensationalised displays which have more to do with entertainment than with discovery about what the past was really like.

Now the flow of new openings has almost dried up, much to the relief of the more serious museum operators. "Thank the Lord, there is definitely a decline in new starts," says Chris Zeuner, the director of the World and Downland Museum, Chichester. "Many of them were begun with high hopes and high motives, but the danger is that as they run into financial difficulties they will be tempted down the slippery slope towards a theme park approach. It is difficult to run a museum of this type to high standards on a fully

commercial basis, without some form of funding from the community — from national or local government, or from 'industry'. Help of this kind is hard to find now."

The appeal of such museums is powerful, and straightforward. Their stock in trade is those captivating technologies of steam and water, horse-power and muscle power, and the skills of the joiner, the blacksmith and the farrier. They hark back to a time when industry shared the physicality of traditional farming, with horses towing the barges and hens clucking outside the workmen's cottages. For a generation used to power which we can call up at the touch of a switch and without much conception of how the machine works, the old technologies which operate with clanking of cogwheels and hissing of boilers carry all the satisfaction of seeing forces of nature perceptibly set to work.

At their best, industrial museums are among the most imaginative and innovative in the country. The pioneering Beamish North of England Open Air Museum and the later Ironbridge museum have explored techniques of active, entertaining and participatory display which have been influential on older museums, especially in a period when the government was eager to point to the newcomers as examples of entrepreneurial self-reliance. Their effect has been invigorating and also confusing, for they have contributed to a blurring of the line between scholarship and entertainment which has brought about a crisis of self-confidence in some of our national museums about what their own role should be.

Museums such as Beamish and Ironbridge fulfil appetites raised by *The Opened Line: All Creatures Great and Small* and other television series set in the good old days. The temptation is to make the good old days just a little better. The glow of nostalgia is a powerful draw, but it can be deceptive. In 1972, soon after Beamish was founded, Dr Frank Atkinson, its chief creator and father of the whole industrial museum movement, declared that "nostalgia is going to be bigger and bigger business in the next few years".

Today he is a little embarrassed by the unmistakable air of opportunism in that perfectly accurate prediction. "Undoubtedly nostalgia has been an important part of our public appeal, and helped us to make our way. But I do not believe that looking backward is a good thing, or that it is what a museum should be about. We all need to know what the past was like, because one cannot see where one is going if one does not know where one is coming from."



Showing the steel workers in Ebbw Vale, south Wales, perform the sort of manual labour beloved of Britain's industrial heritage movement

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"Beamish was established mainly to give confidence to the people of north east England themselves. They tended to have a chip on their shoulder about their past — proud of it and yet feeling that it was undervalued. The museum was for them — tourism didn't exist up there when we first planned it."

The idea of a museum as a prop to morale almost implies that some industrial museums may be temporary. Chris Zeuner accepts the point: "It may be shocking to say so, but perhaps it is worth asking whether all these projects should be intended for the long term. After 50 years they may have done their job. They may be part of the connoisseurship of change."

Britain's rash of new museums has been trenchantly criticised by Robert Hewison, the author of *The Heritage Industry*. He sees the phenomenon as a by-product of Thatcherism: "Mrs Thatcher's cultural revolution made everyone deeply uncertain about the present, so they took refuge in a rosy travesty of the past."

This is rather a parochial explanation for what is clearly a world-wide trend (the museums specialist Kenneth Hudson estimated in 1988 that there were 35,000 museums in the world, increasing by 10 per cent every five years). In a fast-changing world, people not unnaturally feel the need to look back to check their bearings. There is a hint of young fogeyism in Mr Hewison's disdain for the devices that Ironbridge and the rest have adopted in seeking to

appeal to audiences who would shun an academic museum. But he is accurate in emphasising the slippery slope towards falsification. "There is always the pressure to be more entertaining and present the past as reassuring. When they dress up in mob caps to work butter-churns, the fact that they are healthy 1990s people who have never suffered rickets or lost their teeth creates an unavoidable distortion straight away. I don't say that the whole thing is flawed — but the projection of our industrial past needs to be much more critical."

Mr Hewison sees cultural and economic crisis ahead. "I believe and hope that people in the next century will look to the future

again. I predict that by the year 2000 nostalgia will have gone out of fashion."

A safer bet is that nostalgia will be in vogue as long as we feel curiously about the past. But it is likely to become more discriminating. The museums that respond to that, and help to bring it about, will deserve to survive.

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**'Everyone was deeply uncertain. They took refuge in a rosy travesty of the past'**

## Lies, damned lies and sexual statistics

Anyone over the age of 35 — and stop me, please, if I cross this column's strict demarcation lines and start going too middle-aged on you — will remember the I-Spy books: ninepenny pamphlets on the sorts of innocent subjects children were interested in 30 years ago and which allowed you five or ten points every time you spotted a Vickers Viscount or a Blue-Neosed Frigate on a dry-stone wall.

When you'd seen enough butterflies or acrobats you'd send the completed book up to Big Chief I-Spy who would send you a certificate. The equivalent nowadays, I guess, would be I-Spy Nike Trailers or I-Spy Nintendo or I-Spy Big Gezzers Hanging Around The School Gates Dealing Crack, but however much our times have changed, I don't think the Big Chief would be able to get away with the obvious update: I-Spy Sex. The women's magazines, and their now monthly sex surveys, have beaten him to it.

Once women's magazines were about knitting and cake decoration, but now, having taken the lead from *Cosmopolitan*, they all seem entirely devoted to sex surveys. And as each magazine ups its interrogatory stakes, so the surveys get longer and more intricate until

this month *Elle* and *New Woman* are competing solely, as far as I can see on the basis of the revelatoriness of their definitive surveys. Indeed, *New Woman's* is so definitive that it had to bind it as a separate magazine.

These surveys seem to have a number of functions. The first is the I-Spy stuff: five points if you've seen frottage, ten if you know what a testicle is for (no kidding: 28 per cent of *New Woman* didn't, which bodes pretty damn ill for *New Man*) and 20 for each sexual position you can name over the basic four dozen. The second function is to prove that women are better at sex than men are, which is, at best, a doubtful proposition if the testicle survey is anywhere near accurate. It is not, apparently enough to acknowledge that in our new sexual democracy women have the right to their own chat-up lines, their own fetishes and their own orgasms. The last three surveys have conclusively demonstrated that, against all the mythology, it is women who sit up nights frustratedly drumming their fingers and watching *The Hit Man* and *Her* while men duck under the sheets planning headaches.

The third function is still, as ever was, to put the fear of God into the

**PRIVATE LIFE**  
John Diamond casts a suspicious eye over questionnaires



libidos of those readers who once in a while fall asleep the moment they get into bed, or those who have never dressed up as Zorro or a PVC-botted traffic warden, or those who can make competent love without working from diagrams.

The thing is though, that while like anyone I've ever spoken to about these surveys, I've never quite come up to statistical

scratch, I've never worried about it. Because I don't believe them. I live in the sure and certain knowledge that unless they are overdoing on sodium penthalon people always lie about sex. Always. Or, rather, they don't lie; they base their answers on an ideal established by that night they spent in Devon during the power cut, or what they imagine things would be like if the man upstairs didn't practise the bassoon at two o'clock every morning.

Asked quite specifically how many times they made love last week they (oh, all right then, I) will always answer for the week before when I didn't have to work late so many nights, or the week before that when I didn't have that cold, or the week before that when I didn't have to go up to Cleckheaton and missed the train back, or any week which fits in with my idea of what a sex life should theoretically be like rather than what it actually is.

But then my ideal is largely based on the statistics quoted in the sex surveys I've read over the years; and those, in turn, are based on the theoretical sex lives of those people who, in turn, have been informed by the sex surveys they read and so on all the way back to some sexual Domesday book

["Wherein it is conclusively shown by divers statistick methodes that size mattereth not save that the act is performed in a meet and gentle manner..."]

And even if the survey correspondents don't lie then they disqualify themselves from statistical acceptability by being the sort of people who bother taking half an hour to complete a magazine sex questionnaire. What sort of person is it, after all, that sends in these questionnaires? Do they believe that they have some sociological duty to the rest of us and that, without their answer the survey will be in some way unbalanced? Or that the appeal for respondents is directly aimed at them in the same way a pollster with a clipboard might be? Or is it that they want to boast? "Listen world! It's been three weeks since I got to sleep before 3am and we've only got to page 47 of *More Joys of Sex*!" But since the questionnaires are anonymous, that surely can't be it either. My suspicion has always been that it is only those who need to set down on paper the theoretical sex life that they believe is their due who send in their forms. Or those of course, who think that in return they'll get something special from Big Chief I-Spy.

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**COPELAND:** The Scottish Ballet presents the company's new production of Peter Wright's first production, the first time the Glasgow company has ever performed Cope's opera. Opening night cast is headed by principal ballerina Nicola Cunniff. Tickets: Royal, Hope Street, Glasgow, 041-332-9000, 7.15pm.

**DOUBLY MOORE TRIO:** Forget all those "old" films, as a panel Moore can still provide an entertaining evening, combining jazz and classical music with some genuinely funny, off-the-wall humour. Opening night cast includes the members Peter Morgan and Chris Karam. Further concerts at Manchester's G-Mex, London's Albert Hall and Birmingham's NEC Centre, King's Road, Brighton (0273 202881), 7pm.

**LUCIE RIE:** A retrospective celebrating the 50th birthday of an artist generally considered to be Britain's greatest living painter. She was born in Vienna, and the earliest works were made there, reflecting influences from the Bauhaus. Since she fled to England in 1938 she has worked consistently at refining and perfecting her vibrant and individual style, often virtually eschewing colours. Crafts Council Gallery, 44a Pentonville Road, London N1 0JF-278 7700. Tues-Sat, 11am-5pm, Sun, 2-6pm, until April 5.

**LUCIAN FREUD:** Though all recent "Picasso of Freud" seem to have the same nucleus of work, this one covers the whole of his career and has already been seen in Rome and Milan under the aegis of the British Council.

**LA BÊTE:** Bravura performance by Alan Cumming in a strange, modern, parody, accurate but clever. Laine Harnett, 100, King Street, W8 0BT-741 2311. Mon-Sat, 7.45pm, mat, Wed, 2.30pm, Sat, 4pm, 14.50pm. Final week.

**CAESAR AND CLEOPATRA:** Alec McCowen and Amanda Root in an exceptionally fine version of Shaw's anti-romantic drama. Greenwich, Crown St, SE10 0EP-858 7755. Mon-Sat, 7.45pm, mat, Sat, 2.30pm, 15.00pm.

**THE COTTON CLUB:** An impression of the theatre's night on high energy, low on story. Freshness, however, the play does not lack. National (Lyttelton), South Bank, SE1 0JF-722 2252. Today, 2.15pm and 7.30pm. 17.00pm.

**THE CRACKWALKER:** Urban thriller in a gritty, violent, almost grim, story, served straight. Dale, Prince Albert Pub, Pentonville Road, W11 0JF-225 0700. Mon-Sat, 7.30pm. 15.00pm.

**DANCING AT LUGHANASA:** Brian Friel's play about a young man's memory of his father's death. WCC (071-494 5085). Mon-Sat, 8pm, mat, Sat, 2.30pm, 15.00pm.

**DEATH AND THE MAIDEN:** Juliet Stevenson, Michael Byrne, and Patricia Richardson in a play about a young man's memory of his father's death. WCC (071-494 5085). Mon-Sat, 8pm, mat, Sat, 2.30pm, 15.00pm.

**AN EVENING WITH GARY:** Limerick, a comedy about a man's life. Theatres, Catherine Street, WCC (071-494 5085). Mon-Sat, 8pm, mat, Sat, 2.30pm, 15.00pm.

**FROM A JACK TO A KING:** A play about a man's life. Theatres, Catherine Street, WCC (071-494 5085). Mon-Sat, 8pm, mat, Sat, 2.30pm, 15.00pm.

**GOOD ROCKIN' TONITE:** A play about a man's life. Theatres, Catherine Street, WCC (071-494 5085). Mon-Sat, 8pm, mat, Sat, 2.30pm, 15.00pm.

**A HAND HEART:** A play about a man's life. Theatres, Catherine Street, WCC (071-494 5085). Mon-Sat, 8pm, mat, Sat, 2.30pm, 15.00pm.

**NEW RELEASES:** A list of new films. Theatres, Catherine Street, WCC (071-494 5085). Mon-Sat, 8pm, mat, Sat, 2.30pm, 15.00pm.

**ONCE UPON A CRIME:** A play about a man's life. Theatres, Catherine Street, WCC (071-494 5085). Mon-Sat, 8pm, mat, Sat, 2.30pm, 15.00pm.

**THE PRINCE OF THE BRIDE:** A play about a man's life. Theatres, Catherine Street, WCC (071-494 5085). Mon-Sat, 8pm, mat, Sat, 2.30pm, 15.00pm.

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## TODAY'S EVENTS

A daily guide to arts and entertainment compiled by Karl Knight.

Also, it includes all 11 works owned by the Tate, as well as loans from several countries, including the familiar with the red-soled shoes.

**THE RECRUITING OFFICER:** George Fennell's comedy is presented in a new production at the National with Sally Dexter and Alan Jennings playing the roles of the National's earliest successes. Opening night. National (Olivier), South Bank, London, SE1 0JF-722 2252, 7pm.

**JONATHAN GEE:** Accessible modern jazz from a Painesville led by the winner of the "best promising composer" prize at last year's British International Jazz Awards. Painesville is joined by Wayne Batchelor on bass and Winston Clifford on drums. Colchester Arts Centre, Church Street, Colchester (0206 577301), 7.45pm.

**LONDON BAROQUE:** The respected baroque chamber ensemble with Northwood performs an 18th-century programme of works including Vivaldi, Handel and Bach. Northwood Arts Centre, Reeves Yard, St Dunstons Street, Norwich (0603 590352), 8pm.

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**LONDON SYMPHONY ORCHESTRA:** Vladimir Gergiev, conductor. Peter Frenkel, soloist. The LSO in a programme of Beethoven's (Trinity Concerto in C) and Brahms's (Symphony No 7). St John's Church, Bedford Square, London WC2E 9RQ. (071-638 8891), 7.45pm.

**MANCHESTER INTERNATIONAL FESTIVAL OF EXPOSITIONS:** Brightly decorated with a model of Schoenberg, Berg, Schuller and Mahler tonight at the Royal Northern College of Music. The concert is the first of a series of three, with the Mahler Orchestra and James Judd. Royal Northern College of Music, Manchester (061-272 4553/5334), 7.30pm. Free Trade Hall, Manchester (061-624 1712), 7.30pm.

**AN AWFULLY BIG ADVENTURE:** Ben Barfield's adaptation of her own novel, based on her experience working backstage at the Royal Northern College of Music in the 1950s, is staged at the same theatre. Portmanning Barfield will be her own daughter, Rod Davies. Playhouse, Wilton Square, Liverpool (0151-708 8478), 7.30pm.

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best

CINEMA

# Return of an Irish charmer

Geoff Brown reviews *Hear My Song*, *Fried Green Tomatoes* and *Light Sleeper*

The hero's companion mutters "We're in a shaggy dog story" as they yank a prize cow, accidentally purchased at an auction, across Ireland's rolling countryside. We certainly are. *Hear My Song* (15, Odeon Marble Arch), a first feature for British commercial director Peter Chelsom, lollapalooza along with a daft smile and panting breath. It spins a tale of the broadest whimsy about a Liverpool promoter's frantic search for José Locke, sentimental tenor of the Forties and Fifties, who fled to his native Ireland to avoid charges of tax evasion.

Chelsom's film has already made friends abroad. It was quickly picked up for American distribution and earned Ned Beatty, who portrays Locke, a Golden Globe acting nomination. *Hear My Song* has even been seen by the Princess of Wales, at a charity gala last week. Is this the new British film, and the burning new young talent, for which we have all been waiting?

Frankly, no: Chelsom's tale and treatment are too buried in the past to blaze the way forward. The story unfolds in the early Eighties, though so many stalwarts of old British cinema have intro view — Irish yokels, a Morris Minor, a mackintosh police chief always two beats behind — that it might well have been filmed 30 years earlier.

Yet once the shaggy dog story gets up and running (be prepared: this takes some time), the film's warmth and gusto provide modest pleasure. Co-writer Adrian Dunbar cuts a plausible figure as Micky, the promoter; Shirley Ann Field, no mean stalwart herself, sheds a quiet glow as a woman who once caught Locke's eye. But it is Beatty himself who proves crucial.

The first Locke we meet is a

professional imposter, booked to perform as Mr X, then the real McCoy is located, deep in Ireland. When the burly American actor sings "Hear My Song", "Count Your Blessings" and Locke's other favourites, we know this is not Ned Beatty's actual voice. But Beatty's gestures are so heartfelt that we readily accept the lie.

Now, on to a film which boasts a list of characters including Idgie and Nanny Threadgoode, Smokey Lonesome, Sipsey, Missy and Curtis Smoote. Veteran observers of American cinema will immediately know what to expect. Here comes the parade of quaint rural folks, the jokes and homilies, the dusty lanes and the scorching sun, the singing crickets and rattling autos: a film almost drowned in Southern comfort.

*Fried Green Tomatoes* at the Whistle Stop Café (12, Odeon Haymarket), an ingratiating movie, conforms doggedly to this old-fashioned type. True, the Ku Klux Klan ride into Whistle Stop, Alabama, for a spot of terrorising, but most of the blacks seem happy to sew and sweep, while the Caucasians carry the plot's main business.

This concerns friendship: through a series of flashbacks that leap through the century, we follow the fortunes of Idgie Threadgoode (Mary Stuart Masterson), a fearless tomboy turned independent woman, who rescues her bosom friend Ruth from a violent husband and sets up a popular café. No prizes for guessing the house speciality.

Yet there is more on the menu than Idgie Threadgoode. We hear of her history through another Threadgoode, Nanny, currently residing in a convalescent home, where she befriends and inspires a plump, stifled housewife in dire need of an overhaul. Enter Jessica Tandy and Kathy Bates, bucking



Close encounter of the Irish kind: Tara Fitzgerald as Nancy Doyle and Adrian Dunbar as Micky O'Neill in Peter Chelsom's *Hear My Song*

down to their characters with love. Even when scenes grow sticky and silly, these two are invariably a joy to watch.

The material, fuzzily feminist in tone (note how the husbands are dolts or brutes), stems from a novel by Fannie Flagg, a television writer and stand-up comedienne. As a spinner of tales she has some way to go before rivaling Homer, though this remembrance of past lives proves bearable enough as movie scaffolding. Jon Avnet, directing his first cinema film after a busy production career, escorts us swiftly through the tragedies and joys, and is not afraid of emotional manipulation. Some shots resemble cattle prods.

Yet for all the claret calls on our hearts, *Fried Green Tomatoes* steers clear of deep emotions, and daintily sidesteps the issue of Idgie's sexuality. This is a film of surface attractions: engaging per-

formances, lush photography, ear-tickling music, a film as cosy and smothering as grandma's armchair.

On the other hand, *Light Sleeper* (15, Curzon West End) feels like a church pew. The hero, John LeTour, conforms to writer-director Paul Schrader's usual type. He is a loner, an outcast: he worries a lot, and commits his thoughts to a diary; at the end, through a cocktail of violence and love, he achieves a kind of redemption.

He is also Willem Dafoe, an intriguing performer, scarcely off-screen during this sombre portrait of an ageing drug deliveryman adrift in the unfriendly Nineties, anxious for life to take a new turn. Fate pushes LeTour to the crisis point. Cops with a murder to solve start nosing round: his frozen heart thaws once

he rediscovers an old flame, while his boss (Susan Sarandon) plans to chuck the white powder for a career in herbal cosmetics.

*Light Sleeper* is a memorial to the cocaine-sniffing, high-rolling Eighties. But did Schrader have to make his elegy so lugubrious? Words drop like lead weights from his dealers, users and bar-stool riff-raff; LeTour's flame must work her lips around "You were an encyclopaedia of suicidal paranoia". Camera positions are chosen with a great deal of thought: unfortunately, the thought shows.

Yet Schrader earns points for atmosphere. The action unfolds, one sticky New York summer, during a garbage strike. Refuse bags mount in the streets; through night sides of rain and neon, LeTour smokes in his chauffeur-driven car between shimmering penthouses and low-life dives.

The cast suffer equal mixed

fortunes. This is not one of Sarandon's finest hours: as the dealer facing her own mid-life crisis, she displays her old vim, but can never make her shrill dialogue convince. Dafoe has a far better time: shafts of vulnerability, even tenderness, help lighten his character's load and bring some grace notes to Schrader's tale of *Angst* unlimited.

For a breath of fresh air, try *Tibet: A Lost Nation*, a three-week season delving into the world's most enigmatic country. The prime exhibit, *House Thief* (PG, ICA Cinema), was first released here in 1987, though Tian Zhuangzhuang's film is good enough to warrant a fast revival. The trumpeted "brand new print" proves ghostly pale; but the Tibetan rituals, ominous vultures and snow-swept crags, matched to a soundtrack of moans and bells, keep the eyes hooked regardless.

Do not expect the emotional sweep of a Chen Kaige or Zhang Yimou. Chinese cinema's leading art-house imports. With its few shreds of plot about a penniless clansman, shunned by his tribe for stealing horses, this is a quasi-documentary: though you expect documentaries to bolster the images with facts and figures, Tian leaves us high and dry.

The one figure thrown up, the date of 1923, should be discounted. China's Film Bureau, sensitive to any treatment of ethnic minorities, imposed the date to place the culture so respectfully recorded at a safe distance. But when the monks line up, prayer wheels turn, and Tian's characters lie prostrate with grief in a series of aching dissolves, dates prove meaningless. The film has ascended into a timeless realm, where the camera's eye and the artist's soul mingle and make magic.

-knowledge

ARTS BRIEF

## Is Auntie entitled?

CHEERING news from Covent Garden for those opera-lovers who shudder at some recent "modern" English translations of Mozart operas. When the Royal Opera's production of *Don Giovanni* was televised by the BBC last month, the Royal Opera was criticised (not least on the letters page of *The Times*) for the quality of the television subtitles. Some viewers inexplicably felt that such phrases as "get lost" and "you little slut" did disservice to Da Ponte's elegant Italian.

In vain did Covent Garden point out that the subtitles were nothing to do with them: their own "auralised" (projected above the stage) were rejected by the BBC, presumably for being too faithful to the original. Now the Royal Opera House has decided that its future contracts with broadcasting organisations should always give it editorial control over subtitles. The joy of seeing "perfidio mostro" (perfidious monster) represented on screen by a single, stark "Bastard!" is, it seems, temporary.

## Nose job

FRANCIS Ford Coppola is to collaborate with Jim Henson Productions on a live-action and animatronic film of *Pinocchio*. There have been several films about the boy-puppet before, but the zoom-action nose since the 1940 Disney classic, among them a 1971 X-rated version.

## Generous terms

DESPITE the high street banks' dire annual results, Barclays has decided that its artistic largesse will continue. It has announced that its sponsorship of the Barclays New Stages festival — which targets fringe theatre — will be renewed for a further three years: a sponsorship worth £500,000. This year's festival, at the Royal Court from May 18 to June 6, focuses on British Goff, the Cholmondeleys, the Featherstonehaughs, V-TOL and Yes/No People.

## Last chance...

WHEN John Player began sponsoring an annual portrait award at the National Portrait Gallery in 1980 there was argument over the criteria of "likeness" employed in judging. Later the required photographs of sitters vanished, but the usual style remained conservative. Now that the last portrait commissioned under this scheme is complete, the NPG (071-306 0055) is showing all 12 commissioned works. Visitors can judge the results of these changing criteria for themselves until Sunday.



Chris Whitley: "I think I must have a lot of anger in me"

## Hard-bitten rocker on a roll

David Sinclair meets Chris Whitley, the volatile American guitarist who tours Britain this week

If complimentary reviews were bankable, Chris Whitley would not have had his American Express card confiscated after a spending spree last month. His debut album, a strange, bluesy concoction called *Living With the Law*, prompted a dazzling array of critical bouquets when it was released last year. Yet despite the instant cult status and the encouraging worldwide sales which have since accrued, Whitley now has mixed feelings about the album's initial reception.

"I've read a lot that I don't agree with," he says, "and there have been many reviews that were intended to be positive which I haven't liked at all. Some people have taken the album too much at face value. They hear an acoustic guitar and so they immediately assume it's acoustic, folksy music. I don't feel it's like that at all."

Particularly exasperating are comparisons with veteran roots-rock slide guitarist, Ry Cooder. Whitley insists that his real guitar hero is Jimmy Page of Led Zeppelin. In fairness, this would be hard to divine from the album, but anyone who has seen Whitley perform live with his current band will know that he is indeed a hard-bitten rocker at heart.

The broader truth is that he is a

man steeped in a variety of traditions: the deep blues of Muddy Waters and Howlin' Wolf, the urban rock of Aerosmith and Lynyrd Skynyrd, the soaring soul of Al Green and Stevie Wonder, and the European synthesizer baroque of Gary Numan and David Bowie (as in *Heroes* and *Lodger*). *Living With the Law* emphasises one side of an unusually multi-faceted musician, but anyone who thinks it represents the full measure of the man is in for a surprise.

Whitley is not a man who finds it easy to relax. He gave up drinking about six weeks ago. "I think I must have a lot of anger in me," he says. "If I get drunk I go crazy. We were touring the States and I kept getting thrown out of hotels. It's something I've thought about, read about, been to the therapist about, but now I just accept it's there, and try to direct more of my energy into my music."

He may have inherited some of his volatile temperament from his parents ("the only proper fistfight I've ever had was with my father"). His mother was still a teenager

when Whitley was born in Texas on August 31, 1960, and it was his parents who introduced him to the music of Hendrix, The Doors and The Beatles.

The couple divorced when Whitley was 11, and he went to live with his mother in a series of low-rent apartments, trailer-park homes and even a log shack, with no running water, in Vermont. It was during this period that he acquired his fascination with, and sneaking admiration for, the mores of the "white trash" American underclass that seeps through into the lyrics of songs such as "Bordertown".

Less often remarked is his love of photography, literature and high art. There is Cherokee blood on both sides of his family, and he is fascinated by the spiritual concepts embodied by much American literature.

In his late teens Whitley took off to seek his fortune in New York City. But at that time his passion for blues-based music and his skill as a slide guitarist put him out of step with a scene dominated by New Wave acts such as Blondie.

He jumped at an opportunity to move to Belgium, where he lived for almost six years. While there he played in a teenybop funk band called Noh Kodo ("a real cornpatch operation") and shared a house with bassist Alan Gewert, who plays in his current band. He married Gewert's sister Hélène and they now live in New York with a four-year-old daughter.

So far he has finished writing just three songs for his second album. But if there is record company pressure to deliver more material or to fashion a set of "blockbuster" songs to capitalise on the groundswell of interest in *Living With the Law*, then he is not aware of it.

"My career is one day at a time. I just hope I have the courage and the identity and the ideas and the craft not to get locked into one thing. The way that I play guitar, for instance, is hardly touched upon on that first record. I want to explore different areas and not be pigeon-holed into something too defined."

Chris Whitley plays at the Irish Centre, Northampton (0604 3375) tomorrow night and at The Grand, London SW11 (071-738 9000) on Saturday. *Living With the Law* is available on Columbia (468508 2)

TELEVISION REVIEW

## That woman goes to war

The Argentine invasion of the Falklands was a watershed for my generation. We had no inkling until 1982 of how the alchemy of victory can transform a nation and its leaders. Some of us truly made up our minds about Mrs Thatcher only during those anxious weeks of war.

The various fictions and fictions on the subject have hitherto fallen flat. But the conduct of war from the top, its high politics, can be reconstructed on screen by flair and meticulous research of the kind used in *Woolly Al walks the kitty back*, last night's BBC 2 Timeswatch documentary about Alexander Haig's abortive attempt to prevent the war.

The programme was full of good lines. Caspar Weinberger promised an aircraft carrier at a time when Haig's peace offensive was balanced on a handbag edge; our man in Washington, Nico Henderson, boggled at the recollection. According to Haig, Galtieri pretended to be "in a meeting" when Reagan telephoned. Having failed to persuade Haig to appear before a million Argentinians gathered outside, Galtieri delivered a ranting speech which in effect destroyed Haig's confidence

in him and scuppered the talks. Not that there ever was much chance with Mrs T in charge. The Argentine air force chief, Lami Dozo, admits that the junta's cardinal error had been to underestimate the British prime minister's determination. Vernon Walters, then Haig's right-hand man, told his old acquaintance Galtieri: "General, that woman has let a number of hunger strikers for her own basic race and language starve themselves to death without flickering an eyelash. I wouldn't count on her not doing anything if I were you." When she asked him what he thought of her, he replied: "Everything they say about you is true: you are the Iron Lady." Recalling the incident, Walters adds a gloss: the real Iron Lady is an instrument of torture kept at Nuremberg.

One point emerges: any contrast between the vacillating, divided junta and the quietly single-minded British government depended wholly on "that woman". As the task force steamed south, ministers had doubts about her Churchillian style as well as her inflexible policy on sovereignty.

Even Sir John Nott, the supposedly hard-line defence secretary, does his worst to debunk the historic briefing outside 10 Downing Street when he read out the telegram announcing the recapture of South Georgia, and Mrs Thatcher told the assembled reporters to "rejoice". It was, says the fastidious Nott, "embarrassing". He adds that "Mrs Thatcher was a much better politician than I was" (just in case nobody had noticed).

In Francis Pym, a stopgap foreign secretary with Carrington's airs but none of his guile, Haig spotted a fellow marked man. Haig himself would also lose his job. Not only did his diplomacy give the impression of a bid to appease Buenos Aires: the amiable "Al" was indeed, as Mrs Thatcher remarked, "woolly".

The producer (with Mark Anderson) was Norma Percy. Her series *The Second Russian Revolution* illuminated the titillation of Soviet communism under Gorbachev like no other. Claims that her technique would fail with western politicians were disproved by this film. Investigative journalists take note: do your homework, offer people a fair hearing, cut out exhibitionist interviewers, and you may get what you want.

DANIEL JOHNSON

CONCERTS

## Small steps for man

as Alois Hába and Julián Carrillo is that they wrote in microtones. The Arditi Quartet's programme, given at the end of this festival and recorded by the BBC, was therefore specially valuable in letting us hear music by these two composers and others in what was effectively a miniature history of quarter-tone music.

Hába's Fourteenth Quartet (one wonders what agonies of selection went into the Arditi's choice) announced more problems than solutions, and in particular the problem that our harmonic hearing makes quarter-tones sound like mis-tunings when the context is something like softened Bartók. Startlingly more successful than the other five movements was the andante with cello solo, where the microtonal intervals had space and independence to flower. And the same lesson was repeated by Carrillo's Two Sketches, both of them slow, naive and appealing, wandering and wondering. Ivan Vishnegradsky, who like

Hába and Carrillo was working in microtones in the Twenties, seems to have used them more for filling up harmonic space with dense, cloudy, slow-moving clusters than for melodic inflection. His implacable First Quartet was also on this Arditi programme, along with James Wood's own quartet, which seemed vastly more fresh, passionate and exciting than when the Arditi first played it seven years ago, a real discovery of glistering microtonal harmonies and, in the big final movement, melodies of urgent reach and intensity.

Earlier in the weekend we had heard a new Wood piece, *Phainomena*, scored for voices (his New London Chamber Choir) and instruments. Like other recent works by this composer, *Phainomena* is a ritual that, in its pacing and gesture, seems designed first and foremost for the performing participants. But as it gathers steam, whirling through the zodiac with note patterns charted from the sky and chanting in ancient Greek, it develops and sustains an almost Varèse-like energy and a frenzy of colour. If Wood is as energetic an organiser and animator as he is a composer, then we can expect to hear some of microtonality's tantalising possibilities sounding out from his new centre.

PAUL GRIFFITHS



# Basking in the shade of Burke

As John Major girds his loins for the election, Roger Scruton praises two new philosophical defences of conservatism but finds respect for authority lacking

Books of conservative doctrine are in short supply, for conservatives are suspicious of the reading habit, which has brought so much folly into heads ill-equipped to resist it. And for many Tories, the true theory of conservatism is that it has no theory. Nevertheless, the "case for conservatism" always makes refreshing reading, after those jargon-ridden and hate-filled tracts which pass for socialist philosophy. Conservative doctrine is of necessity eclectic: its aim is to encourage the acceptance of our social condition, and to find solace in its imperfections.

David Willetts's book typifies the genre. It is an agreeable and wide-ranging defence of the policies of the Conservative party, as these have evolved in recent decades. Willetts has a versatile mind, a broad culture, and a lucid style.

His masters are Oakeshott and Hayek: secular thinkers whose effect on conservative doctrine has been to sweep away its dependence on religious belief and endow it instead

with a social philosophy. While Burke, Coleridge, Disraeli all paid lip service to the Anglican Church (which has seldom demanded any other kind), Willetts barely mentions religion, and presents his conservatism as a neutral social theory for a secular age.

His core ideas are two: the free market, and spontaneous communities. The first provides the means of life, the second the ends. Willetts tackles head on the usual socialist objection, that free markets are the solvent of communities, replacing traditional loyalties with a self-centred struggle for consumer satisfaction. In rehearsing Adam Smith's timeless vindication of the spirit of commerce, Willetts shows that the socialist objection is at best shallow.

My only regret is that he sets his eyes too firmly upon the modern age, and fails to remark on the contribution of markets to the civilisation of Greece, Rome and medieval Christendom. In the light of history, the socialist grievance is shown up for what it is: a nagging resentment against the spirit of Western civilisation, on behalf of its Utopian shadow.

Willetts bravely tackles all the issues of the day: the welfare

state, the constitution, monetarism, the ERM — indeed, any question to which a parliamentary candidate will need an answer. What he gains in topicality, he loses in depth, though that is not a defect. Maybe his half-hearted apologies for the European "community" — which he both sees and refrains from seeing as a gravy-train for socialist bureaucrats — will not endear him to every member of his party. Nevertheless, to have presented the case so clearly and eloquently, and with an educated sense of where argument matters, is no mean achievement.

Willetts defends the "social market", that is, a free market qualified by the welfare state. His defence goes hand in hand with an admiration for modern Germany, and blinds him to the defects of that country: its wimpish liberal elite, its universities stuffed with sentimentalists, its remorseless modernism, the widespread addiction to the sins of the flesh, and the nihilistic culture which justifies

everything by proving that nothing is justified.

The excuse for Germany was the Lutheran religion, and the high culture of Bach, Goethe, Kant, Beethoven and Schiller. Those things vanished long ago, and the German youth of today has retained only a flicker of interest in them. That British Tories should waste their emotions in praising the Third Reich's spineless successor never ceases to amaze me.

John Gray is another champion of the "social market", and his defence must count as one of the most intelligent and sophisticated contributions to modern conservative philosophy. Gray offers the true case for the market, not as an instrument of freedom or prosperity (though it is both those things), but as the sole repository of the information upon which economic life is based. The argument is beautifully set out, and rich in conservative implications. There is no *a priori* difficulty, Gray argues, in combining this "Austrian" argument for the market with a defence of the welfare state, as an "enabling device" whereby the basic need for "autonomy" will be as widely satisfied as possible.

I may not be a typical Tory,

but I am not a typical Tory. The excuse for Germany was the Lutheran religion, and the high culture of Bach, Goethe, Kant, Beethoven and Schiller. Those things vanished long ago, and the German youth of today has retained only a flicker of interest in them. That British Tories should waste their emotions in praising the Third Reich's spineless successor never ceases to amaze me.

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Nevertheless, for me the need for "autonomy" (which means the ability to choose my life and satisfaction) has always taken second place to the need for belonging (which means the need to find my life and satisfaction in a social reality greater than myself). And I have never regarded the welfare state as anything but a threat to this.

Not only is Gray aware of Charles Murray's devastating proof that American welfare policies have engendered an adversarial underclass, and a dependency culture, but he also knows of the arguments of the "Virginia school", which tell us that the welfare state will in time become a colony of "rent seeking" bureaucrats. But he brushes these difficulties aside. There is a further difficulty, which he does not mention.

What should the recipient of welfare give in return for it? The only cogent answer is loyalty. Yet the dependency culture is invariably the antagonist of the society that created it.

This difficulty points to a weakness in both these otherwise excellent books, which is that they pass over what has been the key concept in traditional conservative thinking: the concept of authority. The problem for conservatism in our time is the growing deficit of authority in the institutions of society, and of its counterpart, deference, in the individual psyche. How to supply this deficit is another matter, but a philosophy that does not notice it can hardly be called conservative, even if it is the philosophy of the new Conservative party.

Dr Scruton is the author of *The Meaning of Conservatism*.

mean decent — we all know what that is." And, however relativistic we try to be, we do.

Pluralism also leads Berlin to question the notion of historical inevitability, beloved of Hegel, Marx and now Fukuyama. Like his hero, Alexander Herzen, he disputes the idea of a historical line from which the singer cannot deviate. He cannot see how determinism and cultural diversity could realistically co-exist. There is no general direction to history, no wagon-train which will one day grind to a halt at some pre-designed site.

Hence Berlin's discussion of glasnost, nationalism and the ideological ferment which was then bubbling in Eastern Europe betrays no triumphalism. The liberal democracy in which he believes may be spreading the world over, but there is no inevitability in this. He shines gracefully away from the seer's laurels.

Where Berlin's judgment falters, is that he underestimates the appeal of his ideals to the young. "They seek absolutes," he reflects, "and that usually, sooner or later, ends in blood." Yet current interest among young people in human rights, constitutional reform and the meaning of citizenship owes far more to Berlin's ideals than to socialism or the *laissez-faire* ethics of the New Right. His words are inspirational and I am grateful to Jahanbegloo's book for reminding me of this.

## Quoth Isaiah the prophet

Matthew d'Ancona



CONVERSATIONS WITH  
ISAIAH BERLIN  
By Ramin Jahanbegloo  
Peter Hallan, £17.95

his near namesake Isaiah; or the intellectual sparks flying at the discussion groups which Berlin organised in his rooms in the '30s, attended by Austin, Ayer and Stuart Hampshire.

Yet, beyond this biographical detail, *Conversations with Isaiah Berlin* is an invaluable digest of the philosopher's ideas, and a reminder of their timeliness. The bedrock of Berlin's political thought is a distaste for all-embracing systems and monolithic approaches to philosophy.

He admires the pluralism of Herder and Vico, but Hegel's ideas strike him as "a dark, deep cave of Polyphemus, from which few return". Some fortunate may have been granted the metaphysical eye giving them access to

truths, how can we believe in the moral safety net of human rights? Well, says Berlin, there may be no absolute moral rules, but there are standards of decency which a great many people endorse and of which one can be intuitively sure. "Don't ask me what I mean by decent," he says. "By decent I

The 1976 International Monetary Fund crisis has come to be seen as a turning-point in post-war economic management, when Keynesianism was replaced by monetarism and when the foundations were laid for Thatcherism. It was not nearly as straightforward as that in practice. But the myths of what happened in 1976 have been highly influential.

This account by Kathleen Burk and Sir Alec Cairncross is ultimately unsatisfactory. They have been assiduous in their reporting and analysis, but have failed to establish the full significance of 1976 in the light either of what happened before or what has occurred subsequently.

Ms Burk has supplemented existing secondary sources with revealing interviews with key officials involved, notably Sir Derek Mitchell and Sir William Rye (of the Treasury), Sir Alan Whitmore (then the chief IMF negotiator), and Karl-Otto Pöhl, then at the finance ministry in Bonn.

Pöhl reports on a conversation with Whitmore, a former senior Bank of England official before he

## Crisis? Oh yes, that IMF crisis

Peter Riddell

GOODBYE GREAT  
BRITAIN  
The 1976 IMF Crisis  
By Kathleen Burk and  
Alec Cairncross  
Yale University Press, £18.95

went to the IMF, who said he was sure the British were bugging his phone at his London hotel. That did not, however, do the British side much good.

Reading the book as a journalist who reported on the events, I am constantly struck by the tendency of newspapers to impose a pattern and coherence where there is confusion and uncertainty. While the press got the broad direction right, it failed to appreciate all the strains in relations between the Callaghan government and IMF.

The authors reasonably conclude that the visit of the IMF was absolutely necessary. Governments that wish to borrow money need the confidence of lenders; the British government had lost this confidence, and the imprimatur of the IMF was required for its return. The Callaghan government had no choice, but ministers disagreed about what was necessary or indeed about what was wrong. It required all of what Burk describes as "Callaghan's political and management skills" for the government and Labour party to remain united.

In one sense the sceptics were right: the necessary actions had already been taken to correct the mistakes of the 1972-1975 period. The tighter controls on public spending helped result in a larger fall in spending in 1977 than anything contemplated by the IMF. The IMF measures had little

direct impact on output or employment, certainly not the feared deflationary squeeze, since activity recovered in 1977-1978. But that does not mean they were unnecessary; the markets and foreign governments were worried that past errors could be repeated.

Healey's letter of intent to the IMF provided a policy framework against which future policies would be judged. The authors are therefore wrong to argue that "the visit of the IMF mission and the agreement made no lasting change either in government or in followers, neither in expectations nor, in due course, in activities".

Sir Alec's claim that, "apart from the continued issue of monetary targets (which were rarely hit), economic policy in the last years of the Labour government differed little from what it had been before the arrival of the IMF", is misleading. Not only did Labour leaders accept the need to contain public spending, but the publication of monetary targets itself imposed a discipline which led in autumn 1977 to the uncapping of sterling and in 1978 to increases in interest rates.

The Callaghan government

ended in tears because of the breakdown of incomes policy and there was no conversion by the Labour party (or even the Treasury) to monetarism. But the IMF crisis formalised a shift in policy which was taken forward by Mrs Thatcher. It was both necessary and a turning point.

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erke

# Duke of boots, but no bad hat

Michael Carver on a military portrait of Wellington, who called his men 'the scum of the earth' and despised reform, yet whose ideas and example still inspire the army's conservative ethos



neme

**B**ooks about Wellington or Waterloo or the Peninsular War appear year after year. What is there new to say? Nothing, of course, such reams have been written. The Duke complained about it in his lifetime. Listing the sources takes seven pages. So the success of yet another concoction depends on the mixture, and Lawrence James proves an excellent literary and historical cook.

Although he calls his book a military biography, he does not go into great detail about the battles. He gives clear outlines, sufficient to enable the reader to understand the main features. Regrettably almost all his explanatory diagrams lack an indication of the points of the compass. He sets out to provide a picture of Wellington himself, of his character, of his military and diplomatic skills and methods; of the political and military background to his career; and of the nature of the forces he commanded and opposed.

The point he applies to his canvas is derived from an extensive use of a very wide range of original sources, brushed on in the form of brief quotations. His is an impressionist, at times almost a pointillist, form of work. It is backed by meticulous referencing, which unfortunately does not extend to the few quotations from French sources.

In the earlier part of the book, before the familiar story of the Peninsular War is unfolded, the author at times confuses the reader when he attempts to paint the general background to events before the story has got as far as the events themselves. But the Iron Duke's characteristics are well described: his no-nonsense pragmatism; his down-to-earth common sense; his attention to detail and insistence on seeing to everything himself; his careful husbanding of resources, human and material; his tolerant cynicism,

broken by occasional outbursts of anger, especially at incompetence or idleness in his subordinates; his cautious generalship.

All these somewhat negative attributes were enriched by the sharpness of his mind, rapidity of decision and resolute action on the battlefield. He saw clearly and immediately the essentials of the problem, whether tactical, strategic or diplomatic. He was not easily fooled by anybody or anything. He was a realist to the core.

This reinforced and was reinforced by his conservatism. He did not believe in anything new-fangled, and deeply distrusted story-fairy ideas put forward by reformers of any kind. Not for him theories of war. One dealt with the immediate problem as best one could with what one had to hand. His ingrained conservatism had a baneful influence on the army after Waterloo. It must be held largely responsible for the fact that the army in the Crimea, 41 years later, was still organised as it had been at Waterloo and fought in the same way, under the command of Lord Raglan, who had been the duke's aide-de-camp in that battle.

**THE IRON DUKE**  
A Military Biography of Wellington  
By Lawrence James  
Weidenfeld & Nicolson, £20

forced by his conservatism. He did not believe in anything new-fangled, and deeply distrusted story-fairy ideas put forward by reformers of any kind. Not for him theories of war. One dealt with the immediate problem as best one could with what one had to hand. His ingrained conservatism had a baneful influence on the army after Waterloo. It must be held largely responsible for the fact that the army in the Crimea, 41 years later, was still organised as it had been at Waterloo and fought in the same way, under the command of Lord Raglan, who had been the duke's aide-de-camp in that battle.

**L**awrence James paints the familiar picture with skill at a length which will be popular with many readers. He does not indulge in speculation as to how it was that Wellington acquired these characteristics. It was in India that he developed them into the mould which became so familiar in Portugal and Spain. But he was

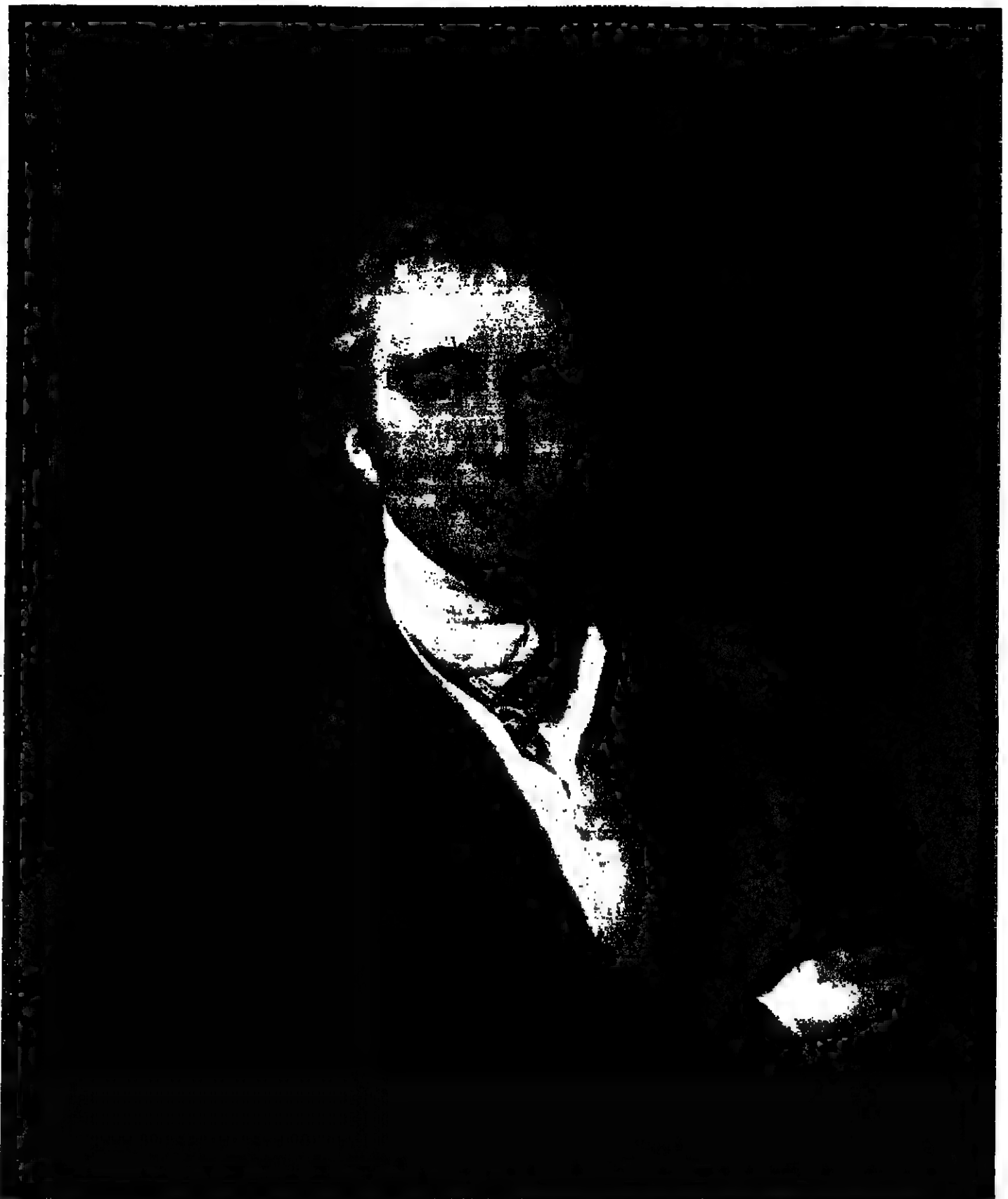
already displaying them when, aged 25 and with no previous military experience and practically no training, he led the 33rd Foot in the disastrous campaign in the Low Countries in 1794, marching up the hill and down again under the command of the Duke of York.

Were his characteristics inherited? Certainly not from his feckless, musical father, the 1st Earl of Mornington: possibly from his unsympathetic old dragon of a mother, born Anne Hill, so crusty that she was known by her family as *La Vieille Croûte*. Nor were they shared by his sister and four brothers, who were all very different. His education and upbringing were no different from those of his very different sister and four brothers, apart from the year he spent at the French Royal Cavalry School at Angers in 1786.

Going away there by himself at the age of 17 may have contributed to his self-reliance. "I like to walk alone," he told his brother Henry, later Lord Cowley, in 1801. But that experience could hardly have transformed him. One explanation could be that he saw all the faults of his elder brother Richard — faults that, as Wellington's superior in India, he was to display to the full in later years — and was determined to avoid them. He certainly succeeded in that.

The British army, faced with "Options for Change" two centuries after Wellington, was conditioned into its ranks, is faithful to his legacy. It is loyal to the splendid example he set of leadership, in and out of battle; but also, in some quarters, to the conservatism which dogged the army through the rest of his long life, and has infected it ever since.

Field-Marshal Lord Carver is a former chief of the defence staff and a military historian



A portrait of Arthur Wellesley, 1st Duke of Wellington, by a member of the circle around Sir Thomas Lawrence

## Georgian gossip from Dublin town

Aisling Foster

**LETTERS FROM GEORGIAN IRELAND**  
The Correspondence of Mary Delany 1731-68  
Edited by Angelique Day  
The Folio Press, £17.50

Notwithstanding which, he fought upon his stumps.

The Delany were quickly drawn into Dublin Castle life, the Big House world. As the editor notes, the English Mrs Delany does not seem to have taken much interest in "the traditions of the local inhabitants". Nor does she appear to have made much contact with the natives in her own house. Servants were often recruited on the couple's three-yearly visits to England and Mr Delany's nieces were given positions in the household. Nonetheless, the writer is sympathetic to the poverty of her adopted country. When England's trade laws threaten to ruin the

Irish cloth industry, she makes a point of dressing in Irish fabrics, proudly claiming to have set a fashion in Dublin Castle.

Yet if only nominally, forbidding Catholics to own land, enter parliament or hold public office. It is interesting to read of a new friend, Miss Crilly, a nun: "I don't call upon her so often as I should like to, as people are so offended here if these nuns are much taken notice of." Dean Delany's own religious duties seem light, though his wife makes constant reference to the hard work he undertakes during his summer visits to Down.

Religion does not impinge much on daily life. The pursuit of pleasure, beauty, learning and debate are motivating factors in the Delany household, though the

writer is resolutely unimpressed. Recounting an evening with a bluestocking who fluently translated the *Iliad*, she notes that so much learning may have "taken her off from an attention to little polishings of behaviour that are very becoming to all ages".

Education is taken seriously, and children are greatly indulged, often to the disapproval of the childless Mrs Delany. She is baffled by the self-education of a Mrs Hamilton to Finglas to be near a good day-school for her son.

Reading such nuggets, one becomes even more aware of the book's lack of even the most rudimentary biographical section. Sybil Connolly's introduction (sublimely smug, like Mrs Delany herself) seems to suggest that this collection is designed as no more than a pretty book to be dipped into at bedtime. If so, it is a missed opportunity.

"Between friends", notes Mrs Delany, "no circumstance is ever trivial". One sometimes wonders whether her correspondents felt a sinking of the heart at yet one more relentlessly cheery account of the gardening, painting, chaircover embroidery or the ordering of a silverureen (inexplicably glossed as "earthenware"). But tinsome as she sometimes is, such details become bizarrely riveting with the simple passage of time.

## Transfigured night of Ulster

**D**avid Park's *The Healing* deserves to be numbered among the finest first novels of this or any other year. The author, a 38-year-old teacher of English at a mixed grammar school, has virtually no links with other writers in Northern Ireland. His only previous work was a superb collection of short stories, *Oranges from Spain*, which appeared two years ago. Taken together, these two books represent a literary transfiguration of the horror. Park's writing is part of the resistance to fear and brutalisation which terrorism has unintentionally produced.

**THE HEALING**

*The Healing*, as its title implies, is concerned with the unseen wounds inflicted by political murder: a boy sees the shooting of his father, a part-time soldier; a devout father finds that his son is a terrorist. How do flesh and blood bear such suffering? Park's answer is, like the culture of the Ulster Protestants from which he springs, theological. Unlike their politicians, he can make their mentality comprehensible, even likeable. He explores what might crudely be called the metaphysical problem of communal evil.

By David Park  
Jonathan Cape, £13.99

He does this through the eerie silence of Samuel, the child struck dumb by sorrow, and the prayers for deliverance of Mr Ellison, the old man who has kept in ledgers newspaper cuttings of every terrorist victim, and whose messianic hopes for the province are vested in Samuel. Those hopes are, of course, destined to be dashed. Samuel must heal himself; he cannot help Mr Ellison. The latter and his son Billy move towards their sacrificial fate like Abraham and Isaac, but minus divine

intervention. Kierkegaard would have approved.

All this might strike the reader as abstract, even recondite, were it not for Park's relentless realism. He has observed the sidishows and unconsidered trifles of Ulster life at least as carefully as the high drama of "the troubles". Delicate scenes such as that in which a colonel and the army chaplain visit Samuel's mother to offer her financial help are handled with effortless verisimilitude. The moral chaos on the edge of the

Samuel finds himself when his mother moves to Belfast is unforgettablely suggested when the sinister Billy takes the boy with him one night as the bonfire burns in a Bosch-like vision of hell.

The underlying message is that individual healing can happen, even within a community that is for the present beyond collective redemption. David Park offers no panacea, no escape clause: only this thought, voiced by Samuel's mother when she decides in the end to leave Belfast and return home: "It's not us that have anything to be ashamed of, it's not us that need to hide our faces from the world." By focusing on the unfashionable plight of the families linked to the security forces, Park risks accusations of a hidden loyalist agenda. Such charges would be unjust. In his stories Park looked at the problem from every point of view: Catholic as well as Protestant, the joyrider and the urchin who shouts abuse at a dying soldier. *The Healing* does not seek to assign blame for the troubles. Park's subject is the human condition, refracted through the prism of a province martyred by its own sons.



## Guillotining goes like clockwork

Christina Koning

A CASE OF CURIOSITIES



By Allan Kurzwel  
Harcourt Brace, £9.99  
**BLUE RIVER**  
By Ethan Canin  
Picador, £13.99

lessly murmuring "Why? Why?" The second important deficiency in the work is, if anything, more serious, because it is harder to correct. The depiction of character

can be worked on, but a bad style is something you cannot do much about. And, for all its ostentatious erudition, this is a badly written book, displaying its author's deafness to language on every page.

Kurzwel's writing mixes around phrase-making with anachronistic colloquialism in a way that is often unintentionally hilarious. Characters "chomp" their way through the courses of a banquet; they are "in shock" at bad news; they are *au fait* with "dress codes", "diapers" and "tearjerkers". Of course, it would be unreasonable to expect the author to be able to reproduce the elegant austerities of 18th-century prose in what is, after all, no more than a contemporary *Bildungsroman* in fancy dress. But it is hard not to be reminded, when confronted with this down-market *Candide*, this Hollywood pastiche of *Le Rouge et Le Noir*, of how much better the real thing can be.

The only thing that links Ethan Canin's first novel, *Blue River*, to Kurzwel's book is no more than a coincidence: the central character of each has a deformed hand. Whether this is an incidental detail or symbolically significant is left, in Canin's book at least, for

the reader to decide. Such reticence is characteristic of Canin's style and the novel as a whole.

Briefly, the book is a study of the relationship between two brothers — one a successful ophthalmologist, the other a hopeless drifter. Its opening sequence takes place in the prosperous Californian suburb where the narrator, Edward, the "successful" brother, lives. The arrival on his doorstep one Sunday morning of his elder brother, Lawrence, whom he has not seen for almost 15 years, sparks off painful recollections which Edward, secure in the bourgeois comfort of his chosen lifestyle, does his best to suppress.

But once the genie of the past has been let out of its bottle, it cannot easily be conjured back. Through Edward's reluctant eyes, the author explores the brothers' shared history, and the chain of random circumstances and unspoken hostilities which have made them what they are. Canin's writing is sharp and assured, as anyone familiar with his short stories might expect. The novel form, however, gives him a chance to develop his considerable talent for character-drawing. This is a novel in the great American tradition of realist fiction: quiet, undramatic (even in the depiction of highly dramatic events) and elliptical. It is the kind of book that will continue to be read for the accuracy of its observation and felicity of style long after the circus has left town.

**T**he circus is back in town. Heralded by a fanfare of extravagant literary comparisons — mainly with Patrick Suskind and Umberto Eco — Allan Kurzwel's first novel, *A Case of Curiosities*, makes its entrance. And certainly, in the studied artificiality of its structure, the eccentricity of its characters and its well-researched evocation of period, the book has more in common with works by European exponents of the Gothic romance than with contemporary American realist fiction.

In its fascination with the recondite and the bizarre, the book also recalls Georges Perec's *La vie mode d'emploi*. Just as the fiendishly intricate jigsaw puzzles of Perec's Gaspard Winkler form the central motif of the former, so the reader of Kurzwel's book is invited to construct, from a selection of apparently disconnected fragments, an entire history.

The novel opens with the discovery, in an auction room in Paris, of a case of curiosities, containing a shell, a stuffed bird, a watch and so on. This is an analogue for the novel itself. Each object in the case corresponds to a different stage in the life history of the main protagonist, Claude Page — a naive, freakishly gifted young man with a predilection for mechanical invention. We follow Claude from his childhood in rural, pre-Revolutionary France to his eventual success as a maker of automata and travelling showman — a

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Interested candidates should submit a comprehensive career resume quoting the reference number indicated. The confidentiality of all approaches is strictly guaranteed.

## Overseas Package

Reporting to the Project Director, the Site Managers will be responsible for the day to day operation of the site, co-ordinating and supervising all site personnel to ensure that the build and commissioning stages of the project are completed on time, to programme specification and budget.

It is essential that the candidate has a good knowledge of overseas contracts and preferably, experience in South East Asia. Demonstrable site experience is required together with a hands-on approach to co-ordination and supervision. 22322/ST.

Varley Walker & Partners, St. James House, 17 Horsefair, Birmingham B1 1DB, Tel: 021-622 1133.

Fax: 021-666 6955.

Varley-Walker

Human Resource Consultants

LONDON BIRMINGHAM NEWCASTLE MANCHESTER GENEVA

Information  
Systems  
ConsultantsSecurity &  
Business Continuity Planning

■ As one of the leading firms in the professional services industry, Ernst & Young Management Consultants is continuing to grow through providing innovative business solutions to leading institutions.

■ Within the Information Systems Practice, the IT Management group recognises the value of systems security and business continuity planning to our clients and is looking for consultants who will play a leading role in the development of these areas by providing specialist expertise on varied and challenging assignments, including security policy development, risk assessment, security review and business continuity planning.

■ In order to strengthen our resources to meet client demand we are currently recruiting:-

■ A Security Specialist with a proven record of achievement in security management or consultancy. IBM mainframe system security experience is highly desirable.

■ A Business Continuity Planning Specialist with a proven record of achievement in business continuity, contingency and disaster recovery planning.

■ Both positions require highly developed business skills and experience of managing the implementation of security measures as well as more general IT risk management experience. A broad based IT background, with experience of working in areas other than information systems security would be a definite advantage.

■ If you are currently working for a consultancy, multinational corporation or bank and are looking for the opportunity to build your expertise, apply in confidence to Emma Hunt, Human Resource Manager, Ernst & Young Management Consultants, Rolls House, 7 Rolls Buildings, Fetter Lane, London EC4A 1NH, quoting reference number ITM24.

ERNST &amp; YOUNG

## Corporate Account Executive

£35k OTE + Car \* Herts

## NEXT GENERATION TECHNOLOGY

A global force in telecommunications, Hutchison excels in both 'Total Quality' service and innovation as it introduces a new generation of value-added portable communication technologies ranging from Teletext and Paging through to Cellular Telephones and Public Mobile Data.

The Group is constantly moving forward offering new personal communication networks, one of the latest being the National Paging Service from Hutchison Paging in Hertford, providing the UK business community with a long-awaited system. With further plans to revolutionise the UK paging industry, in line with our dramatic transformation of the sector elsewhere in the world we are looking to further strengthen our corporate account function.

Joining a team of executives, the collective responsibility is to implement corporate account strategy and penetrate target markets in the promotion and sale of our paging and associated products.

Working to strict pre-determined objectives, this will involve test marketing the company's products and services within specific target markets, preparing accurate analytical documentation with which to carry out strategic promotional activities and, ultimately, achieving on-target sales.

With a minimum of 5 years' successful sales within the Corporate Account Market, the successful candidate must be able to demonstrate substantial experience of the Paging/Telecommunications industry.

In addition to an excellent salary and fully expensed car including mobile phone and pager, the benefits include 23 days' holiday, company pension and private healthcare. If you fully meet the above criteria and would like to apply, please send a full CV to The Personnel Department, Hutchison Telecommunications (UK) Limited, The Chase, John Tate Road, Foxholes Business Park, Hertford, Herts SG13 7NN.

Closing date for applications 20th March 1992.

NO AGENCIES please.

Hutchison  
Telecom

## IT Group Manager

As a well established PLC Group, our client has built a reputation as one of the UK's leading industrial distributors to the construction and manufacturing industries.

A further £1m investment in IT requires the strengthening of Group Information Systems Management. Reporting to the PLC board, this position carries responsibility for the strategic development and implementation of systems and networks across all group companies.

Your background should include at least five years' experience of managing a business focused IT department. Ideally gained within a multi-site distribution or manufacturing environment. You should possess strong business acumen together with a sound understanding of systems development, networking and voice communications. Knowledge of Data General systems and distribution related software applications would be advantageous.

This is a high profile position offering an excellent opportunity to make a major impact on the business.

To apply, please send a comprehensive CV, including current salary details, to Steve O'Brien quoting reference MD2929, at Macmillan Davies Consultants, Salisbury House, Bluecoats, Hertford, Herts SG14 1PU. Tel: (0992) 552552.

c. £40,000 + benefits

East London



Macmillan Davies

SEARCH &amp; SELECTION

## New Career Destination

## INTERNATIONAL MARKET MANAGER

A young graduate-level professional in sales and marketing, you'll have the ambition and the energy to take on an international challenge as part of our rapidly expanding overseas business development operation at Jeyes International.

Based at our company headquarters but with a considerable amount of overseas travel, this exciting role will involve you in developing international business markets for the Jeyes Group's highly successful profile of household and hygiene brands.

With experience of the international business world, essentially in Imcg but

not necessarily in health and hygiene, you will have a good knowledge of export marketing together with excellent negotiating skills and an ability to capitalise on areas of development. You will also be fluent in at least one European language including Spanish.

To reward your commitment and contribution to this growing area of our business, we will offer you a highly competitive salary and benefits package. This includes prestige car, BUPA, full expenses abroad and relocation package. We can also promise you the opportunity to develop your potential within a dynamic and highly successful organisation.

If you would like to discover a new destination for your expertise, then please write, enclosing full CV to Mrs A Bettridge, Personnel Manager, Jeyes Group plc, Brunel Way, Thetford, Norfolk IP24 1HA.

JEYES  
GROUP  
plcBranch  
General Managers  
HARTWELL PLC

Basic salary £35,000-£40,000 plus high bonus potential, car and other senior executive benefits

Having recently purchased seven large dealerships, with more acquisitions planned, the Company has the need of more high calibre professionals to join its management team to further develop this highly successful Group now operating from over 40 locations throughout the UK.

## The Jobs

- Branch General Managers responsible for bottom line performance
- Locations in areas throughout the UK.
- Full mobility is required
- Opportunities for career progression to more senior positions for good performers

## The People

- University Graduates or similar
- Probably in their 30's
- Relevant hands on management experience in the motor or other retail sector.

All replies, which will be treated in strict confidence, must be routed through The Welbeck Group, Pantons House, 25 Haymarket, London SW1V 4EN



## Managing Director

### New Value Added Systems Venture

To £60,000 + Bonus + Options

Flexible UK Location

Green field opportunity for an ambitious sales and marketing biased general manager to build a new business. Integrate enabling technologies to create accelerated growth in established markets.

#### THE COMPANY

- ◆ Provider of imaging related products and services to professional, commercial and industrial users.
- ◆ Well funded plc. Strong, flexible and change oriented management.
- ◆ Establishing new value added reselling operation to market integrated imaging systems.

#### THE POSITION

- ◆ Full profit responsibility for building a £multi-million business. Reports to Chief Executive.
- ◆ Develop strategy. Market, sell, evangelise the application to diverse end-users. Work with R&D and third parties on systems' development.

- ◆ Recruit and manage a small specialist team which can be expected to grow substantially.

#### QUALIFICATIONS

- ◆ Marketing and sales experience in a pioneering IT environment. Ideally success in a large, well established company and a smaller, entrepreneurial business.
- ◆ Knowledge of document/image processing systems' integration an advantage.
- ◆ Graduate calibre, probably 30-40. Vision, drive and commercial acumen. Management and leadership skills.

Please write, enclosing full cv, Ref SL1077  
7 Shaftesbury Court, Chalvey Park,  
Slough, SL1 2ER

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## Managing Director

### Specialist Leisure Group

to £50,000 + Outstanding Incentives

Midlands

An exceptional young leisure or catering industry professional is needed to drive the development of a large scale multi-site leisure chain. Opportunity for marketing and financial flair to make a real impact and be rewarded for results.

#### THE COMPANY

- ◆ British subsidiary of U.S. leisure group. Financially strong, highly profitable and well established.
- ◆ Owns and operates major specialist leisure centres, throughout the UK. £12m turnover.
- ◆ Exciting growth opportunities both organically and through acquisitions.

#### THE POSITION

- ◆ Great autonomy and full profit responsibility. Reporting to Group President in USA.
- ◆ Lead and motivate substantial staff through hand-picked unit managers.

- ◆ Spearhead development and enhance range of peripheral revenue earning services.

#### QUALIFICATIONS

- ◆ Fast track general manager with first class training from blue chip services group.
- ◆ Exceptional record for delivering added value in a multi-site, rapid turnover food, drink or leisure business.
- ◆ Financial acumen, entrepreneurial flair, marketing mentality.

Please write, enclosing full cv, Ref BL1070  
NBS, Bennetts Court, 6 Bennetts Hill,  
Birmingham, B2 5ST

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## Contracts Manager

### Strategic Role

c. £42,000 + Car + Benefits

Glasgow

Outstanding opportunity to restructure contract purchasing function in this major, fast moving and responsive service business. Quality and VFM initiatives have focused on the need for sophisticated new contracting procedures. This is a key position with significant career potential.

#### THE POSITION

- ◆ Pivotal role with strategic backdrop. Lead team of highly motivated contract professionals. Report to Contracts and Planning Director.
- ◆ Formulate and negotiate on contracts of considerable financial value developing systems to monitor adherence to contractual obligations.
- ◆ Achieve highest possible quality, efficiency and profitability levels.

#### QUALIFICATIONS

- ◆ Strong general and contract management experience in large and complex organisation.
- ◆ Graduate with demonstrable planning and analytical skills able to spot and exploit commercial opportunity.
- ◆ Entrepreneurial with vision, drive and determination. First class communication skills. Dedicated quality professional.

Please reply in writing, enclosing full cv,  
Reference GL1080ST  
78 St Vincent Street  
Glasgow, G2 5UB

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## BUSINESS AGAINST DRUGS

## Executive Director

Top Salary

Central London

Commercial and financial responsibility for a newly established, pioneering national Charity. Provides a forum for education and cooperation between existing organisations dealing with the problems of drug, alcohol and chemical abuse and the business world. Impressive headway already made in funding projects and promoting awareness.

#### THE POSITION

- ◆ A new position reporting to the Trustees. Responsible for developing and managing an administrative office to support the Charity's strategic initiatives.
- ◆ Market educational and training material and programmes aimed at the business world.
- ◆ Liaison at top level with international charities, organisations and governments to promote cooperation and raise awareness.

#### QUALIFICATIONS

- ◆ Proven success at senior management level in the public or private sector.
- ◆ Strong financial skills are essential. Accountancy qualification preferred.
- ◆ An achiever with the energy and motivation to sell this important "product".
- ◆ Confident communicator with the stature to deal at all levels on an international scale.

Please reply with HAND WRITTEN letter,  
enclosing full cv.

Reference SL1074  
7 Shaftesbury Court, Chalvey Park,  
Slough, SL1 2ER

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## Market Research Manager

### Telecommunications

c. £30,000 + Car

South East

Pivotal in-house role within extensive marketing department. High profile brand leader entering new growth markets. Suit pro-active research professional from blue-chip agency.

#### THE COMPANY

- ◆ Well known service oriented organisation, spanning business to business and consumer markets.
- ◆ Marketing driven. Strong management team. Substantial investment programme.
- ◆ Young dynamic culture. Committed to quality.

#### THE POSITION

- ◆ Full responsibility for developing business enhancing research information and analysis. Reports to the Head of Marketing Planning.
- ◆ Initiate ad hoc and continuous projects including: image and awareness studies; competitive positioning; market investigations; marcoms tracking.

- ◆ Manage agency output. Control budgets.

#### QUALIFICATIONS

- ◆ In-depth experience of business to business and consumer market research. Consumer electronics exposure an advantage.
- ◆ Background in independent agency controlling major accounts and budgets. Broad qualitative and quantitative research expertise.
- ◆ Excellent communication and presentation skills. Able project manager. Business focused, creative and flexible. Graduate aged 28-35.

Please write, enclosing full cv, Ref SL1076  
7 Shaftesbury Court, Chalvey Park,  
Slough, SL1 2ER

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## LS. Projects Manager

### Wholesaling, Retailing and Distribution

c. £40,000 + Bonus

2 Year Contract - Dubai

High profile opportunity for an IT professional to lead change from the centre in multiple Middle Eastern operations for a major international group.

#### THE COMPANY

- ◆ Multi-billion turnover FTSE 100 company.
- ◆ Focused on wholesaling, retailing and distribution.
- ◆ Impressive growth internationally.

#### THE POSITION

- ◆ Head a project team to evaluate and implement a wide range of system upgrades across the region. Reports to Group Systems Manager.
- ◆ Produce feasibility studies, functional specifications and budgets; manage installations and acceptance testing. Build a project team.
- ◆ Work with local IT staff and senior management to drive change and optimise individual business performance.

Ensure compliance with group strategy.

#### QUALIFICATIONS

- ◆ Proven experience of information systems development and implementation management, including MIS, financial and EPOS applications.
- ◆ Graduate calibre with substantial project management expertise, ideally within a large commercial organisation.
- ◆ Profit oriented and structured approach. Line and matrix management skills. Change agent.

Please write, enclosing full cv, Ref SL1075  
7 Shaftesbury Court, Chalvey Park,  
Slough, SL1 2ER

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## Head of Manufacturing Operations

Food Industry

c £35,000, bonus, car

North West

This is an exciting and demanding opportunity to make a significant impact in a company that has ambitious growth plans. With a £10M worldwide turnover, and increasing rapidly the company, which employs approximately 150, manufactures a range of niche products both branded and own label for a wide range of customers including the major multiples. Commitment to growth and product excellence has brought about a major management re-structure with this appointment being key to the future plans.

Reporting to the Managing Director, responsibilities are for developing and controlling the total manufacturing strategy as well as directing day to day activities from production planning through to the final distribution of finished product.

Aged around 35 and ideally with a food technology background, candidates will have well developed management skills gained in a professional organisation, almost certainly related to the bottling or food canning industries. The ability to operate to short production time scales, reacting to customer and product demands is essential. Strong organisational and planning skills with the ability to operate in an environment where lines of communication and control are very direct are paramount.

An excellent benefits package is offered with future opportunities only limited by personal ambition and drive.

Candidates should send a comprehensive c.v. or telephone for an application form to Howgate Sable & Partners, Arkwright House, Parsonage Gardens, Manchester, M3 2LF. Tel: 061-839 2000 quoting reference. (S.T. 583C).

**Howgate Sable**

EXECUTIVE SEARCH AND SELECTION

## Head of Buying and Merchandising

Oxfordshire

£45,000 + car + excellent benefits

At Past Times we are building a uniquely focussed retail and mail order business selling a wide range of high quality gifts, stationery and accessories on an historical theme.

From a current base of fourteen high street shops, we have in hand an ambitious but controlled expansion plan, which also includes our substantial mail order operations in the UK and USA. Our business is profitable, professionally managed and soundly financed.

Now we are looking to further strengthen our management with this key appointment to head our buying and merchandising function. Reporting to you will be three buyers and their assistants, and a merchandise manager leading a five-strong team.

You will be responsible for the planning, selection, stock management and profitability of our complex and fast-changing merchandise ranges, and for the development of new products and merchandise themes.

The job requires a combination of entrepreneurial flair,

strong planning and organisational skills, and an ability to develop the right team.

To fulfil this vital role successfully, you will have had significant buying experience at a management level in a centralised multiple buying operation, and be familiar with modern merchandising techniques.

To maintain our specialist appeal you must also have good taste, creativity and a real knowledge of and enthusiasm for art, history and period styles.

As a key member of our senior management team, reporting to our managing director, you will be completely committed to the company's objectives, sharing the excitement of building a successful business, and, through our profit-sharing scheme, in the rewards. Our competitive package also includes car, pension, health insurance and relocation. And for the right individual, there is the prospect of a board appointment and equity participation.

To apply, please send your CV to Carol Spencer, Historical Collections Plc, Wootton Business Park, Wootton, Abingdon OX13 6LQ.





071-481 4481

## EXECUTIVE OPPORTUNITIES

FAX 071-782 7826

# A little genius can knock spots off the competition



## MAJOR ACCOUNTS SALES &amp; SUPPORT

## CELLULAR SYSTEMS

It's easy to see why Nokia enjoys an advantage over competitors. The combination of major investment, impressive growth and indepth technical expertise has produced unsurpassed success in the GSM and PCN cellular markets. For ambitious professionals seeking greater career challenge and rewards, our major accounts present the opportunity to join a team committed to staying ahead of the field.

## ACCOUNT MANAGER

One of the UK's most prestigious contracts, with growth potential to match, offers a skilled manager the chance to plan, build, implement and control the long-term development of business - negotiating contracts, liaising with the customer at all management levels and supervising the Project Manager and implementation team.

The role demands strong planning, negotiation and interpersonal skills, a successful track record in managing large accounts and sound cellular technology experience. A graduate engineer, possibly with a marketing qualification, you will be willing to travel and work at customer sites.

## SYSTEMS CONSULTANT

The scope of this brief reflects the sheer size of the contract. Building existing business will be just part of your responsibility - working closely with the client to develop new business approaches, you will offer full technical support to the Account Manager.

A graduate engineer with proven technical support experience in cellular technology, you will be sales/marketing-orientated and willing to travel at home or overseas and work at customer sites.

Both positions, based out of our offices at Huntingdon, offer excellent negotiable salaries and benefit packages.

If you want to stand out from the crowd, please call our advising consultant, John Kles, on (0276) 686900. Alternatively, write to him enclosing your full CV, at Kramer Westfield Recruitment Consultants, Pilgrims' Well, 437 London Road, Camberley, Surrey GU15 3NZ, Fax: (0276) 686999.

**NOKIA**  
TELECOMMUNICATIONS

EUROPE'S TALKING POINT

## CONSULTING OPPORTUNITIES IN HR

"For professionals with flair and creativity"

West London and Manchester £30K - 40K + Executive Car + Benefits

T.D.A. Consulting Group Ltd is a leading niche player in the Human Resources Consultancy marketplace. We are based in modern offices overlooking the Thames, near Kew, and Salford Quays in Manchester. An impressive "blue-chip" client base, and our rate of business growth means we are now seeking three additional consultants to join a highly successful and motivated team in Kew.

## A Generalist H.R. Consultant

With a minimum of five years broadly-based HR consultancy and client development experience ideally gained in an established consulting practice.

(Ref HR 1)

## A Management Training and Development Specialist

To support the Group's 'culture of excellence' in the design and delivery of tailored management development programmes, candidates will need to be familiar with all aspects of learning technology and possess strong presentation and delivery skills.

(Ref MD 1)

## Senior Consultant - Open Learning / Distance Learning

The requirement is for excellent technical and creative skills in the design and scripting of training, communications and learning material, together with strong interpersonal and consulting skills.

(Ref OL 1)

All three positions call for candidates who are team players, innovative and results orientated, meeting requirements with imagination, flair and a sense of what is practical. Applicants should be of graduate calibre with a post graduate or professional qualification and with at least five-years 'hands-on' consulting and training / design experience. Evidence of commerciality is pre-requisite for any of the roles mentioned.

Please send a comprehensive CV, in confidence, and quoting the appropriate reference, to:

Kaye Thomas, Director, T.D.A. Consulting Group Ltd, 3 Thameside Centre, Kew Bridge Road, Brentford, Middlesex, TW8 6NF.

For candidates or associates seeking to work in the north of England, please contact:

Jacqueline Williams, Director, T.D.A. Consulting Group (North) Ltd, 22 Exchange Quay, Salford, Manchester M3 3BQ

Self-employed consultants who are seeking an associate relationship, are also invited to contact us. Please quote ref NW 1 in a covering letter.



T.D.A. CONSULTING GROUP LIMITED  
INTERNATIONAL CONSULTANTS

HUMAN RESOURCES • CAREER INVESTMENT SERVICES  
STRATEGIC LEARNING • CREATIVE MEDIA SERVICES

"Thinking People, Tailored Solutions"

## Thomson Regional Newspapers

the largest provincial newspaper group in the United Kingdom with over 100 daily and weekly newspapers and employing 5500 staff, is seeking to appoint a number of

## MANAGEMENT TRAINEES

A comprehensive 18 months to 2 years training programme will be undertaken in all major functions of the newspaper business in one or more of our principle UK locations (including Aberdeen; Edinburgh; Belfast; Newcastle; Teesside; Chester; Cardiff; Derby; Northampton; Peterborough; Luton and Reading). This will be accompanied by formal management training and qualification.

This "fast track" opportunity will operate alongside our traditional, highly successful management development programmes. On completion of training, appointment into a management role with one of our companies is expected.

Applicants will be aged mid 20s to early 30s, educated to degree level or equivalent and already working in a fast moving business environment. Personal qualities will include numeracy, excellent communication skills and a sharp business awareness.

Please telephone for comprehensive details on this unique opportunity to:  
Mrs Sharon Grace

## Thomson Regional Newspapers

Hannay House, 39 Clarendon Road, Watford.  
Tel: 0923 255388 Ext: 127

SALES MANAGER  
SALES EXECUTIVESSYSTEMS INTEGRATION,  
DEVELOPMENT AND CONSULTANCY

Hoskyns is the largest supplier of computer services in the UK marketplace with 1991 revenues exceeding £300 million and over 3,000 employees. In 1990 Cap Gemini-Sogeti became the majority shareholder of the Hoskyns Group. The combined resource of the two organisations constitutes one of the world's four largest computer groups, employing 19,000 people in the UK, Europe and North America.

We are looking for exceptional salespeople who have a proven track record of sales success in the computer services sector. You may already be selling for a major consultancy or systems house.

You will be selling the technical skills and resources of more than 3,000 talented Hoskyns people, focusing on systems integration, development and consultancy. Your client contacts will be at the highest level in major corporates, institutions and the public sector. Typical contracts are in the range of £250k to £1M.

To succeed, you must be bright, personable and ambitious, with broad applications experience. You'll need to demonstrate the skills and motivation needed to release the 'log jam' of systems development opportunities which currently exists in the UK marketplace.

Product sales people will not be considered.

## SALES MANAGER - negotiable OTE + car

Located in north west England, with field sales responsibility for a growing team of salespeople. Applicants must have achieved significant sales management success in a major consultancy or systems house.

## SALES EXECUTIVES - c£50k OTE + car

Hoskyns is creating nominated account and geographic territories in the north/midlands, south east and south west. The chosen candidates will work from our offices in Manchester, London or Bristol.

All applications, quoting reference AW1022, must be addressed to Alan Williams, Sales and Management Recruiters, Sales and Marketing House, Shaw Lane, Lichfield, Staffordshire, WS13 7AA. Telephone: (0543) 418999.

**hoskyns**

## SOFTWARE PARTNERSHIP

NORTHWEST  
£Neg + Benefits

The Software Partnership provides a wide range of software products to the Banking and Retail sector, together with consultancy, design and implementation services. Our highly prized reputation for on-line, real-time information and communications systems is reflected by a rapidly increasing turnover, now in excess of \$4 million. To build on this success, both in the UK and mainland Europe, we now require a number of key Sales Professionals to develop our client base within the recently formed SP/FINANCIAL SOLUTIONS Operating Division.

## SALES &amp; MARKETING MANAGER/DIRECTOR DESIGNATE

In this senior role a relevant and proven track record in Sales Management, preferably within the Banking and Retail sector will be essential. Educated to degree level, the successful candidate will be ambitious and highly motivated, whilst displaying strong leadership qualities. The individual will also be responsible for the direction of the company's software products. In return, an excellent salary and benefits package is on offer, underlining the importance attached to this position.

## SALES EXECUTIVES

Educated to degree level, with a minimum of two years' relevant experience, this represents an excellent career opportunity for ambitious Sales Professionals keen to build on their own success. Excellent salaries and benefits are on offer, negotiable according to experience. For further information on any of the above positions, write enclosing full CV to Janet Webb, Personnel Officer, The Software Partnership Limited, Wingate House, Northway, Runcorn, Cheshire WAT 2BX.

## BUSINESS CONSULTANTS

(Self employed status)

## Can you use your skills in Eastern Europe?

Our client is seeking to provide a range of support services to developing businesses in Central and Eastern Europe and the UK.

Working on your own initiative or joining established teams on short to medium term contracts, your specialisms will supplement and enhance the skills base of an associate network.

**CENTRAL AND EASTERN EUROPEAN** projects need established consultants with the following practical experience:

- Enterprise initiatives, Business planning and appraisals, Business launch and development.
- Local economic development, and loan and equity fund administration.
- Proposal and report preparation to a standard acceptable for government and E.C. funded initiatives.

Working experience and knowledge of one or more of the countries and languages, whilst not essential, is desirable. Applicants will be graduates (or equivalent) and be able to assimilate large volumes of data and be articulate in its interpretation and presentation.

The work will be mainly overseas but you may be based anywhere in the UK.

**UK BASED** projects need established consultants with experience of Enterprise training initiatives, start up training needs and the introduction of BS 5750 for small to medium sized companies.

The closing date for applications is 23rd March 1992. Applications in writing only should include a full CV highlighting specific areas of expertise and an indication of work undertaken.

Please respond to Tim Hurst, Chamberlains Personnel Services, Forest House, Sherwood Drive, Bletchley, Milton Keynes MK3 6ES.

**CHAMBERLAINS**  
RECRUITMENT DIVISION

Alcadesa.  
2,000-acre leisure  
marketing opportunity

This summer will see the completion of phase 1 of Alcadesa - one of the largest, most ambitious leisure/residential projects on the Costa del Sol.

Sales & Marketing Manager  
Spanish based, salary negotiable

Alcadesa Costain Agroman SA is a joint venture between Costain Group of the UK and the Spanish construct group Agroman. We now seek a marketing strategist and sales manager in their early 30's, capable of fully exploiting the development's potential. Success will be based on an in-depth understanding of the Costa del Sol leisure/residential property market, accurate forecasting, cost/benefit and pricing - achieved through innovative marketing, sales determination and international team leadership - ensured by a continuous process of strategic review and development.

European marketing and property/leisure development experience within a blue chip company needs to be backed by fluency in Spanish, a degree level education, MBA or degree in Marketing, and the energy, enthusiasm and ability to succeed.

The salary and benefits package is negotiable, but will reflect the value we place on success in this vital senior role. Relocation assistance will be provided if appropriate.

Please send CV and full details to the Group Personnel Director at Costain Group PLC, 111 Westminster Bridge Road, London SE1 7UE, UK.

Costain is an equal opportunity employer



**COSTAIN GROUP**

INTERNATIONAL CONSTRUCTION CONTRACTORS

European  
Financial  
ControllerIn the world's  
financial capitals...

Seer Technologies is one of the fastest-growing software and consulting firms, with a client list that reads like a "Who's Who" of the industry. Seer is a young US-based company with an IBM partnership agreement, earning a stellar reputation as a leader in large-scale software systems development.

To meet the demands of our European expansion, we are seeking an ACCA-qualified Controller to assume immediate responsibility for all financial, administrative and human resource activities. The successful candidate will be a profit-oriented financial professional with exceptional interpersonal and communication skills. Background in the European financial area and in the Computer Software/Services industry, with knowledge of the requirements of American multi-national companies is essential. In this rapid growth environment, the Controller will establish and implement policy in all financial matters including accounting, banking relationships, foreign exchange management, and compliance with US, EC and national statutory requirements; also exercise control of the administrative and human resources areas. Some travel will be required; knowledge of other European languages is desirable.

Seer Technologies is a joint venture of IBM and Credit Suisse - First Boston Corporation. We offer an excellent remuneration package with comprehensive benefits including stock purchase options.

For immediate, confidential consideration, I mail or fax detailed CV and salary history to:

Kellie MacDonald, Dept EFC  
Seer Technologies  
8000 Regency Parkway  
Cary, NC 27511  
fax (919) 469-1925.

Interviews will be held

around March 19/20

in London

**SEER Technologies**  
The Systems Development Company  
SEER Technologies, Inc. is an equal opportunity employer.



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## EXECUTIVE OPPORTUNITIES

071-782 7826

### Regional Sales Managers Energy Distribution

Attractive Salary + Benefits

Rural East Midlands

Fast growing, young, entrepreneurial company, the leading distributor of energy products in its sector, seeks two Regional Sales Managers (North and South). These are challenging, high profile roles and will appeal to successful, ambitious sales professionals looking for accelerated career progression.

#### THE COMPANY

- Dynamic and profitable. Supplier of energy products to UK market. Commitment to quality service. Strong customer orientated culture.
- Nationwide delivery capability. Direct sales and comprehensive distributor/dealer network.
- Strongly positioned for further growth and increase in market share. Substantial investment available.

#### THE POSITIONS

- Lead sales effort. Work closely with marketing.
- Motivate and expand a very successful sales force, highly respected throughout the industry.

- Maintain relationships at senior levels with key distributors and direct customers. Play major role in new client development.

#### QUALIFICATIONS

- Proven track record in sales/sales management, ideally gained within oil/energy company or other blue chip organisation.
- Significant experience of selling through distributor/dealer networks essential.
- Team player, energetic, with presence and credibility. Ideally a graduate, probably aged 25-32.

To apply please write enclosing full CV, Reference L1079  
NB Selection Limited,  
54 Jermy Street, London SW1Y 6LX  
Tel: 071-493 6392 Fax: 071-409 1786

### Regional General Manager

£47,000 plus Bonus,  
Car and Benefits

Leeds

The National Rivers Authority is the strongest environmental protection agency in Europe, improving all aspects of the water environment in England and Wales. The Yorkshire region, serving some 4.5m people, has over 1700km of main river, 150km of coastline and a wide variety of country from uplands to large areas below sea level.

The Regional General Manager, reporting to the NRA's Operations Director and advised by an effective regional committee structure, has the complete general management role in respect of the region's 600 employees - managers, scientists, staff and operatives with very diverse skills and functions.

The effective implementation of the policy objectives of the NRA, while taking full cognisance of local need, requires the development of a first-rate management team to achieve objectives to planned time, cost and quality standards.

Aged over 35, with a good degree and further relevant professional qualifications, you will need to be either a general manager or at director-level within a large-scale private sector company or public sector operation. Key qualities will include management expertise, exceptional communication skills, and the drive and vision to achieve progress within a strategic development framework.

In return you will receive a good level of remuneration, have a high visibility management role and make a strategic contribution to the protection and improvement of the water environment in the Yorkshire region. The NRA is an equal opportunities employer.

Candidates should send a comprehensive C.V. or telephone for an application form to Howgate Sable & Partners, Arkwright House, Parsonage Gardens, Manchester, M3 2LF. Tel: 061-839 2000 quoting reference (S.T. 639E).



NRA

Howgate Sable

EXECUTIVE SEARCH AND SELECTION

### At the heart of the nuclear industry

## Programme Manager

Decommissioning and Radioactive Waste  
Central London £17,678 - £24,421

One of the key issues of the atomic power industry today is how best to decommission reactors and manage radioactive waste. By managing the Department of Energy's decommissioning and radwaste operational and R&D programmes, the Atomic Energy Technical Unit (AETU) is taking practical steps to maintain and improve standards in this important area.

The scope of the AETU is both national and international. As a Programme Manager you will oversee the contracting out of important operational and R&D work on decommissioning, radioactive waste management, transportation and reprocessing and a wide variety of other issues.

Ideally professionally qualified, you should be a science or engineering graduate with several years in the nuclear industry. This should include specific experience of decommissioning or radioactive waste management and knowledge of the most up-to-date techniques. Proven project management skills are a must, along with the

maturity and credibility to deal with people in industry, contractor organisations and government at all levels.

Starting salary will be in the range £17,678 - £24,421, depending on experience, with further increments up to £28,273, depending on performance.

For further details and an application form (to be returned by 3 April 1992) write to Recruitment & Assessment Services, Alencon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours) or fax (0256) 846660 (24 hours). Please quote ref: B11506.

The Department of Energy is an equal opportunity employer



### PROCUREMENT DIRECTOR

(To £50,000 + Benefits)  
WEST LONDON

Our client, a major multi-national corporation which ranks among the world's leaders in its industry, seeks a fully seasoned procurement and materials management professional. The corporation has committed to and is emphasising the strategic and business roles of the function. This has resulted in widening the horizon and scope of procurement thinking practice and behaviour into all spend. This new, senior level position is part of a proactive role change and will ensure that the function adds substantial value to the corporation.

The successful candidate will possess:

- Extensive professional procurement and business management expertise;
- High level of strategic procurement knowledge;
- Ability to develop innovative and new approaches to existing spend areas;

- Proven record of implementing leading edge concepts and practices;
- Ability to work with a variety of country cultures in a matrix management organisation;
- An 'open' and iterative personal style capable of effectively practising both process and task management techniques individually and in teams;
- International travel mobility and international commercial expertise.

Our client offers an outstanding compensation package including excellent salary (to £50,000), company car, bonus, stock options and a comprehensive benefits programme.

If you meet the above requirements, please apply in writing enclosing a full Curriculum Vitae, including details of present salary and benefits to: Gail Pyrah, Gail Pyrah and Associates, Suite 24, Marina Court, Castle Street, Hull HU1 1TJ. Telephone: (0482) 586626.

GAIL PYRAH & ASSOCIATES

### CAN YOU RUN A £40m SOFTWARE HOUSE?

Our client, based in London, and part of a multi billion pound commercial Group is itself split into a number of operating divisions. The Head of their Systems division has now been promoted to a more senior position within the main Group thus creating a need for a Technically Experienced and Commercially Orientated businessman to replace him.

As head of the flag ship division you will have full "bottom line" accountability. In addition to taking full responsibility for both the strategic and operative aspects of your own unit you will, in due course, be expected to play a key part in the overall management of the Company as a member of the Board.

With a position of this seniority, it is impossible to be specific about background requirements but you are likely to be in your 40's, have a sound technical background, and ideally some Consultancy and top level project management experience as well as a track record showing success in both people and business management.

Applicants, Male or Female should apply with full career details to:

Strategic Resource Solutions,  
St. Mary's House,  
16-20 High Street,  
Maidenhead, Berkshire, SL6 1QH.  
Tel. 0628 778455.

STRATEGIC RESOURCE SOLUTIONS.

### DIRECTOR OF LEISURE AND TOURIST SERVICES

£40,000 + car

Bath City Council seeks a Director of Leisure and Tourist Services to succeed Denis Easterby in his retirement.

The job is one of the most challenging and demanding in local authority leisure and tourism. The Director is a key member of the Council's management team and accountable for a portfolio that includes leisure, tourism, sports facilities, arts provision and marketing. The remit includes internationally renowned facilities such as the Roman Baths and the Pump Room. Bath's position as a magnet for tourists and visitors, together with the need to provide community-based services, guarantees interesting and challenging work.

Candidates must demonstrate clearly an ability to: share in the corporate management of the Council as a whole; understand the complex, and often conflicting, needs of leisure and tourism in Bath; deliver services in a local government context that is, because of its national and international significance, particularly exposed; manage a cost effective group of services.

The salary is £40,000, plus the usual benefits, including a car and relocation package. For further details please contact:



John Smith Succession Planning Associates  
26 Chapter Street London SW1P 4ND.  
Tel: 071-834 8199, Fax: 071-834 9642.

SPA  
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### DIRECTORS SEEKING A NEW ROLE?

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Our subsidiary InterMEX accesses over 6000 unadvertised vacancies annually - mostly between £40,000 and £200,000 p.a. - and makes recommendations from its approved candidate bank without charge.

Telephone Keith Mitchell on  
071-930 5041 for an exploratory  
meeting without obligation

Landseer House, 19 Charing Cross Road  
London WC2H 0ES  
Tel: 071-930 5041 Fax: 071-930 5048

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071-481 4481

## EXECUTIVE OPPORTUNITIES

FAX 071-782 7826

## MANAGING DIRECTOR

## KEY LIFE ASSURANCE INDUSTRY POST

## Top level remuneration

Origo Services Ltd was established in 1989 by 20 UK life companies to help intermediaries gain the benefits of using technology. The benefits of this are increased efficiency, therefore providing improved customer service and greater sales opportunities.

The current Managing Director is on secondment from one of the sponsoring companies and is returning, after three successful years in which Origo has been established and accepted in the market. The role of the new Managing Director is to build on this foundation and establish the company in a major position of importance to the life assurance industry and, especially, in the distribution channels throughout the UK.



Candidates will be IT literate with a good knowledge of the IFA and intermediary market, and will see this as an ideal vehicle to demonstrate their general management skills in a business development environment.

The remuneration package is pitched to attract the highest calibre of candidates and includes all normal financial services company benefits, including bonus, car, pension, etc. The head office is near Edinburgh and relocation assistance is available, but the extensive UK travel may allow flexibility of home location.

To apply, in total confidence, please write with career details and stating salary requirements Ref: S325/DK/ST, to Douglas Kinnaird, PA Consulting Group, Number Two Blythwood Square, Glasgow G2 4AD.

**PA Consulting Group**  
Creating Business Advantage

Executive Recruitment • Human Resource Consultancy • Advertising and Communications

## SQL Solutions

SQL Solutions, the consulting subsidiary of Sybase, is already one of the leading organisations in the provision of high quality services in the rapidly expanding RDBMS and client server area. Currently, they are experiencing a dramatic growth in demand for their services.

## BUSINESS DEVELOPMENT MANAGER

Thames Valley £35K - 40K Base (OTE to £65,000)

This is a key appointment and the successful candidate will have significant responsibilities in developing the further success of SQL Solutions.

Your responsibilities will include developing long term business relationships with blue chip clients largely within the financial services arena. You will handle all the commercial aspects of delivering complex, high technology solutions.

Experience required will include a strong knowledge of client server or RDBMS technology. You will have a good degree in a numerate subject and six or more years relevant business experience which will include managing multiple projects,

account management and selling consultancy services. This will have been gained within a high quality services oriented software organisation or management consultancy.

This is an outstanding opportunity for an intelligent, professional and exceptionally motivated individual to shape the future growth of this highly successful organisation. The position will offer a real career path for the right individual.

For further information call our advising consultant Mark Hennessy of Orion Redbrick on (0734) 753535 (today 11am - 3pm or during business hours). Alternatively write to him at: Orion House, 4 Danekill, Lower Earley, Reading, RG6 4UT.



## EUROCONTROL

The European Organisation for the Safety of Air Navigation requires for its Headquarters in Brussels a (m/f)

## DIRECTOR OF FINANCE

(Ref. AA/223)

to plan, direct and control its financial services.

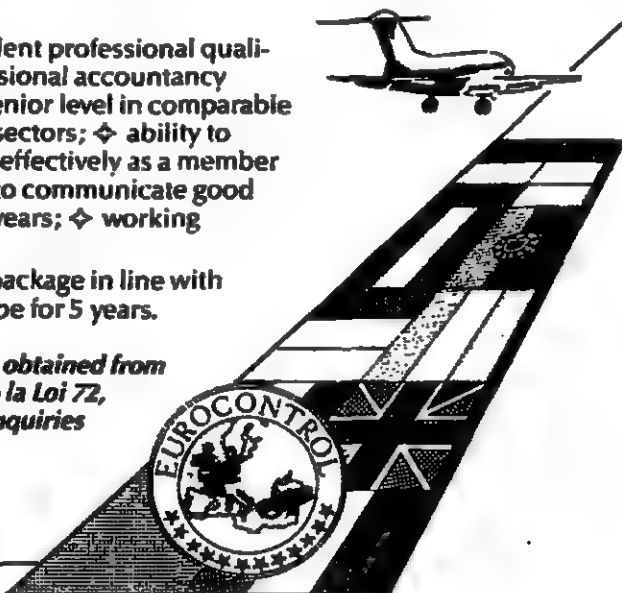
Main Responsibilities: ♦ effective and efficient use of the Agency's financial resources; ♦ timely provision of accurate financial data; ♦ optimise management of the Agency's cash resources; ♦ negotiation and administration of contracts.

Requirements: ♦ university degree/equivalent professional qualification in financial management or professional accountancy qualification; ♦ extensive experience at senior level in comparable role, preferably in both private and public sectors; ♦ ability to provide clear leadership and to contribute effectively as a member of a team of Executive Directors; ♦ ability to communicate good financial practice; ♦ preferred age: 40-55 years; ♦ working languages: English and French.

The post carries a top international salary package in line with the responsibilities. The appointment will be for 5 years.

Application forms and further details may be obtained from EUROCONTROL, Personnel Division, rue de la Loi 72, B-1040 Brussels, (fax n° 32/2729.3972 for enquiries only), quoting the above reference number.

Completed application forms must reach the above address by 8 April 1992, at the latest.



## DecoSol

Allpac International is a producer of a successful programme of 'window fashion ready to install by yourself', consisting of Decosol topclass roller blinds, Decostore allure vertical blinds and Decoblind deluxe venetian blinds.

This programme is distributed to DIY sheds, department stores, large soft furnishings chains, self service wholesalers and mail order companies within Western Europe, according to a marketing concept that has been developed and 'matured' over many years.

For our UK subsidiary, Allpac UK Ltd, we are looking for a

national sales manager  
(marketing/sales director designate)

Reporting to the International Marketing/Sales Director, he/she will be responsible for the implementation of our (ambitious, but solid) expansion plans in the UK.

In order to execute successfully the heavy and responsible commercial tasks, he/she will have at their disposal: an expert sales and service team, an intact UK Internal Sales Desk, an office and showroom in the Stansted area.

We are looking for a very British European merchant at graduate level, 30-40 years of age, with a proven track record of marketing/sales management in the non-food retailing sector at senior level.

Apart from an attractive and complete remuneration package we offer a challenging position in a 'sparkling' international business environment.

Please apply in the strictest confidence to:

**ALLPAC INTERNATIONAL B.V.**  
Attn: Rom M. Rombouts sr.  
Marketing/Sales Director  
P.O. Box 145  
NL 4940 AC Raasdonsveer  
Netherlands  
Fax nr: 010 31 182114951

Sales and Service Operations in: The Netherlands, Germany, France, United Kingdom, Belgium, Switzerland, Austria, Spain.

Director - General Manager  
Surrey

Anconite, an autonomous member of the profitable and highly regarded Galliford Group of Companies, has over 35 years market leading experience of specialised manufacture and contracting in the field of corrosion protection. The position is very much that of their apparent to the current Managing Director with whom you will work closely on the technical aspects of the business.

The continued organic and acquisitional growth of the company however will depend on the commercial control and direction given by the postholder. A hands-on leader from the front, the key areas to be addressed cover marketing, business planning and organisation and the training and development of the workforce.

Professionally qualified, the successful candidate will possess recent experience of General or Senior Management of a small/medium sized operation within

engineering or contracting services. Whilst familiarity with the above markets is desirable, more important is technical ability coupled with strong communication skills and experience of contract compilation. The post may involve some overseas travel as well as site/client visits throughout the United Kingdom.

You should reside or be prepared to reside within 40 miles of Croydon. Relocation support will be offered where applicable.

This challenging role offers variety, responsibility and real prospects of advancement together with a negotiable salary, bonus, 2 litre car and private health scheme.

Interested candidates should send full curriculum vitae and salary details to:

Mike Ahern, Director, The RSJ Partnership, Compton House, 124, Compton Road, Wolverhampton, WV3 9QD.



**The RSJ Partnership**  
Response Management

## Technical Services Manager

High Profile Role With European Involvement - Continuous Process Industry

c.£35K + Company Car + Benefits

North Wales/Cheshire Based

Our client is part of a major US corporation and a world leader in its field, with 60 plants internationally and annual sales of over \$3bn. The UK plant is a continuous process operation, employing over 450 people, making primary products for a wide range of industrial applications.

The Technical Services Manager will head a team of process, project and industrial engineers locally but reports into the European Process Engineering Manager in Belgium.

Candidates are likely to be in the 30-40 age range with strong analytical skills, a science based degree and a technical background, closely linked to production in a continuous process materials company with a commitment to TQM. Prior experience of high volume production processing, packaging and handling is essential, together with a good knowledge of instrumentation, process control and computerised systems.

The job demands a proactive hands-on manager and team player with sound communications and influencing skills, capable of providing technical leadership at the plant. He/she must be innovative with commercial flair, aware of the importance of creating competitive advantage and accustomed to identifying and removing obstacles to efficiency and productivity. Fluency in a European language other than English would be an advantage.

This is a key role, that will have a significant effect on the future development of our client's business. Succeed in this role and the prospects for career progression are considerable.

**HAMILTON ASSOCIATES**  
SEARCH & SELECTION

To apply, please send your CV to Bob Hamilton, Quoting Ref. TSM1, Hamilton Associates, 72 King Street, Southport PR8 1LG.

**IMR**

## MANAGEMENT CONSULTANCY OPPORTUNITIES

We are a major Management Consultancy, with successful organisations in the United States, Mexico, Canada, France, Italy, Spain and Germany as well as the United Kingdom.

Our current success and growth in the United Kingdom requires that we expand our operational capabilities at all levels.

The Institute of Management Resources (IMR) specialises in improving clients' performance in all functional areas. Our success is attributed to our methodologies and our co-ventured approach with clients.

We now seek confident, mature graduates who are British citizens with extraordinary interpersonal skills and who are self-motivated, goal-oriented business professionals.

Candidates should have a minimum of one years consultancy experience and previous relevant business experience, with some demonstrable achievements. They should have the ability to communicate at a senior level and be prepared to travel extensively within the United Kingdom on a weekly basis.

People who wish to pursue this outstanding challenge and opportunity should send their c.v. and complete salary history to: Helen Aclon, Institute of Management Resources, Sunningdale House, Stamford Square, Altham WA14 1RL.

## Director of Engineering

Gaming & Amusement Capital Equipment

North West £40,000 bonus, car

Promotion within the Division has created this attractive opportunity with an autonomous subsidiary of a major British plc. The company manufactures high tech equipment and has a well deserved reputation for quality and innovation at home and overseas.

The Director of Engineering will report to the Managing Director and be responsible for a multi-disciplined team of almost fifty technically qualified staff employed in the design and development of complex equipment using the latest technology.

Candidates should be graduate level in an engineering discipline with good knowledge of electronics and computer technology. They must be able to demonstrate successful experience in managing a multi-disciplined organisation completing design and development projects to agreed time and cost constraints.

This is an outstanding opportunity offering excellent career development and good benefits including relocation where necessary.

Please write - in confidence - with full career details to S.A. Lievens.

**Ravenscroft & Partners**

Search and Selection  
20 Albert Square, Manchester M2 5PE

MAJOR ACCOUNTS  
SALES EXECUTIVE

Central London

OTE £50K plus Car

Our Client seeks a top flight sales professional to develop a small number of blue chip accounts who form a large part of their £100M+ business.

Aged 32-39, a graduate with a proven record of developing new and substantial major account business over at least a 5 year period in a service industry, you must be capable of dealing at very senior levels taking responsibility for long term strategy planning, proposal preparation and presentation, contract negotiation, and the overseeing of customer satisfaction in a fast moving people-intensive business.

Please send your detailed CV to Roger Wain-Heapy,

**SD STEELE-DIXON & ASSOCIATES**  
Recruitment Consultants  
The Towers, Baroque Manor  
Faringdon, Oxfordshire,  
SN7 9PP or call 0225 833316  
anytime.



071-481 4481

## EXECUTIVE OPPORTUNITIES

071-782 7826

### Managing Director

Loss Prevention Systems - Europe

Northern Home Counties,

Package To £65,000, Car, Benefits

As the European leader in Loss Prevention Systems the company has built a strong and fast growing position in international markets through its European network of companies and through independent distributors in the Middle and Far East and elsewhere. This publicly owned Group require a European Managing Director to head a management team dedicated to continuing a programme of dynamic growth in a fast expanding market.

Reporting to the Chief Operating Officer, the position is directly responsible for an organisation spanning twelve countries and employing over 250 staff. The immediate priority is to implement a focused marketing strategy that will ensure increased gross margins to meet the financial objectives.

Aged 40 plus, a business graduate, an absolute prerequisite is fluency in a major European language, French and/or Spanish obligatory. Commercial flair and proven ability to implement change, coupled with excellent communication and interpersonal skills, will be supported by a successful career gained in managing a multi national European operation ideally in the retail or retail sectors.

The compensation includes a high base salary, with performance related bonus, share option, plus a full executive benefits package.

Male or female candidates should submit in confidence a comprehensive c.v. to: C. Jenkins, Hoggett Bowers plc, George V Place, 4 Thames Avenue, WINDSOR, SL4 1QP, 0753-850851, Fax: 0753-853339, quoting Ref: W19065/ST.

## Hoggett Bowers

BIRMINGHAM, BRISTOL, CAMBRIDGE, CARDIFF, EDINBURGH, LEEDS, LONDON, MANCHESTER, NEWCASTLE, WINDSOR and representation throughout EUROPE

## Strategic technical roles with a world leader.

Cyprus and Dubai



With a superb portfolio of brands that include Pepsi, 7-Up, Mirinda and Teem, Pepsi-Cola International is one of the world's leading soft drinks operations.

Working in partnership with third-party Franchise bottlers, Pepsi-Cola International-Middle East, Africa and Eastern Europe, has put into place aggressive business development plans, for sustained market growth. An integral element of which, is for planned continuous improvements in manufacturing, quality and technology, with an emphasis on innovation and operating systems.

Your challenge is to provide the essential strategic blueprint, leadership and support in these crucial areas, to make it happen.

Director of Manufacturing/QA

£85,000 + bonus + expatriate benefits

Based in Cyprus and reporting to the Vice President - Technical Services, you will have responsibility for developing and implementing pan-divisional Manufacturing and Total Quality strategic plans.

Key to your success will be the design and execution of Operating Systems focussed on productivity improvement, cost reduction, preventative maintenance, manufacturing excellence and quality. Strong financial skills to manage the techno-economic analysis of plans and feasibility studies are essential.

Please send a full CV together with a covering letter detailing your suitability, to our consultant Brian Standing, quoting ref: 1448, at Albemarle Consultants Limited, 18 Great Marlborough Street, London W1V 1AF.

### Packaging Manager

£75,000 + bonus + expatriate benefits

Based in Dubai and reporting to the Technical Services Director - Saudi/Gulf, you will be responsible for developing and implementing a packaging strategy, that will help build on our market dominance in the region.

Your remit includes responsibility for cost-saving initiatives and the commercial supply of all packaging materials, with a focus on quality, competitive advantage and ultimately, consumer satisfaction. In addition, you will co-ordinate the purchasing of coolers and other capital equipment.

Each role demands a high-calibre individual with a quality degree in a relevant engineering discipline who can boast considerable achievement in major FMCG/Beverage companies, through functional excellence and business impact.

The ability to operate effectively, with autonomy, in a fast-moving, multi-cultural and results focussed environment is crucial. As are diplomacy and strong communication and persuasive skills. Equally important are mobility and flexibility.

For the right people the personal and professional rewards are outstanding. Both Cyprus and Dubai offer truly excellent lifestyles and your package includes full relocation, attractive salary, bonus, company car and expatriate benefits that include free housing, children's education and home leave facility.

ALBEMARLE

### DIRECTOR OF INFORMATION SYSTEMS

LONDON BASED

Responding to the challenges of latest technology, our client, The Royal Institution of Chartered Surveyors is currently implementing a major UNIX based IT project covering the whole of the Institution's business. This provides computer services in London, Coventry and Edinburgh and also ensures that professional advice on IT matters is available to all staff and others concerned.

The Institution wishes to appoint a Director of Information Systems who will make a major managerial contribution to the maintenance and development of these activities, with full responsibility for the IT department in the collection, retention and use of all electronic data held by the Institution. The Director will also act as a professional consultant on all matters concerning IT.

The principal hardware comprises Unisys U8000 equipment with 200 terminals, supported by 50 PCs and an IBM AS400. The range of applications include Unisys Office Automation with four wide area network-linking Ethernet LANs.

Candidates are likely to be aged 35-45 with degree or equivalent qualification in computer science or a related subject together with experience of computer operations management and data communication networks. Technical experience of open systems together with knowledge of UNIX and DOS is highly desirable.

Salary and conditions will reflect the responsibility of the post. A car will be provided.

Applicants male or female should write to Mr W M Stern at the address below describing how they match these requirements, or they may telephone him for further information on 081-688 6500.

The closing date for applications is 21 March 1992.



Stern Associates,  
Highclere House, Highclere Close,  
Kensley, Surrey CR8 5JL  
STERN ASSOCIATES  
Management Consultancy & Executive Recruitment



## COMMUNICATIONS EQUIPMENT INTERNATIONAL SALES

Package c. £40k

With a European parent and a high reputation for producing and supplying primary communication products, our Midlands based client is seeking for substantial growth in world markets. To spearhead their approach - reporting to the Managing Director - they seek a highly motivated Export Sales & Marketing professional.

In this high profile, new position, you'll be responsible for the market plan and involved in considerable world travel, negotiating at all levels.

It demands a strategic thinker with a sound knowledge of analytical marketing techniques and successful track record in overseas selling. Communications industry experience combined with an electrical or electronics oriented engineering qualification is essential. Aged around 30-35, you should also have additional language fluency - particularly French.

On offer is a flexible package, based on a negotiable, guaranteed basic and incentive, plus car, expenses, Bupa and contributory pension. And appropriate relocation assistance will underpin an exceptional opportunity to improve your management prospects in a growing international company.

For application write to Michael Ripley quoting reference 3383 with your detailed CV, at Sterling Search & Selection Limited, 130-134 High Street, Solihull B91 3SE. Tel: 021-704 4334.

### DIGITAL COMPUTER SERVICES LIMITED

SALES CONTROL MANAGER

c. £30K + Car

The company operates in the computer services market and has an outstanding record of growth.

The job is a new senior management position reporting to the Sales Director.

#### Primary Functions

- Monitoring and control of Sales Department activities from initial contact through quotation, presentation and completion of sale. Ongoing liaison with the customer to ensure continued satisfaction.
- Agreeing targets and monitoring sales performance against these ensuring required amount of customer activity by Sales Representative and quotation budget achieved.
- Ensuring high quality of presentations and quotations through effective bid management.
- Developing systems which ensure efficient administration, contract pricing and high market penetration.

#### The Ideal Candidate

- Age 25 - 40
- Educated to 'A' level/degree standard
- Highly literate and motivated
- An organised thinker and planner
- Team player
- Commercially aware
- Able to grow and develop with the company
- Self-motivated
- Performed a similar role before

Please apply with your CV to:  
Nick Robinson, Sales Director  
DIGITAL COMPUTER SERVICES LTD  
Network House, Oxford Road  
Uxbridge, Middlesex UB9 4DN

### CLIENT EXECUTIVES/AUDITORS

RoyScot Factors is the fastest growing member of the Association of British Factors and Discounters. This means we need to recruit additional experienced, astute and energetic people to help our existing excellent client management team maintain our profitable growth, in line with the company's strategic plan.

The sort of people who will be right for us will be self-motivated and oriented towards gaining their job satisfaction through successfully dealing with the numerous complicated and interesting situations which constantly occur in our industry. They will ideally be experienced in the intricacies of debtor based finance and have had accounting and/or auditing experience.

Successful candidates will need to be articulate negotiators who feel at ease dealing with people from shop-floor to board level. The ability to analyse and interpret audited and management accounts will be essential, as will be the ability to write lucid, informative and perceptive reports.

RoyScot Factors, for its part, will provide successful candidates with a generous salary, profit sharing, non-contributory pension, interest free travel loan, company car and house mortgage subsidy.

For an application form and job description please contact:

Mrs V Whyte, Personnel Manager  
RoyScot Factors Limited  
Exchange Court, 3 Bedford Park  
Croydon CR0 2AQ  
Tel: 081-686 9988

RoyScot Factors

A Royal Bank of Scotland Company

### FACING A CAREER MOVE?

- MMI provides individual Career Development and sophisticated Job Search Programmes with personal introductions for unadvertised appointments.
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For Management On The Move.

### DATA COMMUNICATIONS

SALES & SALES SUPPORT 25K TO 40K PLUS

Phoenix Datacom are looking for a major expansion in 1992 and will be recruiting a number of sales and support staff.

Sales candidates, country-wide, should have at least 2 years in a datacommunication sales role.

Support personnel, Aylesbury based, should have a solid background in one or more of LANs, WANs, or Systems.

CVs initially to David Taylor, Sales Director.

Phoenix Datacom Limited

PHOENIX  
DATACOM  
LIMITED



Phoenix House  
Smeaton Close  
Rabans Lane  
Aylesbury  
Bucks HP19 3SU  
Tel: 0296-397711  
Fax: 0296-394431

Today

### CLASSIFIED SALES EXECUTIVES

We have a few vacancies for keen and talented sales executives.

Working in our busy telephone sales department you will be part of a young and energetic sales team generating new business through advertising agencies and direct clients.

You will need a high level of commitment, enthusiasm and determination. An excellent telephone manner, numeracy and basic keyboard skills are also important. An attractive benefits package will be offered to the right candidates.

If you are aged under 30, reside in London and have the ability to sell, please send your c.v. to:-

David Walsh  
Commercial Director  
TODAY

P.O.Box 477, 1 Virginia Street, London E1 9FN

## EXECUTIVE CAREERS

CRISIS? NEW JOB? REDUNDANCY? EXPAT?

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Dorset 01-610 890  
Dunfermline 0463-503 555  
Edinburgh 0628-21015  
Exeter 091-415 0903  
Glasgow 0602-464 525  
Leeds 0962-677 737  
Manchester 0937-580 181

32 Savile Row London W1X 1AG  
Tel: 071 734 3879 Fax: 071 734 2620  
22 Suffolk Street Birmingham B1 1LS  
Tel: 021 643 2924 Fax: 021 643 4272

Commaught Mainland

SD



071-481 4481

## EXECUTIVE OPPORTUNITIES

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## Marketing Controller

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Northern England

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EXECUTIVE SEARCH AND SELECTION

The company, a major player in the Home Shopping market, is to strengthen its sales promotion team with this senior executive appointment. The existing customer database is extensive, yet there is a constant drive to increase penetration with new products to a wider audience. The Controller will co-ordinate and manage this effort with the help of a fifteen strong support team comprising young graduates and experienced managers.

Applicants will be professionals with wide experience of direct marketing gained either in a mail order or agency environment. They should be analytical, creative and capable of exploiting opportunities. They must be accustomed to the use of databases for the identification, segmentation and targeting of specific promotional offers. They will be proven managers accustomed to controlling significant budgets, be opportunists with presence and a strong personality.

Candidates should send a comprehensive C.V. or telephone for an application form to Howgate Sable & Partners, Arkwright House, Parsonage Gardens, Manchester, M3 2LF. Tel: 061-839 2000 quoting reference (S.T. 640A).



## Business Information Manager (Equities Division)

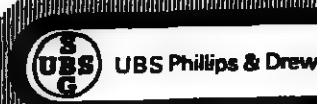
To combine a general understanding of the Equities market with a detailed knowledge of the IT development process

Attractive salary + banking benefits

UBS Phillips & Drew, part of the AAA rated Union Bank of Switzerland, is a leading investment bank in its own right. This key appointment will manage the relationship between the Equities Division and the central IT function, ensuring that all technical development meets divisional needs in terms of scope, quality, timescale and budget. Further, as a crucial member of the team reporting to the Divisional Head of Logistics, the appointee will act as business analyst, both in general terms and in relation to specific project work, and will ensure that optimum use is made of all available technology.

We would like to hear from experienced IT professionals whose technological strengths include a good understanding of front office, risk management and trading systems, network technology (preferably Novell) and communications networks; they should also be familiar with the Equities market (a knowledge of the European market would be a bonus). We have no prejudices about age, but the intellect and calibre usually associated with a degree is crucial, as are planning and project management skills and the inter-personal abilities to communicate well, both formally and informally, at all levels.

Please send full career details to  
Sally Mew, Personnel Manager,  
UBS Phillips & Drew  
100 Liverpool Street  
London EC2M 2RH.



## PROJECT MANAGERS

Major IBM Software Project Responsibilities

c.£60,000 Package + Fully Expensed Car

The label "major project" is one open to wide interpretation, although in this instance we have no hesitation in describing the development opportunities offered by my client, as such.

It follows that the Project Managers we seek must recognise themselves as being in the upper quartile of their profession, both in terms of ability and proven experience.

You must have already taken overall management responsibility for several projects of 15+ man years with a value of \$1 million+, and been fully accountable from the very earliest stages of setting goals and defining budgetary and timescale requirements, right through to its final successful delivery and implementation.

Well able to discuss project management theory, as well as practice - and make the benefits of that knowledge available - you will also require a good comparative understanding of project control tools, structured methods, manpower resource planning/scheduling and estimating techniques.

With my client being located throughout the British Isles, mobility is also important.

All things considered, it is unlikely that you will have less than 10 years' experience in large systems development, ideally gained in the banking, financial or retail sectors.

We recognise that these are demanding requirements, but ones in which the level of responsibility is fully reflected in the package and prospects on offer.

To apply, please send your CV to David Wade, BIS Information Systems, Maybrook House, 40 Blackfriars Street, Manchester M3 2EG, quoting reference ST288.

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Due to career progression this vacancy has arisen, to qualify for this key position you should have a proven track record in software solution sales and exceptional man management skills.

You will be required to lead an established successful team and be able to demonstrate that you have the experience and imagination necessary to build on current achievements and to make a significant contribution to the management team.

The introduction of a new range of solutions will call for an exceptional person to take PS 2000 to even greater heights.

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Caroline Allen, Recruitment Officer,  
Peterborough Software (UK) Limited,  
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## PROFILES

## GRADUATE AVAILABLE!

I am a 23 year old University History Graduate (2:1) seeking employment until October this year. I have A level grade A Economics, am hardworking, enthusiastic, adaptable and prepared to travel. I will consider anything from research to sales

Telephone 0530 60457

## A PRIVATE ISSUE

Imaginative and creative "rain-maker" (45) with proven track record in start-up, start-up and profit implementation, available as

## NON EXECUTIVE DIRECTOR

Former Senior Corporate Director, included 18 years with D.K. Ludwig and Cyrus S. Eaton Group of Companies, plus Middle East Director, after classical training in Germany, Switzerland and France. Financial background, multi-disciplinary, native German. VAST INTERNATIONAL BUSINESS EXTENSION OPPORTUNITIES. For co-operation effectiveness at Board level or, if desired, special strategic mandate, please contact at UK residence: W. M. Klesner, The Tower, Hartlow Castle, Kent TN11 0GQ. Tel 0758 366129, fax 0758 360178.

## WESTERNISED INDIAN PRINCE

In his early 40s with superb international career over 20 years experience in the hotel and club industry is looking for rewarding employment with company or persons in the leisure industry in order to utilise past experience, ideas conceived, launched and managed three first class clubs in the West End of London and also conceived a hotel management and training concept. A similar scheme has been launched by one of the world's largest property companies ten years after he first introduced it.

Telephone Anna Walker 071 798 8284.

## EX FORCES/MET POLICE OFFICER

30 years old, single, male, caucasian, seeks interesting and varied work worldwide. Current civilian full driving licence, excellent man management skills, interpersonal skills, sense of humour and a passport.

Replies please to N Rose, PO Box 82, Chesham, Bucks. Confidentiality assured

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Chartered Civil and Structural Engineer, specialises in safety, reliability and risk management. Offers a wide range of services, including audits, hazard, safety and safety case development. Offers and ensures experience, technical and managerial, together with an outstanding level of computer literacy. Available for short or long term assignments

Telephone 0-442 2-5974 Fax 0923 662217 or write to box no 7633

## DOES QUALITY MATTER TO YOU?

I am a PhD Economist (U.S. citizen) with 23 years experience in education, banking, treasury functions, insurance, investments, and asset/liability management including Latin American experience.

I am seeking employment in UK/Europe. If experience and quality matter to you Please reply to Box No 7662

## PROFILES

MATURE WOMAN with 20 years experience in business, sales, marketing, advertising, public relations, training, and management. Part-time available. Please reply to Box No 7726.

PROFESSIONAL, businesswoman, recently based in Germany, writing excellent CV/Resume. Writing to travel UK & abroad. No time commitment, excellent references. Please reply to Box No 7726.

TRAVELLING woman available for sales, marketing, advertising, public relations, training, and management. Part-time available. Please reply to Box No 7726.

Based at our Central London office our sales/marketing consultants are well known to you. If you have what it takes to be a top professional please contact us.

## SALES &amp; MARKETING

ARE YOU CURRENTLY WORKING IN THE INSURANCE INDUSTRY?

As a manager or prospective manager with a proven ability, a clearly defined business plan and a proven track record, you may be interested in our new initiative.

Please send CV to: John Moorhouse, Myria Group, The City Business Centre, Suite 14, 2 London Wall Buildings, EC2M 5PP

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WARE SALES/SALES MANAGER. I am a former individual who has been successful in the financial industry. I am seeking a new challenge in the software industry. Please send CV to: John Moorhouse, Myria Group, The City Business Centre, Suite 14, 2 London Wall Buildings, EC2M 5PP

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We are seeking an individual who is qualified to degree level and who has a proven track record as a Project Manager. The successful candidate will be expected to liaise with clients at a senior level, and will be financially responsible for fast track projects worth £1-2 million. Experience of managing a trade contract or prime contract is essential. Knowledge of Ethernet, Token Passing Ring and structured cabling systems are desirable.

If you think you have the skills please write in confidence to: Mr Mel Edwards at

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(REF:ST3)

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## MORSE

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Questor Management Resources provides Search & Selection firms with on-line access to a comprehensive database of senior executives who wish to work on a part time or temporary basis as consultants or interim managers.

If you have worked at Director or Head of Function level in a substantial company and would like to be considered for inclusion on this database, please write enclosing your C.V. to Bill Penney.

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Part Hamble Salter Lane, Hamble, Hants SO9 5NN

ALL BOX NUMBER REPLIES SHOULD BE  
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c/o THE TIMES NEWSPAPERS P.O. BOX 484,  
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## GENERAL APPOINTMENTS

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**TEDDINGTON SCHOOL**  
BUSINESS AND FINANCE MANAGER  
Principal Officer Grade 3  
£28,573 - £22,248 Inc. O.L.A.  
Subject to N.J.C. Conditions of Service  
The Governors are pleased to invite applications for this Senior Management post within the School.  
This is a new post and follows from the opportunity to review and re-structure the School's Administration in response to the full and effective operation of Local Financial Management.  
The post is to lead the Administration of the School and to manage and develop all administrative, financial and business functions within the School and applications will be welcomed from people with a range of backgrounds.  
Teddington School is a large, heavily over-subscribed, 11-16 co-educational comprehensive school with 1100 pupils, which enjoys a beautiful location and excellent facilities.  
Interested applicants are invited to contact the School (Mrs. D. Isaac) who will provide further details and application form. Interviews will be held on 6th and 7th April with a closing date for applications to be received by 12 noon on 27/3/92.

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**The Prince of Wales's Institute of Architecture**  
Central London Circa £30,000  
The Prince of Wales's Institute of Architecture has recently been launched with significant support from a wide range of building professionals, tradespeople and artists, as well as the general public. Its aim is both to complement existing provisions and to propose radical additions to architectural and building education, working where appropriate with other institutions in the field. The Institute will have a wide educational programme, including public lectures, seminars and exhibitions.  
The new School of Architecture will open in Autumn 1992, firstly with a Foundation Course, and subsequently with a postgraduate and undergraduate programme for students entering various branches of the building industry.  
The Institute now wishes to appoint an outstanding individual to be responsible for all administrative functions. Reporting to the Chairman of the Board of Governors and leading a small team, the person appointed will work in close liaison with the Directors of Studies and Research.  
Key responsibilities will include:  
• financial accounting and budgetary control  
• carrying out the registrar's function together with liaising with teaching staff  
• property management and purchasing  
• student administration and welfare  
The ideal candidate, aged 40+ with a professional or degree level qualification, should be a highly capable administrator with a strong financial or accountancy bias. Experience should include the setting up of new organisational and administrative systems. Essential personal qualities are a positive and dedicated approach combined with flexibility and a high level of interpersonal and communication skills. A strong interest in and empathy for the aims of the Institute are essential.  
Interested applicants should write, enclosing a detailed CV to Philip Gardiner at the address below, quoting reference 91203NT.  
**ST. JAMES ASSOCIATES**  
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**SALES MANAGER**  
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A new company has been formed to offer a range of unique educational products direct to parents. Research and current sales volumes indicate that there is substantial demand for these materials.  
We are seeking an experienced Sales Manager to take responsibility for the recruitment, training and management of a sales team of over 200.  
You are unlikely to be under 35 and will need to demonstrate an experience in exhibition and party plan sales.  
A competitive salary, commission, company car and expenses are available for the right person.  
Please write enclosing a comprehensive C.V. before the 30th March, to:  
The Managing Director, P.O. Box 7725, c/o Times Newspapers, P.O. Box 484, 1 Virginia Street, London E1 9DD.

A fast growing company in Western India engaged in the manufacture of seamless copper tubes for refrigeration and air conditioning is interested in obtaining the services of a well experienced  
**Technical Person**  
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Those interested in taking up a short term appointment for the above purpose please send their CV along with expected remuneration within 7 days to Box No. 7726.

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Highly motivated, energetic individuals needed to expand existing accounts in a lucrative market sector. Applicants should be aged 22-26, of graduate calibre and capable of dealing with clients at director level. Full training given. Good salary and commission package. City based.  
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Price Waterhouse

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£60 000 + Benefits

A high profile, very up-market department store is seeking a Personnel Director, reporting to the Managing Director. The position offers the right candidate the opportunity to take control of an entire personnel function, covering training, recruitment, industrial relations and general personnel. Good man-management and budgetary skills, coupled with a good track record within the retail sector is a prerequisite.

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# Stay put to get ahead

A new survey says promotion comes sooner to those who wait, George Bickerstaffe writes

The British manager's traditional love affair with job mobility — the idea that getting on means reaching out to greener pastures — may be a mistake. New research suggests that those who stay put may have more successful careers.

There is no evidence to suggest that moving jobs helps you get on, says Professor Peter Herriot, the research director at Sundridge Park Management Centre in southeast London. His research shows that the longer managers have stayed with employers, the more senior they are and the higher their salary.

A survey of 753 junior, middle and senior managers at Sundridge showed that even UK managers in their mid-thirties are likely to have worked for three organisations and to have held four jobs in their company, half of them promotions. On average, managers were promoted every 2.2 years and changed organisation every seven years.

In addition, the survey found that the more frequently managers moved the less satisfied they were with their progress.

"The faster they are moved and promoted, the higher are managers' expectations that they will reach the top," Professor Herriot says. "But in the lean and hungry organisations of the 1990s there will be far fewer levels of management. Consequently, opportunities for promotion are becoming fewer and further between. Managers will need to think of their careers in new ways — less thrusting upwards and onwards, more exploring new territories in subtle sideways movements."

Although most UK managers still believe that rapid job moves are vital to career progress, mobility is probably decreasing, and not just because of the recession. New corporate strategies and structures are changing the traditional belief that a managerial career means a steady ascent through layers of status, responsibility and salary.

For example, during the 1980s most companies inexorably chip-

ped away at middle management levels, creating flatter structures and reducing promotion prospects. Changes in strategy can also mean that new emphasis is given to specific functions, such as marketing, while technological development might create completely new types of jobs. Mergers, acquisitions and liquidations have also caused new career uncertainty.

Professor Herriot believes traditional job movements within large organisations as a method of management development will also decrease.

"Large companies have traditionally prepared cohorts of potential senior managers by moving people every 18 months or so between jobs and functions," he says. "That is losing popularity — first, because people expect these moves to be a promotion, and with the levelling of management the jobs are just not around, and second because, if they prepare people in this way, there is no guarantee that they will be able to keep them."

"I think we will see much more

development effort going into keeping people in the same job or at the same level but broadening them through project work and such things as secondment."

BP, for example, is introducing a group-wide programme to improve skills and experience at all levels. An implicit message is that

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## BBC 1

- 6.00 **Ceejazz** (25056) 6.30 **Breakfast News** (57876102)  
9.05 **Kilroy** A topical discussion hosted by Robert Kilroy-Silk (5904763)  
9.50 **Hot Chicks** Paul and Jeanne Rankin prepare fried gougnettes of monstrosity with a sassy and ginger vinaigrette (5787628)  
10.00 **News** regional news and weather (5871503) 10.05 **Playdays** (r) (5871034) 10.25 **Peddlers** Peas. Cartoon (r) (5874055) 10.35 **No Kidding** Mike Smith hosts the family quiz (58427763)  
11.00 **News** regional news and weather (4109783) 11.05 **Beautywise**. Tips on how to stay young and beautiful (s) (3064589) 11.30 **People Today** (5833102) including at 12.00 **News**, regional news and weather 12.20 **Pebble Mill** with Alan Titchmarsh (s) (2553531) 12.55 **Regional News** and weather (5815515) (s) (2553531)  
1.00 **One O'Clock News** and weather (5815515) (s) (2553531)  
1.30 **Neighbours** (Ceejazz) (s) (51727675)  
1.50 **Racing**: Cheltenham National Hunt Festival. Julian Wilson introduces the final day's line-up (2.15) **Daily Express** Triumph Hurdle, (2.50) **Ritz**: Club National Hunt Chase, (3.30) **Tote** Cheltenham Gold Cup. Continues on BBC2 at 3.55 (s) (3062993)  
3.50 **Children's BBC**: **Melvin and Maura's Music-a-Grama** (s) (5455567) 4.05 **Against the Storm**. Halki Bilgic reads the fourth of a two-part story by Gaye Hoyt (5840473) (s) (5000473)  
4.20 **The Further Adventures of SuperTed**. Cartoon (r) (4813833) 4.30 **Disco Heights** (Ceejazz) (s) (5670229) 4.55 **Newsround** (5116753) 5.05 **Blue Peter**. (Ceejazz) (s) (5602589)  
5.35 **Neighbours** (Ceejazz) (s) (401096) Northern Ireland: Inside Ulster  
6.00 **Six O'Clock News** with Anna Ford and Andrew Harvey. (Ceejazz) Weather (547)  
6.30 **Regional News** (259) Northern Ireland: Neighbours (r) (Ceejazz) 7.00 **Top of the Pops** (s) (3331)  
7.30 **EastEnders** (Ceejazz) (s) (183)  
8.00 **Lost of the Summer Wine**: A Landlady for Smiler. More gentle humour from the Yorkshire Dales (r) (Ceejazz) (s) (5251)  
8.30 **Us Girls** Valentine's day sets hearts racing and tempers flying in the Peacock household. (Ceejazz) (s) (5396)  
9.00 **Nine O'Clock News** with Marylin Lewis. (Ceejazz) Regional News and weather (5880)  
9.30 **Budget Response** by Alan Both, treasury spokesman for the Liberal Democrat party (55557)  
9.45 **Periwig Prisoner and Escort**. The pilot episode of the priceless Dick Clement and La Frenais sitcom in which Flatch (Flannie Barker) begins his two-year sentence (r) (Ceejazz) (534575)



Butting in: Ruby Wax sucks up to Lauren Bacall (10.10pm)

- 10.10 **The Full Wax** It's CHOICE. The shrewd and extrovert Ruby Wax is back with her cheerfully bawdy show that will delight and irritate in equal measure. The routine is as before, with Jennifer Saunders gamely playing sloop, a celebrity guest and a jokey report from the United States by someone called Tally Turner. Carrying over a gag from the last series, Ruby stages another carefully scripted gag on Joanna Lumley, who is made up to look like the villain in a Hammer film. The star guest, enlivened into a vibrant decorated studio lounge, is Lauren Bacall. Ruby is a terrible interviewer, butting in all the time, and for all her bluster just as bland as Wogan. At one point Saunders makes an impassioned plea for decent clothes and decent lines. She gets the desired applause of the evening (s) (585541)  
10.45 **Question Time**. Peter Sessions is joined by Douglas Hurd, foreign secretary, Margaret Beckett, Labour's treasury spokeswoman, Dr Ann Robinson, head of the policy unit for the Institute of Directors, and Malcolm Bruce MP, Liberal Democrat spokesman for Scotland (671102) Northern Ireland. Spotlight: 11.15 **Question Time**  
11.45 **Second Chance**. Fifty-year-old Jean Cowley on how she has been able to develop her artistic skills. (Ceejazz) (552744)  
12.00 **Parade**. Western series (3611058). Northern Ireland. 12.15am **Second Chance**. 12.30 **Faces of Islam** 12.45am **Weather**  
12.50 **Faces of Islam**. British Muslims talk about their faith during the holy month of Ramadan (4618313) 1.05 **Close**  
2.00 **The Way Ahead** (r) (6773435) Ends at 2.15

## BBC 2

- 6.45 **Open University**. **Magnetic Earth** (5914386). Ends at 7.10  
8.00 **News** (5951385) 8.15 **Westminster** (5911454)  
9.00 **Daytime on Two**  
9.15 **Advice Stop**. The achievements of the Equal Opportunities Commission over the past 17 years (5862183)  
9.30 **News** and weather (5811065) followed by **Westminster Live**. Including prime minister's question time (5820270) 3.45 **News** and weather, regional news and weather (4570812)  
3.55 **Racing**: Cheltenham National Hunt Festival. Julian Wilson introduces further coverage of the final day's races. (4.05) **Children's Footing**. Strepococcus Challenge Cup (s) (5181378)  
4.30 **Calderhead**. Word game hosted by Paul Cole (s) (1115)  
5.00 **Seabrook's Year**. The opening season is a lucrative period for Richard Seabrook (r) (5809) 5.30 **Food and Drink** (r) (s) (576)  
6.00 **Film**: **Escape from Zahrain** (1982). Stodgy adventure starring Yul Brynner as a rebel Arab leader who hijacks an ambulance and flees across the desert. Directed by Ronald Neame (24367). Wales: See Hear: 6.30 **Deutsch Direkt**: 6.55 **Advice Stop** Extra; 7.00 **Bazaar**; 7.25 **Expenditure**  
7.30 **First Sight**. Flying for Air. The link between air pollution and asthma (725). Northern Ireland: Situations Vacant; Wales: Abroad in Britain: East: Matter of Fact; Midlands: Midlands Report; North, Northeast, Northwest: Close Up North; South: Southern Eye; Southwest: Western Approach; West: Current Account  
8.00 **Abroad in Britain**: House Aboy. The antics about British exiles looking at the Solent, a Mecca for sailors. Presented by Jonathan Meades. (Ceejazz) (7883). Wales: 8.00 **How Green?**  
8.30 **Top Gear**. The latest sports car from France (5822)  
9.00 **Red Dwarf** V: Quarantine. More space-age comedy antics. Starring Chris Barrie and Craig Charles. (Ceejazz) (s) (5522)



Repeated warnings: Captain Nick Barker and his ship (9.30pm)

- 9.30 **War Stories**: Nick Barker, Captain of HMS Endurance  
CHOICE. This first in a series of "personal views" of the Falklands conflict is not calculated to please Mrs Thatcher. It comes, ironically, not from some left-wing pacifist but an unashamed imperialist. Nick Barker was captain of the Antarctic patrol ship, HMS Endurance. Three times, in late 1981 and early 1982, he sent warnings to London that Argentina was preparing for war against the Falklands. His messages were ignored, battle was proclaimed, and 1,000 lives were lost. Barker claims that had he been listened to the deaths could have been avoided. But the Endurance was under threat from defence cuts and Whitehall saw Barker as playing politics. Although Barker's views were reported in the press at the time, he could not speak publicly. Now, having left the Navy, he can. He does not put punches. (Ceejazz) (503229)  
10.10 **The Nicky Craig Macdonald**. Question Time  
CHOICE. First seen in **The Naked Actor**, Nicholas Craig (Nigel Planer) returns to instruct a class of students in the techniques of television. The formal gives Planer a double comic edge. On one level he is parodying the acting workshop, with his earnest attention to technique and desperate attempts to be liked ("that was wonderful darling, but could we run through it just once more..."). At the same time, he takes a quizzical look at television genres, in this case the topical discussion show as represented by **Question Time**. Planer's dissection of the programme is to the point, and his own views on the real thing from the real thing make his points. He is able to construct the ideal **Question Time** answer. After this it will be hard to watch Peter Sessions and his guests with a straight face. (Ceejazz) (s) (71947)  
10.30 **Budget Response** by Alan Both, treasury spokesman for the Liberal Democrat party (5559)  
10.40 **News** with Jennifer Saunders (730447)  
11.35 **The Late Show**: John Lee Hooker and Friends. In concert at Sweetwater, Mill Valley in California (45928) 12.00am **Weather**  
12.15 **Open University**. Acceleration at Constant Speed (1343771)  
12.35 **Weekend Outlook** (585523)  
12.45 **Cheltenham Festival**. Highlights of the final day's racing (s) (5043139). Ends at 1.10

## ITV

- 6.00 **TV-am** (5829783)  
9.25 **Lucky Ladders**. Word-association game show (s) (5184239) 9.55 **Thames News** (5825388)  
10.00 **The Time**... The Place... Topical debate (5878763)  
10.40 **This Morning**. The daily magazine presented by Judy Finnigan and Richard Madeley (4330530). Including at 10.55 **ITN News** headlines, and at 11.55 **Thames News**  
12.10 **The Riddlers**. Children's puppet series (5240538)  
12.30 **ITN Lunchtime News** with Nicholas Owen and Sonia Russell. (Ceejazz) Weather (761280) 1.10 **Thames News** (7708218)  
1.50 **Home and Away**. (Ceejazz) (5352229)  
1.58 **A Country Practice**. Australian medical drama (s) (5895228)  
2.20 **TV Weekly**. Anne Diamond looks at programmes on ITV and Channel 4 (4689015)  
2.50 **Take the High Road**. Drama set in the Scottish Highlands (5802838) 3.15 **ITN News** headlines (3521473) 3.30 **Thames News** headlines (5823363)  
3.35 **Children's ITV**: **Toucan Tees**. Cartoon (s) (4563222) 4.05 **Thames News**. Animation. (Ceejazz) (s) (5519454) 4.30 **Runaway**. Play. Adventure series set on the island of Martinique (s) (522) 5.00 **Perky Pig**. Cartoon (r) (5738034)  
5.10 **Who's the Boss?** American comedy series starring Tony Danza (5895828)  
5.40 **ITN Early Evening News** with John Suchet. (Ceejazz) Weather (572857)  
5.55 **Thames Help** with Jackie Sprockley (r) (587744)  
6.00 **Home and Away** (r). (Ceejazz) (255)  
6.30 **Thames News**. (Ceejazz) (582)  
7.00 **Emmerdale**. (Ceejazz) (5298)  
7.30 **In Search of Wildlife**: The Glacis of South Luangwa. Wildlife artist David Shepherd investigates what action is being taken to protect elephants in the Luangwa Valley in Zambia (251)



On the track of the IRA: Tony Scammell investigates (6.00pm)

- 6.00 **The Bill**: **The Wild Rover**. Concluding a two-part story, Roach (Tony Scammell) investigates a possible IRA cell (4947)  
6.30 **This Week's Raiders of the Rainbow**. In association with Friends of the Earth. This week reports on the alleged fraudulent misappropriation of aid money to revitalize Ghana's largest timber operation. (Ceejazz) (254)  
6.50 **LA Law**. Something Old, Something New. Grace Van Owen (Susan Dey) is persuaded to rejoin the Los Angeles law firm, and defends a battered wife who is charged with killing her husband. (Ceejazz) (s) (2259)  
10.00 **News** at Ten with Alastair Stewart and Trevor MacDonald. (Ceejazz) Weather (58251) 10.30 **Thames News** (518015)  
10.40 **Budget Response** by Alan Both, treasury spokesman for the Liberal Democrat party (581473)  
10.50 **Prisoner**: Call Block H (784021)  
11.40 **01**. Actor William Deloe and director Paul Schneider discuss the film, **Light Sleeper**. Tommy Steele talks about his role in **Some Like It Hot**, and music is provided by Inner City and the Beatbox Boys. Presented by Richard Johnson and Paula Yates (s) (502675)  
12.10am **A Problem Aired**. Dr John Cobb monitors the progress of David, who was obsessed with a past girlfriend (5855110)  
12.40 **Alfred Hitchcock Presents**. Driving Under the Influence. Early tale about a hit-and-run driver. Starring Mike Connors (7170855)  
1.10 **Film**: **Sink or Swim** (1971). Misconceived adventure frolic starring Jean-Paul Belmondo as an exiled Frenchman whose plans to marry a South Carolina heiress are jeopardized by a jealous sister. Directed by Jean-Paul Rappeneau. In French with English dialogue (72513)  
3.00 **The Truth About Women**. Eve Pollard and guests discuss whether women need therapy more than men (3765)  
3.30 **Murphy's Law**. American comedy drama starring George Segal (r) (52147)  
4.00 **America's Top Ten** (r) (s) (58394)  
5.00 **Videoflash**. Ungeris as outlaw (r) (53315)  
5.30 **ITN Morning News** with Tim Neilson (52222). Ends at 6.00

## CHANNEL 4

- 6.00 **Channel 4 Daily** (5827305) 9.25 **Schools** (54914016)  
12.00 **The Parliament Programme**. News from Westminster (51164)  
12.30 **Business Daily** (11657) 1.00 **Sesame Street** (59152)  
2.00 **Film**: **The Daughter of Havor** who defies her father and follows in her late mother's vanguardian footsteps. With Gordon MacRae. Directed by David Butler (2812)  
4.00 **Time to Talk**. In the last of the series, David Koepp talks about his son's death, and his travelling one-man show which aims to dissuade people from becoming drug addicts (580)  
4.30 **Countdown**. Quiz hosted by Paul Cole and Carol Vorderman. With Nigel Rees in the dictionary corner (s) (194)  
5.00 **The Oprah Winfrey Show**. Elizabeth Taylor, now aged 60, talks about her new life with husband Larry Fortensky (452957)  
5.50 **Law and Hardy**. Cartoon (r) (587367)  
6.00 **The Crystal Maze**. Six more contestants enter the mysterious world of games (s) (25976)  
7.00 **Channel 4 News**. (Teletext) Weather (256559)  
7.50 **Comment**. A personal opinion on Adult Learners' Week (256559)  
8.00 **Free for All**  
CHOICE. "When the news doesn't tell you the side of the story," invites Free For All, "write to us and set the record straight." Tonight the challenge is taken up by Brandon McNelly of the animal rights movement. His contribution is likely to split many viewers down the middle, exploiting an obsessive love for animals while violating the tradition of setting debates by argument and not force. McNelly's distaste for hunting, factory farming and vivisection may command wide support. There will be less sympathy for wrecking butchers' shops and setting fire to department stores. McNelly quotes opinion polls in his favour but the medical arguments about experiments on animals are not particularly stated to sway opinions one way or the other (2589)



Scruffy love: Mike McShane and Sandi Toksvig (8.30pm)

- 8.30 **The Big One**: **Tampara Fugit**. Comedy series starring Sandi Toksvig and Mike McShane as co-habiting writers. Daddie becomes homicidal over James's obsession with tidiness (s) (1056)  
9.00 **The Trainers**. Today's high-tech performance shoes are a far cry from the original Dunlop sandshoes. This documentary examines the development of the trainer, one of the most lucrative and competitive businesses in the sport and leisure industry (r) (3541)  
10.00 **The Camomile Lawn**. Sexual favours abound in the second of a four-part adaptation of Mary Wesley's novel. Starring Felicity Kendal and Paul Eddington. (Teletext) (s) (4454229)  
11.15 **One Night Stand**: Jake Johannessen. The comedian in his one-man show in Chicago (554589)  
11.35 **Carthage**. Joseph Heller and Rembrandt in the penultimate programme. Heller examines the painting, *The Jewish Bride* (73522)  
11.45 **Russian New Music**: Letter from Volgorod. Featuring the group Orkion, which blends elements of poetry and movement with sounds of industry, classical and ethnic music (502115)  
12.10am **Dark Lullabies**. Film-maker Irene Angelico sets out to discover what happened in the Holocaust, and why (4323077)  
1.15 **The Street**. American police drama series (3322519). Ends at 1.40

**VideoPlus+ and the Video Plus Codes**  
The numbers now appearing next to each TV programme listing are Video Plus Codes (VPCs), which allow you to instantly pinpoint a programme with a VideoPlus+ handset. VideoPlus+ can be used with most video. Tap in the Video Plus Code for the programme you wish to record. For more details call VideoPlus on 0800 100000. VideoPlus is a registered trademark of VideoPlus+ Ltd. VideoPlus+ is a registered trademark of VideoPlus+ Ltd. VideoPlus+ is a registered trademark of VideoPlus+ Ltd.

## SATellite

- SKY ONE**  
Via the Astra and Hotbird satellites.  
6.00am **The Day After Tomorrow** (58476) 6.30 **Highline** (550151) 10.00 **Daytime** (57876102) 10.30 **Beyond** (250) (2529) 11.00 **Daytime** (58476) 11.30 **Good Morning America** (75947) 12.30 **Good Morning America** (75947) 1.00 **News** (581015) 1.30 **News** (581015) 1.50 **News** (581015) 2.00 **News** (581015) 2.30 **News** (581015) 3.00 **News** (581015) 3.30 **News** (581015) 4.00 **News** (581015) 4.30 **News** (581015) 5.00 **News** (581015) 5.30 **News** (581015) 6.00 **News** (581015) 6.30 **News** (581015) 7.00 **News** (581015) 7.30 **News** (581015) 8.00 **News** (581015) 8.30 **News** (581015) 9.00 **News** (581015) 9.30 **News** (581015) 10.00 **News** (581015) 10.30 **News** (581015) 11.00 **News** (581015) 11.30 **News** (581015) 12.00 **News** (581015) 12.30 **News** (581015) 1.00 **News** (581015) 1.30 **News** (581015) 1.50 **News** (581015) 2.00 **News** (581015) 2.30 **News** (581015) 3.00 **News** (581015) 3.30 **News** (581015) 4.00 **News** (581015) 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